

Project Quotation Proposal

Nirvana Techs

Hyderabad, Telangana, India

To:

Mounika

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Subject:

Proposal for the Development of a
Multi-Service Delivery Ecosystem (MVP)

1. Introduction & Project Goal

Nirvana Techs is pleased to present this proposal for the design, development, and deployment of a comprehensive Multi-Service Delivery Ecosystem tailored for beachgoers...

2. Scope of Work & Key Features

We will deliver a complete end-to-end solution consisting of multiple applications and a robust backend system.

A. User App (Cross-Platform: iOS & Android)

Flutter

- User Onboarding (Sign-up/Login with Social/Email)
- Service & Vendor Discovery (Browse categories, search, view vendor profiles)
- Real-time Ordering & Cart Management
- Secure In-App Payments (Integration with Razorpay/Stripe)
- Live Order Tracking with Map View
- Push Notifications for Order Status
- Ratings, Reviews, and Order History
- User Profile Management

B. Vendor Panel (Web-Based)

React.js

- Vendor Registration & Profile Management
- Product/Service Catalogue Management (Add, edit, update availability)
- Order Management Dashboard (Accept/reject new orders, track active orders)
- Earnings & Payout Reports
- Customer Communication Tools

C. Delivery Captain App (Android)

Native Android

- Captain Onboarding & Verification
- Real-time Order Notifications
- In-App Navigation for Pickup & Delivery
- Order Status Updates (e.g., Picked Up, On The Way, Delivered)
- Earnings Dashboard & Trip History

D. Admin Panel (Web-Based)

React.js

- Master Dashboard with Key Analytics
- Management of Users, Vendors, and Delivery Captains
- Service Category & Commission Management
- Dispute Resolution and Support Ticket System
- Reporting & Data Analytics

E. Backend API & UI/UX Design

Node.js, MongoDB, Figma

- Secure, scalable, and robust APIs to power all applications.
- Backend Technology Stack: Node.js, Express.js, MongoDB.
- Intuitive and modern user interface designs for all applications.
- Design Tool: Figma (wireframes, prototypes, and design system).

3. Technology Stack

Component	Technology Stack
User App (iOS/Android)	Flutter
Admin & Vendor Panels	React.js
Delivery Captain App	Native Android (Java/Kotlin)
Backend API	Node.js, Express.js
Database	MongoDB
UI/UX Design	Figma

4. Commercials: Investment & Cost Breakdown

We propose a fixed-cost model for this project. All costs are in Indian Rupees (INR).

Module / Service	Technology	Cost (INR)
UI/UX Design	Figma	₹60,000
User App (iOS + Android)	Flutter	₹1,80,000
Vendor Web Panel	React.js	₹90,000
Admin Web Panel	React.js	₹90,000
Delivery Captain App	Native Android	₹80,000
Backend Development (APIs)	Node.js + MongoDB	₹1,00,000
Total Project Investment		₹6,00,000

Note: The total cost is exclusive of GST (18%) and any third-party service costs (e.g., server hosting, domain, paid APIs).

5. Project Timeline

We estimate a total project duration, structured into the following phases:

Phase	Duration
Phase 1: UI/UX Design & Prototyping	3 – 4 Weeks
Phase 2: Development (All Modules)	12 – 14 Weeks
Phase 3: Testing, QA & Bug Fixing	3 Weeks
Phase 4: Deployment & Handover	2 Weeks
Total Estimated Duration	20 – 23 Weeks

6. Payment Milestones

We propose a milestone-based payment plan to ensure mutual progress and commitment.

Milestone	Percentage	Amount (INR)
Advance Payment (Project Kick-off)	30%	₹1,80,000
Development Milestone (UAT Release)	40%	₹2,40,000
Final Delivery & App Deployment	20%	₹1,20,000
Post Go-Live (After 1 Month Support)	10%	₹60,000

7. Client Responsibilities

To ensure a smooth project flow, the client will be responsible for providing the following:

- Credentials and documentation for Payment Gateway integration (e.g., Razorpay, Stripe).
- Credentials and documentation for SMS/OTP services (e.g., Twilio, MSG91).
- Developer accounts for Google Play Store and Apple App Store.
- All branding materials, including logo, color schemes, fonts, and content.

8. Post-Delivery Support

Free Support:

We provide 1 month of free technical support post-deployment to address any bugs or critical issues.

Annual Maintenance Contract (AMC):

An optional AMC is available at 15% of the total project cost per year for ongoing maintenance, server management, and updates.

9. Quotation Validity

This quotation is valid for a period of 30 days from the date of issue.

We are confident that we can deliver a high-quality digital ecosystem that meets your business objectives. We look forward to the opportunity to partner with you on this exciting project.

Authorized Signatory

For Nirvana Techs

Mr.Asif Ali

Managing Director

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Client Authorized Signatory

For Mounika

Mounika

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