

MAX FISHER

PROJECT MANAGER

DETAILS

ADDRESS

1011 Pine Creek
Austin, 78660
U.S.A

PHONE

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EMAIL

maxwellfisher1@gmail.com

DATE / PLACE OF BIRTH

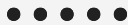
04/26/1987
Houston, Texas

NATIONALITY

U.S. Citizen

SKILLS

Teamwork



Time Management



Adaptability



Microsoft Office



Product Mangement



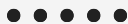
CRM



Docusign



Certified Salesforce Admin



Model N Financial
Modeling



Entry Certification of
Business Analysis



Einstein Analytics



Microsoft PowerPoint



PROFILE

As a Project Manager, I can think clearly, focus and simplify, sense the moment, and see around corners. I can also drive what matters, cut through ambiguity, own hard calls, listen challenge and commit, know people, foster trust, give help, seek experience and expertise, innovate down to the details, stay curious, and approach problems flexibly.

Areas of Expertise: Salesforce.com | CRM | Business Analysis | Turn Requirements into Actionable Insights | Drive Efficiency through Salesforce Adoption

EMPLOYMENT HISTORY

Senior Consultant , Persistent Technologies

Austin

Aug 2022 — Nov 2022

- Collaborated on EC/CP standards document
- Identified fields that need to be created for the upcoming Sprint
- Provided feedback on chart type for wireframes

Project Manager, Judge Group

Austin, Texas

Feb 2022 — Jun 2022

- Create business process flow diagrams for the Acorio data migration
- Wrote a business requirements document capturing relevant information
- Organized requirements gathering sessions
- Prepared a training plan and risk mitigation plan
- Captured lessons learned and key project takeaways

Data Analyst, Google

Austin, Texas

May 2021 — Sep 2022

- Gathered requirements for data analysis
- Built strategic relationships with other team members
- Exported data using Co-Star and prepared the files for ETL

Salesforce Business Analyst, AMD

Austin, Texas

Aug 2020 — Apr 2021

- Trained global sales representatives on the creation of proposals in Model N and SFDC for deal closure.
- Integrated Salesforce instance from Xilinx for M & A
- Responsible for onboarding new sales representatives in the end-to-end lead to cash process.
- Role included ongoing deal review for data quality and accuracy, pricing book updates, and data administration for sales changes
- Active documentation of all Model N (revenue management) processes for the global team

HOBBIES

Skiing, Swimming, and
Yoga

Sales Operations Analyst, HID Global

Austin, Texas

May 2018 — May 2020

- Gathered requirements for the Einstein pilot
- Participated in the Lightning Migration
- Performed Partner Community Registrations as backup for other team members
- Created Gantt charts in Smartsheet for team collaboration

SFDC Business Analyst, TriNet

Austin, Texas

Jan 2017 — May 2018

- User story documentation for Self Service Portal enhancements and Apttus CPQ framework
- Wrote user story for CPQ proposal in Apttus
- Work with developers to make changes to Salesforce.com for self service portal for call center
- Lead calls with team of developers in India

Software Salesforce Administrator, Hewlett Packard

Austin, Texas

Jul 2014 — Dec 2015

- Worked with a team of HP developers to improve Hewlett Packard's platform and integrate new Salesforce instances through M & A
- Development of new technology and enhancements
- Compared role and profiles of other instances to the core HPE Salesforce instance

Colossus Product Manager, Synergos Technologies

Austin, Texas

Aug 2010 — Jul 2014

- New product development
- Development of new technology and enhancements
- Product documentation
- Strategic Product Positioning
- White Papers

Student, University of Houston Law Center

Houston

- Worked for 2 law firms and attended classes as a 1L

EDUCATION

Salesforce Administrator Certification, Salesforce.com

Certified since 2015

IIBA, Business Analysis

Certified since 2017

Bachelors of Arts Degree, Trinity University

San Antonio, Texas

Aug 2005 — May 2009

Graduated with Honors and Phi Beta Kappa

COURSES

Marketing, UPenn

Statistics, Princeton

REFERENCES

References available upon request