



**TRAINING 1.0 WORKBOOK:
WHAT IS GATOR METHOD?
ANSWER KEY**



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1.6. What is a Gator?

Well, the funny thing is, a “Gator” is not actually a lender at all.

And even though real alligators in the wild are pretty scary, a Gator needs to have (or is willing to learn) people skills.



After watching the video, fill in the blanks below.

A Gator has certain personality traits and ways of doing business. This is someone who:

Is **Transactional** - Gators are usually in and out of deals quickly. They do not like to have their funds tied up in one deal for too long. likes to be in and out of deals quickly

Does **many** transactions in a year. They are constantly in and out of transactions.

Is in it for their **chunk** of the deal.

Understands that squadding up (a.k.a joint venturing) with others to create win-win situations for both partners is the foundation of Gator Method.

Doesn't care about **interest** because Gators are in the deal for a chunk of the profit, not the money made on **interest**.

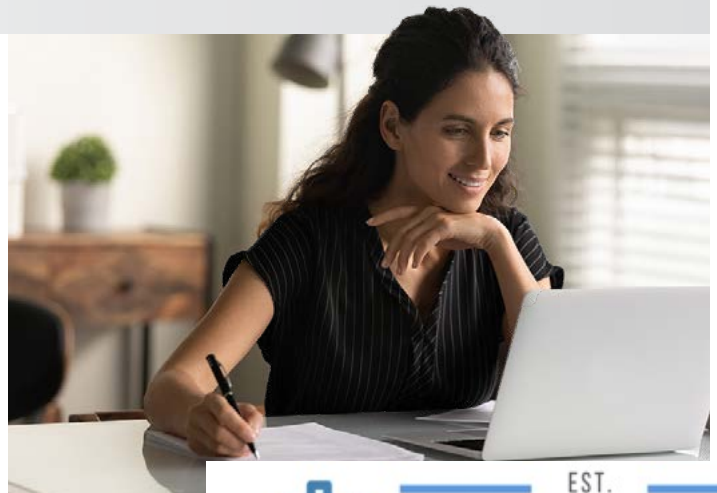
NOTE: This is one of the major differences between **Gator** and **PMLs/HMLs**.

PML stands for **Private Money Lender**.

HML stands for **Hard Money Lender**.

Disclaimer

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