Matthew A. Colibert

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| 10+ years sales management experience | Proficient in MS word and Excel |
| Regional sales manager for 6 years | Familiar with both Windows and Mac OS Platforms |
| Extensive experience in marketing for auto dealers | Proven excellence in customer service, research, marketing and team-leading |
| Excellent communication skills with Dealership owners as well as General Managers and Account Managers across the United States | Proficient in Reynolds & Reynolds operating systems |
| Strong network within Auto Industry | 10 + years experience in warranty and finance sales |
| Proven ability to work in team-based atmosphere as well as self-motivated and independent work ethic | Top salesman associate before entering management |

**Education and Training**

University of Central Oklahoma: Business Management: 116 hours (Deans honor roll)

Chuck Bauer sales training course

Numerous other sales and management seminars

**Experience Highlights**

**Prestige Auto Marketing (2006-present) Regional Sales Manager**

* Develop public relations materials for our company.
* Successfully develop inter-organizational contacts and partnerships.
* Connect and contact related organizations successfully to build foundation of association.
* Assist in coordination for special events.
* Communicate with owners and operators of many automobile dealers across the country regarding special. Interests of organizational goals and policy recommendations.
* Successfully managing large sales teams.
* Train large sales teams and upper management within large and small auto groups.

**MAC Auto(2005-present) Owner and Operator**

* Created sales from direct mail marketing as well as radio advertising
* Establish relationships with many wholesalers and auctioneers
* Coordinate special events to increase traffic and sales
* Screen and hire qualified candidates for training
* Successfully promote MAC Auto through industry networking