

# Monthly Performance Report

YTD November FY 2021

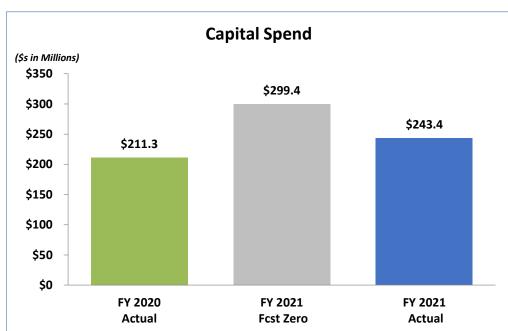
December 29, 2020

# **Financial Summary**

**Operating:** Adjusted Operating Earnings of (\$181.1MM) through YTD November FY 2021 are \$29.0MM favorable to Forecast Zero and a decrease of (\$215.4MM) over the prior year. For Forecast Zero, there is marginal favorability in total revenue (primarily driven by adjusted ticket revenue) and favorability in total expenses (primarily driven by salary, wages, and benefits, fuel, materials and facilities costs).

**Capital:** Capital spend of **\$243.4MM** for YTD November FY 2021 is \$56.0MM higher vs Forecast Zero and an increase of \$32.1MM compared to prior year. Higher spend vs Forecast Zero is driven by higher capital spend on Acela 21, Safety, Mechanical and Engineering capital projects.





#### **Operating Results**

			FY 2	021 vs Prior	Year					FY	2021 vs Fcst Z	ero		
	Pri	or Year	F	Actual		Y/Y Gro	wth	Fo	recast Zero		Actual	Fav	/(Unfav) v	s Fcst Zero
(\$s in Millions)	YTD N	ov FY 2020	YTD N	ov FY 2021		\$	%	YTD	Nov FY 2021	YTD N	lov FY 2021		\$	%
Ticket Revenue (Adjusted)	\$	426.2	\$	84.0	\$	(342.2)	(80.3%)	\$	80.0	\$	84.0	\$	4.0	5.0%
Food & Beverage		9.7		1.8		(7.9)	(81.4%)		2.3		1.8		(0.5)	(23.0%)
State Supported Train Revenue		35.7		68.7		33.0	92.4%		69.3		68.7		(0.6)	(0.8%)
Subtotal Passenger Related Revenue		471.5		154.5		(317.0)	(67.2%)		151.6		154.5		2.9	1.9%
Other Core Revenue		50.7		44.2		(6.4)	(12.7%)		50.1		44.2		(5.9)	(11.8%)
Ancillary Revenue		59.6		55.2		(4.4)	(7.4%)		54.9		55.2		0.3	0.6%
Total Revenue		581.8		253.9		(327.9)	(56.4%)		256.6		253.9		(2.7)	(1.1%)
Salaries, Wages & Benefits		352.7		295.3		(57.5)	(16.3%)		312.5		295.3		17.3	5.5%
Train Operations		50.6		32.1		(18.4)	(36.5%)		34.5		32.1		2.4	6.9%
Fuel, Power & Utilities		40.4		23.9		(16.4)	(40.7%)		28.2		23.9		4.2	15.1%
Materials		25.0		16.2		(8.8)	(35.2%)		21.9		16.2		5.7	26.1%
Facility, Communication & Office		26.1		24.8		(1.3)	(5.0%)		33.4		24.8		8.6	25.8%
Advertising and Sales		17.3		6.5		(10.8)	(62.5%)		7.1		6.5		0.6	7.9%
Casualty and Other Claims		11.4		7.7		(3.7)	(32.4%)		7.4		7.7		(0.3)	(4.3%)
Professional Fees & Data Processing		34.7		26.8		(7.9)	(22.7%)		28.1		26.8		1.3	4.6%
All Other Expense		20.8		28.2		7.4	35.3%		27.5		28.2		(0.7)	(2.5%)
Transfer to Capital & Ancillary		(30.8)		(25.8)		5.1	16.4%		(33.1)		(25.8)		(7.3)	(22.1%)
Total Expense	'	548.2		435.7	'	(112.5)	(20.5%)		467.5		435.7		31.7	6.8%
Adjusted Operating Earnings	\$	33.6	\$	(181.8)	\$	(215.4)	(640.4%)	\$	(210.8)	\$	(181.8)	\$	29.0	13.8%
OPEB's and Pension		5.9		6.3		0.5	7.9%		5.6		6.3		0.7	12.9%
Project Related Revenue & Expense		(21.0)		(21.3)		(0.3)	(1.4%)		(24.7)		(21.3)		3.4	13.9%
Depreciation		(149.8)		(158.2)		(8.4)	(5.6%)		(158.7)		(158.2)		0.4	0.3%
Office of Inspector General		(3.6)		(3.7)		(0.0)	(1.1%)		(4.4)		(3.7)		0.8	17.8%
State Capital Payment Amortization		21.9		22.4		0.4	2.0%		21.8		22.4		0.6	2.6%
Non-Operating Inc/(Exp)		37.0		(3.5)		(40.6)	(109.5%)		1.4		(3.5)		(4.9)	(354.3%)
Net Income/(Loss)	\$	(76.0)	\$	(339.8)	\$	(263.8)	(347.4%)	\$	(369.8)	\$	(339.8)	\$	30.1	8.1%

**Revenues:** Total revenue of **\$253.9MM** through YTD November FY 2021 is (\$2.7MM) unfavorable to Forecast Zero and a decrease of (\$327.9MM) over the prior year. YOY variance is mainly driven by lower adjusted ticket revenue due to the COVID-19 pandemic.

**Expenses:** Total expenses of **\$435.7MM** through YTD November FY 2021 are favorable \$31.7MM to Forecast Zero primarily driven by favorable salary, wages, and benefits expenses. The decrease of (\$112.5MM) from the prior year is driven by lower expenses for salaries, wages, and benefits, fuel and advertising associated with the impact from the COVID-19 pandemic.

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results, Net Income/(Loss) will continue to be reported for reference. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level results (reported on page 8) reflect the change to Adjusted Operating Earnings, in line with consolidated financials.

**Note:** Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).



### **Capital Results**

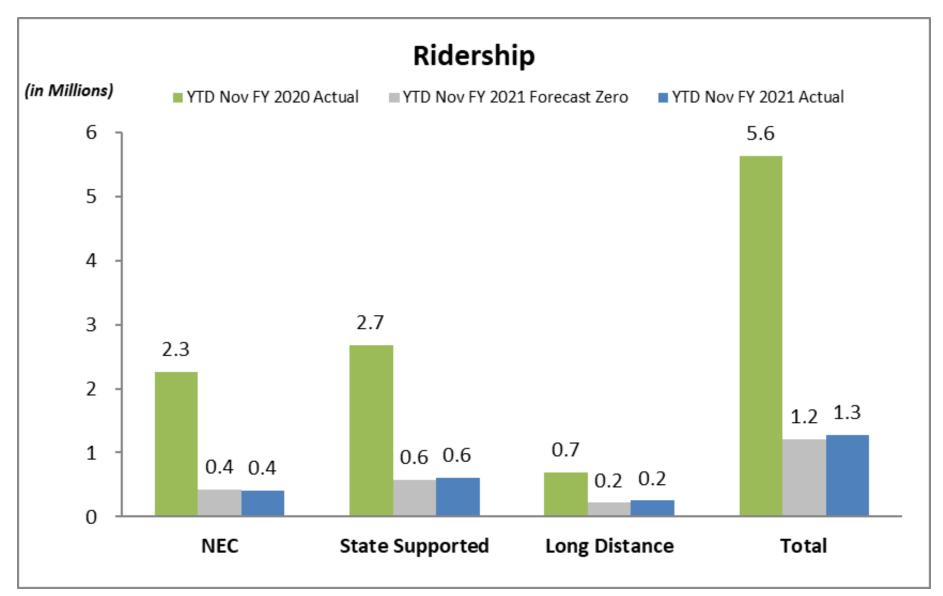
	FY2021 vs Prior Year							FY2021 vs Plan (Fcst Zero)							
	Actual		Actual Y/Y			Y/Y Gı	/Y Growth		Plan (Fcst Zero)		Actual		Unfav) v	vs Fcst Zero	
(\$s in Millions)	YTD I	Nov FY 2020	YTD	Nov FY 2021		\$	%	YTD	Nov FY 2021	YTD	Nov FY 2021		\$	%	
Engineering	\$	92.8	\$	123.9	\$	31.1	33.5%	\$	125.4	\$	123.9	\$	1.5	1.2%	
Mechanical		58.7		39.1		(19.6)	(33.3%)		45.9		39.1		6.8	14.7%	
Operations		1.0		2.4		1.4	147.3%		1.1		2.4		(1.3)	(119.2%)	
Total Operations	\$	152.4	\$	165.4	\$	13.0	8.5%	\$	172.3	\$	165.4	\$	7.0	4.0%	
IT		17.6		11.6		(6.0)	(34.2%)		15.7		11.6		4.2	26.4%	
Commerical & Marketing		0.3		0.3		0.0	17.4%		1.1		0.3		0.8	71.2%	
ADA & Stations		16.6		34.9		18.3	110.1%		35.0		34.9		0.1	0.4%	
Safety		3.2		1.4		(1.8)	(55.2%)		12.1		1.4		10.6	88.0%	
Procurement		1.2		0.4		(0.8)	(67.5%)		0.3		0.4		(0.0)	(12.5%)	
Acela 21		12.5		19.9		7.4	59.5%		51.0		19.9		31.0	60.9%	
Planning		7.6		9.3		1.7	22.2%		11.3		9.3		2.1	18.5%	
Intercity Trainsets		-		0.2		0.2	N/A		0.5		0.2		0.3	57.6%	
Total Capital Spend	\$	211.3	\$	243.4	\$	32.1	15.2%	\$	299.4	\$	243.4	\$	56.0	18.7%	

**FY 2021 vs. Plan**: YTD November FY 2021 capital spend of \$243.4MM is \$56.0MM or 18.7% higher than Forecast Zero driven by higher capital spend on Acela 21, Safety, Mechanical and Engineering capital projects.

**FY 2021 vs. Prior Year:** YTD November FY 2021 capital spend is \$32.1MM or 15.2% higher than prior year primarily driven by year over year increases in Engineering, ADA and Acela 21 capital projects. This is partially offset by year over year declines in Mechanical and IT.

### **Key Performance Indicators**

	Prior Year	Forecast Zero	Actual	Fav/(Unfav)	vs Fcst	Y/Y Grow	/th
	YTD Nov FY 2020	YTD Nov FY 2021	<b>YTD Nov FY 2021</b>	#	%	#	%
<b>Key Performance Indicators</b>							
Ridership (in thousands):							
Northeast Corridor	2,267.4	423.4	411.4	(12.0)	(2.8%)	(1,856.0)	(81.9%)
State Supported	2,675.4	573.9	611.8	37.9	6.6%	(2,063.6)	(77.1%)
Long Distance	698.4	218.1	249.9	31.8	14.6%	(448.5)	(64.2%)
Total Ridership	5,641.3	1,215.4	1,273.1	57.7	4.8%	(4,368.1)	(77.4%)
RASM (in cents)	22.3¢	12.9¢	13.0¢	0.1¢	0.8%	(9.3¢)	(41.7%)
CASM (in cents)	20.3¢	28.2¢	26.2¢	2.0¢	7.1%	5.9¢	28.8%
Cost Recovery Ratio (NTS)	110%	46%	50%	N/A	3.9%	N/A	(60.0%)
Other Indicators (in millions)							
Seat Miles	2,156.3	1,250.2	1,234.1	(16.1)	(1.3%)	(922.2)	(42.8%)
Passenger Miles	1,063.7	266.4	298.1	31.7	11.9%	(765.7)	(72.0%)
Train Miles	6.5	3.8	3.7	(0.0)	(1.1%)	(2.8)	(42.7%)



**Ridership:** Ridership of **1.27MM** for FY 2021 is **0.06MM** above Forecast Zero and **(4.37MM)** lower than prior year due to lower ridership across all service lines from the COVID-19 pandemic.

Note: Key Performance Indicators and Other Indicators are representative of National Train Service (NTS) (NEC, State Supported, and Long Distance) results RASM is defined as NTS (NEC, State Supported, and Long Distance) operating revenue divided by seat miles.

<u>CASM</u> is defined as NTS (NEC, State Supported, and Long Distance) operating expenses divided by seat miles.

Cost Recovery Ratio is defined as NTS (NEC, state supported, long distance) operating revenue divided by operating expenses



# Sources and Uses Account (Level 1)

YTD November FY 2021	Northeast Corridor Account	National Network Account	<u>Total</u>
Financial Sources			
Operating Sources (A)	101,738	152,185	253,923
Capital Sources	60,278	44,010	104,288
Federal Grants to Amtrak	164,895	265,843	430,738
Total Operating and Capital Sources	326,911	462,038	788,949
Financial Uses (Operating):			
Operating Uses (B)	185,133	250,593	435,726
Operating Surplus/Deficit (A-B) (Operating Sources - Operating Uses)	(83,395)	(98,408)	(181,803)
Financial Uses (Debt Service Payments):  Debt Service Payments	-	-	-
Available for Capital Uses (Operating Surplus/Deficit - Debt Service Payments + Capital Sources + Federal Grants to Amtrak)	141,778	211,445	353,223
Financial Uses (Capital):			
Capital Expenditures	152,915	90,498	243,413
Legacy Debt Repayments	29,020	790	29,810
Remaining Carryover Balance	\$ (40,156)	\$ 120,157	\$ 80,000

Federal funding includes CARES Act Funding

FY 2021 net change in cash flows of \$80.0MM for Consolidated Amtrak, (\$40.2MM) for NEC and \$120.2MM for National Network. Funding from CR 1 is included above.

#### **Route Level Results YTD Nov FY2021**

(A. i., paili:)			0			Adjusted	Distantis in					
(\$s in Millions)		erating venue	Opera Expe			Operating Earnings	Ridership (in Thousands)	Seat Miles (in Millions)	Passenger Miles (in Millions)	Average Load Factor	ОТР	
NEC:												
Acela	\$	8.0	\$	35.7	\$	(27.7)	61.3	69.3		18%	90.3	
Regional		22.6		65.2		(42.5)	349.8	243.2		24%	92.2	
NEC Special Trains & Adjustments		0.6		1.1	_	(0.5)	0.3	0.6		N/A	N,	
NEC	\$	31.3	\$	102.0	\$	(70.8)	411.4	313.1	69.5	22%	91.9	
State Supported:					_	(0.0)	• •			201		
Ethan Allen Express	\$	0.2	\$	0.2	\$	(0.0)	0.0	0.0		0%	90.1	
Vermonter		0.1		0.3		(0.2)	0.0	0.0		0%	95.9	
Maple Leaf Fhe Downeaster		4.5 2.0		4.3 2.2		0.3 (0.2)	30.4 16.6	25.9 21.3		33% 6%	84. 68.	
New Haven - Springfield		2.8		3.8		(1.0)	22.9	8.9			96.	
Keystone Service		6.9		11.5		(4.6)	48.4	49.5			97.	
Empire Service		7.0		9.1		(2.1)	70.4	47.2			90.	
Chicago-St.Louis		0.9		4.4		(3.5)	30.4	21.3		25%	88.	
Hiawathas		2.7		2.8		(0.0)	17.0	8.3		17%	96.	
Volverines		3.2		2.6		0.6	14.5	13.1		25%	56.	
lini		2.2		1.1		1.1	18.8	16.2		18%	82.	
LLINOIS Zephyr		1.5		1.6		(0.1)	8.9	7.4		21%	92	
Heartland Flyer		1.0		1.3		(0.3)	4.9	3.8	0.9	23%	85	
Pacific Surfliner		13.7		14.7		(1.0)	88.7	69.9	8.4	12%	89	
Cascades		5.1		4.6		0.5	14.7	9.0		26%	57.	
Capitols		6.9		7.0		(0.1)	43.0	29.0	3.0	10%	91	
San Joaquins		9.8		11.2		(1.4)	59.4	67.1		13%	83	
Adirondack		0.4		0.1		0.3	0.0	0.0		0%	0	
Blue Water		2.2		2.8		(0.6)	9.9	13.4		13%	86	
Vashington-Lynchburg		1.8		1.7		0.1	13.3	11.6			91.	
Vashington - Newport News		1.3		3.0		(1.6)	22.2	16.0		26%	90	
Washington - Norfolk		2.6		2.5		0.1	15.6	18.6		18%	90.	
Vashington - Richmond		1.5		0.0		1.5	0.1	0.0			90.	
Hoosier State		1.6		1.6		0.0	0.0 9.5	0.0 10.4		0% 17%	0. 80.	
Kansas City-St.Louis Pennsylvanian		5.6		2.6		3.0	9.5 16.1	13.6		17% 27%	83.	
Pere Marquette		1.1		1.4		(0.2)	4.8	5.1		14%	82	
Carolinian		3.9		3.8		0.1	24.6	20.1		34%	82.	
Piedmont		0.7		0.8		(0.1)	6.7	4.4		18%	78.	
Non Nec Special Trains & Adjustments		0.0		1.7		(1.7)	0.0	0.4		N/A	1	
tate Supported	\$	93.4	\$	104.8	\$	(11.3)	611.8	511.5		17%	84.	
ong Distance:												
ilver Star	\$	2.3	\$	7.7	\$	(5.4)	22.6	29.1	10.5	36%	50	
Cardinal		0.8		4.3		(3.5)	9.4	12.3	3.8	31%	61	
ilver Meteor		2.6		8.5		(5.8)	22.6	33.4	11.3	34%	69	
mpire Builder		3.1		12.4		(9.3)	23.4	58.9	16.1	28%	61	
Capitol Limited		0.8		3.6		(2.7)	9.0	9.1	3.6	40%	60	
California Zephyr		2.7		11.0		(8.2)	16.9	31.2	12.9	41%	67	
outhwest Chief		2.7		11.6		(8.9)	15.9	43.0	14.6	34%	52	
City of New Orleans		0.9		4.2		(3.3)	9.7	12.7		31%	85	
exas Eagle		1.6		5.2		(3.6)	16.8	16.2			64	
unset Limited		1.0		7.3		(6.3)	7.3	25.8			42	
Coast Starlight		2.7		9.9		(7.2)	24.2	32.6		34%	67	
ake Shore Limited		1.7		6.8		(5.1)	20.9	24.5			65	
Palmetto		1.2		4.3		(3.1)	15.3	14.7			80.	
Crescent		1.5		6.1		(4.7)	12.2	16.0		35%	47.	
Auto Train		10.2		13.5		(3.3)	23.8	50.0		41%	64	
ong Distance Adjustments  ong Distance	\$	(0.0) <b>35.9</b>		0.1 <b>116.5</b>	\$	(0.1) (80.5)	N/A <b>249.9</b>	N/A <b>409.4</b>		N/A <b>34%</b>	63	
	Ţ		Y		,		243.3	403.4	140.0	34/0	<b>U</b> 3.	
Ancillary		54.6		53.6		1.0						
nfrastructure		38.6		58.8	l	(20.1)						

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level Adjusted Operating Earnings will replace the previously reported "Fully Allocated Contribution/(Loss)" which was based on Net Income/(Loss)

Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).

Operating Revenue is defined as GAAP revenue excluding: 1) non-cash revenue items (state capital payment amortization); and (2) GAAP income statement items reported with capital results (project related revenue).

Gross Ticket Revenue is defined as unadjusted revenues from ticket purchases.

Special Trains & Adjustments ("NEC Special Trains & Adjustments", "Non NEC Special Trains & Adjustments", and "Long Distance Adjustments" include non-train revenue & expenses allocated across the National Train Service, these typically include items that cannot be allocated to a specific route but affect all routes in the National Train Service.

Due to the individual PRIIA Sec. 209 contract requirements, the State Supported route view will not match invoices to the states or agencies.

Note: CSI route scores reflect a 12 month rolling average

