

# Daniel Meisenheimer

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<https://github.com/dcmeisenheimer>

## EDUCATION

Candidate for **Bachelor of Science in Commerce & Business Administration**, The University of Alabama

**Graduation Date:** December 2022

**UA GPA:** 3.4/4.00

**Major:** Management Information Systems

**Specialization:** Management

## EXPERIENCE

June 2021 –

Present

**Cybersecurity Recruiter / Shift Lead, ALKU, Remote**

*Goal:* My professional goal is to drive successful recruitment results for ALKU by becoming a top performer for the internship and increasing recruitment.

*Value:* Knowledge of recruitment software and databases. Filling positions with qualified candidates, preparing them for interviews and following up with the consultants.

*My Contributions:*

- Successfully submitted over 118 consultants and closed a deal with a new company valued at over 18 billion dollars in a two-month period.
- Lead the full recruitment life cycle, from sourcing strategies, talent recruitment, and acquisition to interview preparation, offer negotiation, and on-boarding.
- Created faster database procedures that improved efficiency for myself and the interns.
- Top intern recruiter with over 100 interns in the program and received several acknowledgements and awards.

August 2019 – June 2021

**Resale Management, Self Employed, Tuscaloosa, AL**

*Goal:* My professional goal is to understand how to run and organize a business through maintaining customer relations and inventory procurement.

*Value:* I learned how to target niche markets and grow healthy customer relations. My primary focus has shifted to retaining my customer base and ensure customer satisfaction.

*My Contribution:*

- Directed weekly to monthly sales ranging from \$1000-\$5000 per deal.
- Managed customer services, issue resolution, and ensured high satisfaction for customers.
- Facilitated and performed procurement of new inventory.
- Responsible for insuring quality packaging, shipping, and prompt delivery times.

October 2015 – March 2018

**Head Waiter, Mikata Japanese Steakhouse, Enterprise, AL**

*Goal:* Develop a stronger customer relations skillset, and to help improve the company's workflow. *Value:* Managed and hired upcoming workers for the job from finding candidates to interviewing them. Facilitated quicker working methods and managed customer relations while maintaining company image.

*My Contribution:*

- Hired Workers In 3 locations with an addition in training employees.
- Improved efficiency in the workplace by finding new ways to distribute workloads among waiters.
- Head waiter in charge of scheduling and work distribution.
- Performed multiple tasks at once, under heavy time constraints.

## TECHNICAL EXPERIENCE

**Languages:** Korean, C#, CSS, HTML, JavaScript, SQL, Git.

**Frameworks:** .Net Core, ASP.NET Core, ASP.NET MVC 4

**Operating Environments:** Microsoft Windows, Apple iOS

**Business Tools:** Microsoft 365, Google Suite, Adobe Creative Suite, Visual Studio, .NET, MySQL Workbench, SQLite Studio, Bullhorn, GitHub, CareerBuilder, LinkedIn Recruiter.

## HONORS AND ACTIVITIES

**Dean's List 2019 – Spring 2021**

**Volunteer Experience 2016 – 2020**

**International Studies in South Korea**

**Independent Computer/ Peripheral Technician**

**Audio Engineering**

**Screenwriting**

**Fishing**

**Nutritionist**