



## YOUR LOVE STORY

As a couple, you've built something together that is truly special. All those little memorable moments—first dates and first kisses, nights up late sharing secrets and making promises to one another. Now it's all culminating in one day, where your friends and loved ones will gather to eat, drink, and celebrate the next chapter of your life together. Your wedding day is much more than an event. It's a day filled with countless emotions and memories that you'll want to look back on for years to come.

Where wedding photos are snapshots of the experience, **the wedding video is the experience**. The human face has 43 muscles capable of making 21 unique expressions. All of which can be captured on camera. But what about micro expressions—the kind that last 1/15th to 1/30th of a second? Like the flash of joy on the groom's face as he sees his partner come down the aisle. Or your parents' happy tears as they give their speeches at the reception. Photos alone can't always capture those subtle, memorable emotions. Film can. At Sarmiento Media, we're here to embark on this wedding journey with you, to evoke emotion and capture the embodiment of your love and joy on film. We're there to help you slow down time by creating something timeless, so you can relive the whole day again and again over the course of your life together.

## CONTACT ME



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## MEET WILL

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Hey there, I'm Will! Let me share my passion for filmmaking with you. Back in school, when I was planning for my future, film was the last thing on my mind. I was studying engineering, but I always felt there was something missing, like a part of me was struggling to express itself beyond the cut and dry drill of my studies. See, I'm all about dancing, laughing and getting to know people—just bringing positive vibes to whatever situation I'm in. I go out of my way to be social and be present because to me, there's nothing more important than connecting with others and lifting them up. Engineering felt like the complete opposite of all that, and as a result, I had a hard time finding my purpose. But then I was introduced to my first video camera and I immediately fell in love with videography. Wedding videography, in particular. I love capturing the "perfect moment" on camera, crafting a story, pulling all-nighters in the editing room, and sharing my final creations with the people who'll cherish them most. Giving people the ability to reconnect with the most important day of their lives—it's an absolutely beautiful experience. I love what I do and I'm thankful every day for the amazing couples I cross paths with. They trust me to tell their love stories, and that's given me a full heart and a whole lot of gratitude.





## WHAT TO EXPECT

*in 4 easy steps!*



Step 1: Before booking, we'll schedule a one-on-one call (by phone or video) so you can ask questions about our packages, voice any concerns, and make special requests for your big day! I'll send you a quick questionnaire prior to our call to help facilitate this discussion.



Step 2: Once you have decided which package is best for you, I'll send over a contract detailing everything. All you have to do is sign, send in an initial deposit to secure your date, and *BOOM*—it'll be official!



Step 3: I will be in communication with you leading up to the big day, sharing ideas and keeping us all on the same page. For your wedding day, I'll communicate with all of your vendors, and most importantly your photographer, to ensure it's the best day ever (because it *is* the **best day ever**).



Step 4: My magic really takes place after your wedding day. I ask my couples to be patient as I carefully edit and piece together your forever memories. This is achieved through detailed editing and compilation, to make sure every second of your video is absolutely perfect. Expect your final film to be delivered 4-6 weeks after your wedding day. If you choose to add a teaser film to your package, you can expect to receive that within 3-4 days of your wedding.



SARMIENTOMEDIA

## WEDDING PACKAGES

### Blanc

CONTACT FOR  
PRICING

- Up to **eight** hours of wedding day coverage
- 3-5 minute highlight film
- Recorded letters by bride/groom
- Custom USB delivery

### Meslier

CONTACT FOR  
PRICING

- Up to **twelve** hours of wedding day coverage
- 7-9 minute highlight film
- Recorded letters by bride/groom
- Custom USB delivery
- Full edit of ceremony & speeches
- Instagram teaser film (~45 sec)
- Unique aerial drone footage\*

### Juillet

CONTACT FOR  
PRICING

- Weekend coverage available (two days)
- 7-12 minute highlight film
- Two cinematographers on wedding day
- Recorded letters by bride/groom
- Custom USB delivery
- All RAW footage
- Rehearsal dinner & pre/post events (4 hours max)
- Full edit of ceremony & speeches
- Instagram teaser film (~60 sec)
- Unique aerial drone footage\*
- 1 hour sunrise/sunset shoot

\*When possible, weather permitting, and if permitted by local FAA regulations.



SARMIENTOMEDIA

## ADD-ON'S

### *Ceremony & Speeches*

\$400

On your wedding day, Sarmiento Media will ensure video coverage of the entire ceremony and reception speeches. You will receive a custom USB drive with high quality audio and video of the ceremony and speeches. Please note: couples have the option to purchase Ceremony & Speeches add-on after the wedding.

### *Instagram Teaser Film*

\$250

An upbeat and emotional highlight of the best moments from your wedding day (think the movie trailer to your wedding day's feature film)! Teaser films are custom made and fast-paced (45-60 seconds long) to get your friends and family excited for the full film prior to its release. Teaser films will be delivered 3-4 days after your wedding day.

### *Golden Hour Shoot*

\$425

Adventure on a 1-hour sunset/sunrise shoot with Sarmiento Media leading up to your wedding! This shoot is lively and just flat out fun, meant to capture your unique love, style, and personalities. And most importantly, it gets everyone excited for the big day! Footage from this shoot can be used in your final film—in fact, we encourage it!

Sarmiento Media is known for doing destination weddings and takes special care in creating a unique, once-in-a-lifetime memory no matter the location! Our typical package pricing does not apply for destination weddings, so please submit an inquiry form on our website to request a quote! Your price will be based on your specific event and location. For destination weddings, we recommend the "Meslier" and "Juillet" packages to best capture the full experience of your big day.

All destination packages include a complimentary Golden Hour Shoot (shot the day before the wedding) and additional time on your wedding day at no extra charge.

### *Destination*

[REQUEST A QUOTE!](#)

All raw footage from your wedding day will be organized in a secure USB hard drive, packaged, and delivered in a custom Sarmiento Media case, alongside any highlight films, teaser films and golden hour shoot footage. Please note: couples have the option to purchase their raw footage after the wedding.

### *Raw Footage*

\$450

Any additional hours over those included in your package. These may be requested prior to the wedding date or can be pro-rated at half hour intervals. If requested on the wedding day, an additional charge will be included. Additional hours pertain to only one cinematographer.

### *Additional Time*

\$145

Any and all additional cinematographers have been expertly trained by Will in the Sarmiento Media style. They are there to help capture different angles and moments throughout the day. They will be present during prep time (with the groomsmen), the ceremony and the reception.

### *Additional Cinematographer*

\$550

\*'Destination' add-on is automatically applied for any event further than a 100 mile radius (or 2-hour drive) from the Washington, DC area.



# GOLDEN HOUR SHOOT



When choosing a videographer for your big day, there are many important factors to consider. Here are some tips (from a wedding videographer) on what to look for when deciding who will capture the most important day of your life!

## *Tips for* **CHOOSING THE RIGHT VIDEOGRAPHER**

**1**

**Determine what you want.** Make sure your vision matches with your videographer's. Wedding films come in all different styles. You may want a 'chronological' record of the day, in which case you should pick someone who specializes in 'documentary-style'. On the other end of the spectrum, some videographers (like Sarmiento Media) take a more cinematic approach, using dramatic angles and unique editing styles for a more stylistic and cinematic feel. YouTube is a great place to do some research into what style you like best. Also be sure to pick the brains of the vendors you've already booked (they've certainly seen their fair share of wedding films).

**2**

**Feel comfortable!** It is absolutely crucial to feel at ease with your vendors —especially your videographer. After all, they'll be with you nearly nonstop on your wedding day! You want to look natural and happy in your wedding video, so be sure to have a real conversation with your videographer before booking to see if they're someone you can be yourself with.

**3**

**Make sure they understand YOUR story.** A lot of videographers know how to get those beautiful, jaw-dropping shots, but few take the time to thoroughly understand you and your partner. When interviewing videographers, take note of the ones who ask about your lives, what you love to do for fun, or the story of how you met. This shows that they care and that they want to make your wedding video unique to who you are as a couple.

**4**

**Make sure they can have fun with it!** Pick a videographer who can have fun with your guests —especially at the reception. That way they'll become part of the experience, to best capture the natural atmosphere and vibes of the celebration! Some of the best and most dynamic shots come from moving around and interacting with friends and family. It makes for some awesome, immersive footage!

**5**

**Don't underestimate the importance of video.** Your wedding day goes by in the blink of an eye. The wedding video is the best way to relive all the happy tears and vows, to return to the festive atmosphere and the feel of the celebration! Be sure your videographer offers everything you're looking for. Make this decision a priority because you're going to want to relive it all after it's over!





At Sarmiento Media, we want to give you everything you need to enjoy your big day now and into the future! If you have any questions, please visit [www.sarmientomedia.com](http://www.sarmientomedia.com) or email us at WILLIAM.SARMIENTO.WS@GMAIL.COM with any questions.

