

# Vision

To use decentralized technology in pursuit of an equitable world

# Mission

Empower developers with user friendly tools and services so they can focus on building amazing decentralized applications

#### **Founders**

#### Nik Kalyani

Co-founder/CEO



Four prior startups, two venture-funded, two exits

Co-founded largest Open Source CMS on Microsoft platform with over 500K devs

Guest instructor for Udacity Blockchain Nanodegree

#### Chase Chapman

Co-founder/ Chief Experience Officer

she(256)

UC Berkeley program for connecting women interested in blockchain with mentors



Student, University of Michigan

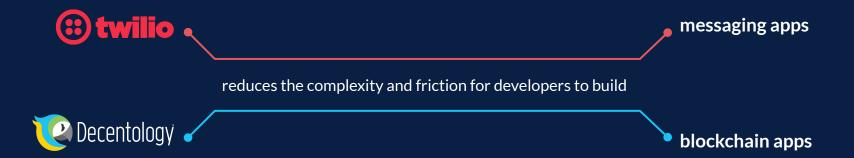
Taught non-technical blockchain curriculum for 13-week course

**Insight:** The Root Problem

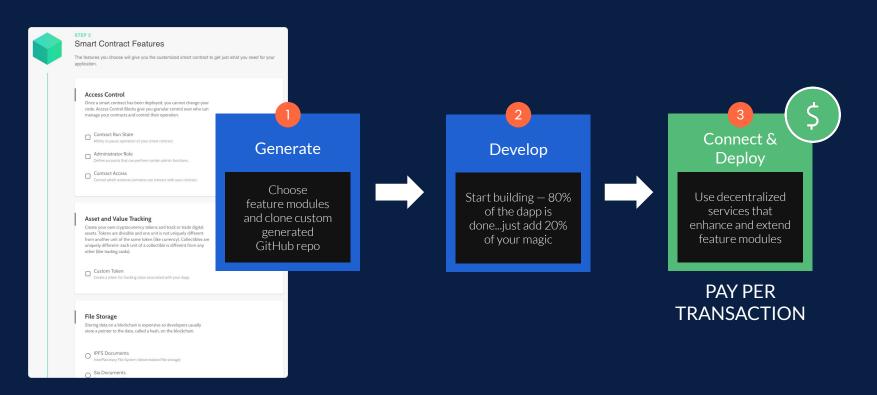
# Developing user-friendly blockchain apps is challenging for developers

#### **Innovate:** Our Solution

# Make it easy for developers to build blockchain apps that deliver great user experiences



#### **DappStarter:** Blockchain App Platform



Zero to working, production-grade dapp in 15 mins

### DappStarter: Benefits

		Without DappStarter	With DappStarter			
FREE	Smart Contract Development	2-4 weeks				
	Unit Test Development	1 week				
	Web UI Development	1-3 weeks	Working dapp in 15 mins			
	Wallet Integration	1 week	Buttery smooth,			
	Server API Development	1 week	magical experience			
PAID	Dapp Deployment	1 week	10 minutes			
	Advanced Smart Contract Services	Write code for third-party service	Built-in – no code to write			
	Oracle Services	Write code for third-party service	Built-in – no code to write			
	Transaction Fee Relay Service	Write code for third-party service	Built-in – no code to write			
DappStarter reduces time and cost of blockchain app development by 80%						

#### **Opportunity:** Large and Growing Market



#### We can achieve a revenue run rate of \$50MM (2.3% of market) in 3-4 years with 700 customers.

Customer Type	Transactions/Day	# of Business Dapps	Total Transactions/Day	Transactions/Year (260 working days)	Annual Revenue @ \$0.03/Transaction	Target Customers	Target Revenue
SME	1,000	5	5,000	1,300,000	\$39,000	500	\$19,500,000
Enterprise	10,000	20	20,000	5,200,000	\$156,000	200	\$31,200,000
Target Annual Revenue							\$50,700,000

## Competition

	12	<b>⊜</b> SIMBA	SettleMint	Epirus Platform	OpenZeppelin
Full-stack code including smart contract, UI, unit tests	<b>②</b>	•			
Modular components to fit different use cases	€				•
Fast! Dapp running in 15 mins or less, with 80% time/cost savings.					
Dynamic compilation and hot-loading in IDE	<b>⊘</b>				
Fully functional product – no professional services needed					
Built-in oracle integration – no additional code needed	€				

#### **Partners**

Integration Partners







Upcoming Blockchain Partners











Decentralized Services Partners





Project Partners





#### Developers





Just tried out DappStarter on @Decentology!



As someone who create a lot of prototypes with Create React App, I really like this! A great place to start with new dapp ideas.



Dan Nolan @BeingDanNolan Best tool for bootstrapping your Ethereum Dapp by far!



MK @MackenzieKieran

"What you've built here handles a significant portion of the backend, abstracting away the portion I was most concerned about. You all are life savers, like actual lives!!!."



Monique Finley Askco19 Project Yeah deployed the code for a basic dapp, just for fun .
The toolkit is quite handy, brilliant job guys.

https://github.com/DappStart er/proud...



Pedro Febrrrrero @Febrocas

"You guys came in on your white horse and made [dapp development] so easy."



**Eric Breuers** Open World Builders

#### Goals: 18-month Plan

**DEVELOPER PROJECTS** 

25,000

BLOCKCHAINS

10

FEATURE MODULES

30

ORACLE APIS

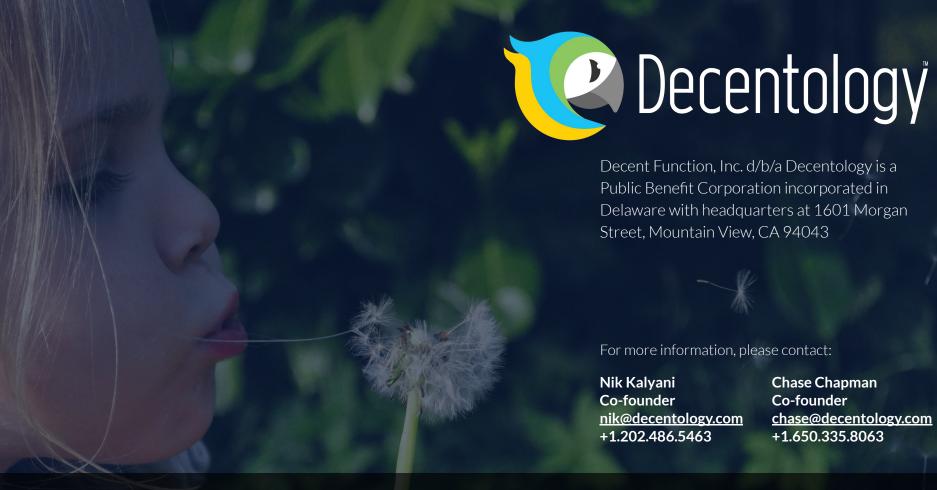
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VERTICALS

NFT, IOT, Manufacturing REVENUE RUN RATE

\$500K

We are currently self-funded with investment of \$50K by co-founder, and raising \$2MM for our seed round



Decentralized technology for a better world

decentology.com