

Walmart Sales Data (2010 Feb - 2012 Oct)
Source: kaggle.com

Forecast method: Naïve method

Model Information:

Call: naive(y = sales_ts, h = 12)

Residual sd: 2072.5004

Error measures:

	ME	RMSE	MAE	MPE
Training set	-10.17181	2072.5	1033.594	-0.7061221

	MAPE	MASE	ACF1
Training set	6.190434	0.06469384	-0.4164283

Forecasts:

Point	Forecast	Lo 80	Hi 80	Lo 95	Hi 95
1002	15391.73	12735.710	18047.74	11329.700	19453.75
1009	15391.73	11635.552	19147.90	9647.153	21136.30
1016	15391.73	10791.371	19992.08	8356.090	22427.36
1023	15391.73	10079.694	20703.76	7267.674	23515.78
1030	15391.73	9452.693	21330.76	6308.759	24474.69
1037	15391.73	8885.842	21897.61	5441.835	25341.62
1044	15391.73	8364.568	22418.88	4644.615	26138.84
1051	15391.73	7879.378	22904.07	3902.581	26880.87
1058	15391.73	7423.677	23359.77	3205.647	27577.80
1065	15391.73	6992.665	23790.79	2546.471	28236.98
1072	15391.73	6582.717	24200.73	1919.509	28863.94
1079	15391.73	6191.016	24592.44	1320.455	29463.00

This is a weekly forecast. For Oct. 02, Oct. 09, Oct. 16, onwards, etc.
Forecast is for first 12 months (h=12).

Forecast method: Simple exponential smoothing

Model Information:
Simple exponential smoothing

Call:
ses(y = sales_ts, h = 12)

Smoothing parameters:
alpha = 0.3469

Initial states:
l = 16240.838

sigma: 1807.13

AIC	AICc	BIC
2858.528	2858.701	2867.417

Error measures:

	ME	RMSE	MAE	MPE
Training set	-16.99847	1794.449	1002.96	-0.9215599

	MAPE	MASE	ACF1
Training set	6.023618	0.0627764	0.0773382

Forecasts:

Point	Forecast	Lo 80	Hi 80	Lo 95	Hi 95
1002	15397.54	13081.61	17713.47	11855.627	18939.45
1009	15397.54	12946.20	17848.88	11648.533	19146.54
1016	15397.54	12817.88	17977.19	11452.296	19342.78
1023	15397.54	12695.66	18099.42	11265.367	19529.71
1030	15397.54	12578.72	18216.35	11086.536	19708.54
1037	15397.54	12466.45	18328.62	10914.833	19880.24
1044	15397.54	12358.33	18436.75	10749.469	20045.61
1051	15397.54	12253.92	18541.15	10589.790	20205.29
1058	15397.54	12152.87	18642.21	10435.246	20359.83
1065	15397.54	12054.87	18740.20	10285.371	20509.70
1072	15397.54	11959.67	18835.41	10139.768	20655.31
1079	15397.54	11867.03	18928.05	9998.089	20796.99

Forecast method: Holt's method

Model Information:
Holt's method

Call:
holt(y = sales_ts, h = 12)

Smoothing parameters:
alpha = 0.3466
beta = 1e-04

Initial states:
l = 16160.7937
b = -17.122

sigma: 1820.584

	AIC	AICc	BIC
	2862.607	2863.045	2877.421

Error measures:

	ME	RMSE	MAE	MPE
Training set	32.52913	1794.941	1002.624	-0.6089618

	MAPE	MASE	ACF1
Training set	6.007256	0.06275537	0.07767507

Forecasts:

Point	Forecast	Lo 80	Hi 80	Lo 95	Hi 95
1002	15349.55	13016.37	17682.72	11781.268	18917.83
1009	15332.89	12863.44	17802.34	11556.191	19109.59
1016	15316.23	12717.57	17914.90	11341.918	19290.55
1023	15299.58	12577.76	18021.40	11136.910	19462.24
1030	15282.92	12443.21	18122.63	10939.961	19625.88
1037	15266.26	12313.31	18219.22	10750.107	19782.42
1044	15249.61	12187.53	18311.69	10566.559	19932.65
1051	15232.95	12065.44	18400.46	10388.667	20077.23
1058	15216.29	11946.70	18485.89	10215.882	20216.70
1065	15199.64	11830.99	18568.28	10047.741	20351.53
1072	15182.98	11718.06	18647.90	9883.845	20482.11
1079	15166.32	11607.68	18724.96	9723.850	20608.79

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Series: sales_ts
ARIMA(2,0,2) with non-zero mean

Coefficients:
      ar1      ar2      ma1      ma2      mean
s.e.  -0.9854  -0.3794  1.4003  0.8879 15982.0665
      0.1272   0.1282  0.0830  0.0887  180.0609

sigma^2 estimated as 2492096:  log likelihood=-1254.32
AIC=2520.64  AICc=2521.26  BIC=2538.42

Training set error measures:
              ME      RMSE      MAE      MPE
Training set -2.898308 1550.793  921.785 -0.7467573
              MAPE      MASE      ACF1
Training set  5.41143  0.05769559  0.03615084

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> summary(model_tbats)
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	Length	Class	Mode
lambda	1	-none-	numeric
alpha	1	-none-	numeric
beta	1	-none-	numeric
damping.parameter	1	-none-	numeric
gamma.values	0	-none-	NULL
ar.coefficients	1	-none-	numeric
ma.coefficients	5	-none-	numeric
likelihood	1	-none-	numeric
optim.return.code	1	-none-	numeric
variance	1	-none-	numeric
AIC	1	-none-	numeric
parameters	2	-none-	list
seed.states	8	-none-	numeric
fitted.values	143	xts	numeric
errors	143	xts	numeric
x	1144	-none-	numeric
seasonal.periods	0	-none-	NULL
y	143	xts	numeric
call	2	-none-	call
series	1	-none-	character
method	1	-none-	character