Daniel Meisenheimer

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EDUCATION

Candidate for **Bachelor of Science in Commerce & Business Administration,** The University of Alabama
Graduation Date: December 2022   **GPA**: 3.4/4.00
Major: Management Information Systems   **Specialization:** Management

EXPERIENCE
June 2021 – Present

Cybersecurity Recruiter / Shift Lead, *ALKU, Remote*
Goal: My professional goal is to drive successful recruitment results for ALKU by becoming a top performer for the internship and increasing recruitment.
Value: Knowledge of recruitment software and databases. Filling positions with qualified candidates, preparing them for interviews and following up with the consultants.
My Contributions:
- Successfully submitted over 118 consultants and closed a deal with a new company valued at over 18 billion dollars in a two-month period.
- Lead the full recruitment life cycle, from sourcing strategies, talent recruitment, and acquisition to interview preparation, offer negotiation, and on-boarding.
- Created faster database procedures that improved efficiency for myself and the interns.
- Top intern recruiter with over 100 interns in the program and received several acknowledgements and awards.

August 2019 – June 2021

Resell Management, *Entrepreneur, Tuscaloosa, AL*
Goal: My professional goal is to understand how to run and organize a business through maintaining customer relations and inventory procurement in the field of software automation.
Value: I learned how to target niche markets and grow healthy customer relations. My primary focus has shifted to retaining my customer base and ensure customer satisfaction.
My Contribution:
- Directed weekly to monthly sales ranging from $1000-$5000 per deal.
- Managed customer services, issue resolution, and ensured high satisfaction for customers.
- Facilitated and performed procurement of new inventory.
- Responsible for insuring quality packaging, shipping, and prompt delivery times.

October 2015 – March 2018

Head Waiter, *Mikata Japanese Steakhouse, Enterprise, AL*
Goal: Develop a stronger customer relations skillset, and to help improve the company's workflow. *Value:* Managed and hired upcoming workers for the job from finding candidates to interviewing them. Facilitated quicker working methods and managed customer relations while maintaining company image.
My Contribution:
- Hired Workers In 3 locations with an addition in training employees.
- Improved efficiency in the workplace by finding new ways to distribute workloads among waiters.
- Head waiter in charge of scheduling and work distribution.
- Performed multiple tasks at once, under heavy time constraints.

TECHNICAL EXPERIENCE

Languages: Korean, C#, CSS, HTML5, JavaScript, SQL, TypeScript.
Frameworks: ASP.NET Web Forms, ASP.NET Web API, ASP.NET Core, ASP.NET MVC
Operating Environments: Microsoft Windows, Apple iOS
Business Tools: MySQL Workbench, SQLite Studio, LINQ, Razor, Blazor, GIT, RESTful web API, Minimal API, Heroku, phpMyAdmin, Bootstrap v5.0, Microsoft 365, Google Suite, Adobe Creative Suite, Bullhorn, GitHub, CareerBuilder, LinkedIn Recruiter.

HONORS AND ACTIVITIES

President's List December 2021	**International Studies in South Korea**
Dean's List 2019 – Fall 2021	**Computer Technician**
G.R.I.T Club Member	**Freelance Development**
Highpointe Church Volunteer Group	**Cinema Aficionado**