



Our mission is to make blockchain more accessible to mainstream users.



We are TryCrypto. This is our story...

Prologue: The School of Hard Knocks

Nik Kalyani

Co-founder/CEO



DOTNETNUKE

Developer Ecosystem

Co-founded Open Source CMS with worldwide ecosystem of hundreds of thousands of web developers.

VC funded; acquired 2017

- Gained experience marketing to and engaging developers
- Played pivotal role in selling to SME/Enterprise customers and reaching first \$5MM in sales revenue



Consumer Blockchain

Co-founded mobile app for people to video chat with experts using Smart Contract for billing

- People found crypto wallets hard to use
- App development experience was rough



Developer Blockchain

Guest instructor for blockchain nanodegree program

- Developers challenged by rapidly shifting landscape
- No resources for learning new code design patterns

Genesis: Shared Vision



Our shared desire to make blockchain easier for everyone resulted in...



Insight: The Root Problem?

Developing user-friendly blockchain apps is challenging for developers

Outdated concepts

Lack of mature developer tools

Complicated concepts

UX friction for end-users

Innovate: Our Solution

Make it easy for developers to build blockchain apps that deliver great user experiences







DappGrader

(Free + Monthly Subscription)

(Q4 2020)

Blockchain app auditing and analytics service.

SIMPLIFY

PhotoKey

(Free)

(Alpha Launched)

Open Source, blockchain-agnostic, authentication and decentralized identity application.





NTEGRATE

DappConnector

(Free + Pay Per Transaction)

(In Development)

Blockchain oracle service for easy integration of existing data using a visual connection builder.

1

DappStarter

(Free + Pay Per Block)

(Beta Launched)

Full-stack, blockchain app generator that lets developers assemble their app using feature blocks.







Any Blockchair

The DappStarter Advantage

Current Workflow



DappStarter Workflow



Opportunity: Growing Market

\$15.9 billion

Global spending on all blockchain technology

\$11.1 billion

IT and business services for blockchain solutions

\$2.2 billion

Blockchain application development solutions

60% of CIOs are planning to deploy blockchain applications in 1-2 years

Challenge: Competitive Landscape



There is no company that provides a full suite of developer tools for building blockchain applications.

Growth: Go-to-Market Strategy



Co-marketing through blockchain/ cryptocurrency exchange partnerships and developer programs



Website and landing pages for each product/service

Webinars, conferences, newsletters, and educational content, especially videos

Create and download DappStarter or DappConnector project



TryCrypto co-organized "BlockCovid," a virtual summit in partnership with World Economic Forum Global Shapers to bring developers together for building blockchain solutions that address problems created by COVID-19. Over 200 developers from around the world are participating in this multi-week summit. https://www.blockcovid.org

Goals: 18-month Plan & Funding

18-month Goals

25,000

Dapp Project Download Run Rate

\$500K

Revenue Run Rate

Roadmap	2020	2021
DappStarter	Onboard 5 blockchains Publish 8-10 free blocks and 3-5 paid blocks	Add additional 3-5 blockchains Publish additional 10-15 blocks
DappConnector	Launch DappConnector with a minimum of 5 APIs	Launch DappConnector Public with a minimum of 6-8 APIs

We are currently self-funded and raising \$2 million in Seed Capital.



Decent Function, Inc. d/b/a TryCrypto is a Public Benefit Corporation incorporated in Delaware with headquarters at 1601 Morgan Street, Mountain View, CA 94043

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