

MICHAEL DESANTIS

PROFESSIONAL EXPERIENCE

WEB DEVELOPER

Andcor Companies Inc, Minneapolis, MN / Jan 2019 – Present

- Design, build, and maintain web site, using authoring or scripting languages, content creation tools, management tools, and digital media.
- Perform or direct web site updates.
- Write, design, or edit web page content, or direct others producing content.
- Confer with management or development teams to prioritize needs, resolve conflicts, develop content criteria, or choose solutions.

RESEARCH ASSOCIATE

Central Lima Barrio School and Research Center, Lima, South America / Nov 2016 – Sep 2018

- Organize data, and analyze and interpret its authenticity and relative significance.
- Trace historical development in a particular field, such as social, cultural, political, or diplomatic history.
- Maintaining/Updating database and implementing new web platforms to increase school productivity and connectivity.

TEACHER

Chapakot Pra V School, Pokhara, Nepal / Dec 2012 – Mar 2015

- Successfully created the necessary infrastructure for the regions educational development by communicating our team's needs and vision to local administrators.
- Establish and maintain efficient teaching platforms to achieve higher success rates among students and teachers.
- Worked with local teachers and neighboring schools in providing students with the necessary materials to effectively study and achieve success in learning basic World History and English.
- Maintain accurate, complete, and correct student records as required by laws, district policies, and administrative regulations.

OWNER/OPERATIONS MANAGER

Sailors World Inc, Minneapolis, MN / Jul 2002 – Sep 2011

- Managed all Marina functions: Set budgets and tracked incoming revenue (slip fees, brokerage sales, club memberships, storage fees) vs outgoing expenses (vendors, on-sight operation costs) offering quarterly reports to superiors.
- Boat broker responsible for building a customer base through effective marketing, cold calling, and networking.
- Managed marketing and social media initiatives; strong analytic marketing skills resulting in higher percent referral rates per month.

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EDUCATION

SEATTLE PACIFIC UNIVERSITY

Seattle, WA

B.A. History and Information (Jun 2005)

ADDITIONAL SKILLS

WebDev Portfolio:

<https://descamus.github.io/portfolio/>

ReactJS, Javascript, NodeJS,

HTML, CSS, Bootstrap,

Materialize

Database: PostgreSQL, Postico

LICENSES AND CERTIFICATIONS

American Sailing Association

Certified Sailing Instructor