

Coordination in Social Networks

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Motivation

- Consider a rigid regime. A powerful discontent against the regime may exist, but due to the communication barrier, it is hard to be put together.
- Communication barrier
 - ① Taking actions is risky: being exiled, being eavesdropped, being threatened by suppression.
 - ② Information is private: No (fair) voting system, No (fair) mass media, No (uncensored) discussion forum.
- *How did Rebels make decisive collective action in this regime?*

Motivation

History tells us:

- Although taking action is risky, consecutive contributions may trigger later decisive action.
 - Dr. Sun Yat-Sen, founding father of Republic of China, initiated failed uprising ten times before 1911 Revolution.
 - Monday Demonstrations are consecutively held in Leipzig, Germany in 1989/9-1989/12 .
 - Prof. Benny Tai, a leader of Occupy Central, has said “It (Umbrella Protest) is beyond what I imagined”, while Occupy Central trigger the Umbrella Protest in Hong Kong, China 2014.
- Although information is private, social networks serve as routes for communication.
 - Ex., Gangster networks (1911 Revolution); Church networks (1989 Berlin Uprising, 2014 Umbrella Protest); Friend networks, etc.

Motivation

Question

- *If rational rebels know that “tiny” contributions can trigger later events, how did they conduct a decisive collective action in the social networks under communication barrier?*

Objective

- What kinds of networks can conduct a decisive collective action?
- Use a game-theoretic model to capture
 - ① Incomplete information about social discontent.
 - ② Information cascades in social networks.
 - ③ Information generation is not free but risky.
 - ④ No “signals” other than actions can be generated.

Motivation

Modeling

- An incomplete information k -threshold game repeatedly played in networks
 - Time line
 - Players locate in a fixed network.
 - Players' types, *Rebel* or *Inert*, chosen by nature before a game is played.
 - Players play a game infinitely repeatedly afterwards.
 - Assumption
 - Players can perfectly only observe their neighbors' types and actions.
 - Common prior π . Common discount factor δ . Payoff is hidden.
- k -threshold game
 - $A_{Rebel} = \{\mathbf{revolt}, \mathbf{stay}\}$. $A_{Inert} = \{\mathbf{inert}\}$.
 - Payoff for Rebels:
 - 1 play **revolt** and more than k **revolts**, get 1.
 - 2 play **revolt** and less than k **revolts**, get -1 .
 - 3 play **stay**, get 0.
 - Payoff for Inert:
 - 1 play **inert**, get 1.
- Remark: **revolt** is a risky arm; **stay** is a safe arm

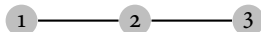
Motivation

Looking for the networks in which

- An equilibrium, where the ex-post efficient outcome in static game played repeatedly after a finite time T in the path, exists when δ is high enough.
 - I.e., If there are more than k Rebels, all Rebels play **revolt** afterwards; otherwise, all Rebels play **stay** afterwards.
 - I.e., After T , Rebels learn if there are more than k Rebels.
 - I.e., After T , Rebels share with a collective action; Before T , Rebels contribute their private information about “how many Rebels they know” .

Motivation

Example, $k = n = 3$ and let the network be



If $\pi(\textit{Rebel}, \textit{Rebel}, \textit{Rebel}) > 0$, we can construct such equilibrium

- After nature moves, Rebel 2 chooses **revolt** if he observes $\theta = (\textit{Rebel}, \textit{Rebel}, \textit{Rebel})$, and plays **revolt** in this period. Otherwise, he chooses **stay** and keeps playing **stay** afterwards.
- After nature moves, Rebel 1 and Rebel 3 play **stay**.
- If Rebel 2 chooses **revolt** in the last period, then Rebel 1 (or Rebel 3) plays **revolt** in this period; if Rebel 2 chooses **stay** in the last period, then Rebel 1 (or Rebel 3) keeps playing **stay** afterwards.

Related Literature

- Public good provision.
 - One strand: costly information generation. [Lohmann, 1993,1994], [Bolton and Harris, 1999], [Bramoull  h and Kranton, 2007]
 - Here, add network-monitoring
- Social learning.
 - One strand: learning in network. [Goyal, 2012], [Acemoglu et al., 2011], [Chatterjee and Dutta, 2011].
 - Here, farsighted-learning in the game
- Repeated game.
 - One strand: repeated game in network. [Laclau, 2012], [Wolitzky, 2013], [Wolitzky, 2014]
 - Here, incomplete information imperfect monitoring
 - One strand: folk theorem with incomplete information imperfect monitoring. [Fudenberg and Yamamoto, 2010] [Fudenberg and Yamamoto, 2011] [Wiseman, 2012]
 - Here, not a folk theorem. No assumptions on public or private signal generated by single-period actions.

Model

Network

- n players. Let $N = \{1, \dots, n\}$ be the set of players.
- G_i is a subset of N , where $i \in G_i$
- G_i is i 's neighborhood. $\bar{G}_i = G_i \setminus \{i\}$ is i 's neighborhood excluding i .
- $G = \{G_i\}_i$ is the network.
- G is fixed if G is not random; finite if N is finite; undirected if $j \in G_i \Rightarrow i \in G_j$.

Definition

- ① A *path* from i to j , $i \neq j$ in an undirected network G is a finite sequence l_1, \dots, l_q such that $l_1 = i$, $l_2 \in \bar{G}_{l_1}$, $l_3 \in \bar{G}_{l_2}$, ..., $l_q = j$ and l_1, \dots, l_q are all distinct.
- ② *connectedness*: An undirected network is connected if and only if for all i, j , $i \neq j$ there is a path from i to j .

Model

Static k -threshold game [Chwe 2000]

- Each player i 's type $\theta_i \in \Theta_i = \{\text{Rebel}, \text{Inert}\}$
- Denote $\Theta = \times_{i \in N} \Theta_i$
- Prior π over Θ .
- $A_{\text{Rebel}_i} = \{\mathbf{revolt}, \mathbf{stay}\}$; $A_{\text{Inert}_i} = \{\mathbf{inert}\}$
- A parameter k with $1 \leq k \leq n$
- Static game payoff for player i : $u_{\theta_i}(a_{\theta_i}, a_{-\theta_i})$

$$u_{\text{Rebel}_i}(a_{\text{Rebel}_i}, a_{-\theta_i}) = 1 \quad \text{if } a_{\text{Rebel}_i} = \mathbf{revolt} \text{ and } \#\{j : a_{\theta_j} = \mathbf{revolt}\} \geq k$$

$$u_{\text{Rebel}_i}(a_{\text{Rebel}_i}, a_{-\theta_i}) = -1 \quad \text{if } a_{\text{Rebel}_i} = \mathbf{revolt} \text{ and } \#\{j : a_{\theta_j} = \mathbf{revolt}\} < k$$

$$u_{\text{Rebel}_i}(a_{\text{Rebel}_i}, a_{-\theta_i}) = 0 \quad \text{if } a_{\text{Rebel}_i} = \mathbf{stay}$$

$$u_{\text{Inert}_i}(a_{\text{Inert}_i}, a_{-\theta_i}) = 1 \quad \text{if } a_{\text{Inert}_i} = \mathbf{inert}$$

- Players only know their neighbor's types.

Model

- Denote $[Rebels](\theta) = \{j : \theta_j = Rebel\}$ for $\theta \in \Theta$.
- Denote $\#A$ as the cardinality of a finite set A .

Repeated k -threshold game

- Common δ . Time is infinite, discrete.
- Nature choose θ at 0 period; players play the static k -threshold game infinitely repeatedly.
- Players perfectly only observe his neighbors' actions.
- $h_{G_i}^m$: the history i can observe up to period m
- $\beta_i(\theta|h_{G_i}^m)$: i 's belief for θ at period m .
- Payoff is hidden.
- Equilibrium concept: (weak) sequential Equilibrium.

Model

Assumption

G is commonly known

Definition

π has full support if and only if $\pi(\theta) > 0$ for all $\theta \in \Theta$.

Definition

A sequential equilibrium is *approaching efficient* (APEX) if and only if for all θ there is a finite time T^θ such that the tails of actions after T^θ in equilibrium path repeats the ex-post efficient outcome.

Equilibrium: $k = n$

Theorem

*In any fixed, finite, connected, commonly known, undirected (FFCCU) network, **if** the prior has full support, **then** for n -person repeated k -Threshold game with parameter $k = n$ played in such networks, **there is** a δ such that a sequential equilibrium which is APEX **exists**.*

Proof:

- If there is an Inert neighbor, then play **stay** forever.
- If there is no Inert neighbor, then play **revolt** until he observe some neighbors play **stay**, and then play **stay** forever.
- If he deviates, then play **revolt** forever.
- Since networks are FFCCU, there is a finite time T^θ such that ex-post efficient outcome repeats afterwards.

Equilibrium: $k = n$

$k = n$ is a trivial case.

- Rebels will never play **revolt** if one of his neighbor is Inert.
- **{revolt, stay}** reveals “no Inert”, “some Inert”.
- When someone deviates, group punishment is not needed.

Equilibrium: $k < n$

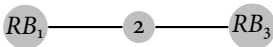
$k < n$ is not a trivial case

- Rebels **may** play **revolt** if one of his neighbor is Inert.
- **{revolt, stay}** has to reveal more information.
- When someone deviates, group punishment may be needed.

Equilibrium: $k < n$

Rebels **may** play **revolt** even if one of his neighbor is Inert.

- Let $k = 2$
- Assume $\theta = (Rebel_1, Inert_2, Rebel_3)$.
- Let G be



- 1 Inert 2 block the information transmission.
- 2 This is an incomplete information game without communication
- 3 Rebel 1 still has incentive to play **revolt**.
 - $\pi(\{\theta : \theta_3 = Rebel\})$ is high
 - Rebel 3 will play revolt.
- 4 Generally, achieving APEX is impossible.

Equilibrium: $k < n$

Given G ,

Definition

Strong connectedness \Leftrightarrow for every pair of Rebels, there is a path consisting of Rebels to connect them.

Definition

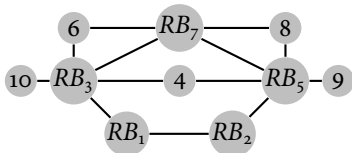
Full support on strong connectedness \Leftrightarrow

- 1 $1 > \pi(\theta) > 0$ whenever θ has strong connectedness.
- 2 $\pi(\theta) = 0$ whenever θ did not satisfy strong connectedness.

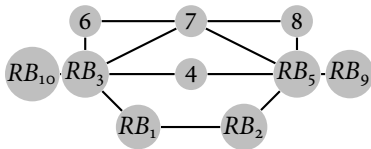
Equilibrium: $k < n$

$\{\mathbf{revolt}, \mathbf{stay}\}$ has to reveal more information. Suppose Rebel 3, 5 “talk to” Rebel 1, 2.

- Let $k = 5$



- Let $k = 6$

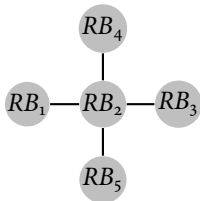


- “Talking about how many nearby Rebels” is not enough.
- “Talking about how many nearby Rebels” and “Talking about nearby Rebels’ locations”

Equilibrium: $k < n$

When someone deviates, group punishment may be needed.

- Let $k = 4$



- 1 Rebel 1 can only be monitored by Rebel 2.
- 2 Given some strategies, suppose Rebel 2,3,4,5 can coordinate at period T and play **revolt** forever.
- 3 If Rebel 1 deviate at period $T - 1$, Rebel 2 has no incentive to punish him.
 - Different from the case $k = n = 5$

Equilibrium: $k < n$

Theorem

*In any FFCCU network without cycles, if θ has strong connectedness and π has full support on strong connectedness, **then** for n -person repeated k -Threshold game with parameter $1 \leq k < n$ played in networks, **there is** a δ such that a weak sequential equilibrium which is APEX **exists**.*

Definition

Cycles: A FFCCU network is without cycles \Leftrightarrow the path from i to j , for $i \neq j$, is unique.

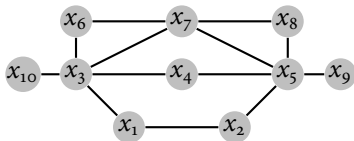
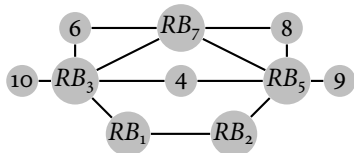
Equilibrium construction

{**revolt**, **stay**} has to reveal more information

- Indexing each node i as a distinct prime number x_i .
- Rebel 3 report $x_1 \times x_7 \times x_3$ to Rebel 1 by sending a finite sequence

stay, ..., stay, revolt, stay, ..., stay

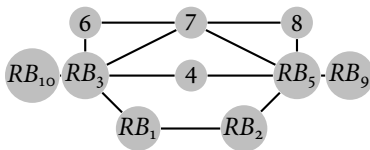
$\underbrace{\hspace{10em}}_{x_1 \times x_7 \times x_3}$



Equilibrium construction

Using **{revolt, stay}**-sequences to transmit information

- Naively, we may let Rebel 3 report \rightarrow Rebel 5 report \rightarrow Rebel 1 report $\rightarrow \dots$



- \rightarrow since network is finite, then some Rebels will know the true state \rightarrow some more Rebels will know the true state. $\rightarrow \dots \rightarrow$ all Rebels will know the true state $\rightarrow \dots \rightarrow$ all Rebels will know all Rebels ... know the true state, etc.
- APEX requires that there is a timing to play **revolt** or **stay** forever.
 - However, calculating such timing given all possible θ is tedious.
 - Higher-order belief is apparently a giant object.

Equilibrium construction

Using $\{\mathbf{revolt}, \mathbf{stay}\}$ -sequences to transmit information

- ① about θ (**Reporting messages**)
- ② about “Have some Rebels known $\#[Rebels](\theta) \geq k$ or $\#[Rebels](\theta) < k$?”
(**Coordination messages**)
 - To bypass the tracking of higher-order belief when network is finite.

Specifically,

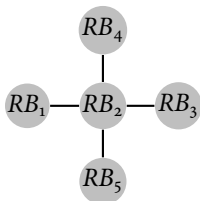
$$\underbrace{\langle \text{coordination period} \rangle}_{0\text{-block}} \underbrace{\langle \text{reporting period} \rangle \langle \text{coordination period} \rangle \dots}_{1\text{-block}}$$

- If some Rebels know the relevant information, then send coordination messages to other Rebels.
- And then Rebels play **revolt** or **stay** after coordination period.

Equilibrium construction

When someone deviates, group punishment may be needed.

- Recall



- Rebel 1 has less incentive to send information.
- Rebel 2 have strictly more information than all of his neighbors.
- Characterize those Rebels who have strictly more information about θ than any of their neighbors - **Information hierarchy**.

Equilibrium construction

$\underbrace{\langle \text{coordination period} \rangle}_{0\text{-block}} \underbrace{\langle \text{reporting period} \rangle \langle \text{coordination period} \rangle}_{1\text{-block}} \dots$

- 1 Step 1: Characterize information hierarchy for each t -block.
- 2 Step 2: Build reporting and coordination messages in the path, and show the in-path belief updating.
- 3 Step 3: Set up off-path belief.

Information Hierarchy

At o-block, let

-

$$R^o = [Rebels](\theta)$$

Information Hierarchy

At 1-block, let

$$\begin{aligned}N_i^o &\equiv G_i \\I_i^o &\equiv G_i \cap R^o\end{aligned}$$

Define \leq^o by

$$i \in \leq^o \Leftrightarrow \exists j \in \bar{G}_i (I_i^o \subseteq N_j^o \cap R^o)$$

- \leq^o is the set of players whose Rebel neighbors are covered by his neighbors' Rebel neighbors.

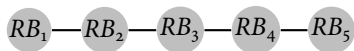
Let

$$R^1 \equiv \{i \in R^o \mid i \notin \leq^o\}$$

- R^1 are those Rebels whose Rebel neighbors can not covered by all of his neighbors' Rebel neighbors.

Information Hierarchy

Ex., Rebel 1 is a non- R^1 node. Rebel 2 is a R^1 node.



Information Hierarchy

In $t + 1$ -block, denote

$$N_i^t \equiv \bigcup_{k \in I_i^{t-1}} G_k$$
$$I_i^t \equiv \bigcup_{k \in G_i \cap R^t} I_k^{t-1}$$

- N_i^t is i 's *extended* neighborhood given i 's information I_i^{t-1}
- I_i^t is i 's *extended* Rebel neighbors given j 's information I_j^{t-1} , where j is a R^t Rebel.

Define \leq^t by

$$i \in \leq^t \Leftrightarrow \exists j \in \tilde{G}_i (I_i^t \subseteq N_j^t \cap R^0)$$

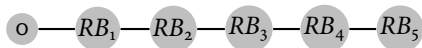
- \leq^t is the set of players whose extended Rebel neighbors are covered by his neighbors' extended Rebel neighbors.

Let

$$R^{t+1} \equiv \{i \in R^t \mid i \notin \leq^t\}$$

Information Hierarchy

- 1 Rebel 1 is a non- R^1 node. Rebel 2 is a R^1 node. Rebel 3 is a R^1 node.
- 2 Rebel 1 is a non- R^2 node. Rebel 2 is a non- R^2 node. Rebel 3 is a R^2 node.



Theorem

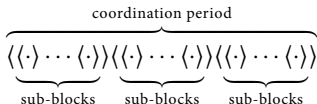
If the network is FFCCU without cycle and if the state has strong connectedness, then

$$R^o \neq \emptyset \Rightarrow \exists t \geq o(\exists i \in R^t(I_i^t = R^o))$$

Equilibrium path

At t -block,

- RP^t : the reporting period
- CD^t : the coordination period
 - There are some sub-periods in divisions in a coordination period.



- $CD_{p,q}^t$: the p sub-blocks in q division in t -block coordination period.
- $\langle RP^t \rangle$: the reporting messages
- $\langle CD^t \rangle$: the coordination messages
- Players use messages, which length is the same as the length of corresponding period.

Equilibrium path

At t -block ($t > 0$), denote

- $\langle I_i^{t-1} \rangle = \mathbf{s}, \dots, \mathbf{s}, \underbrace{\mathbf{r}, \mathbf{s}, \dots, \mathbf{s}}_{\times_{j \in I_i^{t-1}} x_j}$
- $\langle \mathbf{stay} \rangle = \mathbf{s}, \dots, \mathbf{s}$

At t -block ($t > 0$), ideally,

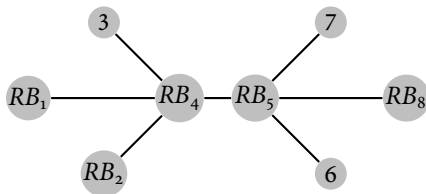
- Let R^t report $\langle I_i^{t-1} \rangle$ truthfully in reporting period.
- Let R^t send “coordination messages” to coordinate in coordination period.
- Let non- R^t report $\langle \mathbf{stay} \rangle$ truthfully in reporting period.

Not so obvious. Sending message incurs expected cost and therefore players may want to deviate from truthful reporting.

Equilibrium path

A free rider problem. Pivotal player case 1.

- $k = 5$
- Assume players' strategies are starting with a *RP* and then a *CD* follows.
- Assume there is a action-irrelevant message $\langle M \rangle$.
- When Rebel observe $\langle M \rangle$ immediately after *PR*, they play **revolt** forever; Otherwise, play **stay** forever.

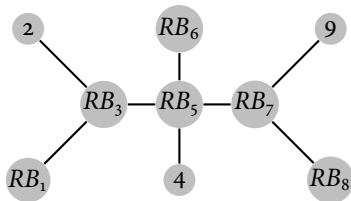


- **Problem:** Both Rebel 4 and Rebel 5 are pivotal; they will shift to play $\langle \text{stay} \rangle$ if others report truthfully.

Equilibrium path

Pivotal Player Case 2

- $k = 6$
- Assume players' strategies are starting with a *RP* and then a *CD* follows.
- Assume there is a action-irrelevant message $\langle M \rangle$.
- When Rebel observe $\langle M \rangle$ immediately after *PR*, they play **revolt** forever; Otherwise, play **stay** forever.

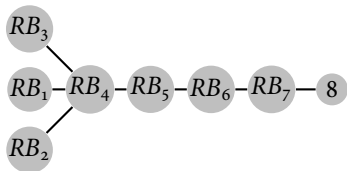


- **Problem:** Rebel 5 is pivotal; he shifts to play $\langle \text{stay} \rangle$. Why?

Equilibrium path

Pivotal Player Case 3

- $k = 6$
- Assume players' strategies are starting with a *RP* and then a *CD* follows.
- Assume there is a action-irrelevant message $\langle M \rangle$.
- When Rebel observe $\langle M \rangle$ immediately after *PR*, they play **revolt** forever; Otherwise, play **stay** forever.



- **Problem:** Rebel 4 is pivotal; he shifts to play $\langle \mathbf{stay} \rangle$. Why?

Equilibrium path

- Thus, some Rebels have incentives to deviate from truthfully reporting $\langle I^{t-1} \rangle$ to $\langle \mathbf{stay} \rangle$.
 - Free rider problems occurs.
 - The “meaning” of $\langle \mathbf{stay} \rangle$ is vague.
- Remedy: Create another message, $\langle 1 \rangle = \mathbf{s}, \dots, \mathbf{s}, \mathbf{r}$, as the message used by pivotal player.
- Remedy: If there is a free rider problem, choose some players as free rider and choose some to contribute.
- Remedy: Let Rebels’ continuation behavior be not only contingent on coordination message M but also on reporting message.
- Good news: The pivotal problems can be identified as the above three cases.
- Good news: The free rider problem can be identified as the above case.
 - Two nearby Rebels.

Equilibrium path

- Good news: With suitable coordination messages and continuation behavior
 - ① Pivotal players will not deviate from playing $\langle 1 \rangle$.
 - ② Only pivotal players will play $\langle 1 \rangle$
- Good news: the belief updating after CD^t , $t > 0$ in the equilibrium path will be

Table : Belief updating after $CD_{1,2}^t$, $t > 0$

In RP^t	In $CD_{1,1}^t$	In $CD_{1,2}^t$	
i plays	i plays	i plays	The events j believe with probability one
$\langle \mathbf{stay} \rangle$	$\langle \mathbf{1}_i \rangle$	$\langle \mathbf{stay} \rangle$	$i \notin R^t$
$\langle I_i^{t-1} \rangle$	$\langle \mathbf{stay} \rangle$	$\langle \mathbf{stay} \rangle$	$\#[Rebels](\theta) < k$
$\langle I_i^{t-1} \rangle$	$\langle \mathbf{1}_i \rangle$	$\langle \mathbf{stay} \rangle$	$\#[Rebels](\theta) \geq k$
$\langle I_i^{t-1} \rangle$	$\langle \mathbf{1}_i \rangle$	$\langle \mathbf{1}_i \rangle$	$i \in R^t$
$\langle 1 \rangle$	$\langle \mathbf{stay} \rangle$	$\langle \mathbf{stay} \rangle$	$\#[Rebels](\theta) < k$
$\langle 1 \rangle$	$\langle \mathbf{1}_i \rangle$	$\langle \mathbf{stay} \rangle$	$\#[Rebels](\theta) \geq k$

, where, $\langle \mathbf{1}_i \rangle = \mathbf{s}, \dots, \mathbf{s}, \underbrace{\mathbf{r}, \mathbf{s}, \dots, \mathbf{s}}_{x_i}$

Off-path Belief

Whenever Rebel i detects a deviation at s period, he forms the belief

$$\sum_{\theta \in \{\theta: \theta_j = \text{Inert}, j \notin G_i\}} \beta_{G_i}^{\pi, \tau}(\theta | h_{G_i}^{s'}) = 1 \quad (1)$$

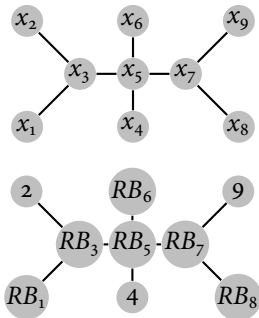
for all $s' \geq s$.

- 1 If $\#I_i^o < k$, he will play **stay** forever.
- 2 This off-path belief then serve as a grim trigger.

Off-path Belief

Without $\langle 1 \rangle$, using this grim-trigger-like belief may not sustain APEX

- $k = 5$



- Problem:** Without $\langle 1 \rangle$ being considered as an in-path strategies;
- Rebel 4 is pivotal; He shifts to report $x_3 \times x_5 \times x_7$ instead of $x_3 \times x_5 \times x_7 \times x_6$.
- Coordination can be made, but Rebel 6 is out of coordination since he detects a deviation.

Equilibrium: $k < n$: Discussion

- From the above steps, an APEX equilibrium is constructed.
- We can relaxed the assumption that payoff is hidden.
 - payoff is perfectly observed: easy to construct an APEX equilibrium.
 - payoff is noisy: with full support assumption, the existing equilibrium is APEX
- This proof is still open for FFCCU network with cycles.
- Off-path belief did not satisfy full consistency property for FFCCU network without cycles.
 - Belief updating is had to track
 - Imperfect monitoring impedes the group punishments.
- Prime number indexing also works for other discreet and finite state space.

Conclusion

- ① I show that, without cheap talk, in this repeated k -threshold game played in FFCCU networks without cycles, coordination still can happen.
 - Using sequence of actions to communicate.
- ② The equilibrium is constructive and does not rely on public or private signals other than actions.
- ③ We can use prime number to index the states given that states are discrete and finite.
- ④ For the network with circle, it is still remaining to tackle with.