**RESUME: ICP/458/2024**

**BIODATA**  
**Name:** David Njoroge  
**Tel Number:** 0748935338  
**Email:** davmnjo254@gmail.com  
**Nationality:** Kenyan

**PROFILE**

* Driven Salesperson with a talent for building meaningful relationships to retain and grow customer base.
* Detail-oriented and analytical, consistently exceeding agreed-upon targets.
* Energetic and proactive in pursuing prospective leads to develop new customer accounts.
* Track record of excellence in relationship building, managing details at scale, and achieving personal and professional goals.

**EDUCATIONAL BACKGROUND**  
**CURRENT(2024):**  
Kenswed Technical and Vocational Training College  
Course: Introduction to Computer Programming

**2016-2019:**  
Kenswed Secondary School  
Kenya Certificate of Secondary Education  
Grade: C plain

**2003-2013:**  
Ngong Township Primary School  
Kenya Certificate of Primary Education  
Marks: 261

**WORK EXPERIENCE**  
**SALESPERSON 2020-2023:** Muguna-Andu Wholesalers Limited  
Roles:

* Created an ultimate customer buying experience with an outgoing and approachable personality.
* Provided pricing details and upsold promotional options to buyers.
* Ensured customers had a clear understanding of charges, billing, and price changes.
* Maintained up-to-date knowledge about products and promotions.
* Educated customers about the brand to incite excitement about the company's mission and values.
* Collaborated cross-functionally to identify root causes and help solve customer service issues.

**SKILLS**

* Expertise in tracking down sources of special products and services to meet customers' needs.
* Proficient in designing and authoring documentation on minimum system hardware requirements.
* Experienced in developing web applications for intranet and open web deployments.
* Skilled in writing readable and clean code to support software objectives at optimal functionality.
* Capable of drafting user-focused program instructions, diagrams, and other supplemental materials.
* Able to work with interdisciplinary teams to develop specifications and production plans for software designs.
* Proficient in running tests on code to confirm proper functionality and desired results, identifying and diagnosing errors.

**HOBBIES**

* Travelling
* Football
* Adventure
* Learning New Things
* Movies

**REFERENCE**  
John Kirui,  
Manager, Muguna Limited,  
Tel: 0790809497

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Salesperson,  
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