

Daniel Meisenheimer

dcmeisenheimer@crimson.ua.edu

408 30th Ave
Northport, AL 35476
(334) 464-9743

<https://www.meisenheimer.io/>

EDUCATION

Candidate for **Bachelor of Science in Commerce & Business Administration**, The University of Alabama

Graduation Date: December 2022

UA GPA: 3.4/4.00

Major: Management Information Systems

Specialization: Management

EXPERIENCE

June 2021 –

Present

Cybersecurity Recruiter / Shift Lead, ALKU, Remote

Goal: My professional goal is to drive successful recruitment results for ALKU by becoming a top performer for the internship and increasing recruitment.

Value: Knowledge of recruitment software and databases. Filling positions with qualified candidates, preparing them for interviews and following up with the consultants.

My Contributions:

- Successfully submitted over 118 consultants and closed a deal with a new company valued at over 18 billion dollars in a two-month period.
- Lead the full recruitment life cycle, from sourcing strategies, talent recruitment, and acquisition to interview preparation, offer negotiation, and on-boarding.
- Created faster database procedures that improved efficiency for myself and the interns.
- Top intern recruiter with over 100 interns in the program and received several acknowledgements and awards.

August 2019 – June 2021

Resale Management, Self Employed, Tuscaloosa, AL

Goal: My professional goal is to understand how to run and organize a business through maintaining customer relations and inventory procurement.

Value: I learned how to target niche markets and grow healthy customer relations. My primary focus has shifted to retaining my customer base and ensure customer satisfaction.

My Contribution:

- Directed weekly to monthly sales ranging from \$1000-\$5000 per deal.
- Managed customer services, issue resolution, and ensured high satisfaction for customers.
- Facilitated and performed procurement of new inventory.
- Responsible for insuring quality packaging, shipping, and prompt delivery times.

October 2015 – March 2018

Head Waiter, Mikata Japanese Steakhouse, Enterprise, AL

Goal: Develop a stronger customer relations skillset, and to help improve the company's workflow. *Value:* Managed and hired upcoming workers for the job from finding candidates to interviewing them. Facilitated quicker working methods and managed customer relations while maintaining company image.

My Contribution:

- Hired Workers In 3 locations with an addition in training employees.
- Improved efficiency in the workplace by finding new ways to distribute workloads among waiters.
- Head waiter in charge of scheduling and work distribution.
- Performed multiple tasks at once, under heavy time constraints.

TECHNICAL EXPERIENCE

Languages: Korean, C#, CSS, HTML5, JavaScript, SQL.

Frameworks: ASP.NET Web Forms, ASP.NET Web API, ASP.NET Core, ASP.NET MVC

Operating Environments: Microsoft Windows, Apple iOS

Business Tools: MySQL Workbench, SQLite Studio, LINQ, Razor, Blazor, GIT, RESTful web API, Microsoft 365, Google Suite, Adobe Creative Suite, Bullhorn, GitHub, CareerBuilder, LinkedIn Recruiter.

HONORS AND ACTIVITIES

Dean's List 2019 – Fall 2021

Volunteer Experience 2016 – 2019

International Studies in South Korea

Independent Computer/ Peripheral Technician

Audio Engineering

Screenwriting

Fishing

Nutritionist