66.0%

96.6%

VOFR

76.51

IF Target %

86.09

OT Target %

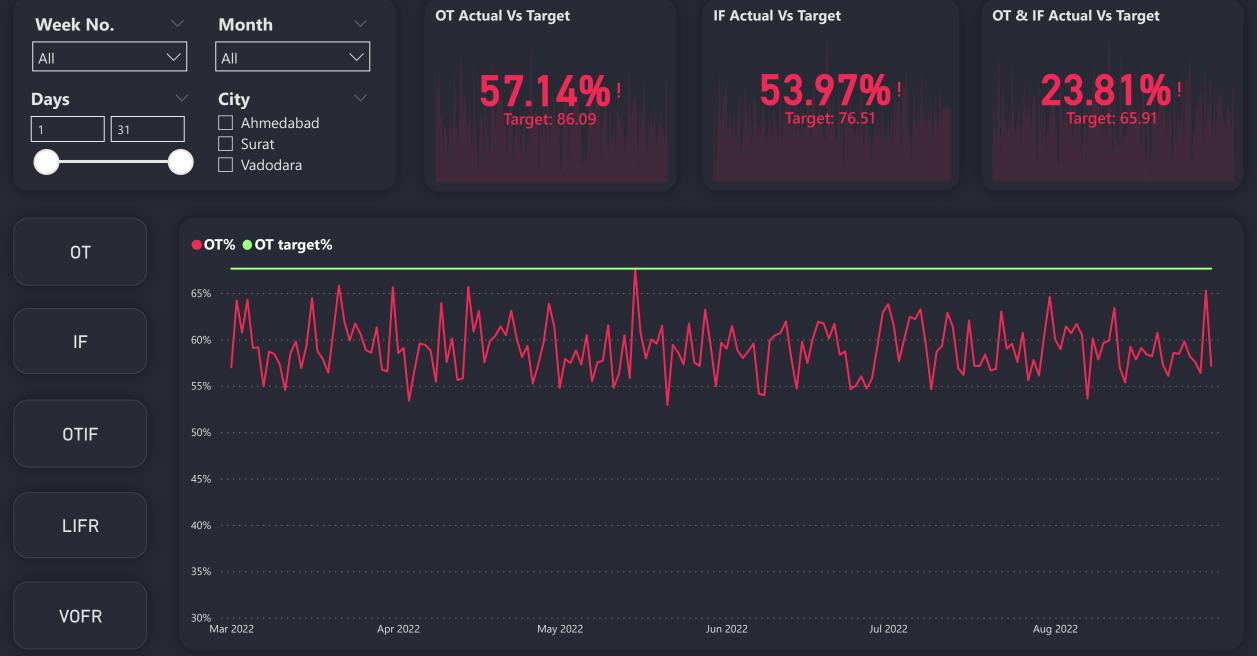
65.91

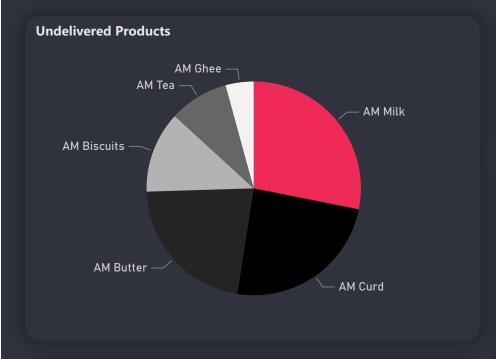
OTIF Target %

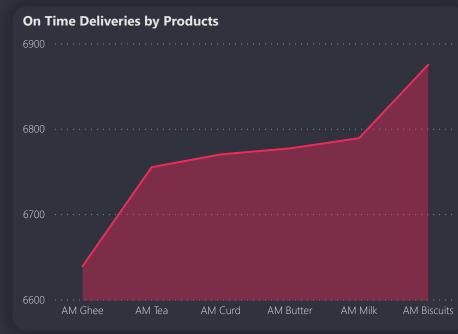
Itliq Mart Supply Chain Analysis

City Name	IF	ОТ	OTIF	LIFR	VOFR
Ahmedabad	54.2%	58.2%	29.3%	67.6%	96.8%
Surat	52.5%	61.2%	30.1%	66.7%	96.6%
Vadodara	51.6%	58.0%	27.8%	63.7%	96.4%

Customer Name	IF	ОТ	OTIF	LIFR	VOFR
Propel Mart	59.7%	73.6%	40.9%	75.6%	97.7%
Atlas Stores	59.8%	71.8%	39.6%	75.5%	97.6%
Viveks Stores	60.1%	70.6%	39.4%	75.1%	97.6%
Expert Mart	59.8%	72.5%	39.1%	75.5%	97.4%
Logic Stores	60.1%	70.8%	38.8%	74.4%	97.5%
Chiptec Stores	60.4%	71.6%	38.7%	75.6%	97.6%
Expression Stores	60.8%	69.9%	38.4%	75.3%	97.5%
Rel Fresh	58.7%	72.3%	38.2%	74.5%	97.4%
Vijay Stores	45.0%	72.4%	28.3%	59.2%	95.9%
Sorefoz Mart	39.2%	72.7%	25.9%	53.4%	95.3%
Info Stores	41.2%	70.9%	25.5%	53.1%	95.2%
Elite Mart	37.9%	72.4%	24.4%	52.7%	95.3%
Lotus Mart	53.4%	28.1%	16.3%	60.1%	96.0%
Acclaimed Stores	52.4%	29.4%	15.5%	58.9%	95.8%
Coolblue	44.7%	29.1%	13.7%	51.5%	95.1%







31.73K

Total Orders

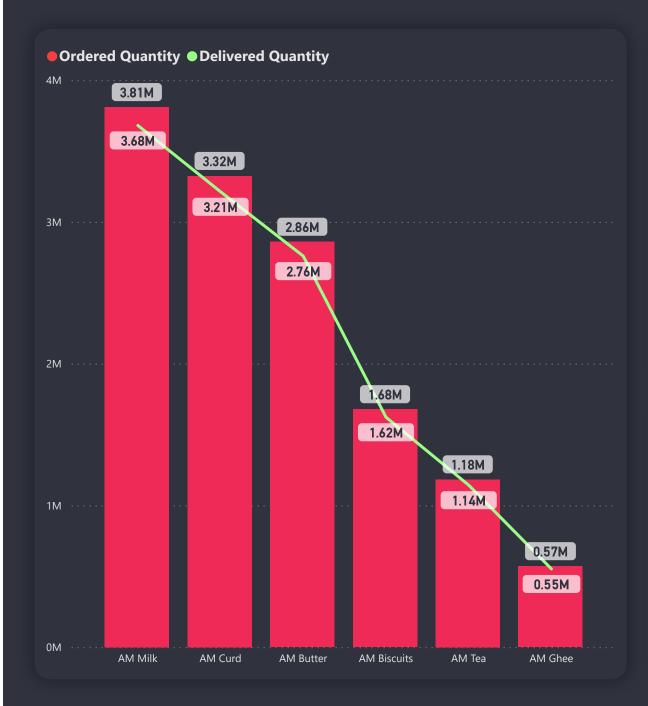
57.10K

Total Order Lines

13.43M

Total Quantity Ordered

Product Name	LIFR	VOFR	Sparkline for LIFR	Sparkline for VOFR
AM Biscuits 250	65.2%	96.6%		
AM Biscuits 500	66.1%	96.5%		
AM Biscuits 750	68.0%	96.9%	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	
AM Butter 100	66.7%	96.6%	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	
AM Butter 250	63.5%	96.4%	1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1	
AM Butter 500	65.2%	96.5%	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	
AM Curd 100	66.7%	96.6%	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
AM Curd 250	67.0%	96.7%	Mywy	my my man
AM Curd 50	65.5%	96.6%	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	
AM Ghee 100	65.8%	96.6%	MMMM	-M///
AM Ghee 150	66.7%	96.7%	wwwww	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
AM Ghee 250	65.3%	96.5%	W	
AM Milk 100	65.5%	96.5%	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
AM Milk 250	65.9%	96.6%	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	
AM Milk 500	67.5%	96.7%		
AM Tea 100	65.3%	96.6%	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
AM Tea 250	65.2%	96.5%		
AM Tea 500	66.1%	96.5%		



<u>Insights</u>

- -Coolblue has poor OT, IF & OT&IF followed by Acclaimed Stores and Lotus Mart.
- -OT & OTIF were both **poor** in **Vadodara** compared to Ahmedabad and Surat
- -Propel Mart tops in terms of OT, IF and OT&IF deliveries.
- -In the month of **August**, the OT and OT&IF deliveries were **poorest** and **June** scores low in **IF** deliveries.
- -Milk was most ordered product but also the most undelivered item compared to other products.
- -Ghee ranks top in delivered IF quantities but it was not delivered OT.
- -Total undelivered quantity was 457,779

<u>Suggestions</u>

- -Customers like Lotus Mart, Acclaimed Stores and Coolblue should be given special attention in terms of IF, OT and OT&IF deliveries because according to the data they are on the urge of leaving the contract soon.
- -Extra day or days should be added on the agreed delivery date to the customers of Ahmedabad.
- -Many customers are facing issues of not getting their orders in full quantity so **Double-checking order information** before delivering can help prevent this issue.