



BUSINESS DEVELOPMENT MANAGER

Shahbaz Choudhary

OBJECTIVE

Understands the problems and challenges of clients and identify ways of business could better address those needs. Seek the opportunity to cross sale or upsell to the existing clients.

CONTACT

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EDUCATION

IGNOU
2014 - 2017
Bachelor of Computer Science

IGNOU
2017 - 2019
Master of Computer Science

SKILLS

Project Management
Research & Strategy
Collaboration
Business Intelligence
Negotiation & Persuasion

Tec Fogg (IT Sales)

2018–2019
Provide client consultations about company products or services and make product presentations for clients.

I ENERGIZER (Senior Executive)

2019– Jan 2022
Lead generations specialists, browse buyer profiles to determine the probability of a lead Showing interest in their products and services.

INFOEDGE (Associate Senior Executive)

2022– 2023.
Naukri.com provides all the job seekers with advisory services and caters to their unique needs and provides different services valuepacks.

VSTACKS INFOTECH (Business Development Manager)

2023- Till date
Researching planning and implementing new target market initiatives.
Attending conference and industrial events. Pursuing leads and moving them through the sales cycle.