|  |  |  |
| --- | --- | --- |
| **Daniel Meisenheimer**  [dcmeisenheimer@crimson.ua.edu](mailto:dcmeisenheimer@crimson.ua.edu)  [www.meisenheimer.io](http://www.meisenheimer.io) | | |
| **EDUCATION** | Candidate for **Bachelor of Science in Commerce & Business Administration,** The University of Alabama  **Graduation** **Date**: December 2022 **UA** **GPA**: 3.4/4.00  **Major**: Management Information Systems **Specialization:** Management | |
| **EXPERIENCE**  *June 2021 – Present* | **Cybersecurity Recruiter / Shift Lead***, ALKU, Remote*  *Goal:* My professional goal is to drive successful recruitment results for ALKU by becoming a top performer for the internship and increasing recruitment.  *Value:* Knowledge of recruitment software and databases. Filling positions with qualified candidates, preparing them for interviews and following up with the consultants.  *My Contributions:*   * Successfully submitted over 118 consultants and closed a deal with a new company valued at over 18 billion dollars in a two-month period. * Lead the full recruitment life cycle, from sourcing strategies, talent recruitment, and acquisition to interview preparation, offer negotiation, and on-boarding. * Created faster database procedures that improved efficiency for myself and the interns. * Top intern recruiter with over 100 interns in the program and received several acknowledgements and awards. | |
| *August 2019 – June 2021* | **Resale Management***, Self Employed, Tuscaloosa, AL*  *Goal:* My professional goal is to understand how to run and organize a business through maintaining customer relations and inventory procurement.  *Value:* I learned how to target niche markets and grow healthy customer relations. My primary focus has shifted to retaining my customer base and ensure customer satisfaction.  *My Contribution:*   * Directed weekly to monthly sales ranging from $1000-$5000 per deal. * Managed customer services, issue resolution, and ensured high satisfaction for customers. * Facilitated and performed procurement of new inventory. * Responsible for insuring quality packaging, shipping, and prompt delivery times. | |
| *October 2015 – March 2018* | **Head Waiter,** *Mikata Japanese Steakhouse, Enterprise, AL*  *Goal:* Develop a stronger customer relations skillset, and to help improve the company’s workflow. *Value:* Managed and hired upcoming workers for the job from finding candidates to interviewing them. Facilitated quicker working methods and managed customer relations while maintaining company image.  *My Contribution:*   * Hired Workers In 3 locations with an addition in training employees. * Improved efficiency in the workplace by finding new ways to distribute workloads among waiters. * Head waiter in charge of scheduling and work distribution. * Performed multiple tasks at once, under heavy time constraints. | |
| **TECHNICAL EXPERIENCE**  **HONORS AND**  **ACTIVITIES** | **Languages:** Korean, C#, CSS, HTML, JavaScript, SQL, Git.  Frameworks: .Net Core, ASP.NET Core, ASP.NET MVC 4  **Operating Environments:** MicrosoftWindows, Apple iOS  **Business Tools:** Microsoft 365, Google Suite, Adobe Creative Suite, Visual Studio, .NET, MySQL Workbench, SQLite Studio, Bullhorn, GitHub, CareerBuilder, LinkedIn Recruiter.   |  |  | | --- | --- | | **Dean’s List 2019 – Spring 2021** | **Audio Engineering** | | **Volunteer Experience 2016 – 2020** | **Screenwriting** | | **International Studies in South Korea** | **Fishing** | | **Independent Computer/ Peripheral Technician** | **Nutritionist** | | |
|  |  |  |