



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

Analysing Housing Prices  
in metropolitan Areas of  
india.

Collection of  
prices of new and  
resale houses  
located in the  
metropolitan  
areas of india.

One can  
predict the  
final price of  
houses in  
these regions.

The  
amenities  
provided for  
each houses.

Bengaluru too  
witnessed a 10  
percent increase  
in prices to ₹  
8,688 per square  
feet.

Housing prices  
in Hyderabad  
rose 13 percent  
to ₹10,530 per  
square feet.

In Delhi-NCR,  
rate shot up 14  
percent to ₹  
8,652 per  
square feet.

Resale  
houses in the  
metropolitan  
areas of india

The prices of  
residential  
properties in  
Chennai went up 6  
percent to ₹7,653  
per square feet

With 40  
explanatory  
variables  
describing  
various aspects  
of new .

Two houses in  
two different  
location are  
believed to be  
sold within the  
same market.

It means that  
relative prices of  
the houses  
should be mean  
reverting or  
stationary

If house prices in  
one location  
impose a  
competitive  
constraints on  
house price in the  
other location.



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?