

# Prasanth Raju Sri Raja Vatsavai

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Date of Birth: 26.11.1994

Nationality: Indian



## Summary

- Experienced professional with demonstrated history of Project Management and product delivery for business requirements from FOREX traders at CITI Bank.
- Developed applications for Forex deal flows, automatic hedging of trader positions and API's for the deal date calculations used by various other front-end FOREX dealing systems in CITI Bank.
- Expertise in financial modelling for LBOs & M&A transactions and capital markets.
- Designed a product roadmap for a solution to increase the micro credit sales for Santander Bank with IBM.
- Skills:
  - ✓ Agile    ✓ Corporate Finance    ✓ Business Analysis    ✓ Financial Modelling    ✓ FOREX    ✓ Consulting
  - ✓ Strategy    ✓ Product Management    ✓ Data Analytics    ✓ Regulatory Reporting    ✓ Financial Services    ✓ M&A

## Education

<b>IE Business school, Spain</b> MBA Program – Finance and Technology Specialisation	2020 – 2020
<b>National Institute of Technology Trichy, India</b> Bachelor of Technology (Instrumentation and Control systems Engineering)	2012 – 2016
<b>FIITJEE Junior College, India</b> AIEEE 2012 Exam – top 1% (All India Rank: 6,131)	2010 – 2012

## Professional Experience

<b>CITI Corp Services Pvt Ltd.</b> <b>Assistant Manager (Tech) - Chennai, India</b>	2017 - 2019
<ul style="list-style-type: none"><li>• Developed the CITI Forex systems to assign the ISIN numbers for ESMA and MIFID regulators based on the BREXIT policies to mark the difference between the EU and UK traded deals with 100% success rate involving more than one million trades.</li><li>• Took lead and solved several production issues involving a break in forex deal flow due to server crashes or upstream rate unavailability and avoided revenue loss for CITI's Forex business in real time for more than 95% of times.</li><li>• Debugged, proposed and implemented a long-term solution for an issue which led to a loss of \$500000 due to the generation of a wrong 'Fixing Date' for a Forex deal on a currency holiday while dealing in cross currencies.</li><li>• Showcased strong leadership and problem-solving skills in dealing with issues on real time deal flows in the FOREX markets with high volatility and different time zones, saving from wrong valuation of trades valued at nearly three to four million dollars.</li></ul>	
<b>Technology Analyst - Chennai, India</b>	2016 - 2017
<ul style="list-style-type: none"><li>• Took lead and finished a project for implementing NDF (Non-Deliverable Forward) forex deal risk analysis for fixing date calculation adhering to the brazil regulatory authority requirements saving CITI bank more than 100 million dollars in fine.</li><li>• Enhanced automated risk portfolio allocation for spot and forward deals to balance the position of a trader among the dealt currencies leading to better hedging of the risk and affecting 3000+ traders.</li></ul>	

## Leadership Experience

<b>Tech Lab – IE Business School, Spain</b>	2020
<ul style="list-style-type: none"><li>• Led a team of 5 people in consulting for Santander bank by partnering with IBM to improve the Consumer finance department micro credit sales in Spain.</li></ul>	
<b>CITI Corp Services Pvt Ltd.</b>	2017 - 2018
<ul style="list-style-type: none"><li>• Led a team of 8 juniors in organizing a Hackathon within the business unit for 300 participants.</li><li>• Formed a team of 11 analysts for onboarding new campus recruits to the CITI bank development environment.</li></ul>	
<b>Campus Placement Committee – Head of Committee – National Institute of Technology Trichy, India</b>	2015 - 2016
<ul style="list-style-type: none"><li>• Headed the committee of 30 people for the Instrumentation and control systems department for training the students for the campus recruitment drive by conducting exams, mock interviews and co-ordinating with recruiting companies for placements.</li><li>• Took the lead and along with the team developed a beta version of online exam portal affecting 800+ students.</li></ul>	
<b>SENSORS – Head of workshops – National Institute of Technology Trichy, India</b>	2015 - 2016
<ul style="list-style-type: none"><li>• Led the workshops team of 23 member in organizing the workshops for SENSORS (technical symposium) by managing the inventory, logistics and designing the schedule and course of the workshops which had a footfall of 600 people in 3 days.</li></ul>	

## Additional Skills & Awards

- **Language skills:** English (Fluent), Telugu (Native), Hindi (Fluent), Tamil (Fluent)
- **IE Business School** – “Disruptor Award (Tech Lab)”; VP India Club; Coordinator at IE finance and capital markets club
- **UCL Finance Conference** – Selected as a delegate for the Finance conference at university college of London.
- **Harvard Manage Mentor** – Strategy Planning and Execution certification.
- **Bloomberg** – Bloomberg Market Concepts certificate.
- **Volunteer work:** National Service Scheme (2012 - 2016); Corporate Social Responsibility drive at CITI.
- **Interests:** Surfing, Cricket (represented college department and 15+ years of experience), Badminton (15+ years of experience), Travel (Backpacked across 10 countries) .