

## Projects & Services

### Rooftop Solar

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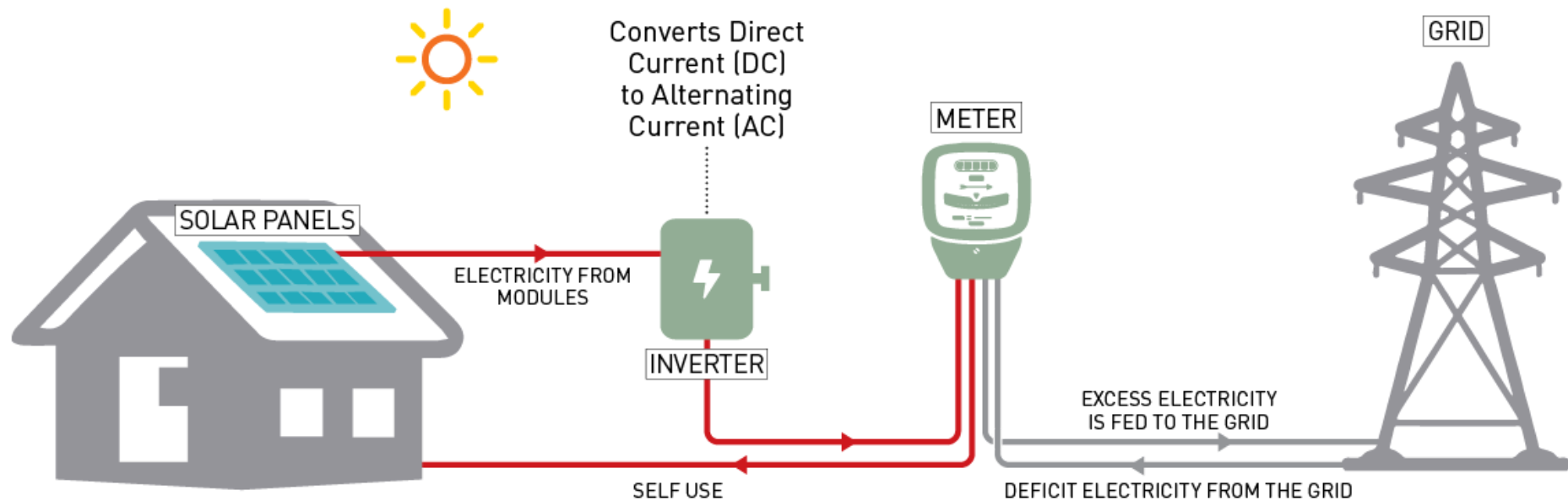
Since 2010, Vikram Solar has undertaken over 180 rooftop projects at over 250 sites, and continuously ranks amongst the top three Rooftop Installers in India. Our projects spread across India and our wide-ranged EPC experience in building solar plants in difficult terrains, high altitudes, and coastal areas is testimony to our prowess in the domain.

Our involvement ranges from concept, engineering, execution and commissioning, to operations and maintenance of completed solar array systems. Our dedicated teams work in strong cohesion to deliver customized solutions to our customers keeping a delivery focussed approach and excellence as the crux of our initiative.



Vikram Solar commissioned the 2 MW rooftop solar power plant in Netaji Subhash Chandra Bose International Airport, Kolkata, West Bengal, India.

## How does rooftop solar work?



## How rooftop solar can make you money?

With solar on your roof, your power bills will be massively reduced because you will need less electricity from the grid. The cost of electricity from the grid is expected to rise in the coming years, so your cost savings should also rise! And with a linear power warranty of 27 years, you can expect long-term cost savings from avoiding the cost of expensive electricity from the grid.

Furthermore, when your system is producing more electricity than you are using, you can sell the excess power into the grid. Given that prices are expected to rise, you can also forecast that you will receive increasing income from this ingenious investment!

## **Our Experience**

Proven track record of installed rooftop solar capacity in India is more than 20 MW\*

Under Commissioning rooftop capacity is more than 34 MW\*

Installed & commissioned projects in Educational Institutions, FMCG organisations, Govt. buildings, Airports, Railway Stations, Temples, and many more

1st company to build Solar PV rooftop array on world's first 100% solar powered airport- Cochin International Airport

Commissioned India's then largest airport rooftop installation in Kolkata-2 MW at NSCBIA (Kolkata Airport, WB)

*\*March 2018*

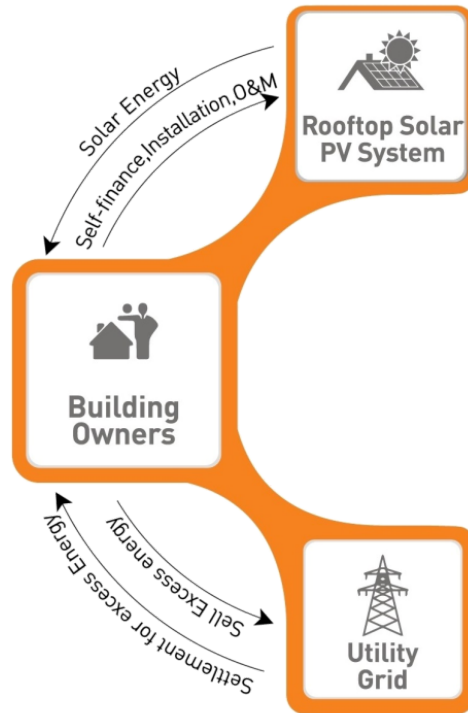
## **Our Expanse**

Presence in 24 states across India

## **Business Models we offer**

## Capex model

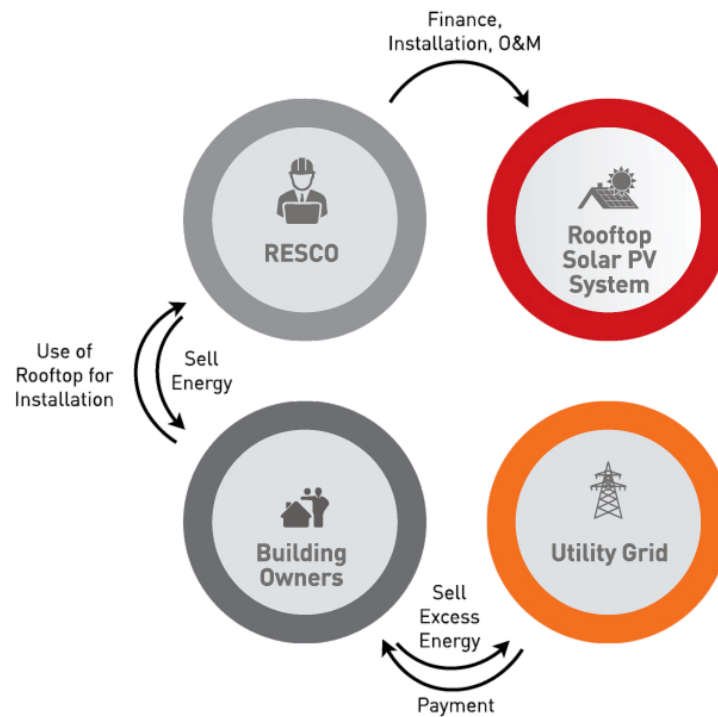
(Capital Expenditure)



This is the most common business model for solar deployment in India. In this model the consumer purchases the solar system, by making 100% of the payment upfront or financing the system, often through a bank.

## OPEX model

Power Purchase Agreement  
(Under Net Metering)



Here the RESCO developer invests in solar rooftop asset, and sells the generated power to the building owner in favour of a lower solar power tariff. The excess power could be sold by the building owner to the utility through net metering system.

## Case Studies

### 160kW & 100kW grid connected Rooftop Solar Plant for VIT & VIIT respectively, Pune, Maharashtra

(<https://www.vikramsolar.com/case-studies/vishwakarma-institute-of-technology-vit-pune-maharashtra/>)



Download PDF (<https://www.vikramsolar.com/wp-content/uploads/2017/12/rooftop-case-study-VIT.pdf>)  
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### 100kW Rooftop Solar Plant for Allana Investments & Trading Co. Pvt. Ltd, Navi Mumbai, Maharashtra

(<https://www.vikramsolar.com/case-studies/allana-investments-trading-co-pvt-ltd-navi-mumbai-maharashtra/>)



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### 75kW Rooftop Solar Plant for Denso Haryana Pvt. Ltd, Gurugram, Haryana

(<https://www.vikramsolar.com/case-studies/denso-haryana-pvt-ltd-gurugram-haryana/>)



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### 400kW Rooftop Solar Plant for Anmol Biscuits Limited, Bhubaneswar, Odisha

(<https://www.vikramsolar.com/case-studies/anmol-biscuits-limited-bhubaneswar-odisha/>)



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(<https://www.vikramsolar.com/case-studies/taikisha-ltd-diesel-locomotive-works-varanasi-uttar-pradesh/>)

### 1056kW capacity Rooftop Solar Plant at Taikisha Ltd. (Diesel Locomotive Works) Varanasi, Uttar Pradesh

(<https://www.vikramsolar.com/case-studies/taikisha-ltd-diesel-locomotive-works-varanasi-uttar-pradesh/>)



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(<https://www.vikramsolar.com/case-studies/kirloskar-brothers-limited-pune-maharashtra/>)

### 1500kW Rooftop Solar Plant for Kirloskar Brothers Limited, Pune, Maharashtra

(<https://www.vikramsolar.com/case-studies/kirloskar-brothers-limited-pune-maharashtra/>)



Download PDF (<https://www.vikramsolar.com/wp-content/uploads/2017/12/rooftop-case-study-kirloskar.pdf>)

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### 80kW capacity Rooftop Solar Plant at Indian Institute of Remote Sensing, Uttarakhand

(<https://www.vikramsolar.com/case-studies/solar-power-facility-at-iirs-uttarakhand-india/>)

(<https://www.vikramsolar.com/case-studies/solar-power-facility-at-iirs-uttarakhand-india/>)



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### 100 kW capacity Rooftop Solar Plant at Cochin International Airport, Kerala

(<https://www.vikramsolar.com/case-studies/cochin-international-airport-kerala-india/>)

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## Client Testimonials

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### Anmol Biscuits Limited

"We are proud of our association with Vikram Solar and the entire 400kW rooftop installation was completed and commissioned within the stipulated time frame. In future, we intend to collaborate with Vikram Solar once again since the service and quality provided by them has been beyond satisfaction."

- Mr Swarna Gopalan, Senior General Manager Anmol Biscuits Limited

### Netaji Subhash Chandra Bose International Airport

"Kolkata airport is one of the first few airports in the country to get solarised. We are proud to showcase the biggest airport rooftop installation in the country. Vikram Solar was entrusted to execute this prestigious project and the organisation has successfully completed it."

- Mr A. K. Sharma, Airport Director Netaji Subhash Chandra Bose International Airport

**Install solar modules system on your roof to  
generate clean and affordable energy.**

This long term energy solution is a **smart investment  
decision** with attractive returns as **levelised cost of  
energy is below ₹ 5 per unit.**

**To know more, call our experts today.**



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