**Professional SuMMAry**

Proactive and performance-driven IT project management professional with nearly 15 years of practical experience impacting the business value for clients, through the execution of projects that are on-time and within budget. Excellent project management and leadership skills, with the ability to scale in both large and small company environments. Strong communication and team-building skills with proven experience in managing full cycles for complex, multi-site programs and initiatives, delivering substantial revenue, productivity and quality improvements. Extensive experience managing outsourced and off-shore projects.

## ACCOMPLISHMENTS

* Implementation of a global price and revenue management enterprise solution for large pharmaceutical companies.
* Received **MVP award** for managing and delivering a **zero defect project** on time and within budget
* Successfully managed large/small size, medium/complex projects and programs ranging from budgets of **$100K to $15M.**
* Took over the responsibility of an escalated complex project and managed the project to its success, achieving an **overall cost reduction of over 35%**. Received numerous accolades from the Client for the same.
* **In-depth understanding of SDLC (**waterfall as well as **Agile)** and other client specific enterprise life cycle processes and frameworks (Pfizer’s Enterprise Life Cycle; Aetna’s APLC).
* Successfully managed a 40 member team comprising project managers and software engineers.
* Effectively managed various remote offshore teams

## Areas of Expertise

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| --- | --- | --- |
| Client Relations | Strategic Planning | Global Bids and Tender |
| Quality Assurance and Control | Managed multiple projects in Parallel | Cross functional collaboration |
| Process Excellence | PMO / Project /Program Management | Budgeting and Forecasting |
| Team Building/Coaching | Resource Management | Multi-site/Global Management |
| Change Management | Global Life Cycle Price Management for Pharmaceuticals | Software application development |

## PROFESSIONAL CAREER EXPERIENCE

##### Alliance Life Sciences Somerset, NJ Dec 2013- Present

**Services Delivery Manager/Product Manager/Senior Project Manager**

* Account manager for 2 of the top 10 pharmaceutical companies(Eli Lilly and Zoetis) overseeing and managing the full site implementation of PriceRight Suite (Alliance’s global price and revenue management solution) besides handling 5-6 ad hoc projects for each of the company.
* Global rollout of the full **PriceRight** suite.
* Global Bid & Tender and Workflow implementation for large pharmaceutical companies.
* Key resource responsible to liaison between the Alliance Professional Services and Product Architecture groups for product development efforts
* Business process mapping of client requirements and translating into technical specifications for Alliance engineering teams
* Creating management dashboards and KPI charts using data visualization tools such as Tableau

##### Infosys Technologies Limited, Plano TX (2002 – 2013)

##### Client: Horizon Blue Cross BlueShield Newark, NJ Oct 2011 – Nov 2013

**Senior Project Manager**

* Responsible for managing and executing the Medical Management project
* Responsible for Strategic planning, budgeting and forecasting project cost and effort.
* Responsible for resource allocation, issue resolution, status reporting, milestone analysis, risk management and project reviews.
* Responsible for liaising between business and technical teams to ensure clarity around business requirements and scope.
* Mentored the team on the test strategy approach and for artifacts development.

**Client: Aetna Inc. Bluebell, PA Apr 2011- Sep 2011**

**Senior Technical Project Manager**

* Responsible for managing and executing the development of “**Vendor testing environment for 5010 transactions**" for both batch and real time with a budget of $4M.
* Received numerous accolades for taking over and managing the project to its success with a previous escalated past.
* Managed Matrix project teams in executing assigned tasks and coordinating the efforts between internal and external project team members.
* Worked with advisers from key functional areas (e.g., Legal, Audit, HR, Tax, Procurement) to understand potential project impact on the organization and to align project work and execute activities accordingly.
* Single point of contact to senior management for all issues, risks and escalations.
* Developed and managed all key project governance documents, such as the Work plan, Communications Plan, and Risk Mitigation Strategy.
* Adhered to APLC(Aetna project life cycle) project management methodology by leveraging and promoting the use of existing tools, capturing best practices, and identifying areas for process improvement.

**Client: Pfizer New York, NY Dec 2008- Mar 2011**

**Senior Project Manager/Delivery Manager**

* Responsible for the executive level presentations and updates on the “Managed Services projects” for all portfolios.
* Responsible for handling up to 8 projects simultaneously across all portfolios.
* Managed processes to easily transition new work into BASSD (Business Application, Solution and Delivery) without counter-productive SOW evolutions (i.e., change order for every “on-boarding” activity).
* Managed all SharePoint development projects for the “Managed Services” group.
* Managed a global team with over 35 members.
* Defined Templates, SLC-ELC and BASSD specific needs, and worked collaboratively with the Application Owners
* Responsible for drafting proposals and SOW documents for each of the projects.

**Client: Pfizer New London, CT Jan 2007-Dec 2008**

**Technical Project Manager**

* Managed and executed 30 Applications (10 business critical applications) involving multiple technologies
* Managed stakeholders, business owners and sponsors from various divisions.
* Assisted the project team on all SDLC phases of the project, both technically and functionally.
* Managed a large development team, both onsite and offshore.
* Instrumental in driving the technical and business KT sessions.

**Client: Tomra North America Shelton, CT Dec 2004 - Dec 2007 Project Manager**

* Project Manager responsible for automation and streamlining of the companies billing system and generating invoices for distributors, retailers and pick up agents.
* Managed and executed the project covering all the SDLC phases.
* Single handedly designed the security Framework for the company.
* Involved in reviewing the design, analyzing the requirements and POC for the project.
* Ensure that the team managed the projects on time and within the budget without compromising quality.
* Customer expectation management, margin management and DSO management were few of the key responsibilities.

## Technical Skills

|  |  |  |
| --- | --- | --- |
| Languages | : | .NET, C #, VB.Net,ASP.Net ASP, Visual Basic 6., Java 2, SharePoint, JSP, JavaScript, VBScript, HTML |
| Applications | : | MS Project, Visio, MS Office ,Visual Studio, IIS, MS Access, VSS,Lotus Notes |
| Operating Systems | : | Windows NT/2000/2003/XP |
| Databases | : | SQL Server 2000/2005,Oracele 9i |
| Testing Tools/Other Tools | : | DSP, FXCOP, SQL Bundle, N-Unit |

## Education and Certification

**Bachelor of Engineering-Computer Science** from Bharathiyar University

PMI Project Management Professional - **PMP** Certified

**AHIP-Part A** (Fundamentals of Health Insurance)