

How did the "mystery deal" with Cognata present a potential conflict of interest?
(Select one)

- ☐ Cognata is a local company
- ☐ Ericsson and Cognata have a pre-existing business relationship
- ☐ Ericsson and Cognata are in contract with a government-owned organization
- ☒ The CEO of Cognata is related to Tariq, the Customer Unit Head

What is Ericsson's guiding framework to maintain its position as a trusted partner and to conduct business responsibly?
(Select one)



Ericsson Responsible Business Tool (ERBT)



The Code of Responsibility

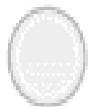


The Code of Business Ethics



The Framework of Trust

Paying for dinner with a government official to discuss new business is a violation of company policy. True or false?



True



False

Why did Caroline refuse to have dinner at the restaurant suggested by the customer?
(Select one)

- ☐ There were other restaurant options available that were less expensive
- ☐ The type of the restaurant may appear to improperly influence a business decision
- ☐ The restaurant appeared to be outside of the guidelines of the Gifts, Entertainment & Hospitality Instruction
- ☒ All of the above

Ericsson's Compliance Line can be used to report which of the following compliance concerns?
(Select all that apply)



Other things that might seriously affect the interests of Ericsson



Questionable accounting or auditing matters



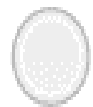
Corruption and fraud



Violations of law or regulations

Is the following statement true or false?

Individuals cannot be held liable for violations of the Foreign Corrupt Practices Act (FCPA), only companies.



True



False

During the third-party due diligence process, which one is an example that would be identified as a red flag presented by the "mystery deal" with Cognata?
(Select one)

- ☒ Cognata is not experienced in the type of work required by the Request for Proposal (RFP)
- ☐ Cognata is a subcontractor
- ☐ The contract renewal was suggested by a CU Head
- ☐ None of the above

Which of the following is a red flag presented by the charity fundraiser event?
(Select one)



The invitation was sent by email



The opportunity to meet with the CEO



The Customer offered to pay for travel and accommodations



Providing the donation during ongoing business negotiations with the Customer

The major challenge of facilitation payments is that they are regarded as an acceptable or necessary cost of doing business in many countries. What should you do in this situation?
(Select all that apply)

☐

Suggest an alternative payment, such as an item of clothing or a watch

☐

Consider the expense a part of doing business as usual

☒

Explain that it is against company's policy to make this payment

☒

Contact your manager or Group Function Legal Affairs to get advice

To avoid potential misconduct, which three points from the following options should you consider prior to making a business decision?
(Select all that apply)



Process: Have I followed the right steps when considering this decision?



Performance: How would this affect my team's overall performance?



Perception: How would this look to others if my actions are made public?



Purpose: Why am I doing this?

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