

# Heterogeneous Returns and the Distribution of Wealth

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# Why do macroeconomists care about inequality?

Empirical evidence shows that macroeconomic policies, as well as aggregate shocks, may have differential effects across households.

- Macro matters for inequality

Representative agent models have a difficult time matching empirical estimates of macroeconomic variables (MPC and the wealth distribution).

- Inequality matters for macro

# Macro with heterogeneous agents

- Uninsurable, idiosyncratic risk to income and movements in aggregate productivity (**ks1998**)
- Ex-ante heterogeneity in the time preference of households (**cstw2017**)
- Classifying models with ex-ante and ex-post heterogeneity (**gkgv22**)
- Further surveys regarding heterogeneous agent macroeconomics (**Guvenen2011**) and (**Krueger2016**)

# Empirical estimates of returns

- ① Comprehensive, administrative tax data in Norway from 2004 to 2015 (**aflgdmlp20**)
- ② Asset holdings and income for Swedish residents from 1999 to 2007 (**iblcps18**)
- ③ Wealth held in equity accounts in India from 2002 to 2011 (**Campbell2019**)
- ④ DNB 2005 survey of dutch households regarding savings accounts and financial literacy (**Deuflhard2018**)

## Related literature

- Stochastic process for returns implying a stationary wealth distribution.  
(**Benhabib2011**), (**Benhabib2015**), (**Benhabib2016**)
- Stochastic process for returns which best fits the empirical distribution of wealth.  
(**Benhabib2019**)
- Endogenize heterogeneous returns through access to high return investment technology.  
(**Guler2022**)

# Outline

- 1 Empirical evidence of heterogeneous returns
- 2 Model of saving with heterogeneous returns
- 3 Structural estimation of model to match wealth data

# A closer look at aflgdm1p20

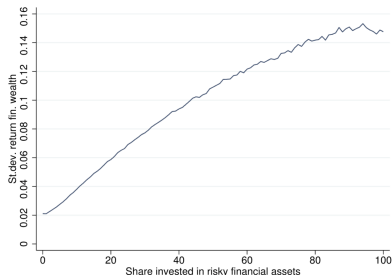
Following optimal portfolio choice theory from Merton (1969) and Samuelson (1969)

- Optimal share in the risky asset is given by

$$\alpha_{it}^m = \frac{\mathbb{E}(r_t^m - r_t^s)}{\gamma_i \sigma_t^2}.$$

- Individual *realized* return to financial assets can be written as

$$r_{it}^f = r_t^s + \alpha_{it}^m (r_t^m - r_t^s).$$



**Figure:** Heterogeneity in returns to financial wealth by share of risky assets from aflgdm1p20.

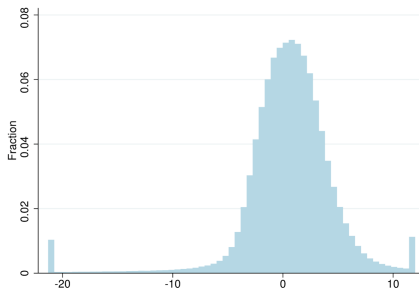
- Step 1: *linear panel data regression model* for the return to net worth

$$r_{it}^n = X_{it}'\beta + u_{it}.$$

- Step 2: Add fixed effects

$$u_{it} = f_i + e_{it}.$$

$\Rightarrow R^2$  goes from .33 to .5.



**Figure:** Distribution of fixed effects in the return to net worth from **aflgdmlp20**.



# Labor income process

- Household income:

$$y_t = p_t \xi_t W_t$$

- Permanent component:

$$p_t = p_{t-1} \psi_t$$

- Transitory component:

$$\xi_t = \begin{cases} \mu & \text{with probability } \bar{\psi} \\ (1 - \tau_t) \ell \theta_t & \text{with probability } 1 - \bar{\psi} \end{cases}$$

# Heterogeneous agents in G.E.

(Normalized) Optimization problem for households: Choose profiles  $\{c_{tn}\}_{n=0}^{\infty}$  that satisfy

$$v(m_t) = \max_{c_t} u(c_t(m_t)) + \beta \mathbb{E}_t[\psi_{t+1}^{1-\rho} v(m_{t+1})]$$

s.t.

$$a_t = m_t - c_t(m_t),$$

$$k_{t+1} = \frac{a_t}{\psi_{t+1}},$$

$$m_{t+1} = (\bar{\gamma} + r_t)k_{t+1} + \xi_{t+1},$$

$$a_t \geq 0.$$

Production function

$$Y = ZK^{\alpha}(\ell L)^{1-\alpha}$$

# Conditions for a stable wealth distribution

**Carroll2019bst** provides the following *death-modified growth impatience condition* such that a unique target wealth-to-permanent income ratio exists for households:

$$\left( \frac{(R\beta)^{1/\rho} \mathbb{E}[\psi^{-1}] \mathcal{D}}{\Gamma} \right) < 1.$$

# Calibration

Standard calibration scheme used to simulate the model.

Description	Parameter	Value	Source
Time discount factor	$\beta$	0.99	Den Haan, Judd, and Juillard 2010
CRRA	$\rho$	1	Den Haan, Judd, and Juillard 2010
Capital share	$\alpha$	0.36	Den Haan, Judd, and Juillard 2010
Depreciation rate	$\delta$	0.025	Den Haan, Judd, and Juillard 2010
Time worked per employee	$\ell$	1/.09	Den Haan, Judd, and Juillard 2010
Capital/output ratio	$\frac{K}{Y}$	10.26	Den Haan, Judd, and Juillard 2010
Effective interest rate	$r - \delta$	0.01	Den Haan, Judd, and Juillard 2010
Wage rate	$W$	2.37	Den Haan, Judd, and Juillard 2010
Unempl. insurance payment	$\mu$	0.15	Den Haan, Judd, and Juillard 2010
Probability of death	$D$	0.00625	Yields 40-year working life
Variance of $\log \theta_{t,i}$	$\sigma_\theta^2$	0.010 x 4	Carroll 1992, Carroll, Slacalek, and Tokuoka 2015
Variance of $\log \psi_{t,i}$	$\sigma_\psi^2$	0.010 x 4/11	Carroll 1992, Debacker et al. 2013, Carroll, Slacalek, and Tokuoka 2015
Unemployment rate	$\bar{U}$	0.07	Mean in Den Haan, Judd, and Juillard 2010

Table 1: Parameter values (quarterly frequency) for the perpetual youth model with no aggregate uncertainty.

# Estimation procedure

Simulated method of moments (SMM) estimation for  $R$ .

- 1 No ex-ante heterogeneity: *R-point* model  
 $R$  which matches the capital-to-output ( $\frac{K}{Y}$ ) ratio of 10.26
- 2 Ex-ante heterogeneity: *R-dist* model  
**Uniform distribution** of  $R$  matching lorenz targets, given  $\frac{K}{Y} = 10.26$

# Estimation procedure with heterogeneity

Empirical lorenz targets using 2004 SCF data

Net worth percentile	Cumulative net worth
20th	-.18%
40th	.95%
60th	5.3%
80th	17.09%

Optimization problem for the *R-dist* model

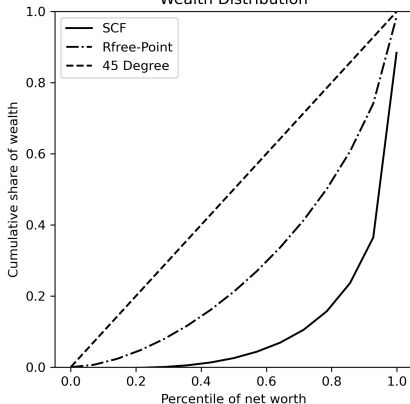
$$\{\hat{R}, \nabla\} = \arg \min_{R, \nabla} \left( \sum_{i=20,40,60,80} (w_i(R, \nabla) - \omega_i)^2 \right)^{\frac{1}{2}}$$

s.t.

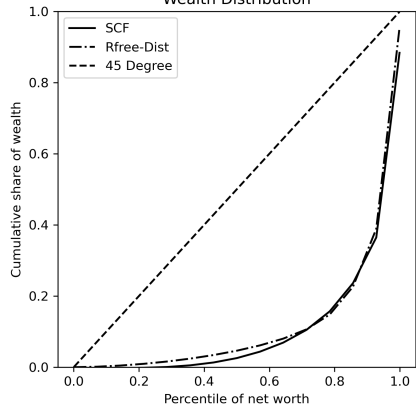
$$\frac{K}{Y} = 10.26.$$

# How good is the fit?

Wealth Distribution



Wealth Distribution



# Lifecycle version of the model

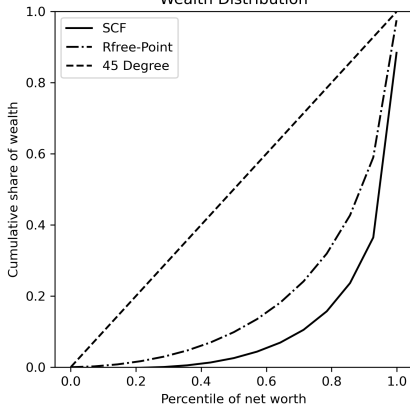
- Education cohort  $e \in \{D, HS, C\}$
- Initial wealth  $k_0$  and income  $p_0$  levels
- Education-age dependent mortality rates (cite the paper)
- Modified labor income uncertainty  $y_t = \xi_t \psi_t \bar{\psi}_{es} p_{t-1}$



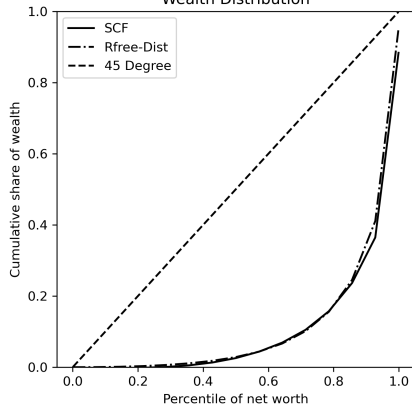
# Calibration

# How good is the fit?

Wealth Distribution



Wealth Distribution



# Revisiting the empirical evidence

**aflgdm1p20** describe the empirical distribution of returns.

TABLE 3  
RETURNS TO WEALTH: SUMMARY STATISTICS<sup>a</sup>

Wealth Component	Mean	St. Dev.	Skewness	Kurtosis	P10	Median	P90
Net worth (before tax)	0.0379	0.0859	-0.79	47.75	-0.0308	0.0321	0.1109
Net worth (after tax)	0.0365	0.0781	-0.71	36.88	-0.0283	0.0316	0.1067
Net worth (before tax, unweighted)	0.0004	0.2205	-6.73	68.46	-0.0600	0.0230	0.1037
Net worth (after tax, unweighted)	0.0155	0.1546	-5.28	56.42	-0.0449	0.0247	0.1040
Financial wealth	0.0105	0.0596	-1.78	22.17	-0.0171	0.0084	0.0530
Safe fin. assets	0.0078	0.0188	4.38	53.52	-0.0106	0.0059	0.0268
Risky fin. assets	0.0425	0.2473	-0.08	6.22	-0.2443	0.0418	0.3037
Non-financial wealth	0.0511	0.0786	1.80	15.47	-0.0215	0.0429	0.1275
Housing	0.0485	0.0653	0.73	9.95	-0.0209	0.0441	0.1165
Private equity	0.1040	0.5169	18.01	836.79	-0.0531	0.0052	0.3616
Debt	0.0236	0.0216	2.51	29.50	0.0030	0.0215	0.0461
Long-term debt	0.0230	0.0209	3.54	56.92	0.0038	0.0209	0.0446
Consumer debt	0.0961	0.1086	4.60	82.60	-0.0124	0.0741	0.2119
Student debt	0.0078	0.0260	0.68	4.14	-0.0213	0.0074	0.0399

<sup>a</sup>The table reports summary statistics for various measures of real returns to wealth, pooling data for 2005–2015. Except when noted, all returns are value-weighted.

# Work to be done

- 1 Modify structural estimation to include bequest parameter
- 2 Incorporate choice of risky asset
- 3 Robustness checks
  - Wealth data from other waves of the SCF
  - Different measures of wealth (liquid or financial)

# Future directions for this work

# References I