

### Price History Analysis

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### Motivation



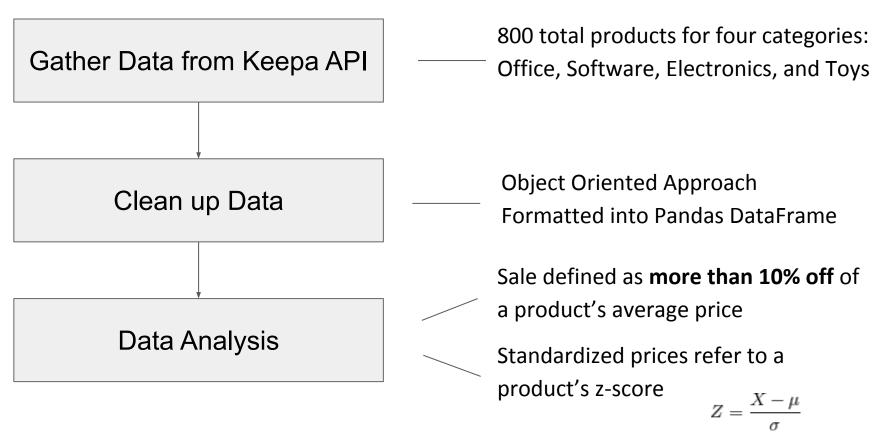
- How do you identify an actual sale?
- When is the best time to buy a product?
- Which product category has the best sales?

### **Data Overview**

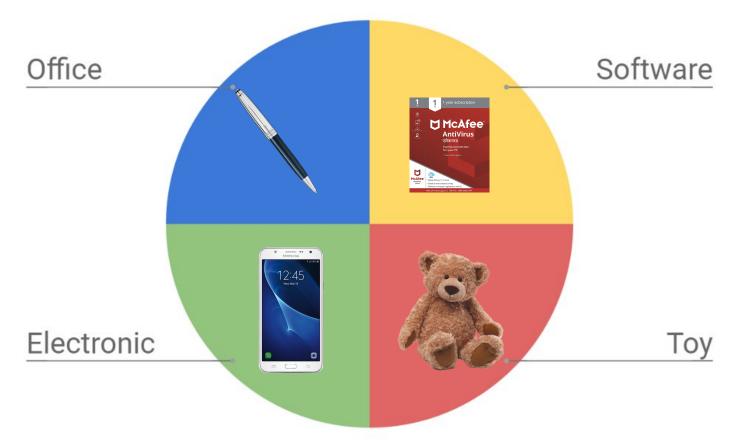


Python API for the Keepa.com Amazon Price Tracker Access to price histories, rating, and number of reviews for over 900 million products Apple AirPods Pro **會會會會**☆ ~ 419 \$23499 \$249.00 FREE Shipping by Amazon Temporarily out of stock. More Buying Choices \$223.24 (3 used & new offers)

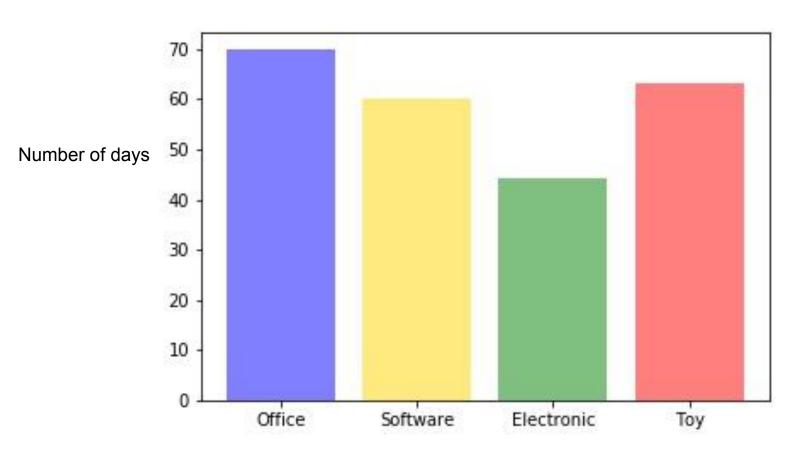
### Methodology



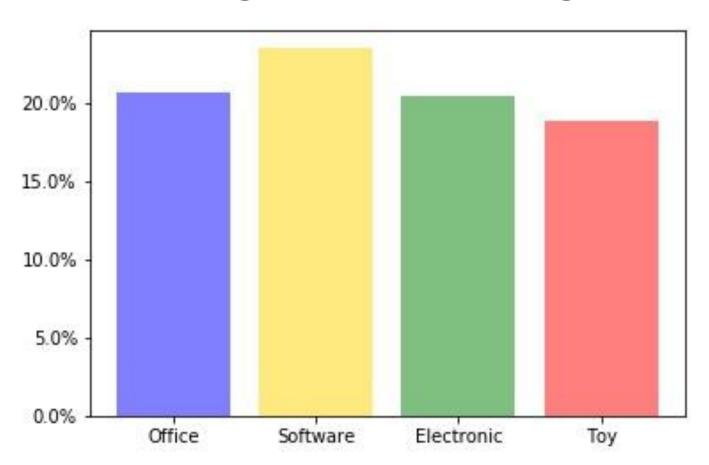
### Categories



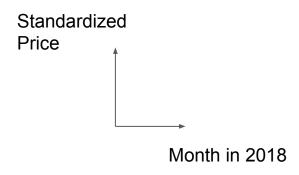
### Average Number of Days on Sale

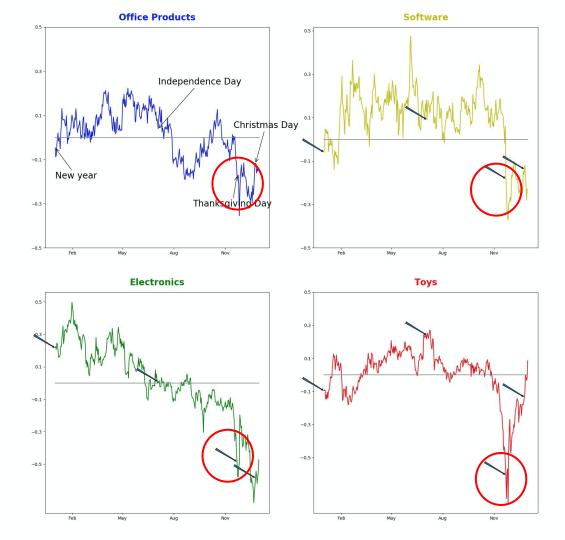


### Average Sale Percentage

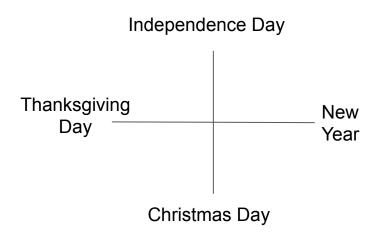


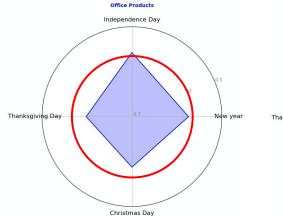
## Variation in Price

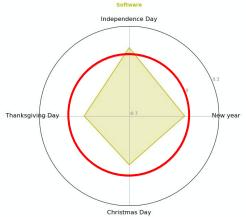


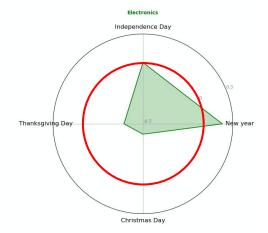


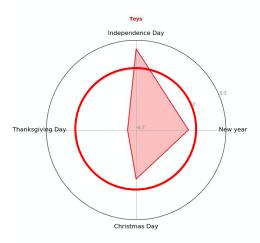
# Thanksgiving has the best deals for each category!









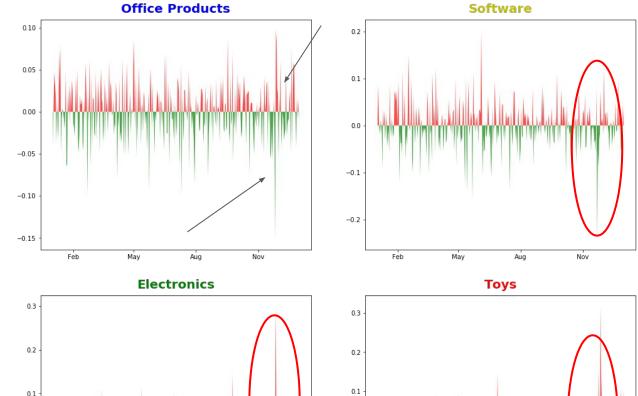


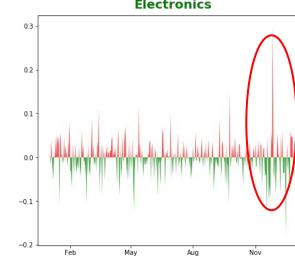
### Derivative of price for each category

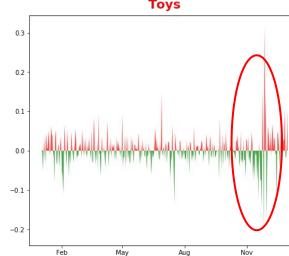
Standardized Derivative



Months of 2018







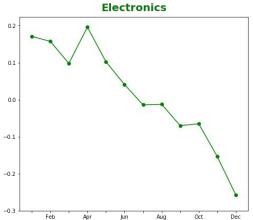
### Average price per month (2011-2018) ...

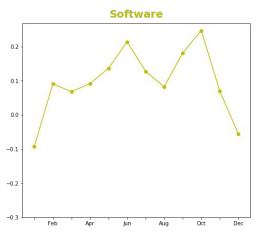


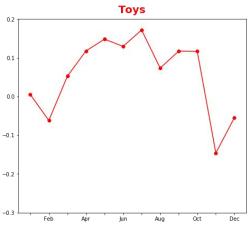
Average Standardized Price

Months (2011 - 2018)







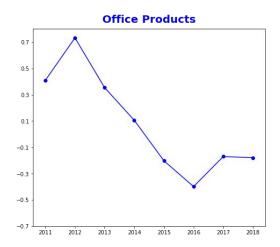


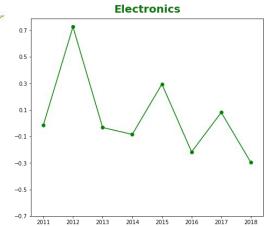
# Non software products have decreased in price from 2011 - 2018

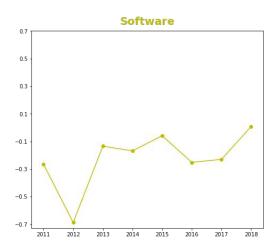
Average Standardized Price on Christmas

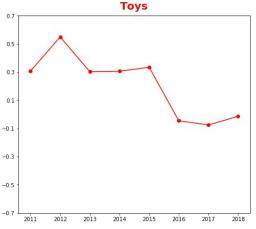


Year (2011 - 2018)

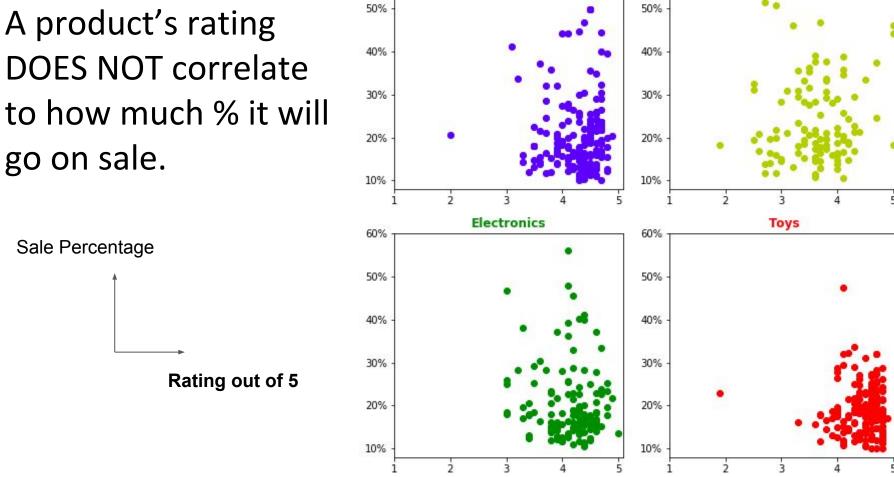








A product's rating **DOES NOT correlate** go on sale.

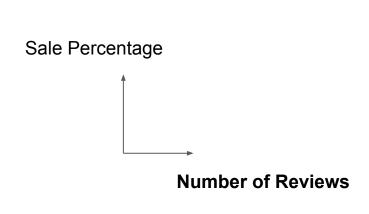


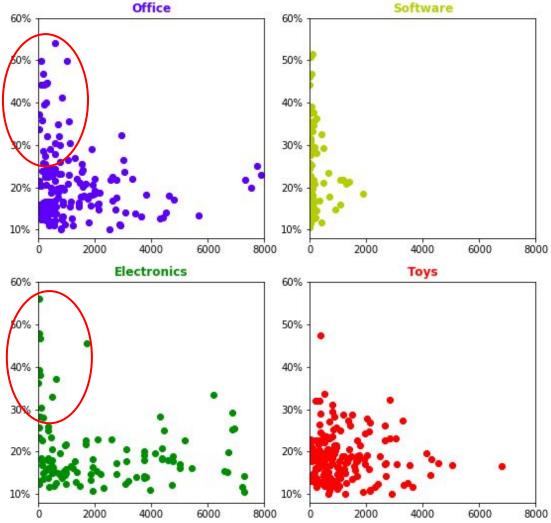
60%

Office

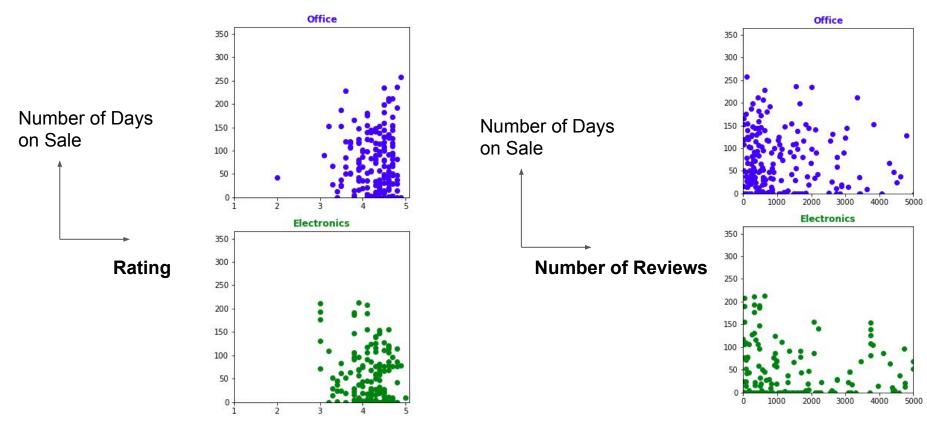
60%

Electronic and Office Products with a low number of reviews are MORE LIKELY to be over 30% on sale.





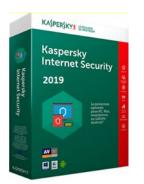
### Rating and Number of Reviews DOES NOT correlate with how often products are on sale.



### Conclusion











**November** 

**December** 

**January** 



Thank you!