



Mina Gobrail

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Objective

To join the Business of Software Course offered at the Computer Science Department at the University of Toronto. A learning opportunity that will provide the ideal environment to nourish my entrepreneurial efforts and grow my health informatics knowledge that is being acquired through the Masters of Health Informatics program.

Experience

PHARMACIST OWNER, MULTIPLE LOCATIONS, ONTARIO – 2007 - PRESENT

- ▶ Review business performance on a monthly and quarterly basis to ensure the pharmacies are performing as desired, consolidate monthly data and analyze key performance indicators over the term of the year
- ▶ Perform ongoing financial analysis and manage business budgeting
- ▶ Analyze the performance of potential acquisitions and prepare respective financial presentation packages to executives of financial institutions
- ▶ Ensure financial strength, productivity, and organizational development of the pharmacies
- ▶ Communicate with various stakeholders involved in the operations of the pharmacies
- ▶ Develop marketing plans and sales campaigns to enhance the performance of the pharmacies
- ▶ Coordinate resources with the pharmacy banners to improve the quality of patient care
- ▶ Create and execute business development plans related to new software implementations
- ▶ Identify and troubleshoot operational issues of the pharmacies
- ▶ Provide training to staff members and set monthly goals for each member
- ▶ Hold periodic staff meetings to evaluate staff's performance and address any staffing concerns
- ▶ Prepare medications by reviewing and interpreting physician orders; detecting therapeutic incompatibilities, dispense medications by compounding, packaging, and labeling pharmaceutical, control medications by monitoring drug therapies; advising interventions
- ▶ Counsel patients on their prescribed medications and over the counter products

STAFF PHARMACIST, WAL-MART CANADA, HAMILTON, ONTARIO – 2005-2007

- ▶ Reviewed prescriptions issued by physicians and other clinicians to assure accuracy, appropriateness of medication, and determined formulas and ingredients needed
- ▶ Answered questions and provided information to pharmacy clients on drug interactions, side effects, dosage and storage of pharmaceuticals
- ▶ Entered data such as patient name, prescribed medication, and cost, to maintain pharmacy files, charge system, and inventory
- ▶ Performed all job duties with Company Mission, Vision, and Goal Statements in mind

Education and Licensure

Bachelor's Degree in Pharmaceutical Sciences, Alexandria University, 2000

Registered Pharmacist, Ontario College of Pharmacists, 2005

Registered Pharmacist, Michigan Board of Pharmacy, 2006

Master's of Health Informatics, University of Toronto, 2021

Skills

- ▶ Solid understanding of the Canadian health care system
- ▶ Proficient at multiple PMS and long-term care EHR software including Kroll^(R), Fillware^(R), Pharmaclick Rx ^(R), and Point Click Care^(R)
- ▶ Excellent presentation skills using Apple Keynote^(R), PowerPoint^(R), and Google Slides^(R)
- ▶ Strong analytical and statistical skills
- ▶ Familiar with various statistical software such as IMB SPSS^(R), Rapidminer Studio^(R), and Microsoft Excel^(R)
- ▶ Robust process implementation and risk management skills
- ▶ Excellent team leadership and staff development skills
- ▶ Solid organizational and time management skills
- ▶ Exceptional communication and interpersonal skills
- ▶ Strong troubleshooting and problem-solving skills

Achievements

- ▶ Led the transition of the pharmacy and the long-term care facility from paper-based MAR into E-MAR in association with a long-term care facility in South-Western Ontario
- ▶ Led multiple transitions from pharmacy cash tills into POS systems
- ▶ Was part of the pioneer team who led the transition to Connexus^(R) pharmacy dispensing software at Wal-Mart Pharmacies
- ▶ Led various pharmacy acquisition transactions which involved extensive regulatory, financial, legal, and accounting processes
- ▶ Worked with The Stratford General Hospital Pharmacy Team on improving the communication between the hospital and community pharmacies on patients' discharge
- ▶ Was appointed as a member of the Medication System Management Committee of a long-term care facility to perform root cause analysis on med errors and establish different statistics on to the use of various therapeutic groups of medications within the facility
- ▶ Worked closely with doctors and nursing staff at a long care facility on developing policies and procedures using the facility's software to ensure safe handling and administration of medications to the residents
- ▶ Developed a strategy for secure record keeping of narcotic medications within a retail pharmacy, starting with medications' delivery and ending with the medications' return or destruction
- ▶ Participated as an assessor in the National Association of Boards of Pharmacies OSCE^(R) Exam
- ▶ Joined as a preceptor in the Ontario College of Pharmacists Preceptorship Program
- ▶ Currently working on developing a platform to enhance the process of medication reconciliation upon transition from the hospital into the community, as part of my Master's capstone project