## ATLANTA OR BUST

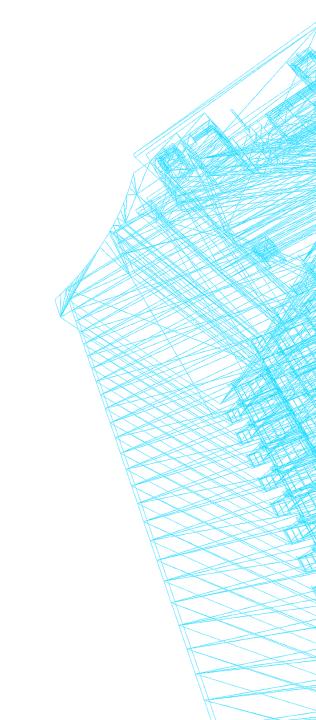
Where to build during Atlanta's growing housing boom



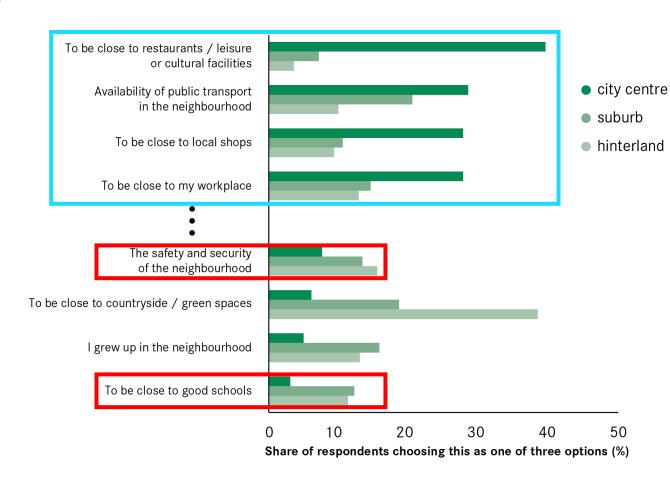
#### ATLANTA IS GROWING

- Thousands moving to Atlanta, GA for jobs
- Now is the time to capitalize on the demand for housing
- So much space... Where do you build?
- To grow fast, need to find a "prime" location

# WHAT IS A PRIME LOCATION?



#### RECENT SURVEY RESULTS



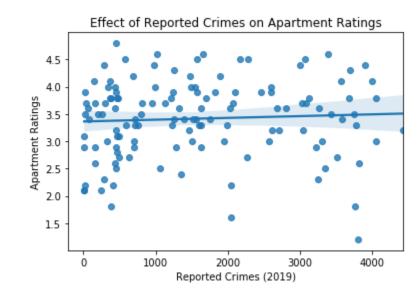
- Schools and Crime score surprisingly low
- Top responses give the answer:

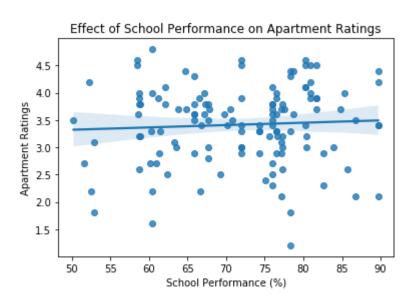
**PROXIMITY** 

Source: YouGov, 2015, 1725 residents from four city regions.

#### **CONFIRMING THE FINDINGS**

- Survey data was for another city
- Apartment ratings, crime, and school performance in Atlanta paint the same picture: no correlation



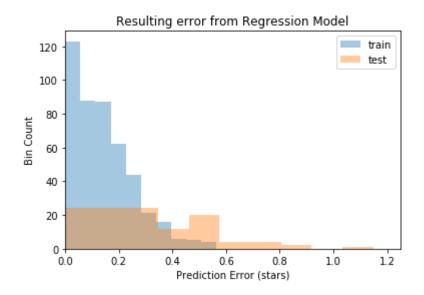


#### WHAT DRIVES UP RATINGS?



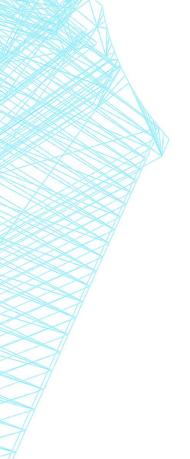
#### PREDICTING PERFORMANCE

- Can we predict an apartment's rating based on these factors?
- Model accurately predicts apartment ratings to within 0.5 stars on 90% of the data

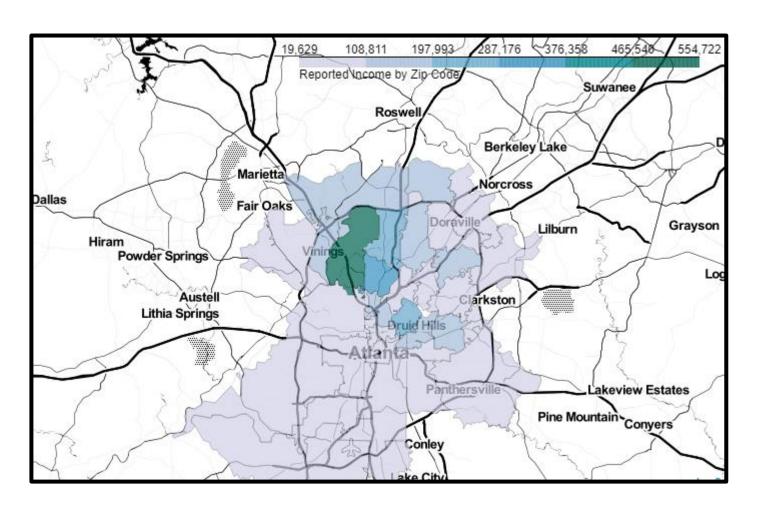


#### SO WHERE SHOULD WE BUILD?

- Build where people have money
- Be convenient for residents to explore their surroundings
- Provide access to health and recreational facilities
- Surround yourself with culture
- Bring the world to your residents, and they will come to you!



### RECOMMENDATION: NORTHWEST ATLANTA



<sup>\*</sup> Also has good schools and low crime as an added bonus!