

Introduction to the Core Trainings

Week 2: What is the Gator Method?

A Note From Pace Morby:

How amazing was that Airmeet with Amy Mahjoory? And what about that 4 hour-long-zoom I did about private capital?

Now its time to dig into the nuts and bolts of the Gator Method!

All great products are released in phases. I love my iPhone, but it's come a long way since it 1st launched. (We're about the get version 14!)

If we were to dump ALL the Gator phases on you at once, it would be overwhelming, and when people are overwhelmed, they quit.

And we don't want you to quit. We want you to be successful, make a ton of money, so you can accomplish your dreams, then turn around and continue the Go-Giver legacy of helping other lives you touch.

Remember - it might seem like real estate is all about making money, but in reality the money is just a tool. A tool to help you get what you want, so that you can help others get what they want.

Before I talked about having the strength to be patient, and I'm going to remind you about that again.

DO NOT watch Training 1.0, then run out and try to do with the Gator Method!

Unless you have prior knowledge or are very lucky, you will at best not make any money and at worst lose money. Complete the training modules in order and DO NOT ATTEMPT THE GATOR METHOD UNTIL YOU GET THE GO AHEAD VIDEO FROM ME AT THE END OF THE FOUNDATIONAL VIDEOS.

Another word of caution:

We live in a country with 50 states. This course was designed to help people become Gators all over the United States. It would be impossible to address all the nuances of state laws and processes that differ from state to state. Differences in state law is a risk to your business.

In this course, we will teach you how to address the biggest threats to your business.

But, at the end of the day, it is your responsibility to take steps to mitigate the risk your state law and local title companies pose.

All business incurs cost, and we encourage you to engage a real estate attorney if you feel that's best. My attorney is a cost I gladly pay for.

Note: These videos were live trainings where the Gator Method pioneer students were rewarded with free training as reward for being the 1st round of action-takers. Please keep this in mind if you hear a reference to "free training," or events that have already happened. Part of being a good business owner is using critical thinking skills to "keep the best and dump the rest."

Now, it's time to learn a business that you can make money from for the rest of your lifetime!

- Pace Morby, Gator Method Founder