**Kongmanas Yavaprabhas**

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**EDUCATION**

**B.Eng. Industrial Engineering,** 2011- 2015 (GPAX 3.34), Chulalongkorn University, Bangkok , Thailand

**Master of Science in Statistics**, 2016 - , Chulalongkorn University, Bangkok , Thailand  
**Coursework:** Theory of Probability, Applied Statistics(Regression Model), Theory of Survey Sampling, Consumer Behavior, Strategic Planning, Statistics 1-2, Design of Experiment Management and Organization, Principle of Marketing , Industrial Business Management, Risk Management and Public Speaking

**Additional Coursework**: Quantitative Research Methods for Social Science (Coursera), Marketing Analytics (Coursera), Customer Analytics (Coursera)

**WORKING EXPRERIENCES**

**SCG Internship as Researcher,** Bangkok, Thailand, 2014

* Conduct and Implement research about TPM in SCG paper plants which include Individual interview, focus-group interview and online survey.

**Ice-cream shop Owner,** Chulalongkorn University, Bangkok, Thailand, 2012-2014

* Start Ice-cream business with partner, Planning and organizing the shop which locate in Chulalongkorn University

**PROJECTS**

**Business Plan of bioplastic film packaging for exporting straw mushroom (Senior Thesis),**

Chulalongkorn University, Bangkok, Thailand, 2014-2015

* Including 4 parts that are marketing plan, financial plan, operation/logistic plan and risk management plan
* Gathering data by searching and interviewing with the product owner and exporting company to forecast product’s demand in Europe market which includes using of PESTEL, Five Forces and SWOT analysis
* Create marketing plan by using of STP, Marketing mix tools and CRM strategy
* Compare alternatives in operation plan and do the feasibility in financial plan

**Idesign multipurpose room system planning**, Chulalongkorn University, Bangkok, Thailand, 2015

Planning systems in multipurpose room (name Idesign) in faculty of engineering, Chulalongkorn

University

* borrow-return service system of devices and gadgets
* reservation service system

**ADDITIONAL EXPRERIENCES AND ACTIVITIES**

**CHRONICS Competition,** Gadjah Mada university , Yogyakarta, Indonesia, 2014

* Represent the country to Participate in a challenge on product design and ergonomics organized by industrial engineering, Gadjah Mada university ,Indonesia (1 of 12 teams)

**PTT CG we can Camp ,** Chonburi, Thailand ,2013

* Designed the PTT dream gas station including vision and strategies to solve the problem of risk management.

**President of the** **Engineering Tennis Club,** Chulalongkorn University, Bangkok, Thailand, 2012

* Trained and developed the team players’ skills and strategies for competitions

**ASEAN Creative Tourism Event Staff**, Chulalongkorn University, Bangkok, Thailand, 2015

* To be Meeting room managing staff and coordinator with guest speaker for 10 countries students that participant in this event

**CU-TU traditional football 70th CSR staff**, Bangkok, Thailand, 2013

* Location managing staff at Saraburi Provincial Girl Aid Center

**Volunteer Tutor,** Bangkok,Thailand, 2010-Present

* Provide one-to-one and small group tutoring in Mathematics
* Provide tutoring to blind people in the foundation for the blind in Thailand and adopted children in the church

**H Project CSR Volunteer,** Chulalongkorn University, Bangkok, Thailand, 2014

**Tennis Player**, Chulalongkorn Freshman Games, Bangkok, Thailand, 2011

**TEST SCORES**

TOEIC test : 900/990 (December 2015)

CU-TEP test : 97/120 (April 2015)

**SKILLS SUMMARY**

**Languages:** Thai (native), English(Full professional proficiency), Japanese(Elementary proficiency)

**Computer Skill**: Microsoft Office Applications (Microsoft Words, Excel and Power Point), Minitab, SPSS

**Personalities**: Very active learner, Restorative, Hard-working, Teamwork attitude