# **Area Business Coverage**

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GitHub: <a href="https://github.com/deekshant-w/Coursera">https://github.com/deekshant-w/Coursera</a> Capstone

Data (FourSquare): <a href="https://foursquare.com/">https://foursquare.com/</a>

## Introduction/Business Problem

The most important thing that we need before starting a business in an area is to get an overview of the present business in that area. We need to identify potential clients, competition and need for a business in the area. Another essential requirement is to identify business clusters too. This data can be used to determine if a new business can be opened in an area of business clusters so that it can get a starting advantage of high visitor foot count. Hence this data can be accumulated by my project. It would inform the client about potential market hubs in an area and what business is best and worst to start in those hubs in a summary manner along with a map nearby venues marked using markers and clusters marked using different colors. The people interested in this project would be entrepreneurs, office managers or people looking for setting up new venues.

#### **Data**

The data required for this task is the geospatial data of nearby venues present in the area of interest. This data should be quite precise and must be continuous and updated at a high frequency. We can retrieve this data using the foursquare API by providing it with a latitude-longitude pair or a geocodable string of the area we want coverage summary.

## **Methodology**

DBSCAN clustering is used to segregate nearby venues into clusters. Other clustering methods like K nearest neighbors cannot be used for this task as it has to classify each venue into one cluster or another necessarily, but in this case, we need to leave out specific venues as noise as there aren't necessary clusters forming in every area. As we are using DBSCAN only correct clusters would be identified based on 2 hyperparameters — minimum venues present to form a cluster and maximum distance between 2 venues to be considered as a part of a cluster. 'sklearn' is used to perform DBSCAN clustering, 'folium' is used to create and mark maps, data is extracted using the 'foursquare' API to which a pair of latitude-longitude or a geocodable string is passed. The user provides this input and the code returns a map congaing nearby venues and clusters marked using different colors along with a

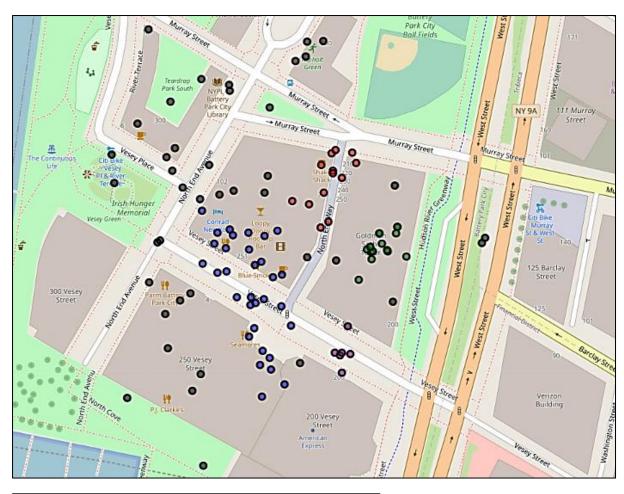
summary of venue name and category of all venues of all clusters (and venues not a part of any cluster). The rest of the data handling and manipulation is done using the pandas library. The data is concise and summarized into a table of several clusters and a section containing the venues which are not a part of any cluster. The number of nearby venues can be increased by upgrading the 'foursquare' API.

### **Results**

The result of this project is a concise summary of nearby areas in a tabular and graphical manner segregated based upon various clusters. The clusters can be varied based upon the area selected, minimum distance and minimum number of venues to be considered to become a cluster

#### Conclusion

Nearby venues can be clustered for an area to determine potential venue hubs and potential business opportunities. This type of venue summary is required to be studied to understand the venue distribution in an area such that if one kind of a venue is shared inside a cluster or uncommon outside the cluster, the category of venues can become future potential business there.



,	Are	a Summary	
	Clu	ster 0	
		C-t	W
l ,		Category	Name
	1	Movie Theater	Regal Battery Park
1	2	Burger Joint	Shake Shack
	3	Asian Restaurant	Wei West
1	4		Harry's Italian Pizza Bar
1	5	Grocery Store	Battery Place Market
1	6	Juice Bar	Dr Smood
1	7	Wine Shop	Vintry Fine Wines
1	8	Salad Place	Beans & Greens
	9	Miscellaneous Shop	Artsee Eyewear
	10		Active Recreation Bench
1	11		h Floor of 250 Vesey/WFC
1	12	Bank	citibank west broadway
1	13	Gift Shop	Accents
9	Clu	ster 1	
		Category	Name
1 1	1	Mexican Restaurant	El Vez
:	2	Bagel Shop	Pick A Bagel
1	3	BBQ Joint	: Blue Smoke
4	4	Gym	Conrad New York Fitness
!	5	Seafood Restaurant	Seamore's
	6	Coffee Shop	Starbucks Reserve
1	7	Bus Stop	Downtown Connection Bus
8	8	Hotel Bar	Conrad Lobby
9	9	Salon	Salvatore Barber Salon
1	10	Clothing Store	
	11	Art Gallery	
1	12	ATA	Bank of America - ATM
1	13	Bus Stop	, ,
	14	Health & Beauty Service	
1	15	Burrito Place	
1	16	Office	Jones Day
		67 11 61	