

# Project Quotation Proposal

Nirvana Techs

Hyderabad, Telangana, India

To:

Mounika

Date: 25 November 2025

Ref No: NT/QUO/2025/08-001

Subject:

Proposal for the Development of a  
Multi-Service Delivery Ecosystem (MVP)

## 1. Introduction & Project Goal

Nirvana Techs is pleased to present this proposal for the design, development, and deployment of a comprehensive Multi-Service Delivery Ecosystem tailored for beachgoers...

## 2. Scope of Work & Key Features

We will deliver a complete end-to-end solution consisting of multiple applications and a robust backend system.

### A. User App (Cross-Platform: iOS & Android)

Flutter

- User Onboarding (Sign-up/Login with Social/Email)
- Service & Vendor Discovery (Browse categories, search, view vendor profiles)
- Real-time Ordering & Cart Management
- Secure In-App Payments (Integration with Razorpay/Stripe)
- Live Order Tracking with Map View
- Push Notifications for Order Status
- Ratings, Reviews, and Order History
- User Profile Management

### B. Vendor Panel (Web-Based)

React.js

- Vendor Registration & Profile Management
- Product/Service Catalogue Management (Add, edit, update availability)
- Order Management Dashboard (Accept/reject new orders, track active orders)
- Earnings & Payout Reports
- Customer Communication Tools

### C. Delivery Captain App (Android)

Native Android

- Captain Onboarding & Verification
- Real-time Order Notifications
- In-App Navigation for Pickup & Delivery
- Order Status Updates (e.g., Picked Up, On The Way, Delivered)
- Earnings Dashboard & Trip History

### D. Admin Panel (Web-Based)

React.js

- Master Dashboard with Key Analytics
- Management of Users, Vendors, and Delivery Captains
- Service Category & Commission Management
- Dispute Resolution and Support Ticket System
- Reporting & Data Analytics

## E. Backend API & UI/UX Design

Node.js, MongoDB, Figma

- Secure, scalable, and robust APIs to power all applications.
- Backend Technology Stack: Node.js, Express.js, MongoDB.
- Intuitive and modern user interface designs for all applications.
- Design Tool: Figma (wireframes, prototypes, and design system).

## 3. Technology Stack

Component	Technology Stack
User App (iOS/Android)	Flutter
Admin & Vendor Panels	React.js
Delivery Captain App	Native Android (Java/Kotlin)
Backend API	Node.js, Express.js
Database	MongoDB
UI/UX Design	Figma

## 4. Commercials: Investment & Cost Breakdown

We propose a fixed-cost model for this project. All costs are in Indian Rupees (INR).

Module / Service	Technology	Cost (INR)
UI/UX Design	Figma	₹60,000
User App (iOS + Android)	Flutter	₹1,80,000
Vendor Web Panel	React.js	₹90,000
Admin Web Panel	React.js	₹90,000
Delivery Captain App	Native Android	₹80,000
Backend Development (APIs)	Node.js + MongoDB	₹1,00,000
Total Project Investment		₹6,00,000

*Note: The total cost is exclusive of GST (18%) and any third-party service costs (e.g., server hosting, domain, paid APIs).*

## 5. Project Timeline

We estimate a total project duration, structured into the following phases:

Phase	Duration
Phase 1: UI/UX Design & Prototyping	3 – 4 Weeks
Phase 2: Development (All Modules)	12 – 14 Weeks
Phase 3: Testing, QA & Bug Fixing	3 Weeks
Phase 4: Deployment & Handover	2 Weeks
Total Estimated Duration	20 – 23 Weeks

## 6. Payment Milestones

We propose a milestone-based payment plan to ensure mutual progress and commitment.

Milestone	Percentage	Amount (INR)
Advance Payment (Project Kick-off)	30%	₹1,80,000
Development Milestone (UAT Release)	40%	₹2,40,000
Final Delivery & App Deployment	20%	₹1,20,000
Post Go-Live (After 1 Month Support)	10%	₹60,000

## 7. Client Responsibilities

To ensure a smooth project flow, the client will be responsible for providing the following:

- Credentials and documentation for Payment Gateway integration (e.g., Razorpay, Stripe).
- Credentials and documentation for SMS/OTP services (e.g., Twilio, MSG91).
- Developer accounts for Google Play Store and Apple App Store.
- All branding materials, including logo, color schemes, fonts, and content.

## 8. Post-Delivery Support

### Free Support:

We provide 1 month of free technical support post-deployment to address any bugs or critical issues.

### Annual Maintenance Contract (AMC):

An optional AMC is available at 15% of the total project cost per year for ongoing maintenance, server management, and updates.

## 9. Quotation Validity

This quotation is valid for a period of 30 days from the date of issue.

We are confident that we can deliver a high-quality digital ecosystem that meets your business objectives. We look forward to the opportunity to partner with you on this exciting project.

Authorized Signatory

Client Authorized Signatory

For **Nirvana Techs**

For **Mounika**

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