# FRYCRYPIC

Empowering developers to build the next generation of blockchain-enabled companies

TryCrypto.com

# **Insight:** The Root Problem

# Developing user-friendly blockchain apps is challenging for developers

Outdated concepts

Lack of mature developer tools

Complicated concepts

UX friction for end-users

#### **Innovate:** Our Solution

Make it easy for developers to build blockchain apps that deliver great user experiences

think twillo for blockchain apps

# **Opportunity:** Growing Market

\$15.9 billion

Global spending on all blockchain technology

\$11.1 billion

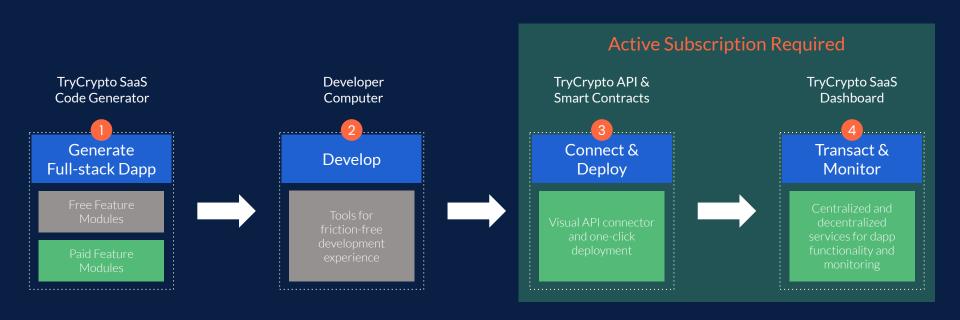
IT and business services for blockchain solutions

\$2.2 billion

Blockchain application development solutions

60% of CIOs are planning to deploy blockchain applications in 1-2 years

# DappStarter: Build, integrate, deploy, and manage blockchain applications using ONE low-code SaaS platform



#### **Development Life-cycle for a Single Dapp**

	Without DappStarter	With DappStarter	Frequency	Free	Paid
Smart Contract Development	PAIN: W W W W W W W W W TIME: 2-4 weeks	Select feature modules     Download FULL-STACK     generated code     Run installation script     Working dapp in 15 mins     Buttery smooth, magical     experience	One-time	<b>V</b>	<b>V</b>
Unit Test Development	PAIN: 🐹 🐹 🐹 🐹 🐹 💮 💮 TIME: 1 week		One-time	<b>V</b>	<b>V</b>
Web UI Development	PAIN: W W W W W W W W W W W TIME: 1-3 weeks		One-time	<b>V</b>	<b>V</b>
Wallet Integration	PAIN: W W W W W W W W W TIME: 1 week		One-time	<b>V</b>	<b>V</b>
Server API Development	PAIN: 🐹 🐹 🐹 🐹 🗷 TIME: 1 week		One-time	<b>V</b>	<b>V</b>
External API Integration	PAIN: W W W W W W W W TIME: 2-4 weeks	Drag-and-drop designer – low code	One-time	×	<b>V</b>
Dapp Deployment	PAIN: W W W W W W W W W W W W W W W W W W W	One-click deployment – no code	One-time	×	<b>V</b>
Advanced Smart Contract Services	PAIN: 😖 😖 😖 😖 🥨 😡 🕳	Built-in – no code	Recurring for dapp life-time	×	<b>V</b>
External API Send/Receive Service	PAIN: WWW WW WW WW WW WW WW	Built-in – no code, pay per transaction	Recurring for dapp life-time	×	<b>V</b>
Transaction Fee Relay Service	PAIN: WWW WW WW WW WW WW WW	Built-in – no code, pay per transaction	Recurring for dapp life-time	×	<b>V</b>
Dapp Analytics Reporting Service	PAIN: 😖 😖 😖 😸 🖽 🕾 Res Res Res	Built-in – no code, subscriber dashboard	Recurring for dapp life-time	×	<b>V</b>

DappStarter reduces pain, time and cost of blockchain app development by 80%

## **Partnerships**



Largest blockchain app publisher



Our first paying customer















### **Progress**

700+ DappStarter downloads

In talks with 5 agencies (customer prospects)

DappStarter Beta 2 released

PhotoKey Alpha released

We booked \$25,000 revenue in July 2020.

# Goals: 18-month Plan & Funding

18-month Goals

**25,000**Dapp Project Download Run Rate

\$500K Revenue Run Rate

2020	2021	
Onboard 4-5 blockchains	Add additional 4-5 blockchains	
Publish 8-10 free modules and 3-5 paid modules	Publish additional 10-15 modules	
Sign-up 3-4 Enterprise customers	Sign-up 5-6 Enterprise customers	

We are currently self-funded and raising \$2 million in Seed Capital

# Developers TryCrypto

"You guys came in on your white horse and made [dapp development] so easy."

- Eric Breuers @ Open World Builders

"This tool is exactly what we needed."

- Bjarte Karlsen @ Open World Builders

"DappStarter has built-in best practices that we can build on top of, which saves time and effort in the development process."

- Jack Gilcrest @ Blox Consulting



# **Our Team**

Nik Kalyani

Co-founder/CEO



Co-founder/Chief Experience Officer



Repeat Entrepreneur she(256)

UC Berkeley program for connecting women interested in blockchain with mentors

















Traci

Clint

Shooan

John

Mateusz



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