



INDUSTRIAL IOT DISCUSSION

H. Brent Baker, Sr., Maj Gen (Ret), USAF
VP, FA&D for PTC

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OVERVIEW

- Introductions
- IoT/I4.0 Discussion/Thoughts
- Questions

WORKER SHORTAGE

Ten million jobs with manufacturing organizations cannot be filled today due to a growing skills gap.



RISK & COST PRESSURE

Global Manufacturing PMI at lowest level since 2016 due to deteriorating global export orders and business conditions.

J.P.Morgan

DIGITAL DISRUPTION

At the current churn rate, about half of today's S&P 500 firms will be replaced over the next 10 years.



DIGITAL TRANSFORMATION IS ACCELERATING



The Digital Thread

"Unleashing a seamless flow of data across the value chain that will link every phase of the product life cycle: from design, sourcing, testing, and production to distribution, point of sale, and use." - McKinsey



40%

plan to provide Product as a Service platforms



60%

rely on digital platforms for their ecosystem



35%

Digital Twin CAGR between 2019 and 2023



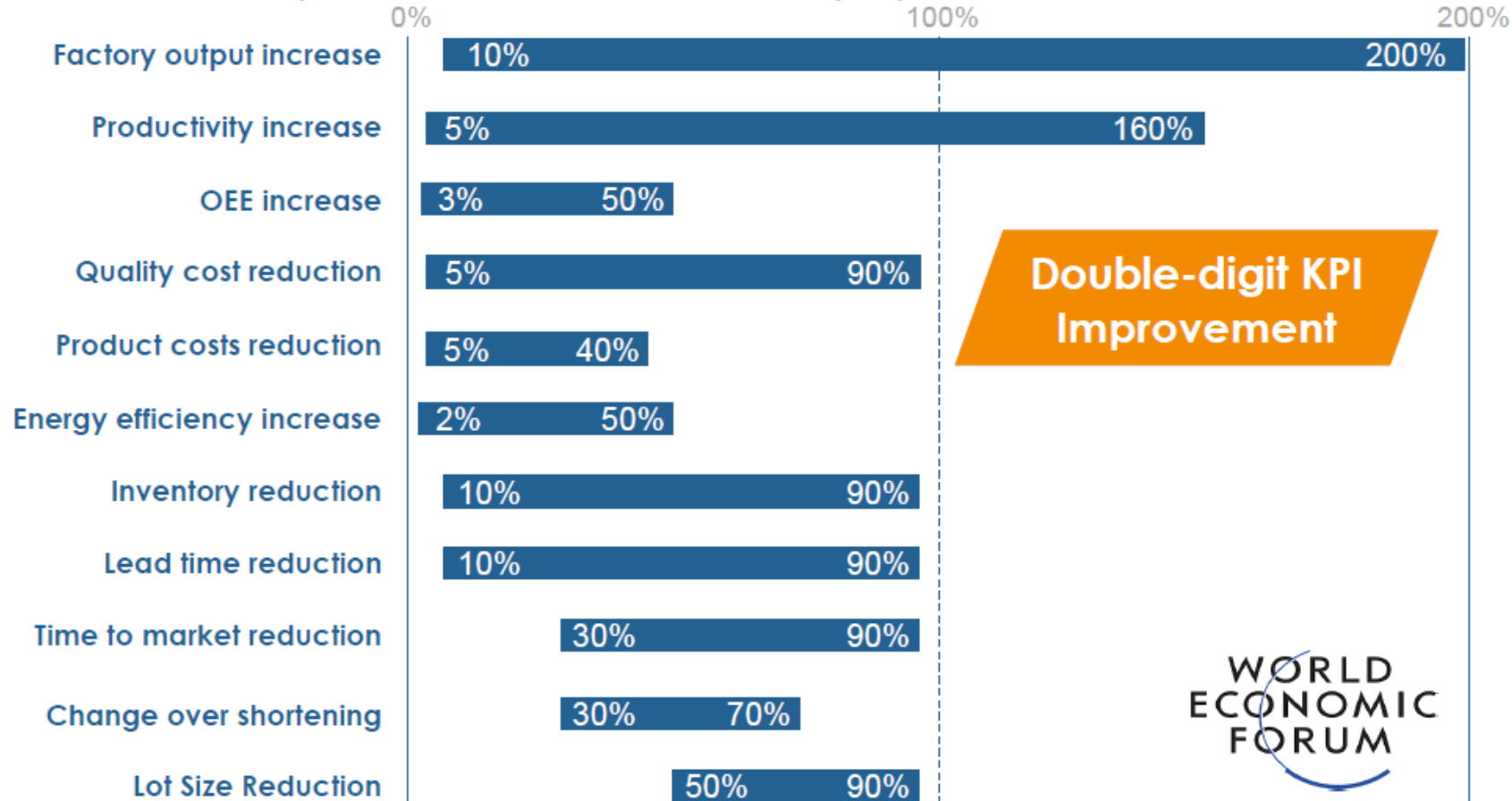
91%

unify product and manufacturing process data

TRANSFORMATION IS NOT AN OPTION

Lighthouse implementations yield **MASSIVE** impact and...

Reported KPIs from **At-Scale** Deployments



... failure to act is serious

Over the next 10 years,

1/2

of today's S&P 500 firms will be displaced

**STANDARD
& POOR'S**

400+ CUSTOMERS & 2000+ FACTORIES



BOM & Configuration Mgmt.

Retrieve CAD/BOM
Visualization for EBOM structure

Manufacturing Engineering

Transform EBOM to MBOM
with options and variants

Concurrently Develop Process
Plans and Digital Validation

Enterprise Change

Manage change from Eng. to
Mfg. and release to *Enterprise*

Requirements Engineering

Manage traceability from requirements
to systems modeling to BOM

Design Share

Augmented Reality
Design Review

Digital Work Instructions

2D/3D Digital Assembly
Instructions and Paperless
Operations, Augmented
Reality Instruction Authoring

Service Experiences

Augmented Reality
Service Information

VIA MARKET-PROVEN INDUSTRIAL SOLUTION SUITES



Service Optimization

Improve customer success, reduce service costs, and deliver new value via product performance and world class service

Product & Service Innovation

Develop new products, services, and business models that enable differentiation and new revenue opportunities

Manufacturing Efficiency

Improve operational efficiency, reduce manufacturing costs, accelerate time to production, and ensure quality and compliance

Engineering Excellence

Seamless data and model centric workflow that enables data driven decisions throughout the design and manufacturing process

Sales & Marketing Experiences

Virtual product demonstrations, product companions, "voice of the product" feedback, and augmented experiences



PRODUCTS | PEOPLE | PROCESSES

CREATING AN INTELLIGENT MANUFACTURING PROCESS

A THINGWORX CASE STUDY



Real-time production monitoring decreased errors & rework, while improving quality & efficiency



DRIVING OPERATIONAL EXCELLENCE WITH REAL-TIME VISIBILITY

A THINGWORX CASE STUDY WITH KALYPSO



Deploying a factory of the future with more efficient and flexible production:

- Improving OEE with production KPI monitoring and actionable insights
- Reducing scrap and increasing throughput with visual quality monitoring
- Improving productivity with analytics-based operator scheduling

Autoliv

IMPROVING OVERALL EQUIPMENT EFFECTIVENESS

A THINGWORX CASE STUDY WITH MICROSOFT



Implemented a cloud-based real-time performance tracking system to accelerate OEE improvements, increase packaging line performance, and gain real-time visibility into factories.

- Deploying enterprise-wide – 1 factory/month since 2018



OPTIMIZING MANUFACTURING PROCESS EFFICIENCY

A THINGWORX CASE STUDY



Saving an average of \$1 per tire with predictive analytics

**Global Tire
Manufacturer**

DRIVING DIGITAL TRANSFORMATION ON THE SHOP FLOOR

A THINGWORX & KEPCARE CASE STUDY



Created a fully connected shop floor for real-time asset health monitoring and predictive maintenance to improve quality and speed of maintenance, repair, and overhaul services



Lufthansa Technik

USECASE: CONDITION BASED MAINTENANCE



VEHICLE MAINTENANCE USING AUGMENTED REALITY



SMART BASE EXAMPLE

MAKING THE 5TH GENERATION BASE OF
THE FUTURE A REALITY

USING PTC'S INDUSTRIAL IOT
PLATFORM





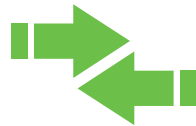
Purpose-Built Platform

Specific functionality designed for industrial IoT, including the connectivity, scalability, and security to grow with your business



Rapid Development, Deployment, and Extensibility

Integrated platform features and functions enable seamless development for quick, easy delivery of apps and AR experiences



Ultimate Flexibility

Options for deployment in the cloud, on premise, or in hybrid environments – including optimizations for Microsoft Azure



Engage and Experience

Build user interfaces with drag-and-drop tools and deploy them for web and mobile applications or AR experiences



Vibrant Ecosystem

Compatible with a wide range of products and services that simplify, accelerate, and enhance manufacturers' processes and strategies

LAST SLIDE

- Questions...

