# CREDIT CARD WEEKLY STATUS REPORT

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## **Project Overview**

To develop a comprehensive **Credit Card Weekly Dashboard** that provides **real-time insights** into key performance metrics and emerging trends.

#### The objective is to:

- Enable stakeholders to monitor customer transactions, revenue, and delinquency rates effectively.
- Identify spending patterns, high-performing regions, and top categories to support data-driven decision making.
- Improve reporting efficiency by replacing manual reports with an interactive, automated Power BI dashboard.
- Enhance business visibility by allowing management to quickly track weekly changes and respond proactively.
- Lay the foundation for advanced analytics such as customer segmentation and credit risk prediction in future phases.

### **Dataset Overview**

#### **Credit Card Dataset (Operational):**

Columns: Client\_Num, Card\_Category, Annual\_Fees, Credit\_Limit, Total\_Trans\_Amt, Interest\_Earned, Delinquent\_Acc, etc.

#### **Customer Dataset (Demographics):**

Columns: Client\_Num, Customer\_Age, Gender, Education\_Level, Income, Satisfaction\_Score, etc.

 Data combined for holistic view of customer & credit card performance.

#### **Credit Card Transaction Report**

Q4 Q3 Q1

week\_start\_date 

All

Revenue

57M

**Total Interest** 

**8M** 

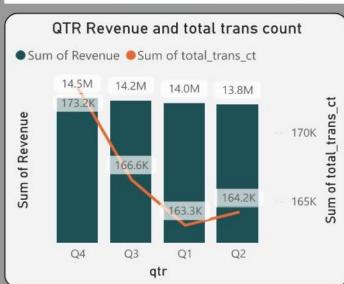
46M

Amount

Count

667K

card_category	Sum of Revenue ▼	Sum of total_trans_amt	Sum of interest_earned
Blue	4,71,88,611.62	37840749	6614173
Silver	56,59,108.98	4647596	821923
Gold	25,33,682.16	2091362	384755
Platinum	11,35,608.05	953314	161629
Total	5,65,17,010.81	45533021	7982480



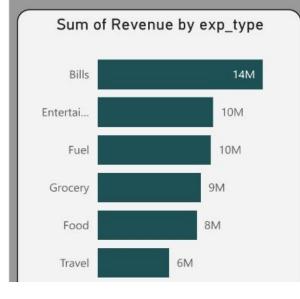


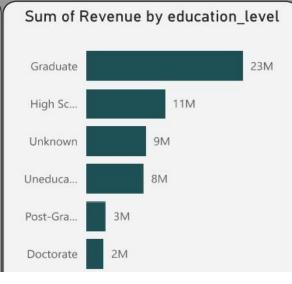
Sum of Revenue by use chip

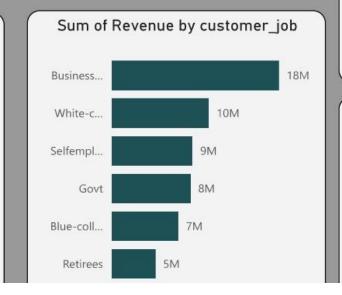
Chip

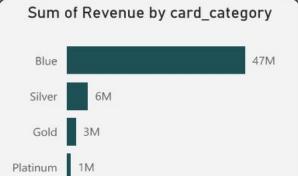
17M

36M







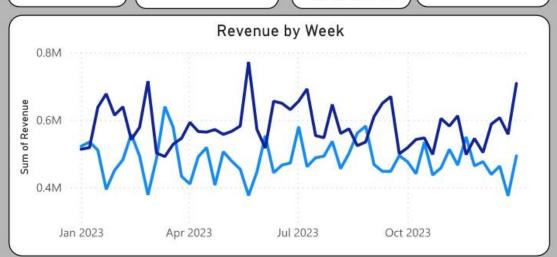


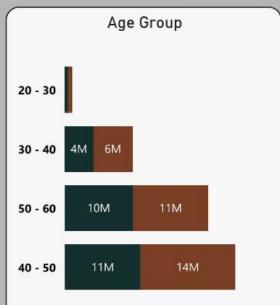
#### **Credit Card Customer Report**

Total Interest Income 57M SM 588M

3.2

Q4





Q3

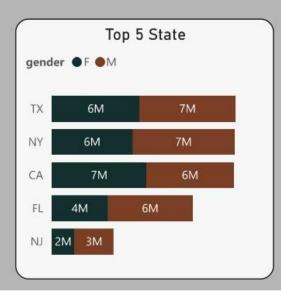
Q2

Q1

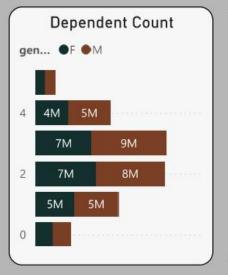


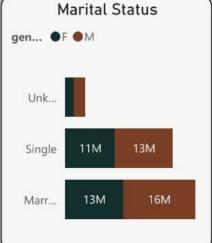
week\_start\_date

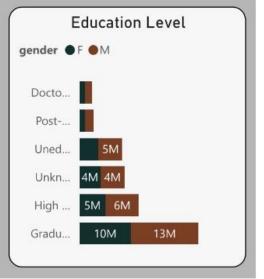
All











## **Key Performance Indicators (KPIs)**

- Total Revenue \$57M (YTD)
- Interest Earned \$8M (YTD)
- Total Transactions Amount \$46M
- Activation Rate 57.5%
- Delinquent Accounts Rate 6.06%
- Customer Count Growth (Weekly & YTD)
- Top Regions Contribution TX, NY & CA (68%)
- Top Card Categories Blue & Silver (93% transactions)

## Weekly Highlights (Week 53 – WoW Change)

- Revenue increased by 28.8%
- Total Transaction Amount increased by xx% from last week.
- Total Transaction Count increased by xx%
- Customer Count increased by xx%
- Week 53 closed on a strong note with significant revenue and customer growth.



## Year-to-Date (YTD) Overview

- Overall Revenue: \$57M
- Total Interest Earned: \$8M
- Transaction Volume: \$46M
- Customer Demographics:
  - Male: \$31M revenue
  - Female: \$26M revenue
- Top Card Categories: Blue & Silver (93%)
- Top Regions: TX, NY, CA (68%)

## **Customer & Product Insights**

- Younger customers (Age 25–40) drive higher transaction volumes
- Higher revenue contribution from Graduates & Post-Graduates
- Customers with **Personal Loan** show better repayment discipline
- High utilization ratio correlates with higher interest earned

## Business Impact

- Improved Monitoring: Stakeholders can now track revenue, delinquency, and activations weekly
- Risk Management: Early detection of delinquent accounts (6.06% rate)
- Customer Strategy: Focus marketing on Blue & Silver cards + TX/NY/CA regions
- Operational Efficiency: Dashboard reduced reporting time by 80%

## **Linked** in



#### **Amit Kumar Sahani**

Data Analyst & Data Scientist | Proficient in SQL, Python, Excel, Power BI, ETL, EDA | Data Visualization | Business Intelligence | Machine Learning

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