

## **CURRICULUM VITAE**

### **Ritesh Kumar Tiwari**

Lead Business Development – Supply Chain Management

Flipkart Wholesale B2B

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## **Professional Summary**

A dedicated professional with more than 6.4 Year experience in marketing, Logistic & Warehouse Management service for large scale B2B Marketing industry handling and shipment of goods, transportation of inputs and finished material. I am looking forward to a reputed firm with the approach to take up responsibilities to accomplish organizational goals where in my skills and potentials are being utilized to the maximum; alongside focusing on the scope of enhancing my personal skills & gaining maximum knowledge during my tenure to contribute to the growth of the firm.

## **Career Achievement**

- Logistics Management
- Shipping Management
- Route Planning & Market survey
- Union Management with several Local Bodies
- Manpower Management
- IT Improvement

## **Career Highlights**

- **Business Development Executive VI-JOHN INDIA**

**Supply Chain Management From June-2016 to oct 2018**

- **Business Development - Hiveloop Technology Pvt Ltd. ( Udaan.com )**

**Nov 2018 To Nov 2019**

- **Promoted as Team Leader Nov 2019 to 21 June 2021**

- **Lead Business Development – Flipkart Wholesale 28 June to Till Date**

- Responsible for outbound logistics of finished goods in domestics.
- Operations Management (Inbound & Outbound Logistics - Transportation, Warehouse/Depot operation)
- Managing the movement of products/equipment/materials in or out of the country in accordance with organizational policy and procedure, and to comply with relevant local and international law and company process.
- Responsible for out bound Dispatch activities FMCG Product.

- Negotiate and manage contracts with suppliers
- Handling customers/Distributor complains.
- Annalise various management information reports viz. monthly reports, compiling of annual statistics, evaluation
- Arrange for correcting / preventive actions to ensure desired customer service levels.
- Coaching and counselling to enhance operational performance.
- Cost optimization and ensuring high level of customer service.
- Handling customers/Distributor complains.
- Develop procedures for coordination of supply chain management with other functional areas, such as sales, marketing, and finance.

### Academic Qualification

Qualification	University/Board	Passing year
B.COM	TMBU BHAGALPUR	2010
12th	BIEC PATNA	2006
10th	BSEB PATNA	2004

### Work Experience

- Total Work experience of more than 6.4 Year, Worked in VI JOHN INDIA. JUNE 2016- OCT 2018  
HIVELOOP TECHNOLOGY PVT LTD (UDAAN ) NOV 2018 to 21 June 2021  
FLIPKART WHOLESALE 28 JUNE 2021 TO Till Date.
- Working as Lead Business Development (TL) in Supply chain management dept. Handling 4 District customer order, dispatches of Fashion Product in more than 68 Lacs every month.
- Working with the Supervision with seller etc. On daily basis.  
Now working in FMCG division and handling Rohini, Old Delhi Mukharjee Nagar Area
- Maintaining the closed relationship with various suppliers, Customers, Sales & Marketing team Etc. to dispatch material on time.

### Area of Interest

- Material Dispatches, Logistics and Sales plan management.
- Inventory Management and Warehousing.
- Material procurement and negotiation of contracts.

### Skills and Strength

- **Billing Software:** logic Tally ERP9 , Microsoft Office,
- **Personal Traits:** Hard working nature, Good Management skill, Adoptive behavior, Innovative mind.
- **Forte:** Data & statistical analysis, corporate interaction and report writing.

### Personal Details

- **DOB:** 25<sup>th</sup> Jan 1989
- **Nationality:** Indian
- **Address:** " G N MUKHARJEE ROAD ,  
Bhikhanpur, – 812001(Bihar)
- **Language Known:** English, Hindi.
- **Hobbies:** Travelling, Painting, Surfing, Playing (, Pool, Chess, Carrom
- Table tennis, etc.) Corporate interaction.

### Declaration

I hereby declare that the above-mentioned information is true to the best of my knowledge.

**RITESH KR. TIWARI**

**Date:**

**Place: Bhagalpur.**

