

Linear Programming: Applications

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Topics

Retail Operations

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LP Applications

Frosty distributors: Data

- ▶ 15 vegetables in cartons of size 1.25 cubic feet are procured every week.
- ▶ Rarely any inventory is left over at the end of the week.
- ▶ Warehouse space available is 18000 cubic feet.
- ▶ Credit available per week is \$30000.
- ▶ Forecast is expressed in terms of a minimum and maximum anticipated sales quantity.
- ▶ The minimum quantity is based on a contractual agreement.
- ▶ The maximum quantity represents a conservative estimate of the sales potential per week.

Write down a model that maximizes Frosty's week profit.

Vegetable (x_i)	Cost or Credit (\$)	Given Price (\$)	Cartons		Profit per Carton (\$)
			Min	Max	
Whipped potatoes (x_1)	2.15	2.27	300	1500	$p_1 = 0.12$
Creamed corn (x_2)	2.20	2.48	400	2000	$p_2 = 0.28$
Black-eyed peas (x_3)	2.40	2.70	250	900	$p_3 = 0.30$
Artichokes (x_4)	4.80	5.20	0	150	$p_4 = 0.40$
Carrots (x_5)	2.60	2.92	300	1200	$p_5 = 0.32$
Succotash (x_6)	2.30	2.48	200	800	$p_6 = 0.18$
Okra (x_7)	2.35	2.20	150	600	$p_7 = -0.15$
Cauliflower (x_8)	2.85	3.13	100	300	$p_8 = 0.28$
Green peas (x_9)	2.25	2.48	750	3500	$p_9 = 0.23$
Spinach (x_{10})	2.10	2.27	400	2000	$p_{10} = 0.17$
Lima beans (x_{11})	2.80	3.13	500	3300	$p_{11} = 0.33$
Brussels sprouts (x_{12})	3.00	3.18	100	500	$p_{12} = 0.18$
Green beans (x_{13})	2.60	2.92	500	3200	$p_{13} = 0.32$
Squash (x_{14})	2.50	2.70	100	500	$p_{14} = 0.20$
Broccoli (x_{15})	2.90	3.13	400	2500	$p_{15} = 0.23$

Table: Frosty Distributor's data.

The LP formulation

- ▶ What are the decision variables?
 - ▶ How many decision variables in the problem?
- ▶ What is the objective function?
- ▶ What are the constraints?

Frosty Distributors: LP solution

Frosty Distributors

Vegetable	Cost	Given Price	Data Min	Data Max	Objective (Profit)	Decisions (Cartons)	Constraints Credit	Constraints Space
Whipped potatoes	2.15	2.27	300	1500	0.12	300.0	2.15	1.25
Creamed corn	2.20	2.48	400	2000	0.28	2000.0	2.20	1.25
Black-eyed peas	2.40	2.70	250	900	0.30	900.0	2.40	1.25
Artichokes	4.80	5.20	0	150	0.40	0.0	4.80	1.25
Carrots	2.60	2.92	300	1200	0.32	1200.0	2.60	1.25
Succotash	2.30	2.48	200	800	0.18	200.0	2.30	1.25
Okra	2.35	2.20	150	600	-0.15	150.0	2.35	1.25
Cauliflower	2.85	3.13	100	300	0.28	100.0	2.85	1.25
Green peas	2.25	2.48	750	3500	0.23	750.0	2.25	1.25
Spinach	2.10	2.27	400	2000	0.17	400.0	2.10	1.25
Lima beans	2.80	3.13	500	3300	0.33	2150.0	2.80	1.25
Brussels sprouts	3.00	3.18	100	500	0.18	100.0	3.00	1.25
Green beans	2.60	2.92	500	3200	0.32	3200.0	2.60	1.25
Squash	2.50	2.70	100	500	0.20	100.0	2.50	1.25
Broccoli	2.90	3.13	400	2500	0.23	400.0	2.90	1.25
Obj. Fn. =						3395.50	LHS	30000 14938
							<=	<=
							RHS	30000 18000

Frosty Distributors: Making sense of the optimal solution

- ▶ Which constraints are binding at optimality?
- ▶ What is the shadow price of the credit constraint?
 - ▶ What does it signify?
 - ▶ How much weekly interest should you be willing to pay for additional credit?
 - ▶ How can you compute the shadow price? Is there a pattern in the optimal solution?
 - ▶ Why are the allowable increase and decrease 3220 and 4620 respectively?
- ▶ Can you develop a policy to manage procurement decisions based on the optimal pattern?
- ▶ What would be the cost implication if you were to procure additional squash cartons?
 - ▶ Why is the reduced cost of squash (x_{14}) -0.0946?
 - ▶ Does it have an associated range of validity?

Frosty Distributors: Priority list

Frosty Distributors Priority List

Credit at min

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Vegetable	Cost	Given Price	Data Min	Data Max	Objective (Profit)	Decisions (Amount)	Constraints Credit	Space	Profit/Cost Cumulative Credit	
Creamed corn	2.20	2.48	400	2000	0.28	2000	2.20	1.25	0.1273 14460	
Black-eyed peas	2.40	2.70	250	900	0.30	900	2.40	1.25	0.1250 16020	
Carrots	2.60	2.92	300	1200	0.32	1200	2.60	1.25	0.1231 18360	
Green beans	2.60	2.92	500	3200	0.32	3200	2.60	1.25	0.1231 25380	
Lima beans	2.80	3.13	500	3300	0.33	2150	2.80	1.25	0.1179 30000	
Green peas	2.25	2.48	750	3500	0.23	750	2.25	1.25	0.1022	
Cauliflower	2.85	3.13	100	300	0.28	100	2.85	1.25	0.0982	
Artichokes	4.80	5.20	0	150	0.40	0	4.80	1.25	0.0833	
Spinach	2.10	2.27	400	2000	0.17	400	2.10	1.25	0.0810	
Squash	2.50	2.70	100	500	0.20	100	2.50	1.25	0.0800	
Broccoli	2.90	3.13	400	2500	0.23	400	2.90	1.25	0.0793	
Succotash	2.30	2.48	200	800	0.18	200	2.30	1.25	0.0783	
Brussels sprouts	3.00	3.18	100	500	0.18	100	3.00	1.25	0.0600	
Whipped potatoes	2.15	2.27	300	1500	0.12	300	2.15	1.25	0.0558	
Okra	2.35	2.20	150	600	-0.15	150	2.35	1.25	-0.0638	
Obj. Fn. =						3395.50	LHS	30000	14938	
						<=	<=			
						RHS	30000	18000		

Frosty Distributors: Sensitivity report

Microsoft Excel 8.0d Sensitivity Report

Adjustable Cells

Cell	Name	Final Value	Reduced Cost	Objective Coefficient	Allowable Increase	Allowable Decrease
\$G\$5	Whipped potatoes (Amount)	300.0	-0.1334	0.12	0.1334	1E+30
\$G\$6	Creamed corn (Amount)	2000.0	0.0207	0.28	1E+30	0.0207
\$G\$7	Black-eyed peas (Amount)	900.0	0.0171	0.30	1E+30	0.0171
\$G\$8	Artichokes (Amount)	0.0	-0.1657	0.40	0.1657	1E+30
\$G\$9	Carrots (Amount)	1200.0	0.0136	0.32	1E+30	0.0136
\$G\$10	Succotash (Amount)	200.0	-0.0911	0.18	0.0911	1E+30
\$G\$11	Okra (Amount)	150.0	-0.4270	-0.15	0.4270	1E+30
\$G\$12	Cauliflower (Amount)	100.0	-0.0559	0.28	0.0559	1E+30
\$G\$13	Green peas (Amount)	750.0	-0.0352	0.23	0.0352	1E+30
\$G\$14	Spinach (Amount)	400.0	-0.0775	0.17	0.0775	1E+30
\$G\$15	Lima beans (Amount)	2150.0	0.0000	0.33	0.0146	0.0438
\$G\$16	Brussels sprouts (Amount)	100.0	-0.1736	0.18	0.1736	1E+30
\$G\$17	Green beans (Amount)	3200.0	0.0136	0.32	1E+30	0.0136
\$G\$18	Squash (Amount)	100.0	-0.0946	0.20	0.0946	1E+30
\$G\$19	Broccoli (Amount)	400.0	-0.1118	0.23	0.1118	1E+30

Constraints

Cell	Name	Final Value	Shadow Price	Constraint R.H. Side	Allowable Increase	Allowable Decrease
\$H\$20	Credit	30000	0.1179	30000	3220	4620.0
\$I\$20	Space	14938	0.0000	18000	1E+30	3062.5

TelecomOptics' transportation problem data

Supply City ↓	Demand city						<i>Capacity (000's) ↓</i>	
	Production and Transportation cost per 1000 units							
	Atlanta (A)	Boston (B)	Chicago (C)	Denver (D)	Omaha (O)	Portland (P)		
Baltimore (L)	1675	400	685	1630	1160	3800	18	
Cheyenne (H)	1460	1940	970	100	495	1200	30	
Salt Lake (S)	1925	2400	100	500	950	800	22	
Memphis (M)	380	1355	543	1045	665	2321	24	
Wichita (W)	922	1646	700	508	311	1797	31	
<i>Demand (000's)</i>	20	16	28	12	14	22		

Table: TelecomOptics' production and shipping costs.

The management is debating how to serve all the six markets at the least possible total production and transportation cost. Formulate a model and recommend a least total cost shipping solution.

The LP formulation

- ▶ What are the decision variables?
 - ▶ How many decision variables in the problem?
- ▶ What is the objective function?
- ▶ What are the constraints?

LP solution

	Atlanta (A)	Boston (B)	Chicago (C)	Denver (D)	Omaha (O)	Portland (P)	Supply (000's)
Baltimore (L)	1,675	400	685	1,630	1,160	3,800	18
Cheyenne (H)	1,460	1,940	970	100	495	1,200	30
Salt Lake (S)	1,925	2,400	100	500	950	800	22
Memphis (M)	380	1,355	543	1,045	665	2,321	24
Wichita (W)	922	1,646	700	508	311	1,797	31
Demand (000's)	20	16	28	12	14	22	Total demand 112
						Total supply	125

	Atlanta (A)	Boston (B)	Chicago (C)	Denver (D)	Omaha (O)	Portland (P)	Supply (000's)
Baltimore (L)	0	16	2	0	0	0	18
Cheyenne (H)	0	0	0	12	0	18	30
Salt Lake (S)	0	0	18	0	0	4	22
Memphis (M)	20	0	4	0	0	0	24
Wichita (W)	0	0	4	0	14	0	18
Demand (000's)	20	16	28	12	14	22	

Total cost (000's \$) 52,496.0

Making sense of the optimal solution

- ▶ What do you observe about the number of routes chosen at optimality?
- ▶ Which constraints are binding at optimality?
- ▶ Which constraints are binding?
 - ▶ Is there any discernible optimal pattern in the solution?
- ▶ How should the management change the shipping routes if the demand at Boston went up by 1000 units?
 - ▶ By how much will the cost change?
 - ▶ How long can we keep increasing the demand at Boston before we would have to reoptimize?
- ▶ By how much would the optimal cost change if we must ship 1000 units from Cheyenne to Boston? How would the shipping routes adjust themselves?
- ▶ What would be the change in the optimal cost and shipping routes if demands at Boston and Chicago went up simultaneously by 1000 units each?

LP sensitivity report: Shadow prices

Constraints

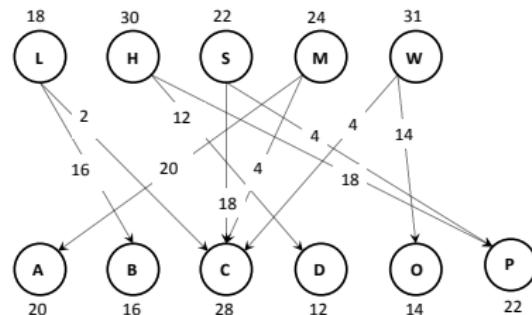
Cell	Name	Final Value	Shadow Price	Constraint R.H. Side	Allowable Increase	Allowable Decrease
\$C\$19	Demand (000's) Atlanta (A)	20	537	20	4	4
\$D\$19	Demand (000's) Boston (B)	16	415	16	2	4
\$E\$19	Demand (000's) Chicago (C)	28	700	28	13	4
\$F\$19	Demand (000's) Denver (D)	12	300	12	13	4
\$G\$19	Demand (000's) Omaha (O)	14	311	14	13	14
\$H\$19	Demand (000's) Portland (P)	22	1400	22	13	4
\$I\$14	Baltimore (L) Supply (000's)	18	-15	18	4	2
\$I\$15	Cheyenne (H) Supply (000's)	30	-200	30	4	13
\$I\$16	Salt Lake (S) Supply (000's)	22	-600	22	4	13
\$I\$17	Memphis (M) Supply (000's)	24	-157	24	4	4
\$I\$18	Wichita (W) Supply (000's)	18	0	31	1E+30	13

Reduced costs

Variable Cells

Cell	Name	Final Value	Reduced Cost	Objective Coefficient	Allowable Increase	Allowable Decrease
\$C\$14	Baltimore (L) Atlanta (A)	0	1153	1675	1E+30	1153
\$D\$14	Baltimore (L) Boston (B)	16	0	400	1097	415
\$E\$14	Baltimore (L) Chicago (C)	2	0	685	15	1097
\$F\$14	Baltimore (L) Denver (D)	0	1345	1630	1E+30	1345
\$G\$14	Baltimore (L) Omaha (O)	0	864	1160	1E+30	864
\$H\$14	Baltimore (L) Portland (P)	0	2415	3800	1E+30	2415
\$C\$15	Cheyenne (H) Atlanta (A)	0	1123	1460	1E+30	1123
\$D\$15	Cheyenne (H) Boston (B)	0	1725	1940	1E+30	1725
\$E\$15	Cheyenne (H) Chicago (C)	0	470	970	1E+30	470
\$F\$15	Cheyenne (H) Denver (D)	12	0	100	208	300
\$G\$15	Cheyenne (H) Omaha (O)	0	384	495	1E+30	384
\$H\$15	Cheyenne (H) Portland (P)	18	0	1200	200	208
\$C\$16	Salt Lake (S) Atlanta (A)	0	1988	1925	1E+30	1988
\$D\$16	Salt Lake (S) Boston (B)	0	2585	2400	1E+30	2585
\$E\$16	Salt Lake (S) Chicago (C)	18	0	100	200	208
\$F\$16	Salt Lake (S) Denver (D)	0	800	500	1E+30	800
\$G\$16	Salt Lake (S) Omaha (O)	0	1239	950	1E+30	1239
\$H\$16	Salt Lake (S) Portland (P)	4	0	800	208	200
\$C\$17	Memphis (M) Atlanta (A)	20	0	380	385	537
\$D\$17	Memphis (M) Boston (B)	0	1097	1355	1E+30	1097
\$E\$17	Memphis (M) Chicago (C)	4	0	543	157	385
\$F\$17	Memphis (M) Denver (D)	0	902	1045	1E+30	902
\$G\$17	Memphis (M) Omaha (O)	0	511	665	1E+30	511
\$H\$17	Memphis (M) Portland (P)	0	1078	2321	1E+30	1078
\$C\$18	Wichita (W) Atlanta (A)	0	385	922	1E+30	385
\$D\$18	Wichita (W) Boston (B)	0	1231	1646	1E+30	1231
\$E\$18	Wichita (W) Chicago (C)	4	0	700	208	15
\$F\$18	Wichita (W) Denver (D)	0	208	508	1E+30	208
\$G\$18	Wichita (W) Omaha (O)	14	0	311	384	311
\$H\$18	Wichita (W) Portland (P)	0	397	1797	1E+30	397

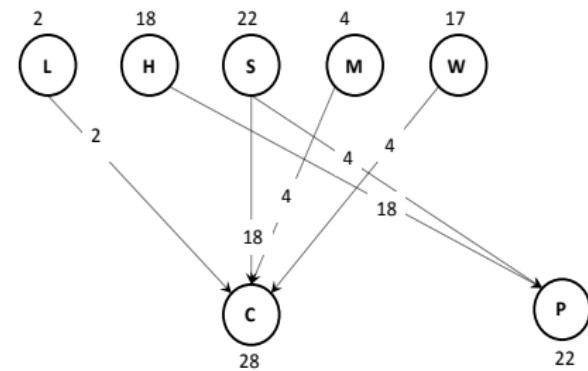
Finding a pattern in the optimal solution



	Atlanta (A)	Boston (B)	Chicago (C)	Denver (D)	Omaha (O)	Portland (P)	Supply (000's)	Excess
Baltimore (L)	0	16	2	0	0	0	18	0
Cheyenne (H)	0	0	0	12	0	18	30	0
Salt Lake (S)	0	0	18	0	0	4	22	0
Memphis (M)	20	0	4	0	0	0	24	0
Wichita (W)	0	0	4	0	14	0	18	13
Demand (000's)	20	16	28	12	14	22		

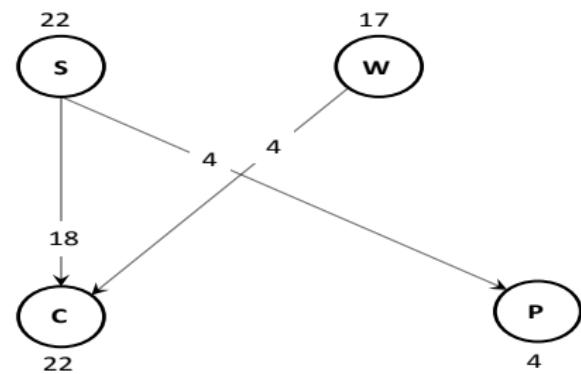
Finding a pattern in the optimal solution

	Chicago (C)	Portland (P)	Supply (000's)	Excess
Chicago (C)	2	0	2	0
Cheyenne (H)	0	18	18	0
Salt Lake (S)	18	4	22	0
Memphis (M)	4	0	4	0
Wichita (W)	4	0	4	13
Demand (000's)	28	22		



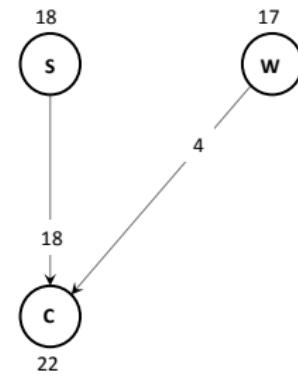
Finding a pattern in the optimal solution

	Chicago (C)	Portland (P)	Supply (000's)	Excess
Salt Lake (S)	18	4	22	0
Wichita (W)	4	0	4	13
Demand (000's)	22	4		



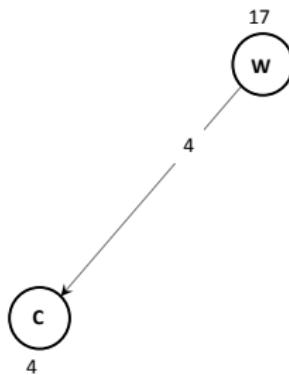
Finding a pattern in the optimal solution

	Chicago (C)	Supply (000's)	Excess
Salt Lake (S)	18	18	0
Wichita (W)	4	4	13
Demand (000's)	22		



Finding a pattern in the optimal solution

	Chicago (C)	Supply (000's)	Excess
Wichita (W)	4	4	13
Demand (000's)	4		



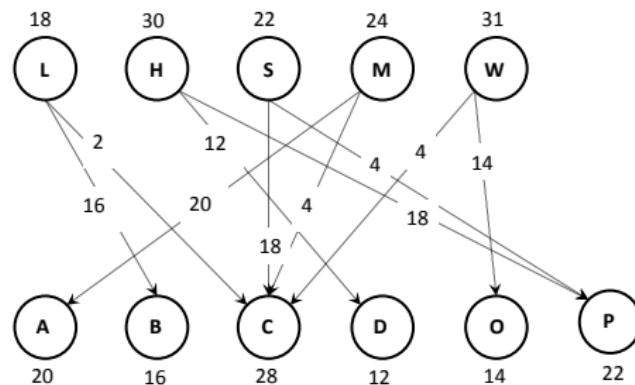
Optimal shipping pattern

Supply locations	Priority order	Demand locations	Priority order
L→	B, C	A←	M
H→	D, P	B←	L
S→	P, C	C←	L/M, S, W
M→	A, C	D←	H
W→	O, C	O←	W
		P←	H, S

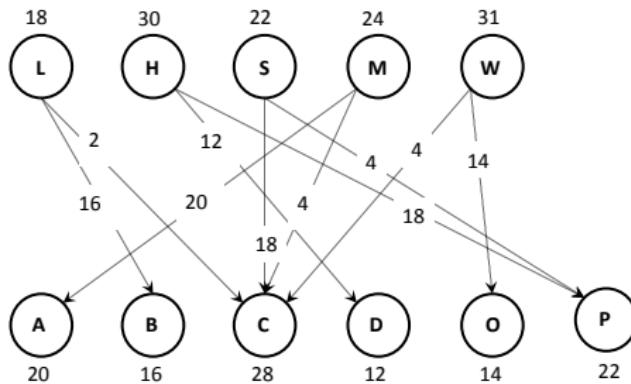
Understanding the optimal pattern

1. List the best routes and critical sources.
2. Identify a high priority demand—one that is met from a **unique source**—and allocate the demand to this route. Then remove this destination from consideration. Repeat if possible.
3. Identify a **critical source with only one best route unallocated** and allocate the remaining supply to this route. Then remove this source from consideration.
4. Repeat the previous two steps using remaining demands and remaining supplies each time, until all shipments are accounted for.

Using the pattern



L	B, C	A	M
H	D, P	B	L
S	P, C	C	L/M, S, W
M	A, C	D	H
W	O, C	O	W
		P	H, S



	Atlanta (A)	Boston (B)	Chicago (C)	Denver (D)	Omaha (O)	Portland (P)	Supply (000's)
Baltimore (L)	1675	400	685	1630	1160	3800	18
Cheyenne (H)	1460	1940	970	100	495	1200	30
Salt Lake (S)	1925	2400	100	500	950	800	22
Memphis (M)	380	1355	543	1045	665	2321	24
Wichita (W)	922	1646	700	508	311	1797	31
Demand (000's)	20	16	28	12	14	22	

Understanding the optimal pattern

This retrospective description of the optimal solution (which is assumed to be nondegenerate) has two important features:

1. It is *complete*, that is, we can specify the entire shipment schedule.
2. It is *unambiguous*, that is, the description leads to just one schedule.

Anyone who constructs the solution using these steps should reach the same result. The significance of this *pattern* is that it holds not just for the specific problem that we solved, but also for other problems that are very similar but with some of the parameters slightly altered.

Appendix section: Formulations

Frosty distributors: LP Formulation

Problem parameters:

Let S_i represent the space occupied by a carton of the i^{th} vegetable, $i = 1, \dots, 15$. In our problem $S_i = 1.25$ cubic feet for all $i = 1, \dots, 15$. Let C_i represent the credit (cost) required to procure a carton of the i^{th} vegetable, $i = 1, \dots, 15$. Let L_i represent the minimum number of cartons of the i^{th} vegetable that must be procured and U_i represent the maximum number of cartons of the i^{th} vegetable that may be procured. Let p_i represent the profitability ($= \text{price}_i - \text{cost}_i$) of i^{th} vegetable.

Decision variables:

Let x_i represent the number of cartons of the i^{th} vegetable procured, $i = 1, \dots, 15$. These are our decision variables.

Frosty distributors: LP Formulation

We can now express our LP model as follows:

$$\max \quad \sum_{i=1}^{15} p_i x_i$$

$$\text{s.t.} \quad \sum_{i=1}^{15} S_i x_i \leq 18000 \quad (\text{Space constraint}),$$

$$\sum_{i=1}^{15} C_i x_i \leq 30000 \quad (\text{Credit limit constraint}),$$

$$x_i \geq L_i \quad \text{for all } i = 1, \dots, 15 \quad (\text{Minimum \# of cartons}),$$

$$x_i \leq U_i \quad \text{for all } i = 1, \dots, 15 \quad (\text{Maximum \# of cartons}).$$

Frosty Distributor's LP formulation

$$\begin{aligned} \text{max } & 0.12x_1 + 0.28x_2 + 0.3x_3 + 0.4x_4 + 0.32x_5 + 0.18x_6 \\ & - 0.15x_7 + 0.28x_8 + 0.23x_9 + 0.17x_{10} + 0.33x_{11} + 0.18x_{12} \\ & + 0.32x_{13} + 0.2x_{14} + 0.23x_{15} \\ \text{s.t. } & 2.15x_1 + 2.2x_2 + 2.4x_3 + 4.8x_4 + 2.6x_5 + 2.3x_6 \\ & + 2.35x_7 + 2.85x_8 + 2.25x_9 + 2.1x_{10} + 2.8x_{11} \\ & + 3x_{12} + 2.6x_{13} + 2.5x_{14} + 2.9x_{15} \leq 30000 && : \text{Credit limit,} \\ & 1.25 \times (x_1 + x_2 + \dots + x_{15}) \leq 18000 && : \text{Warehouse space,} \\ & x_1 \geq 300, x_2 \geq 400, x_3 \geq 250, \dots, x_{15} \geq 400 && : \text{Minimum limit,} \\ & x_1 \leq 1500, x_2 \leq 2000, x_3 \leq 900, \dots, x_{15} \leq 2500 && : \text{Maximum limit.} \end{aligned}$$

TelecomOptics: LP Formulation

Problem parameters:

Let S_i represent the supply available (capacity available) at the i^{th} supply location. Notice there are 5 supply locations, $\{L, H, S, M, W\}$. Similarly, let D_j be the demand required to be met at the j^{th} demand destination. Notice that there are 6 demand destinations, $\{A, B, C, D, O, P\}$. Let c_{ij} represent the cost of producing and shipping 1000 units from supply location i to demand destination j . For example, the production and shipping cost from Baltimore (L) to Chicago (C) is $c_{LC} = 685$. There are $5 \times 6 = 30$ such combinations (or shipping routes i, j).

Decision variables:

Let x_{ij} represent the number of units, thousands, shipped from supply location i to demand location j . In other words, x_{ij} represents the units shipped on shipping route i, j . Clearly there are 30 such nonnegative decision variables.

TelecomOptics: LP Formulation

The LP formulation can be written down as follows:

$$\min \quad \sum_{i=1}^5 \sum_{j=1}^6 c_{ij} x_{ij}$$

$$\text{s.t.} \quad \sum_{j=1}^6 x_{ij} \leq S_i \quad \text{for all } i = L, H, S, M, W \quad : \text{Supply constraints,}$$

$$\sum_{i=1}^5 x_{ij} \geq D_j \quad \text{for all } j = A, B, C, D, O, P \quad : \text{Demand constraints,}$$

$$x_{ij} \geq 0 \quad \text{for all } i = L, H, S, M, W \text{ and } j = A, B, C, D, O, P.$$

TelecomOptics: LP Formulation

The LP formulation can be written down as follows:

$$\begin{aligned}
 \text{min} \quad & 1675x_{LA} + 400x_{LB} + 685x_{LC} + 1630x_{LD} + 1160x_{LO} + 3800x_{LP} \\
 & + 1460x_{HA} + \dots + 1200x_{HP} + 1925x_{SA} + \dots + 800x_{SP} \\
 & + 380x_{MA} + \dots + 2321x_{MP} + 922x_{WA} + \dots + 1797x_{WP} \\
 \text{s.t.} \quad & x_{LA} + x_{LB} + x_{LC} + x_{LD} + x_{LO} + x_{LP} \leq 18 \quad : \text{Supply constraints,} \\
 & x_{HA} + x_{HB} + x_{HC} + x_{HD} + x_{HO} + x_{HP} \leq 30, \\
 & x_{SA} + x_{SB} + x_{SC} + x_{SD} + x_{SO} + x_{SP} \leq 22, \\
 & x_{MA} + x_{MB} + x_{MC} + x_{MD} + x_{MO} + x_{MP} \leq 24, \\
 & x_{WA} + x_{WB} + x_{WC} + x_{WD} + x_{WO} + x_{WP} \leq 31, \\
 & x_{LA} + x_{HA} + x_{SA} + x_{MA} + x_{WA} \geq 20 \quad : \text{Demand constraints,} \\
 & x_{LB} + x_{HB} + x_{SB} + x_{MB} + x_{WB} \geq 16, \\
 & x_{LC} + x_{HC} + x_{SC} + x_{MC} + x_{WC} \geq 28, \\
 & x_{LD} + x_{HD} + x_{SD} + x_{MD} + x_{WD} \geq 12, \\
 & x_{LO} + x_{HO} + x_{SO} + x_{MO} + x_{WO} \geq 14, \\
 & x_{LP} + x_{HP} + x_{SP} + x_{MP} + x_{WP} \geq 22, \\
 & x_{ij} \geq 0 \quad \text{for all } i = L, H, S, M, W \text{ and } j = A, B, C, D, O, P.
 \end{aligned}$$