

COORDINATION IN SOCIAL NETWORKS

Chun-Ting Chen

December 31, 2014

- An exogenous social network models **restricted information**

[Chwe] models **incomplete information**

[Wolitzky] models **network-monitoring**

- An exogenous social network models **restricted information** in repeated collective action

incomplete information
network-monitoring

- Will people solve the uncertainty and act collectively in networks **eventually**?

- An exogenous social network models **restricted information** in repeated collective action

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- Will people solve the uncertainty and act collectively in networks eventually?
- This paper provides a partial folk theorem with incomplete information and network-monitoring.

WHAT THIS PAPER DOES?

Model: repeated game of private provision of public good

- Players are allocated in a fixed and exogenous network.

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Model: repeated game of private provision of public good

- Players are allocated in a fixed and exogenous network.
- Time line
 - Nature choose a type distribution
 - Types are then fixed over time
 - Players play a “public good provision game” infinitely repeatedly with common discount factor.

WHAT THIS PAPER DOES?

Stage game: Features

- Players of two types: **Strategic type/Behavior type**

Strategic type **provide/not to provide**

Behavior type **not to provide**

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Stage game: Features

- Players of two types: **Strategic type/Behavior type**

Strategic type **provide/not to provide**

Behavior type **not to provide**

- Strategic type's stage pay-off u :

$u(\text{own action}, \mathbb{1}(\text{sufficient provision of public good}))$

WHAT THIS PAPER DOES?

Network-information-structure:

own/neighbors' types is perfectly observable

own/neighbors' actions is perfectly observable

Goal: looking for an equilibrium, in which the global type distribution becomes commonly known in finite time.

Result: such equilibrium can be constructed under some assumptions.

- A fixed and finite network
 - n players; $N = \{1, \dots, n\}$ is the set of players.
 - G_i is i 's neighborhood; G_i is a subset of N such that $i \in G_i$.
 - $G = \{G_i\}_i$ is the network.
- Players of two types
 - Player i 's type: $\theta_i \in \Theta_i = \{S, B\}$.
 - Type-contingent action set: $A_S = \{\mathbf{p}, \mathbf{np}\}$; $A_B = \{\mathbf{np}\}$
 - Type profile: $\theta \in \Theta = \times_{i \in N} \Theta_i$

Stage game: k -threshold game

- Stage game payoff for S-type i : $u_{S_i}(a_{S_i}, a_{-\theta_i})$

$$u_{S_i}(a_{S_i}, a_{-\theta_i}) = 1 \quad \text{if } a_{S_i} = \mathbf{p} \text{ and } \#\{j : a_{\theta_j} = \mathbf{p}\} \geq k$$

$$u_{S_i}(a_{S_i}, a_{-\theta_i}) = -1 \quad \text{if } a_{S_i} = \mathbf{p} \text{ and } \#\{j : a_{\theta_j} = \mathbf{p}\} < k$$

$$u_{S_i}(a_{S_i}, a_{-\theta_i}) = 0 \quad \text{if } a_{S_i} = \mathbf{np}$$

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$$u_{S_i}(a_{S_i}, a_{-\theta_i}) = 0 \quad \text{if } a_{S_i} = \mathbf{np}$$

- Ex-post efficient outcome:

relevant information	ex-post efficient outcome
At least k S-types exist	All S-types play \mathbf{p}
Otherwise	All S-types play \mathbf{np}

Assumptions:

- Network G is **commonly known**, **connected**, and **undirected**.
- A common prior: $\pi \in \Delta\Theta$
- A common discount factor: $\delta \in (0, 1)$.
- Players perfectly observe their neighbors' types.
- Players perfectly observe their neighbors' actions.

Look for

- An equilibrium, the ex-post efficient outcome repeats after some **finite time** T in the path (APEX).

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- An equilibrium, the ex-post efficient outcome repeats after some **finite time T** in the path (APEX).

$\Downarrow \Uparrow$ (with some additional assumptions)

- The relevant information must be **commonly known after T** in the path.

Notations:

- $\theta_{G_i} \in \Theta_{G_i}$: i 's private information about the state.
- $h_{G_i}^m \in H_{G_i}^m$: the history of actions observed by i up to period m .
- $\Theta_{G_i} \times H_{G_i}^m$: i 's observation up to time m .

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- $\Theta_{G_i} \times H_{G_i}^m$: i 's observation up to time m .
- h^m : a sequence of players' actions up to period m .
- h : an infinite sequence of players' actions.

Notations:

- $\tau_i : \Theta_{G_i} \times \bigcup_{m=0}^{\infty} H_{G_i}^m \rightarrow A_{\theta_i}$, i 's strategy.
- $\tau = (\tau_1, \dots, \tau_i, \dots, \tau_n)$: a strategy profile.
- h_{θ}^{τ} : a history generated by τ given θ .
- τ -path: $\{h_{\theta}^{\tau}\}_{\theta \in \Theta}$

DEFINITION

The τ -path is **approaching ex-post efficient** ([APEX](#)) \Leftrightarrow

$$\forall \theta, \text{ there is a finite time } T^{\theta}$$

such that the actions after T^{θ} in h_{θ}^{τ} repeats the static ex-post efficient outcome.

Notations:

- $\beta_i^{\pi, \tau}(\theta | h_{G_i}^m)$: i 's belief for a θ at period m given π, τ .
- $\phi_{G_i} : H^m \rightarrow H_{G_i}^m$: the projection mapping a h^m to $h_{G_i}^m$.

DEFINITION

$h_{G_i}^m$ is **reached** by τ iff there is a pair (θ, h^m) such that h^m is on the τ -path, and $h_{G_i}^m = \phi_{G_i}(h^m)$.

DEFINITION (WEAK SEQUENTIAL EQUILIBRIUM)

The pair (τ^*, β^*) ,

- τ^* : a strategy
- $\beta^* = \{\beta^{*,m}\}_m$: the belief system
 - $\beta_i^{*,m}: \Theta_{G_i} \times H_{G_i}^m \rightarrow \Delta(\Theta \times H^m)$

, is a weak sequential equilibrium iff

- $\beta_i^{*,m}(\theta|h_{G_i}^m) = \beta_i^{\pi, \tau^*}(\theta|h_{G_i}^m)$ whenever $h_{G_i}^m$ is reached by τ^* for all i .
- τ^* is sequential rational given β^* .

DEFINITION (SEQUENTIAL EQUILIBRIUM)

A sequential equilibrium (τ^*, β^*) is a weak sequential equilibrium and β^* is fully consistent with τ^* [Krep and Wilson].

- Fully consistent: the β^* is “**very very similar with**” that belief system induced by a “**very very little perturbed**” strategies around τ^* .

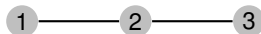
- Finally, let the “(weak) APEX equilibrium” be the (weak) sequential equilibrium in which the equilibrium path is APEX.
- Does an APEX equilibrium exist?

Outline

- An example for APEX equilibrium
- Result 1: APEX equilibrium for $k = n$.
- Result 2: weak APEX equilibrium for $k < n$.
 - Idea in equilibrium construction: introducing a “mailing game”
 - Sketch of proof.
- Extension
- Further works

LEADING EXAMPLE

- Let $G =$



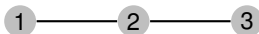
- Let $k = n = 3$.

An APEX equilibrium can be constructed by

- At period 1
 - S-type 2: **p** in $\theta = (S, S, S)$;
 - S-type 2: **np** in $\theta \neq (S, S, S)$, and then **np** forever
 - S-type 1 (or S-type 3): **np**.
- After period 1
 - If S-type 2 chooses **p** in the last period, then S-type 1 (or S-type 3) chooses **p** forever;
 - If S-type 2 chooses **np** in the last period, then S-type 1 (or S-type 3) chooses **np** forever
- Any deviation \Rightarrow Choosing **np** forever

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An APEX equilibrium can be constructed by

- At period 1
 - S-type 2: **p** in $\theta = (S, S, S)$;
 - S-type 2: **np** in $\theta \neq (S, S, S)$, and then **np forever**(the state is revealed)
 - S-type 1 (or S-type 3): **np**.
- After period 1
 - If S-type 2 chooses **p** in the last period, then S-type 1 (or S-type 3) chooses **p** forever;
 - If S-type 2 chooses **np** in the last period, then S-type 1 (or S-type 3) chooses **np forever** (undetectable deviation).
- Any deviation \Rightarrow Choosing **np forever**(detectable deviation).

Main features in equilibrium construction

- Actions (in first period) serve as “**messages**” to reveal the relevant information.
- The “**timing**” (second period) to coordinate to ex-post efficient outcome is part of equilibrium strategy.
- Playing **np** forever serves as a “**grim trigger**”.

RESULT 1: APEX FOR $k = n$

THEOREM ($k = n$)

In any network, if the prior has full support, then for repeated $k = n$ Threshold game, an APEX equilibrium exists whenever δ is sufficiently high.

Sketch of proof:

- ① “messages” to reveal the relevant information.
 - Some B-types neighbors \Rightarrow play **np** forever.
 - No B-type neighbor \Rightarrow play **p** until **np** is observed, and then play **np** forever.

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- ② The “timing” to coordinate.
 - Finite network \Rightarrow there is a finite time T^θ such that players coordinate to ex-post efficient outcome.

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- ② The “timing” to coordinate.
 - Finite network \Rightarrow there is a finite time T^θ such that players coordinate to ex-post efficient outcome.
- ③ Any deviation \Rightarrow play **np** forever.
- ④ A fully consistent belief system can be chosen.

RESULT 2: APEX FOR $k < n$

THEOREM ($k < n$)

*In any **acyclic** network, if π has **full support on strong connectedness**, then for repeated $k < n$ Threshold game, a weak APEX equilibrium exists whenever δ is sufficiently high.*

Main difficulties

- Using sequence of **binary actions** to reveal how many S-types out there.
- These sequences has to be **incentive compatible**.
- **Explicitly calculating the timing to coordination** may be intractable.
- Due to **network-monitoring**, group punishment is hard to be made.

Main idea

- Consider a simple version of equilibrium construction in a “**mailing game**”.

DEFINITION (PATH IN A NETWORK)

A **path** from node i to node j is a sequence of nodes

$$\{i, m_1, m_2, \dots, m_n, j\} \text{ without repetition}$$

such that $i \in G_{m_1}, m_1 \in G_{m_2}, \dots, m_n \in G_j$.

DEFINITION (ACYCLIC NETWORK (TREE))

A network is **acyclic** \Leftrightarrow the path from node i to node j is unique for all nodes i, j .

STRONG CONNECTEDNESS

DEFINITION

θ has **strong connectedness** \Leftrightarrow for every pair of S-types, there is a path consisting of S-types to connect them.

DEFINITION

π has **full support on strong connectedness** \Leftrightarrow

$\pi(\theta) > 0$ if and only if θ has strong connectedness.

STRONG CONNECTEDNESS

DEFINITION

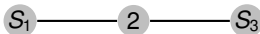
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DEFINITION

π has **full support on strong connectedness** \Leftrightarrow

$\pi(\theta) > 0$ if and only if θ has strong connectedness.

- An B-type will not reveal information.
- Without **full support on strong connectedness**, in general, an Apex equilibrium does not exist when pay-off (as a signal) is hidden or noisy.
- Ex. $k = 2$. G and $\theta =$



- A fixed and commonly known number T , where T is big enough.
- A fixed and finite network
 - n players; $N = \{1, \dots, n\}$ is the set of players.
 - G_i is i 's neighborhood; G_i is a subset of N such that $i \in G_i$.
 - $G = \{G_i\}_i$ is the network.
- Players of two types
 - Player i 's type: $\theta_i \in \Theta_i = \{S, B\}$.
 - Type profile: $\theta \in \Theta = \times_{i \in N} \Theta_i$.
 - A common prior over Θ : π

- A “letter-writing technology” for player i :
 - A set of sentences: $W = \{n, p\}^L$, where L is a big number.
 - $M_i^1 = \{f | f : \Theta_{G_i} \rightarrow W\}$; $M_i^{t+1} = \{f | f \text{ is a selection from } \prod_{j \in G_i} M_j^t\}$ for $T \geq t \geq 1$.
- Type-contingent action set for player i :
 - $A_{S_i}^t = \{\mathbf{send}, \mathbf{hold}\} \times M_i^t$; $A_{B_i}^t = \{\mathbf{hold}\}$, for $t \geq 0$.
- A “letter-sending technology” for player i :
 - If (\mathbf{send}, m_i^t) is chosen, a fixed cost of ϵ incurs, where ϵ is small enough.
 - If (\mathbf{send}, m_i^t) is chosen, m_i^t is observable by G_i .
 - If (\mathbf{hold}, m_i^t) is chosen, no cost incurs and m_i^t is not observable by G_i .

k -THRESHOLD GAME AUGMENTED BY T -PERIOD MAILING GAME

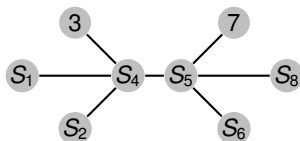
Time line

- Nature choose θ according to π .
- Types are then fixed over time.
- At the first T periods, players play T -period Mailing game.
- At $T + 1$ period, players play a one-shot k -Threshold game.
- Game ends.

k -THRESHOLD GAME AUGMENTED BY T -PERIOD MAILING GAME

Example of a weak equilibrium construction:

- Let $k = 5$, $T = 2$.
- Suppose G and $\theta =$



- Equilibrium path
 - At $t = 1$,

S-type 4 (**send** $\overbrace{(n, n, \dots, p, n, \dots, n)}^L$)
4

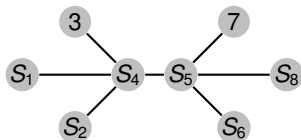
S-type 5 (**send** $\overbrace{(n, n, \dots, p, n, \dots, n)}^L$)
4

S-type 1,2,6,8 (**not send** $\overbrace{(n, n, \dots, n, n, \dots, n)}^L$)

k -THRESHOLD GAME AUGMENTED BY T -PERIOD MAILING GAME

Example of a weak equilibrium construction:

- Let $k = 5$, $T = 2$.
- Suppose G and $\theta =$



- Equilibrium path
 - At $t = 2$,

S-type 4	(send	$\underbrace{(n, n, \dots, p, n, \dots, n)}_4^L, \underbrace{(n, n, \dots, p, n, \dots, n)}_4^L$)
S-type 5	(send	$\underbrace{(n, n, \dots, p, n, \dots, n)}_4^L, \underbrace{(n, n, \dots, p, n, \dots, n)}_4^L$)
S-type 1,2,6,8	(not send	$\underbrace{(n, n, \dots, n, n, \dots, n)}_4^L, \underbrace{(n, n, \dots, n, n, \dots, n)}_4^L$)

- Equilibrium path (conti.)
 - At $t = 3$, all S-types play **p**
- Off-path strategy
 - If S-type 4 (or 5) make detectable deviation \Rightarrow others play **hold** and then **np**.
 - If S-type 4 (or 5) make undetectable deviation \Rightarrow he is facing a possibility of failure to coordinate to **p**.
- Off-path belief
 - Detectable deviation \Rightarrow believing that all players outside neighborhood are B-types.

k -THRESHOLD GAME AUGMENTED BY T -PERIOD MAILING GAME

- Equilibrium path (conti.)
 - At $t = 3$, all S-types play **p**
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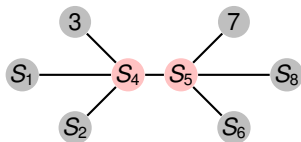
So, when ϵ is small enough and T is large enough, a weak equilibrium can be constructed when ϵ is independent from messages.

k -THRESHOLD GAME AUGMENTED BY T -PERIOD MAILING GAME

FREE RIDER PROBLEM

However, if ϵ is not independent from messages, then a Free Rider Problem may occur.

- Suppose $\epsilon \downarrow$ when announce more S-types in the 1st period.
- Let $k = 5$, $T = 2$.
- Suppose G and $\theta =$



- 1 S-type 4 and S-type 5 will deviate from truthfully announce(**Free Rider Problem**).
- 2 Why? They will report more S-types to save costs.

RESULT 2: APEX FOR $k < n$

THEOREM ($k < n$)

*In any **acyclic** network, if π has **full support on strong connectedness**, then for repeated $k < n$ Threshold game, a weak APEX equilibrium exists whenever δ is sufficiently high.*

Sketch of proof for Result 2:

- 1 The Free Rider Problem can be solved in acyclic networks.
- 2 An Apex equilibrium path can be constructed.
- 3 APEX outcome gives maximum ex-post continuation pay-off after some T .
- 4 Detectable deviation \Rightarrow playing **np** forever (by off-path belief).
- 5 Undetectable deviation \Rightarrow facing a possibility of coordination failure.
- 6 Any deviation will let APEX fail with positive probability.
- 7 Sufficiently high δ will impede deviation.

EXTENSION

PAY-OFF AS A SIGNAL

- 1 payoff is perfectly observed
 - Play \mathbf{p} in the first period, then the relevant information revealed.
- 2 payoff is noisy
 - With full support assumption, the existing equilibrium is APEX.
 - Ex:
 - $u_{s_i}(a, \mathbf{y})$ is dependent on a random variable $\mathbf{y} \in \{y_1, y_2\}$
 - full support:

$$p_{1, \geq k} = \Pr(y = y_1 | \#\mathbf{p} \geq k) > 0$$

$$p_{1, < k} = \Pr(y = y_1 | \#\mathbf{p} < k) > 0$$

$$p_{2, \geq k} = \Pr(y = y_2 | \#\mathbf{p} \geq k) > 0$$

$$p_{2, < k} = \Pr(y = y_2 | \#\mathbf{p} < k) > 0$$

- S-type: the expected payoff on $\#\mathbf{p} \geq k$ strictly larger than the expected payoff on $\#\mathbf{p} < k$

- 1 Cyclic networks.
- 2 A general model in which players can communicate only by their actions to learn the relevant information in finite time when $\delta < 1$, while the communication protocol itself is an equilibrium.
- 3 Equilibrium selection.