

Vinay Singh

Business development associates

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+91-(895) 377-8379

CAREER OBJECTIVE

I will much pleased to develop my career as a valuable team member, contributing quality ideas and working for the organization so that there is ample scope for individual as well as organization growth.

WORK EXPERIENCES

Byjus - the learning app.

Jul 2021 - May 2022

Business development associates

Speedlabs

May 2022 - Oct 2022

Sr. Business Development Associate

Deal with B2B education institutes.

Search education institutes and provide Speedlabs services.

Orikam health care pvt

Nov 2022 - Present

Territory sales executive

My roles is visit dental doctor and give information about dental equipment.

Then give demo and converted into sales.

And visit dealer and sub dealer take order.

Search doctor and new sub dealer.

SKILLS

- Sales Leadership
- Work in high pressure.
- salesforce
- Achieve portal
- Deal B2B
- Field marketing knowledge
- Communication
- work with CRM. i.e. Leadsquared
- Ameyo
- Lead generation
- Deal B2C

EDUCATIONS

College/school	University/Board	Degree/Standard	Passing Date
Kashi Institute of Technology	APJAKTU	MBA	2021
Oasis Public School	CBSE	10th	2013
A P I C Jagatpur Varanasi	UP Board	12th	2016

College/school	University/Board	Degree/Standard	Passing Date
Jagatpur Post Graduate College	MGKVP	B.A.	2019

PROFESSIONAL CERTIFICATES

CCC Computer course

PERSONAL INFORMATION

Date Of Birth	19-02-1999
Country	India
Father's Name	Pradeep Narayan Singh
Marital Status	Single
Gender	Male
Languages Known	Hindi, English
Hobbies	Reading Book, Listening music
Address	Town Area Gangapur Varanasi, Varanasi, UTTAR PRADESH, India

I hereby declare that all above information is in correct with fact or truth up to my knowledge and I bear the responsibilities for the correctness of the above mentioned particulars.

Date : 03/01/2023

Vinay Singh