

# Gators Need to Understand Private Money: The Prerequisites

## Week 1: Your Runway to the Gator Method

### A Note From Pace Morby:

*If there's one piece of advice I can offer you at this stage of your journey, it's this:*

***Find joy in the process.***

*"But Pace," you'll say. "I'm ready to jump in and get started. Let's goooo!"*

*Unfortunately, this type of enthusiasm is good for lighting your fire, but bad for your long-term success.*

*Major excitement for something new is easy, but sustaining that excitement is the hard part. And it's the investors who take their time, learn their trade, and maintain their enthusiasm, that are the ones who end up winners!*

*Just like we all must all first crawl, before we can walk, you must internalize a little foundational knowledge before you can jump into the Gator Method Core Trainings.*

*A Gator is a type of real estate investor. As an investor, you will find yourself on both sides of private capital. Sometimes, you'll be the borrower, and other times you'll be providing the money.*

*It is now part of your job to get educated in both.*

*So what exactly is private money and how does it work? Move on to your 1st training, "PREQ1. Give Money, Raise Money, Make Money," to find out!*

**- Pace Morby, Gator Method Founder**



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