# **DEVIN DYSON**

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Boston University, Boston, MA – Programming for Engineers, Fall 2019.

**Ithaca College**, Ithaca, NY – Bachelors of Science in Business Administration with a concentration in International Business, May 2016.

# Experience

#### FINANCIAL AFFAIRS SPECIALIST, BOSTON UNIVERSITY, BOSTON, MA - MARCH 2019-PRESENT

• Administrative maintenance of Boston University Tuition and Loan Accounts

## OIL BROKER APPRENTICE, BELMONT ENERGY, WESTPORT, CT - JANUARY-JUNE 2018

- Managed National Futures Administration regulatory application for Introducing Broker; brokerage agreements; Know Your Customer onboarding; billing and confirmations; Intercontinental Exchange registration; and web-development for belmontenergyllc.com
- Aggregated data from Energy Information Administration weekly petroleum status reports; utilized excel macros to interpret Transport4 Colonial Pipeline shipping schedule on a biweekly basis
- Broadened fundamental and technical knowledge of energy markets and financial derivatives

# JUNIOR PRODUCT MANAGER, MAC GROUP, WHITE PLAINS, NY - SEPTEMBER-DECEMBER 2017

- Co-managed Elinchrom, Light & Motion, Kupo, Phottix, and Sekonic product launches and marketing deliverables
- Developed product pricing formulas, built out competitive analysis framework in excel, guided order-management, led overhaul and migration of product data to cloud servers

#### JUNIOR PROJECT MANAGER, MAC GROUP, WHITE PLAINS, NY - MAY-AUGUST 2017

- Task coordinator for 20+ brands omni-channel marketing pipelines using asana
- Distilled high-level information into actionable e-commerce marketing task: e-mail communications, web-advertising packages, web-updates/maintenance

## RESEARCH ASSISTANT, CORNELL UNIVERSITY, ITHACA, NY - SPRING 2016

Assisted Catalina Iricinschi, lecturer and postdoc associate at Cornell University's Uris Hall
Department of Psychology coordinate with students for a mosaic art project

#### **BUSINESS DEVELOPMENT INTERN, KLINIFY, SINGAPORE, SG - SUMMER 2015**

- Documented procedures for business-to-business lead generation, lead-nurturing, appointment setting, A/B testing, and product testing using atlassian
- Administrative logistics/operations for trade shows: Association for Private Hospitals Malaysia (APHM) in Kuala Lumpur, and the International Modern Hospital Show (IMHS) in Tokyo

# Extracurriculars and Awards

Intercollegiate Rowing, Philadelphia Marathon Finisher x2, IRONMAN Maine 70.3 Finisher, demoed at BigRed Hacks, HackNY, and BostonHackathon // Excel Certified, Dean's List 2015, PLTW Excellence in Engineering and Design Award 2010-2011

# Skills

Languages: Mandarin (Limited Working Proficiency) // Programming: Bootstrap, CSS3, Git, GitHub, HTML5, MATLAB, C, Python // Marketing and Analytics: Facebook Business, Google Analytics, Google Adwords, Google Tag Manager, Tableau, Maropost // Business Administration: Excel; PowerPoint; Word; Outlook