

Dinanath Pandey

📍 Sasaram ✉ gulgulpandeyssm@gmail.com ☎ 7319957777

Education

Bihar Board, Patna <i>High School</i> <ul style="list-style-type: none">◦ Div: First	2013
Bihar Board, Patna <i>Intermediate</i> <ul style="list-style-type: none">◦ Div: First	2015
Veer Kunwar Singh University, Ara <i>BA in Sociology</i> <ul style="list-style-type: none">◦ Div: Second	2015 – 2018

Experience

Bike Finance <i>IDFC Bank</i>	<i>Sasaram, Bihar</i> <i>June 2019 – Aug 2021</i>
<ul style="list-style-type: none">◦ Handle an area for collections of specific products and also collection efficiency and cost for the assigned area.◦ Track control the delinquency of the area, Bucket-wise DPD and focus on non-starters and review account allocations and collections targets by the bucket to agencies/in-house team◦ Ensuring that the collection agencies and executives adhere to the legal guidelines provided by the law in force◦ Manage productivity by fixing productivity parameters for In-house / Agencies/collection executives monitoring performance against set parameters and daily reviewing the same◦ Making sure that there is adequate “Feet on Street” availability area-wise / bucket-wise / segment-wise Ensuring that detailed background and reference checks have been done of agencies / DCTs being appointed and evaluate them constantly◦ Collaborate with legal team to ensure legal action is taken on specified cases◦ Building relationships with key clients to ensure timely collections are made◦ Determine suitable tactics or strategies for timely collections.	

Skills

Prior experience of working in the Auto Finance (Loan and/or Lease) industry.
Responsible for leading a team of Doc Analysts and ensuring service level and Quality standards are met.
Support the preparation of internal and external presentations and supporting materials for the Auto Finance CEO.
Be a student of the business: Is looking for ways to evolve and learn about the overall business.
Lead/participate in managing daily strategies to meet SLA goals.