

Victor Johan Taute

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Personal Information

- Birth Date: 15/10/1977
- Gender: Male
- Nationality: South African
- Visa Status: Company Visa
- Marital Status: Married with Irish Citizenship - Ireland Stamp 4 Visa Eligibility.
- Driving License: United Arab Emirates EC1 - South African Code 10-PDP
- Contact no: +971 52 874-9337

Objective

To pursue a rewarding career in Senior Management role, where my varied skills can be profitably utilized to achieve corporate objectives.

Key Qualifications

- Creativity - Interpersonal Skills
- Critical Thinking - Problem Solving
- Public Speaking - Customer Service Skills
- Teamwork Skills - Communication
- Collaboration - Active Listening
- Adaptability - Negotiation
- Conflict Resolution - Customer Service
- Decision Making - Management
- Leadership skills - Organization
- Language skills - Administrative skills

Work Experience

General Manager GCC-MENA/MEA

Feb 2014 - Present

Ajman Holding Group / ATAI - Construction, Engineering and Steel, Aluminum and Glass, Electromechanical, (MEP/HVAC), Fire Fighting and Safety Equipment, Steel Fabrication, Facility Management.

- Driving and delivering the commercial performance of the business. Scheduling workloads to meet priorities and targets. Setting recruitment, appraisal and line management processes. Implementing business procedures, Sales and Marketing. Finalizing new suppliers and agencies.
- Organizing staff schedules. Organizing the maintenance of all equipment onsite and in house. Developing and implementing creative selling techniques. Ensuring that company goals are met in a timely fashion by the efficient and effective management of personnel and resources. Working with other department heads.
- Providing leadership and management to the business and fully responsible for the day to day management of various departments. Focused on developing programs that deliver efficiencies and Playing a leading role in the mobilization, development and implementation of robust operational and engineering processes. Prepare and control budgets for the Engineering, Maintenance and all related departments.
- Involved in the recruitment and mentoring of new staff. In charge of all departmental procurements. Delegating responsibilities. Undertaking staff performance reviews. Establishing the businesses objectives. Driving the sales and marketing strategy.
- Overseeing projects from inception to completion. Perform a key role in project planning, budgeting, and identification of resources needed. Establish the teams and develop all objectives and goals of each team and assign individual responsibilities. Project accounting functions including managing the project budget, tracking team expenses and minimizing exposure and risk in the project. Ensure that construction activities move according to pre-determined schedule. Devise the project work plans and make revisions as and when the need arises. Communicate effectively with the contractors responsible for completing

various phases of the Project.

- Identifying growth opportunities within specific target markets. Developing strategies for contract negotiations, Making important business decisions. Strong problem solving and excellent conflict management skills. Can quickly create solutions for issues that arise. Consistently achieving revenue and customer service targets
- Develop and maintain checklist for Engineering, Fabrication, and Manufacturing and MEP/HVAC and Fire Fighting Services along with the Engineering and Planning team. Provide the checklists and progress reports on a weekly basis to board. Ensure timely and effective execution of the mock-up room as per the drawings and specifications provided in coordination with the Civil and Interior Design teams. Ensure that the certifications are available/ procured for all equipment in coordination with the Liaison team so that the same can be shown during inspections by regulatory authorities. Compute the power requirements (based on load and demand calculations) and provide the same to the power company in coordination with the Legal team to obtain power for the execution phase.
- Manage conduct of audit by an external agency of all Engineering, Fabrication, and Manufacturing and MEP/HVAC facilities before operations started to identify and resolve snags. Ensure timely goal setting, monitoring, review of performance parameters and feedback to team members. Oversee capability building for the team; mentor and groom high-potential subordinates. Provide direction, guidance and support to team members to help them discharge their duties effectively foster an environment of learning, excellence and innovation within the team.
- Finalize contractors for all Engineering, Fabrication, and Manufacturing and MEP/HVAC execution activities on daily basis on related projects. Ensure execution & timely completion with testing, commissioning & handing over. Review the daily progress reports prepared / compiled by the Engineer for all the MEP/HVAC Services activities across various areas.
- Achievement of Revenue and Profit Targets and Achievement of short-term and long-term business results, Measurable Business Growth. Ensuring that best practice is followed in safety, legality and quality of service. Developing and supporting a cross functional culture of continuous improvement. Assisting company accountants in the formulation of forecasts and budgets. Maintaining excellent relationships with clients and suppliers. Reporting to the Board and H.H Sheikh Abdul Aziz Bin Humaid Al Nuaimi.
- Assisting the Group accountants in the formulation of forecasts and budgets for all companies. Maintaining excellent relationships with clients and suppliers. Excellent hands on management & communications skills. Able to communicate and Present confidently, clearly and expressively.
- Accustomed to working with senior management, Board Members and Royal Family Members. Able to think laterally to create options and solutions. Skilled negotiator, with proven experience in a commercial environment. Proven ability to lead, motivate and build successful teams. Understand all legal, regulatory, information security and compliance requirements.
- Electromechanical Works, (HVAC, Mechanical, Electrical Plumbing, Drainage, Residential, Public, and Commercial buildings. Electrical and Mechanical works in industrial complexes and factories. Mechanical Contracting, Electrical and Plumbing (MEP), Air Conditioning & Ventilating Works (HVAC), Building Management Systems, (BMS), Elevators/Escalators, Fire Fighting Contracting, Oil Field Electromechanical Services, Gas Services. Quality Control and inspections done at site and in house, Product specification meeting all Standards. FM, LPCB, KITE, UL 181, SMACNA, SGS, BRITISH-STANDARDS, BRANS-AUSTRALIA, NEW-ZEALAND, SABS, ASHRAE, NFPA, ABS, SOLAS, Electromechanical Works Mechanical Installation and Commissioning, Plant and Machinery.

General Manager GCC-MENA/MEA

Jan 2009 - Dec 2013

Fabco – Coco Group of Companies – Engineering and Steel, Aluminum and Glass, Electromechanical (MEP/HVAC), Fire Fighting and Safety Equipment, Sheet Metal Fabrication Factory. Dubai, United Arab Emirates.

- Providing leadership and management to the business and fully responsible for the day to day Management of various departments. Focused on developing programs that deliver efficiencies and Playing a leading role in the mobilization, development and implementation of robust operational and engineering processes. Prepare and control budgets for the Engineering, Maintenance and all related departments.
- Lead, direct and manage inbound and/or outbound Engineering and site operations to ensure that the operation and engineering staff execute service agreements at, or above the customer's standards. Maximize profitability through superior customer service, effective and prompt communication and follow-up on all pending matters with the customer.
- Overseeing projects from inception to completion. Perform a key role in project planning, budgeting, and identification of resources needed. Establish the teams and develop all objectives and goals of each team and assign individual responsibilities. Project accounting functions including managing the project budget, tracking team expenses and minimizing exposure and risk in the project. Ensure that construction activities move according to pre-determined schedule. Devise the project work plans and make revisions as and when the need arises. Communicate effectively with the contractors responsible for completing

various phases of the Project.

- Achievement of Revenue and Profit Targets and Achievement of short-term and long-term business results, Measurable Business Growth. Ensuring that best practice is followed in safety, legality and quality of service. Developing and supporting a cross functional culture of continuous improvement. Assisting company accountants in the formulation of forecasts and budgets. Maintaining excellent relationships with clients and suppliers. Undertaking staff performance re-views.
- Coordinate the efforts of all parties involved in the project, which include the architects, consultants, contractors, sub-contractors and laborers. Monitor the progress of the construction activities on a regular basis and hold regular status meetings with all the teams. Maintain strict adherence to the budgetary guidelines, quality and safety standards. Periodic inspection of construction sites.
- Oversee and management of maintenance activities to ensure that all PM activities and calibrations are completed on time and in a cost-effective manner. Ensure that systems are established, and resources are available in all departments to ensure that the goals of the department are met.
- Overall Business Development, Strategic Organizational Management, Marketing and Sales Management, Business Planning, Financial Management, Communications, Workplace Management. Prepare and control budgets for the Engineering, Maintenance and all related departments. Prepare capital plan for the site annually.
- Establish site master plan. Establish a yearly Utilities Saving program and maintain his periodically and follow-up. Prepare and review utilities consumptions and billing reports in relation to the service supply of utilities for a Third Party. Review and propose for approval all capital investment budgets, Challenging the proposed User requirements and technical solutions with the aiming of implementing solutions that are value for money.
- Ensure all capital projects are properly controlled and implemented to meet client requirements on cost, quality and schedule with the use of appropriate management tools. Review of the Engineering site specification to optimize the cost of capital investments without compromising the HSE and Quality aspects. Liaison and collaboration with Corporate
- Engineering for the design and definition of scope for new Engineering Projects. Oversee and management of maintenance activities to ensure that all PM activities and calibrations are completed on time and in a cost-effective manner.
- Ensure that systems are established, and resources are available in all departments to ensure that the goals of the department are met. Establish KPIs for all areas of the department and manage activities to ensure that the KPIs meet agreed targets. Ensure effective management of Utility activities. Ensure continuous improvement and lean thinking is used in all departmental activities. Ensure that team members' professional and leadership developmental needs are identified and support activities to address these needs.
- Ensure that all regulatory requirements are identified, and measures put in place to ensure compliance. Involved in the recruitment and mentoring of new staff. Responsible for achieving all performance related targets. Ensuring that best practice is followed in safety, legality and quality of service. Developing and supporting a cross functional culture of continuous improvement.
- Assisting company accountants in the formulation of forecasts and budgets. Maintaining excellent relationships with clients and suppliers. Undertaking staff performance Reviews. Excellent hands on management & communications skills. Able to communicate and Present confidently, clearly and expressively. Accustomed to working with senior management. Able to think laterally to create options and solutions. Skilled negotiator, with proven experience in a commercial environment. Proven ability to lead, motivate and build successful teams. Understand all legal, regulatory, information security and compliance requirements.
- Proven influencer & negotiator. Achieving targets in a dynamic and complex business environment. Team leading & people development skills. Able to manage and develop a diverse group of highly skilled people. A pragmatic approach to getting the required results. Ability to manage operations within budgetary constraints. Building and maintaining strong and effective relationships with suppliers and customers and clients.
- ISO 9001 – 2008 SGS, Quick Books Accounting and Management, Order Intake, Order Processing, Purchase Orders, Delivery Orders, PMP, KPI'S, Budgets, Costing. Responsible for design development for all Engineering, Fabrication, Manufacturing and MEP/HVAC services. Involved with Procurement team in the purchase of high value / capital expenditure items, Chillers, Elevators, Escalators, and Boilers etc. Involved in Value engineering for MEP/HVAC design to make effective installation, maintainable & cost effective.
- Involved in negotiation with Engineering, Fabrication, Manufacturing and all MEP/HVAC contractors, detailed study of BOQ, scope of works. Looked after execution works from day one, involves mobilization of contractors, design development, shop drawing preparation. Strong emphasis on quality job in targeted time. Detailed site visit to ensure quality works. Involved in all Engineering, Fabrication, Manufacturing and MEP/HVAC execution activities on daily basis.
- Finalize contractors for all Engineering, Fabrication, and Manufacturing and MEP/HVAC execution activities on daily basis on related projects. Ensure execution & timely completion with testing,

commissioning & handing over. Review the daily progress reports prepared / compiled by the Engineer for all the MEP/HVAC Services activities across various areas.

- Develop and maintain checklist for Engineering, Fabrication, and Manufacturing and MEP/HVAC Services along with the Planning team. Provide the checklists and progress reports on a weekly basis. Ensure timely and effective execution of the mock-up room as per the drawings and specifications provided in coordination with the Civil and Interior Design teams. Ensure that the certifications are available/procured for all equipment in coordination with the Liaison team so that the same can be shown during inspections by regulatory authorities. Compute the power requirements (based on load and demand calculations) and provide the same to the power company in coordination with the Legal team to obtain power for the execution phase.
- Manage conduct of audit by an external agency of all Engineering, Fabrication, and Manufacturing and MEP/HVAC facilities before operations started to identify and resolve snags. Ensure timely goal setting, monitoring, review of performance parameters and feedback to team members. Oversee capability building for the team, mentor and groom high-potential subordinates.
- Provide direction, guidance and support to team members to help them discharge their duties effectively foster an environment of learning, excellence and innovation within the team.
- Pressure Vessels, Acoustic Enclosures, Acoustic Screens, Sound Engineering. Soundproof Canopies, Stainless Steel Fabrication and Piping work, Fuel Tanks, Skid Bases, Power Pack, Pressure Vessels, Engine Installation, Commissioning and General Assembly. Bundled Fuel Tanks, Compressors, Generators, Pumps, Lighting Towers, Dewatering Pumps, Heavy Industries, Oil & Gas, Petrochemical, Aluminum Smelters, Fertilizer Plants, Cement Plants, Pipe Racks, Rectangular Platforms, Circular Platforms, Pipe Supports, Main Workshop Structures, Raw Material Storage Buildings, Floor Gratings, Staircases, Handrails, Ladders, Temporary Structures, Residential / Commercial Leisure Centre's, Shopping Malls, Hi-rise Towers, Tower Crowns, Atrium Structures, Multi-story Car Parks, Roof Structures. Sports Centre's Infrastructure, Bridges Power & Desalination, Airports & Seaports, Steel Bridges, Heavy Duty Building Structures, Platforms, Equipment Support Structures, Passenger Terminals and Cargo Terminals, Aircraft Hangars, Flat Packs, Pre-Fabricated Housing, Steel Water, Fuel and Sewerage Tanks, Car Parking, Aluminum and Glass.
- Electromechanical Works, (HVAC, Mechanical, Electrical Plumbing, Drainage, Residential, Public, and Commercial buildings as well as Heavy Electrical and Mechanical works in industrial complexes and factories. Mechanical Contracting, Electrical and Plumbing (MEP), Air Conditioning & Ventilating Works (HVAC), Building Management Systems, (BMS), Elevators/Escalators Maintenance Low Voltage System, Oil Field Electromechanical Services, Gas Services. Quality Control and inspections done at site and at factory. Product specification meeting all Standards.
- UL 181, SMACNA, SGS, BRITISH-STANDARDS, BRANS-AUSTRALIA, NEW-ZEALAND, SABS, ASHRAE, NFPA, ABS, SOLAS, Electromechanical Works Mechanical Installations, Testing Installation and Commissioning, Plant and Machinery.

Regional Manager GCC - MENA/MEA

Jan 2005 - Nov 2008

Seagull MEP-HVAC Industry LLC - Pal International-Italy (Duct Technology) Dubai, United Arab Emirates

- MEP - HVAC) Mechanical, Electrical, Plumbing, Heat – Ventilation – Air - Conditioning
- Design, Installation and commissioning of all MEP and HVAC systems. Pre-insulated, Open and Closed Cell and Galvanized Iron Ductwork. Fabrication and installation of all lengths, Shapes and sizes of ductwork. AHU (Air Handling Units), FCU (Fan Coil Units), VAVS (Variable Air Volume) Flanges, Connectors, Speed Clips Stabilizing Bars, Gaskets, Aluminum Tape, Sealants, Glue. Management of all workers on site and all workers in factory in pre-insulated Department.
- Quality control and inspections done at site and at factory. Product specification meeting all Standards. UL 181, SMACNA, SGS, BRITISH STANDARDS, BRANS AUSTRALIA, NEW ZEALAND, SABS, ASHRAE, NFPA, ABS, SOLAS and all the fire and smoke performance tests. Setting up and commissioning of all pneumatic cutting, plotter, bending and milling machines used to cut, bend and shape panels. Meeting with consultants and contractors in house and on site for various new projects. Managing of complete projects and completing them on time and at set budgets.
- Overseeing projects from design to completion. Perform a key role in project planning, budgeting, and Identification of resources needed. Establish the teams and develop all objectives and goals of each team and assign individual responsibilities.
- Project accounting functions including managing the project budget, tracking team expenses and minimizing exposure and risk in the project. Ensure that construction activities move according to pre-determined schedule. Devise the project work plans and make revisions as and when need arises. Communicate effectively with the contractors responsible for completing various phases of the project.
- Coordinate the efforts of all parties involved in the project, which include the architects, consultants, contractors, sub-contractors and laborer's. Monitor the progress of the construction activities on a regular basis and hold regular status meetings with all the sub-teams. Maintain strict adherence to the budgetary guidelines, quality and safety standards. Periodic inspection of construction sites.

- Completion of quotations from drawings supplied, Tenders, Submittals, Covering Letters, Faxes, Invoices, Monthly Targets, Budgets and General office and Computer work. Overall Business Development, Strategic Organizational Management, Marketing and Sales Management, Business Planning, Prepare and control budgets for the Engineering, Maintenance and all related departments. Prepare capital plan for the site annually. Establish site master plan.
- Looking for ways to create new revenue streams at every possible opportunity. In charge of developing strategy, direction and tactics at national level. Setting sales objectives and targets across the company. Identifying the customer's needs. Developing commercial relationships with key customers and partners. Acting as an ambassador for the business. Supporting all sales activities within the company.
- Monitoring and managing the performance of the sales departments and its area sales Managers. Negotiating reseller agreements. Constantly looking out for new sales and business opportunities in targeted markets. Providing regular and structured reports on performance to the board of directors. Prepare and review utilities consumptions and billing reports in relation to the service supply of utilities for a Third Party.
- Review and propose for approval all capital investment budgets, challenging the proposed User requirements and technical solutions with the aiming of implementing solutions that are value for money. Ensure all capital projects are properly controlled and implemented to meet client requirements on cost, quality and schedule with the use of appropriate management tools. Liaising and supplying after sale service on product, Availability, technical information, delivery schedules. Full design and layouts of all Ductworks.
- Training of staff in house and on sites. Support processing of orders and to manage projects against set timescales, within budget and customer Requirements. Monitor progress and prepare monthly and weekly project status reports. Provide technical information and advice to customers and colleagues as required. Plan, manage and direct the activities of project planning to ensure smooth functioning
- and error-free work flow. Perform managerial functions and exercise financial authority at the level established by Management. Participate in the formulation of long and Short-term plans and procedures in coordination with the Planning Manager aimed at Streamlining activities to achieve and support Company strategy.
- Analyze project Progress by reviewing status reports to ensure timely completion and resolution of outstanding issues. Review variation orders for extension of time and budget Enhancements. Prepare project plans and construction schedules through the stages of Conception, Tendering, Engineering, Procurement and Construction.
- Expedite the Progress of all activities through procurement cycle tracking deliverable throughout the Whole duration of the project, construction, installation. Responsible for implementation of ISO requirements in the department. Prepare weekly progress reports, Planning and Budgeting, Establish and communicate targets for planning section
- Plan policies and Procedures for all site operations, with respect to the client, consultant and contractual Milestones. Submit report to the management against planned activities, identifying the Problem areas, critical indicators and possible solutions. Supervises and follow up with other internal departments for timely execution of planned Activities. Weekly meeting with Project team for updates about projects progress.
- Provision of Centralized Services, Planning, Scheduling, Estimation. Prepare and co-ordinate project specifications. Multimillion dollar projects completed in various industries, Hotels, Airports, Banks, Food Industry, High Rise Towers/Buildings, Soft Air, Entertainment, Government, Hospitals, Housing, Pharmaceutical, Oil and Gas. Prepare and co-ordinate project specifications. Electromechanical Works,
- Mechanical Contracting, Electrical and Plumbing (MEP), Air Conditioning & Ventilating Works (HVAC), Building Management Systems, (BMS), Elevators/Escalators Maintenance Low Voltage System, Oil Field Electromechanical Services, Plumbing Services, Gas Services, Fire and Smoke Ventilator, Day to Day Managing of fully Operational GI Ducting Factory. Mechanical Installations, Planning and Coordination, Engineering and Design, ELV Systems and Infrastructure, HVAC Design and Installation, Testing, Installation and Commissioning, Plant and Machinery.

Engineering Project Manager

Feb 1997 - Nov 2004

Engineering and Mining Services (Pty)Ltd, Eutectic - Tafa - Praxair (Pty) Ltd South Africa

- Commissioning and installation of all Engineering machines and mining supplies to all local Mines and Engineering firms. Manufacturing of spare parts for Locomotives, Railway services and Heavy Engineering in Workshops and on site. General Engineering, Mining suppliers, Welding works, Fabrication, Gate Valves, Globe Valves, Ball Valves, Butterfly Valves, Check Valves, Swing Check Valves, Orbit Valves, Floating Ball Valves, Electric Motors, Transmissions, Gearboxes, Pumps, Displacement Pumps, Centrifugal Pumps. Plant Asset Management (PAM), Operations and maintenance (O&M), Site Shutdown Works for Installation and Commissioning, in house/onsite Installations, Breakdowns and Servicing, Plant and Equipment Maintenance.
- Training of staff in house and on sites. Support processing of orders and to manage projects against set

- timescales, within budget and customer Requirements. Monitor progress and prepare monthly and
- weekly project status reports. Provide technical information and advice to customers and colleagues as required. Plan, manage and direct the activities of project planning to ensure smooth functioning and error-free work flow. Perform managerial functions and exercise financial authority at the level established by Management. Participate in the formulation of long and Short-term plans and procedures in coordination with the Planning Manager aimed at Streamlining activities to achieve and support Company strategy. Vertical Pumps, Trouble Shooting, Inspection & Repair, Overhaul Repairs, Centrifugal Fans, Radial Bladed Fans, Backward Bladed Fans, Forward Bladed Fans. Automatic Machining, CNC, Turning, Radial Drilling, Steelwork Design.
- Dealing with all Mining Consultants, Engineering Foreman, Contractors and Consultants. Demonstrations on site and in house and all troubleshooting and faultfinding. Installation of all specialized Surface-Engineering and Metal Spray Machines, Pumps, Motors, Powder Mixers and Spare and Replacement Parts. High Velocity Oxygen Fuel, Plasma, Thermal and Arc Welding and Spraying Systems. Setting up of complete plant, Hoses, Pipe-Lines, Water-Lines, Gas-Lines, Oxygen, Kerosene, Nitrogen. Starting up of machines and doing all testing, settings and spray outs. 24-hour Standby for all breakdowns on any machinery and providing full operators training.
- Testing of all machines, Pumps, Motors and parts used for replacement and doing Fault Finding. Welding, Cutting, Brazing, Drilling, Grid Blasting. Dealing with all engineers, Consultants and foreman. Quality Control, Faxing, Invoicing, Quotes, Tenders. Computer Literate, Word, Excel, PowerPoint, Windows, Internet, Email, Admin work and all Quotations and Tenders. Valves, Pressure valves, Way valves, Control valves, High pressure pumps, Centrifugal Pumps, Rotating pumps. (HVOF) - High Velocity Oxygen Fuel, Plasma, Thermal and Arc Welding and
- Spraying Systems. Oxygen, Kerosene, Nitrogen and starting up of machines and doing all testing.
- Unit Control Panel (UCP), Motor Control Center (MCC), Direct Current Panel (DCP) and Firefighting system installation and commissioning. Field devices, Instruments and Actuator Valves, Thermos Elements, Transmitters. Handling special tools like pressure pump multi-meter, frequency generator and field generator. Technical drawings, wiring Diagram, P&ID, General Arrangement. Steam Plant, Gas Plant, Fire Plant, Water Plant, Oil Plant, Grid Plates, Boilers.
- API, ANSI, DIN- Standards. Sulzer-Metco, Tafa, Praxair, Metallization, MEC – India, Thermal Spray Technologies, Eutectic, Delorrio Stellite, HC Starck, Inco Alloys. Overall Business Development, Strategic Organizational Management, Marketing and Sales Management, Business Planning, Prepare and control budgets for the Engineering, Maintenance and all related departments.

Education

Bachelor Science Engineering (B. Sce) BFU	2006
N5 Mechanical Engineering-National Diploma ECSA - Johannesburg South Africa	1996
Registered UAE Civil Defence Engineer General Directorate of Civil Defence	2015
Successful Salesmanship Course Damelin College South Africa	2000
Grade 12 Senior Certificate OST - South Africa	1995

Areas Of Expertise

- Construction
- Electromechanical
- Engineering
- Fabrication
- MEP - HVAC - FM
- Aluminum and Glass
- Fire Fighting
- Surface Engineering
- Blasting and Surface Coatings

- Waterproofing
- Oil n Gas
- Manufacturing
- Production

Achievements and Skills

- Plant Asset Management (PAM), Operations and Maintenance (O&M), Site Shutdown Works for Installation and Commissioning, in house/onsite Installations, Breakdowns, Servicing.
- Plant and Equipment Maintenance, Commissioning and Decommissioning.
- Steam Plant Safety, Gas Plant Safety, Fire Plant Safety, Water Plant Safety, Oil Plant Safety,
- Grid Plates, Boilers. Customer Care, ISO 9001:2000/2008; Quality Awareness and Time
- Management, Auto Cad, Si –Soluzioni – Informatiche – Engineering, Sihvac – Design Engineering
- Italy. Planning Skills, Project Management, Procurement & Engineering, Team Leadership, Supervisory Skills, Negotiation Skills, Computer Skills, Moose and Gantt Project Management Budgets, Costing, Tenders, Sales and Marketing, Presentations, Exhibitions.
- Site Execution Management, Experience in Turnkey Project, Design and Engineering.
- HSE Safety Induction Courses completed on various projects. Anti-corrosion, Blasting, Painting.
- Sales management, Business planning, Promotions, Advertising, Business administration.
- Enterprise-Level Systems –SOP, ERP, CRM, PMP, PP, KPI'S, P&L, UL 181, SMACNA, SGS, BRITISH-STANDARDS, BRANS-AUSTRALIA, NEW-ZEALAND, SABS, ASHRAE, NFPA, ABS, SOLAS