

Session 1

# INTRODUCTION TO MACHINE LEARNING

Dr. Shailesh Kumar

# What makes a great PRODUCT today?

Interface

Intuitive | Functional | Elegant

Infrastructure

Storage | Computation | Network

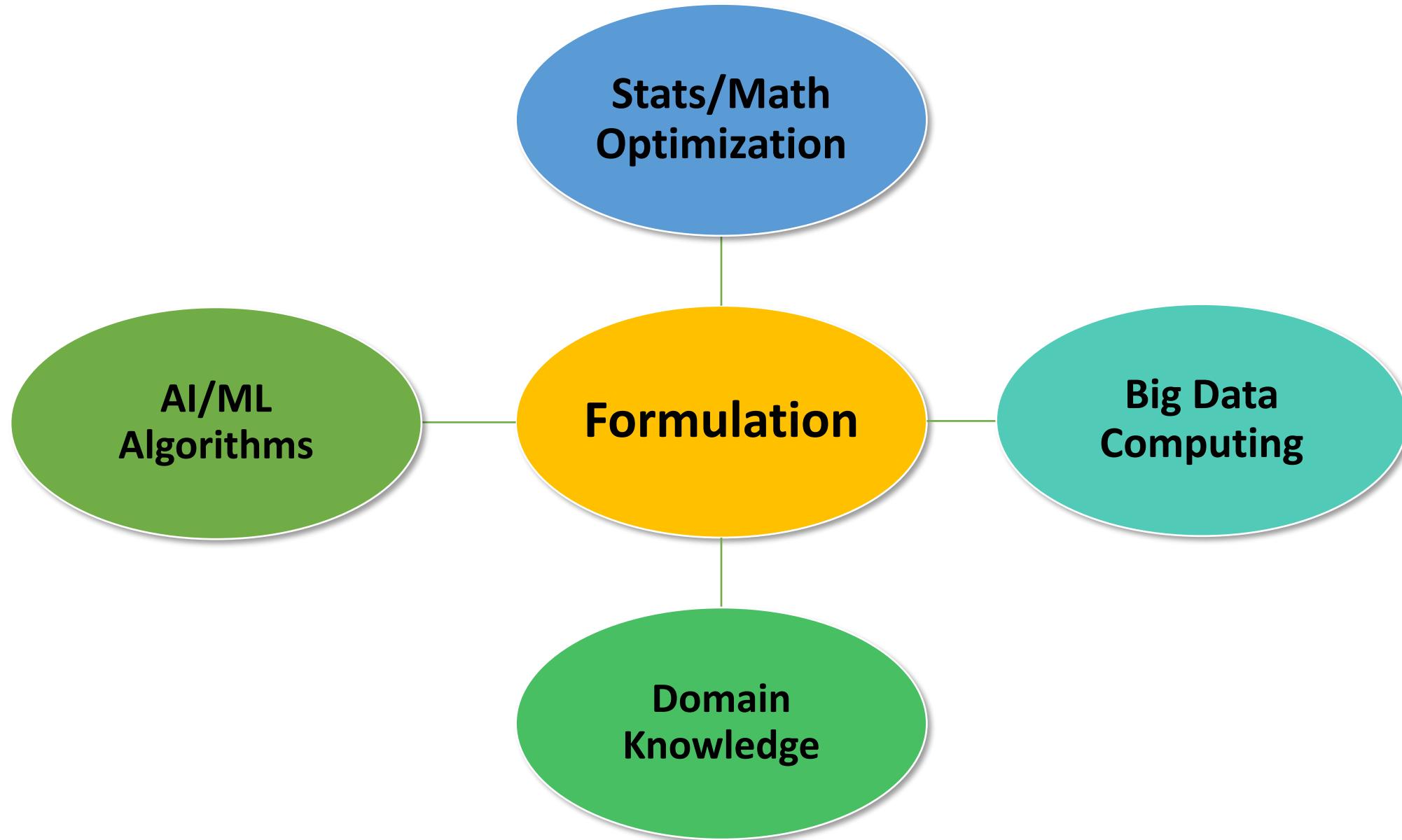
Intelligence

Learn | Predict | Adapt | Evolve

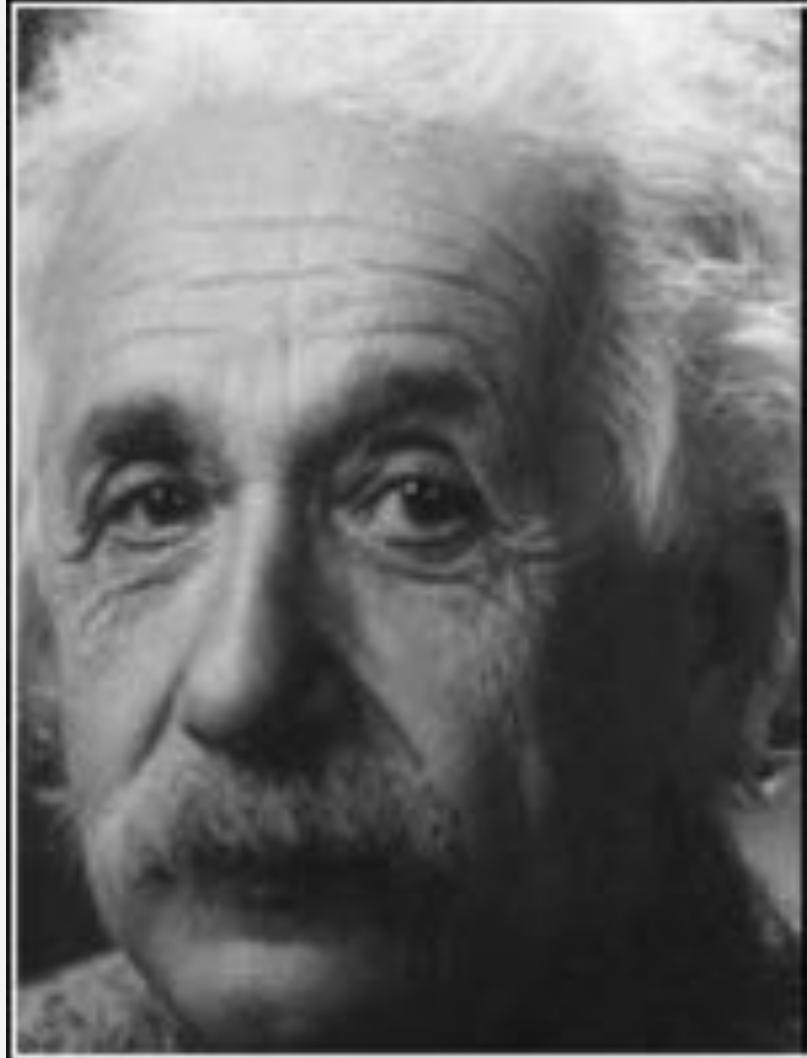
Integrated

Connected | Complex | Ecosystem

# What SKILLS future data scientists need?



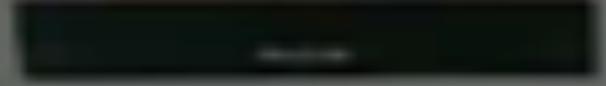
# FORMULATION is the Key Skill in Data Science



The mere formulation of a problem is far more essential than its solution, which may be merely a matter of mathematical or experimental skills. To raise new questions, new possibilities, to regard old problems from a new angle requires creative imagination and marks real advances in science.

— Albert Einstein —

AZ QUOTES



# What ATTITUDE good data scientists have?

The Most elementary and valuable statement in Science – the beginning of Wisdom is –

**“I do not know!”**

# Evolution of Technology

# What is TECHNOLOGY?

“Our **technology**, our machines, is **part of our humanity**. We created them to **extend ourselves**, and that is what is **unique** about human beings!”.

-- *Ray Kurzweil*

# CONVERGENCE of Technologies



INTERNET



CONNECTIVITY



DEVICES



CLOUD



ML / DL / AI



INTERNET OF THINGS

# All ASPECTS of Technology are evolving

Tools

Computing

Interfaces

Sensors

Data

Intelligence

Products

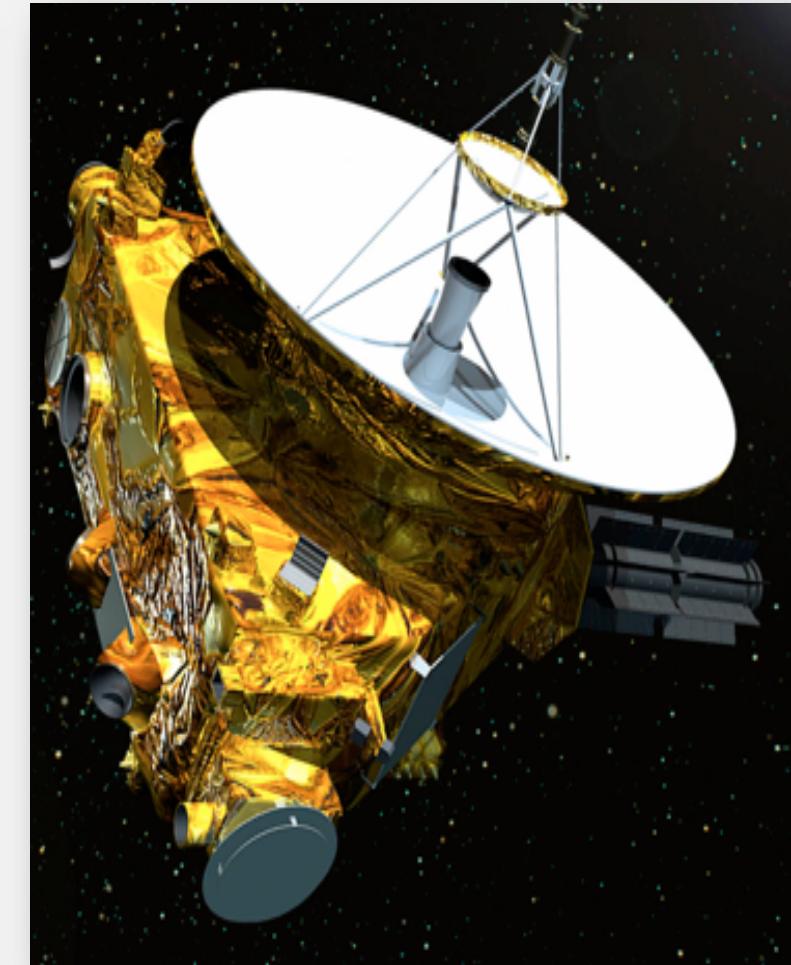
AI Thinking

Data Science Skills

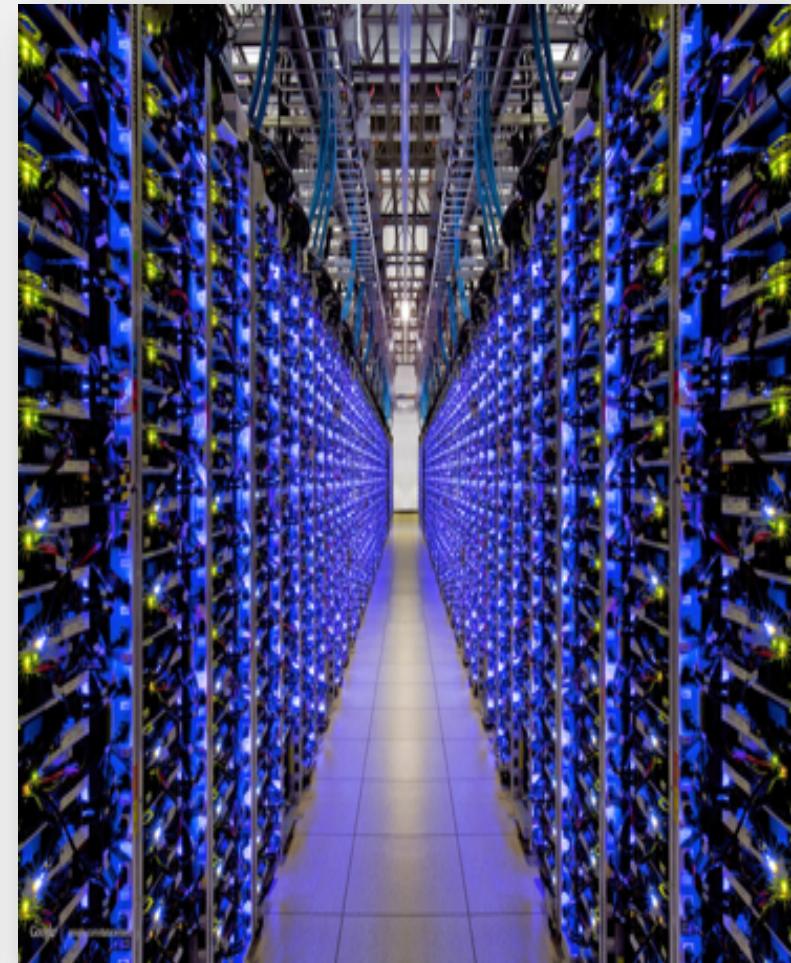
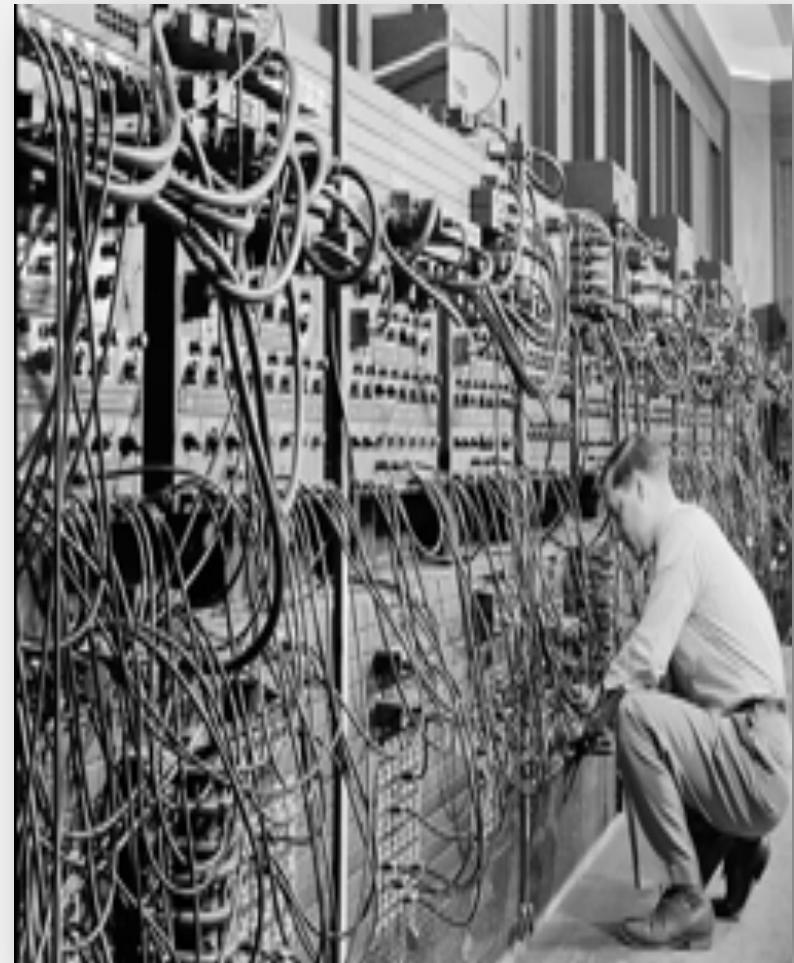
# **TOOLS** are evolving



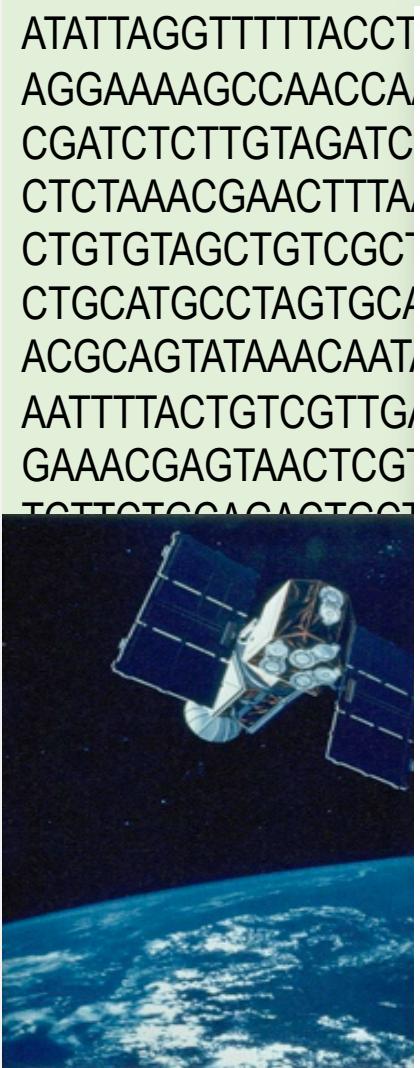
# SENSORS are evolving



# COMPUTING is evolving

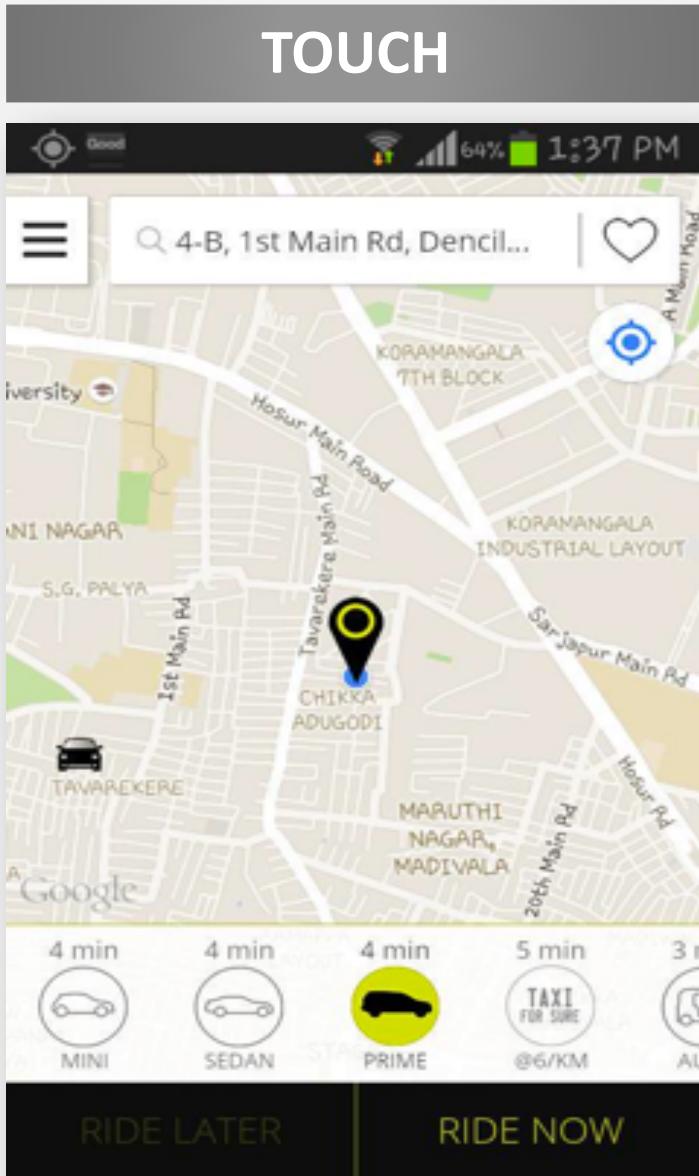


# DATA is evolving

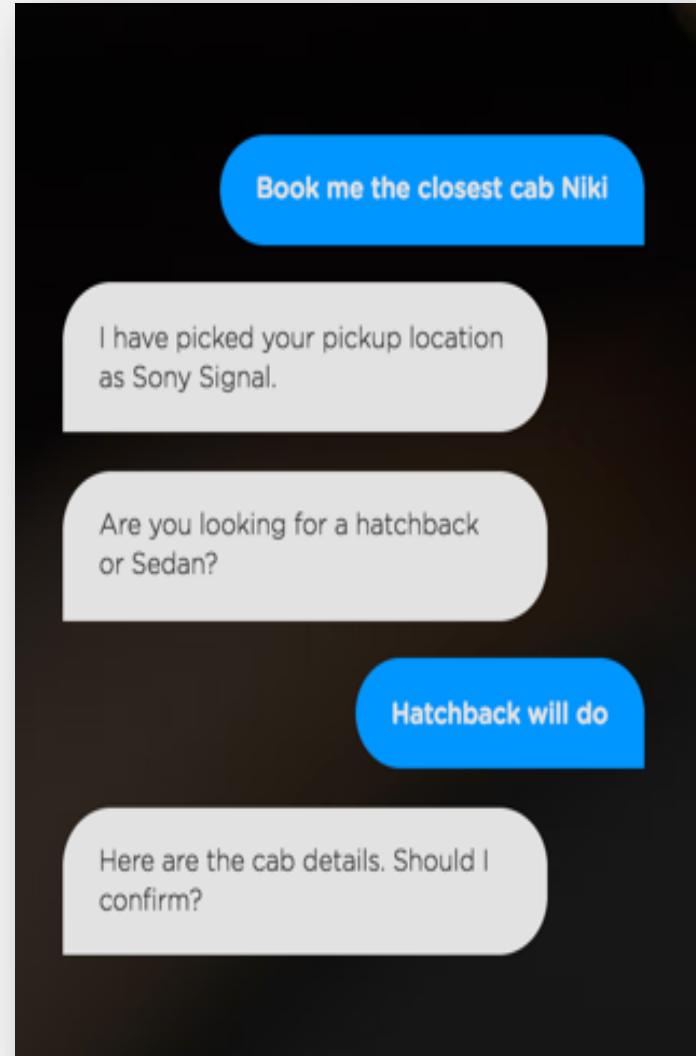


# INTERFACES are evolving

TOUCH



CONVERSATIONAL



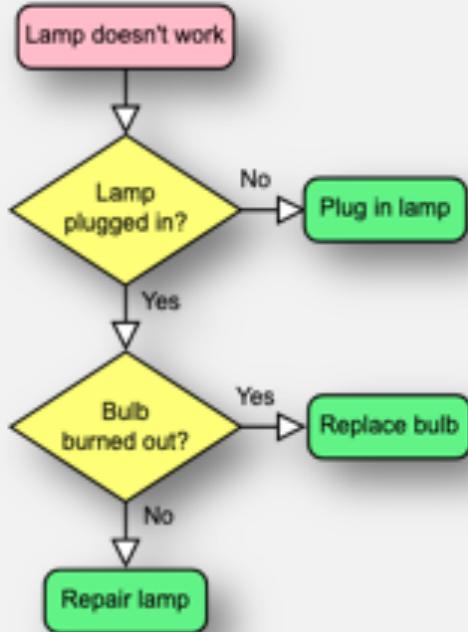
SPEECH



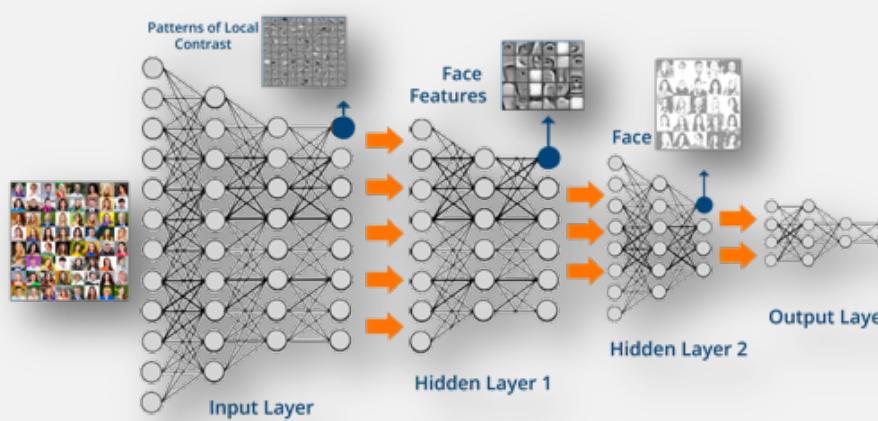
# PRODUCTS are evolving



PRODUCT 1.0 (Physical | Reliable)  
PROGRAMMED INTELLIGENCE



PRODUCT 2.0 (Digital | Scalable)  
CROWD INTELLIGENCE



PRODUCT 3.0 (Hybrid | Integrated)  
EMERGENT INTELLIGENCE

- System of **SENSORS**
- System of **INTERACTIONS**
- System of **RECORDS**
- System of **INTELLIGENCE**
- System of **OPERATIONS**
- System of **METRICS**

# Ecosystem Products of the FUTURE



# Philosophy of AI

Understanding the Nature of the Mind

# ML Goal 1 | Unravelling the NATURE of the Mind

**CONSCIOUSNESS**....Awareness? Sentience?

**CREATIVITY**.....Synthesis? Manifestation?

**THINKING**.....Reasoning? Deduction?

**UNDERSTANDING**.....Semantics? Analysis?

**LEARNING**.....Syntax? Prediction?

# What is INTELLIGENCE?



**Generalization**: Ability to **predict** or assign a label to a “**new**” observation based on the **model** built from **past experience**

# What is UNDERSTANDING?



**Understanding**: Ability to assign **meaning** to all the **parts** simultaneously based on the **context** so the **whole** makes sens!

# What is the MEANING of “meaning”?

## Disambiguation

I was **right** to avoid a **suit** against **apple**

Man in blue **suit** on my **right** was drinking **apple** juice

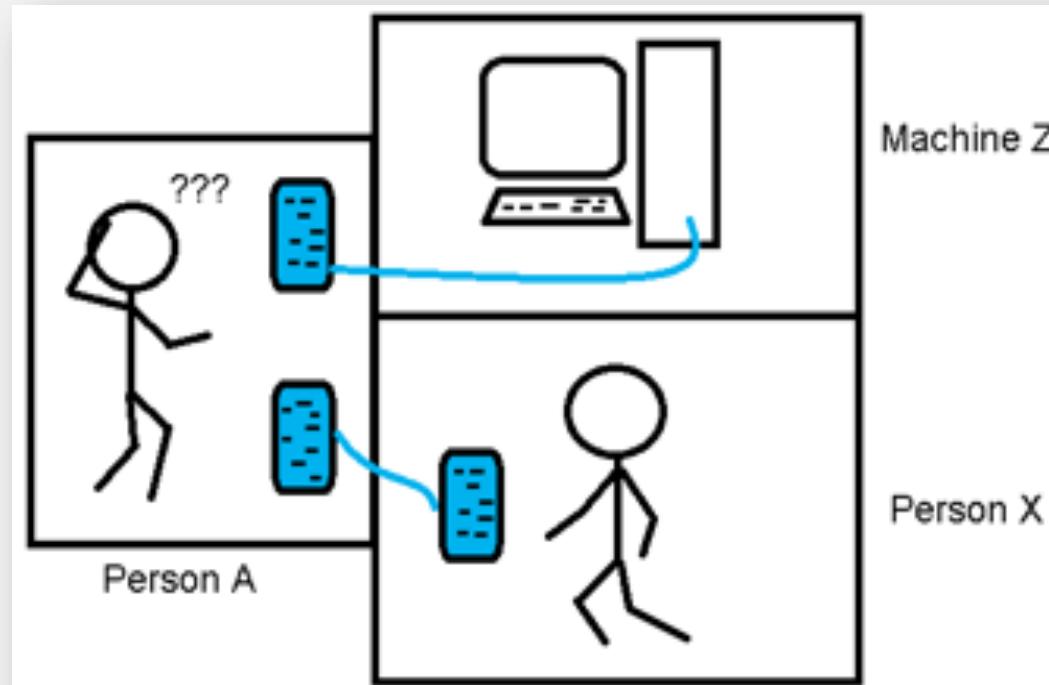
## Equivalencing

Apple **filed** a **suit** **charging** orange of illegal behavior

Orange **submitted** a **case** **accusing** apple of unauthorized conduct

# A TEST of Intelligence

**“A computer would deserve to be called **intelligent** if it could deceive a human into believing that it was human”.** -- Alan Turing



The Turing Test

“Terrific. . . . Art and science meet an engaged mind and the friction produces real fire.” —The New Yorker

*The Most Human Human*

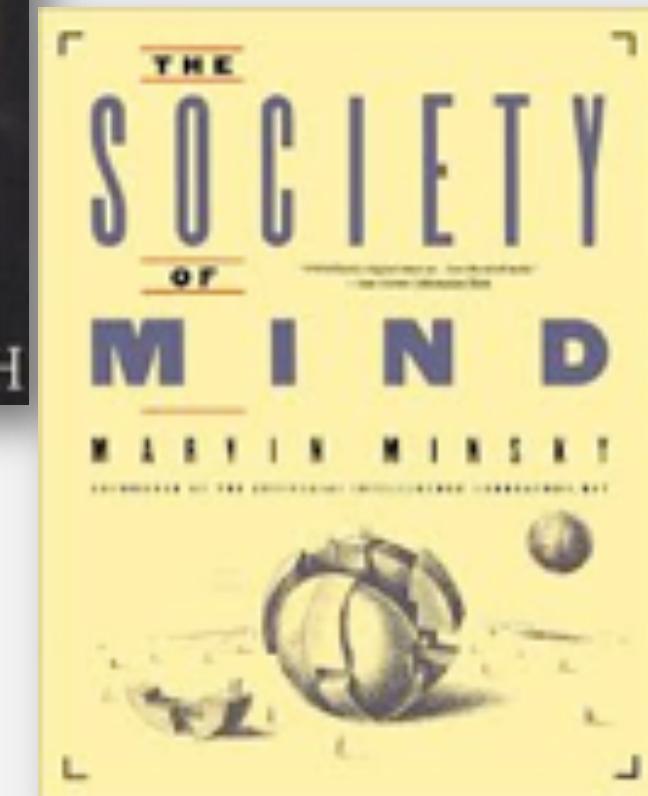
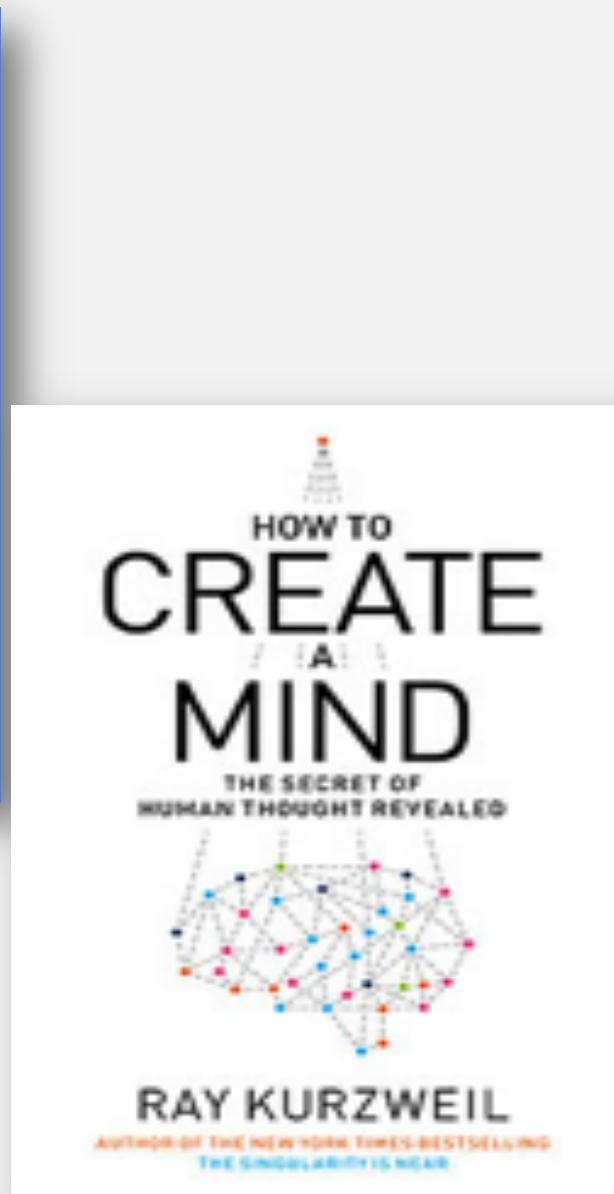
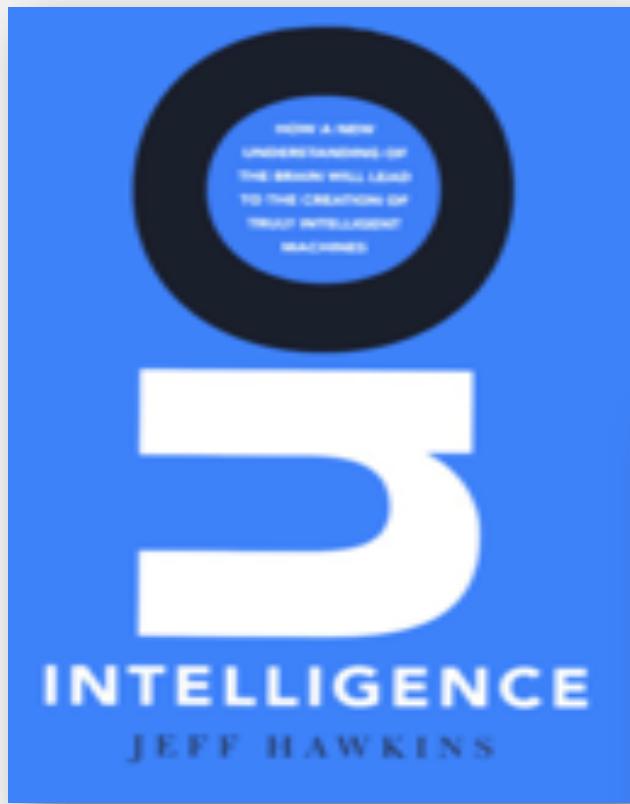


What  
Artificial Intelligence  
Teaches Us About Being Alive  
Brian Christian

# CHATBOT Season!



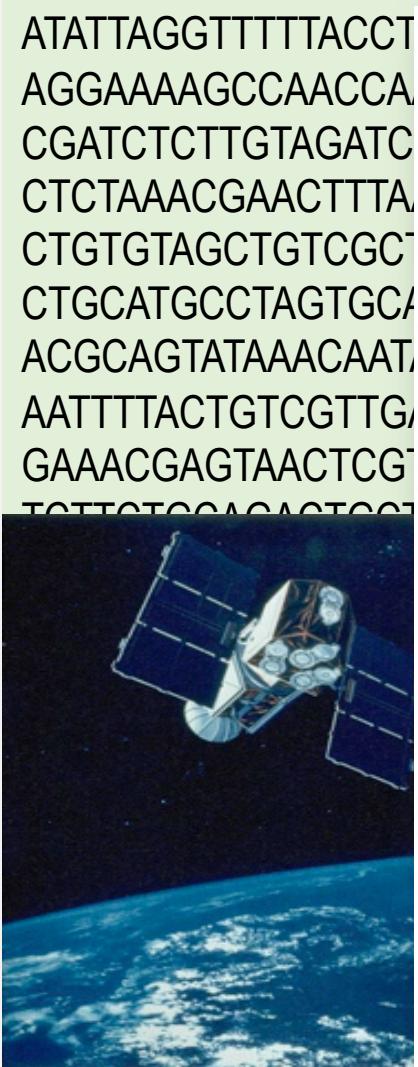
# Further Readings on the PHILOSOPHY of AI



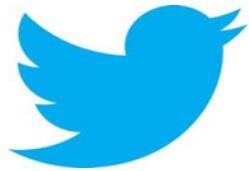
# Application of AI

Making “Better” Decisions

# Drowning in DATA, Starving for KNOWLEDGE



# How BIG is Big Data?



**600 million**  
tweets per DAY



**100 hours** of  
videos per MINUTE



**800+** websites  
per MINUTE



**100 TB** of data  
uploaded DAILY



**3.5 Billion**  
Queries PER DAY



**30 Million**  
Orders per DAY

# How did we get here?

- **Collection** – better “sensors”
  - Scanner, Point of Sale, Medical Sensors, Crowd Sourcing,...
- **Communication** – faster “transfer”
  - Network infrastructure, Compression Technologies
- **Storage** – cheaper “warehouses”
  - Cloud based storage, large warehouses, NoSQL databases
- **Computation** – massive “distributed computing”
  - Distributed and Parallel Computing, Mapreduce/Hadoop
- **Decisions** – intelligent “decisions”
  - Advances in Machine Learning and Artificial Intelligence

# DECISIONS are everywhere

- Which **position** should a **Page/Ad** be shown for a **query**?
- Should the **home loan/credit card transaction** be approved?
- Which **Video to show next on YouTube**?
- Who might user X **connect/follow** on **LinkedIn/Twitter**?
- What **articles/movies/songs** customer X might be interested in?
- Which **coupons/offers** will a **customer respond** to here/now?
- Where to **open** the next store? How to **price** the next gadget?
- Which **medicine/treatment** will **cure** this disease?
- Who will be the right **person (resume)** for this **Job (description)**?
- Which **crop** is best for this **soil/weather**?
- Which **concepts** is this **student** ready to learn next?

# ML Goal 2 | Making “better” DECISIONS

- **BROADCAST** → **PERSONALIZED** decisions
  - Avoids “death by **average**”
- **BATCH** → **REAL-TIME** decisions
  - Avoids “death by **delay**”
- **REACTIVE** → **PROACTIVE** decisions
  - Avoids “death by **ignorance**”
- **TACTICAL** → **STRATEGIC** decisions
  - Avoids “death by **nearsightedness**”

# AI Mindset

AI > IT

# A Natural PROGRESSION of everything...

INFRASTRUCTURE

AUTOMATION

DATA

AI

How do we go from DATA RICH to AI-FIRST?

# Four STAGES of AI Adoption

**EXPLORING ALL FUTURES**  
**(artificial intelligence)**

How to maximize her life-time value?

**CREATING A NEW FUTURE**  
**(data sciences)**

What can we do about it?

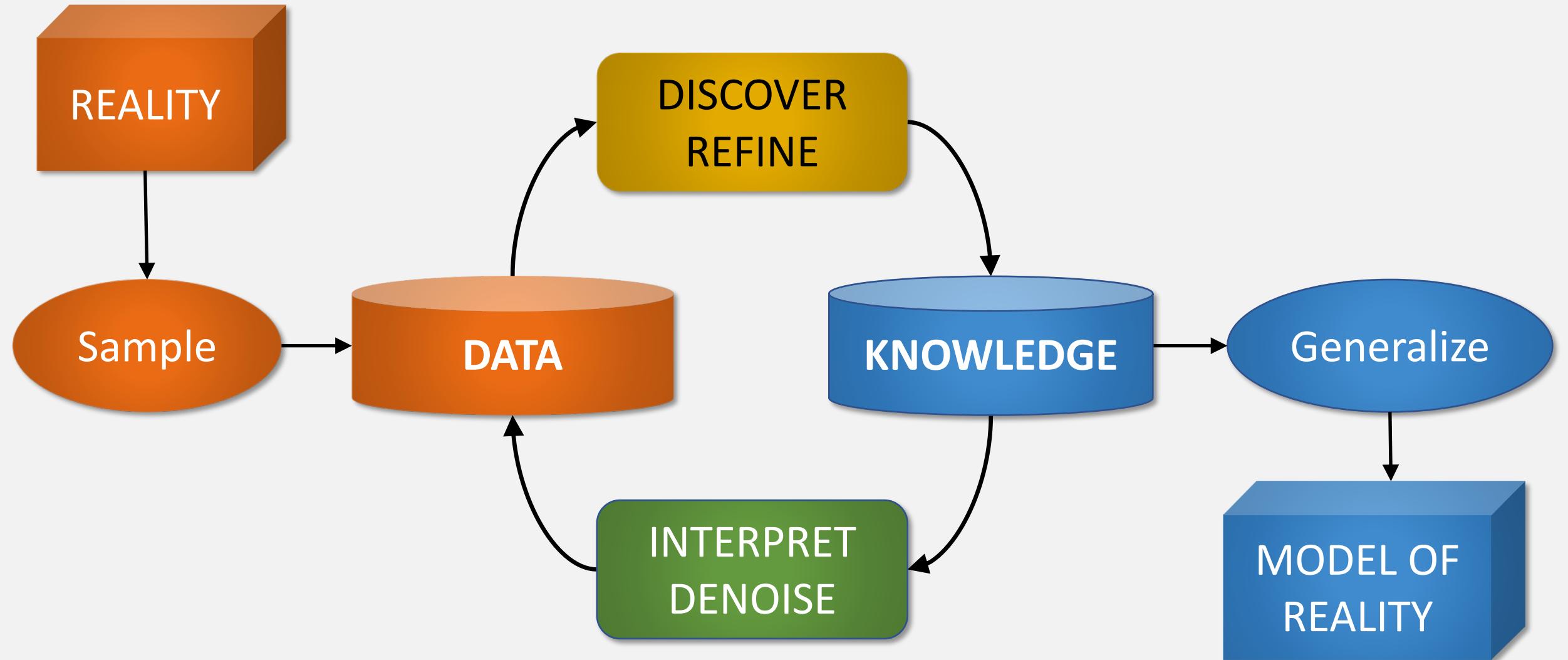
**PREDICTING THE FUTURE**  
**(machine learning)**

Is this customer about to Churn? Why?

**REPORTING THE PAST**  
**(business intelligence)**

What are my customers doing?

# AI is a LEARNING LOOP



# A Zoo of Algorithms

# AI is at a 4-year old!

Data

Insights

Rules

Models

Hearing

Listening

Looking

Seeing

Reading

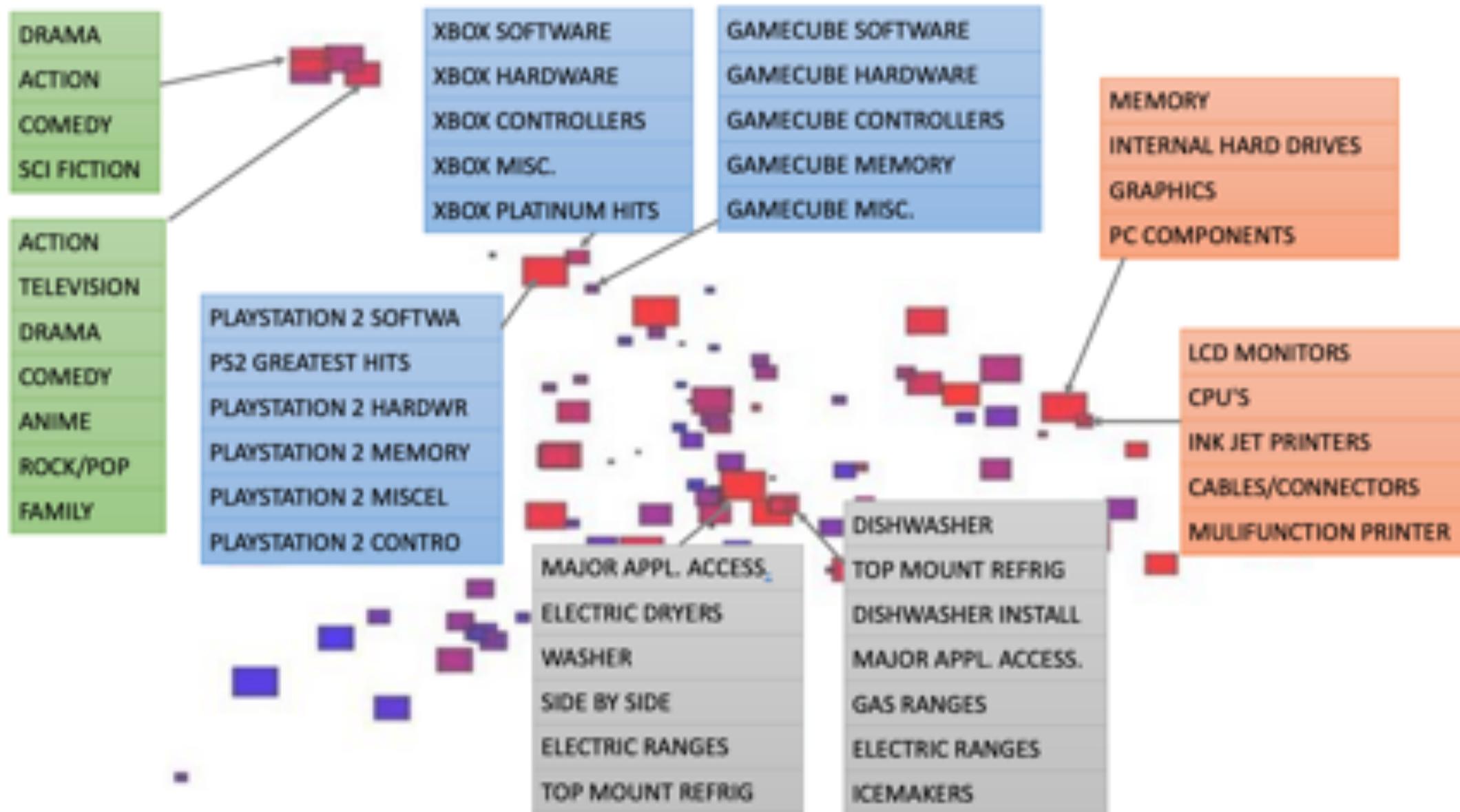
Understanding

Moves

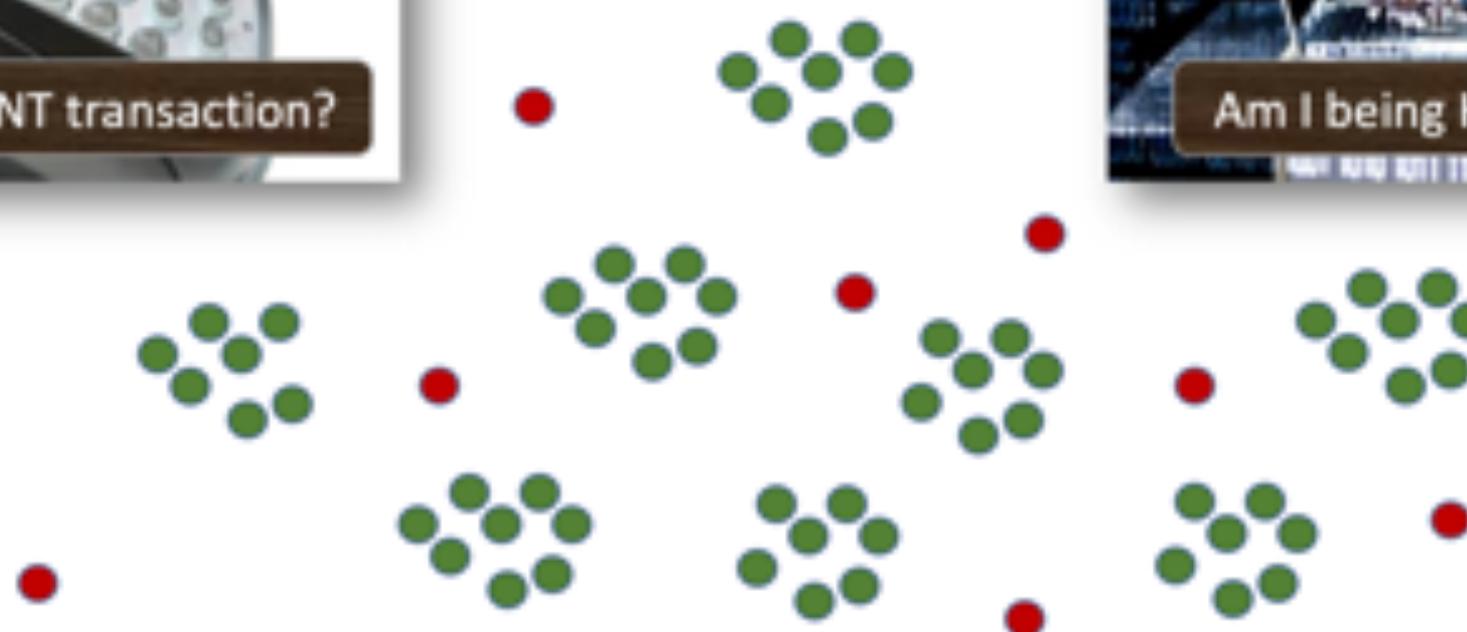
Strategies



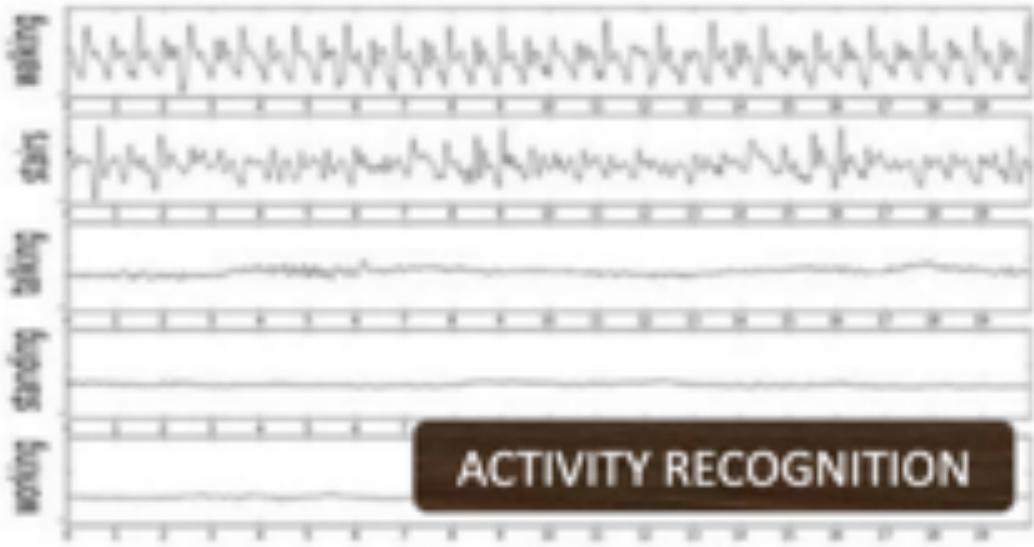
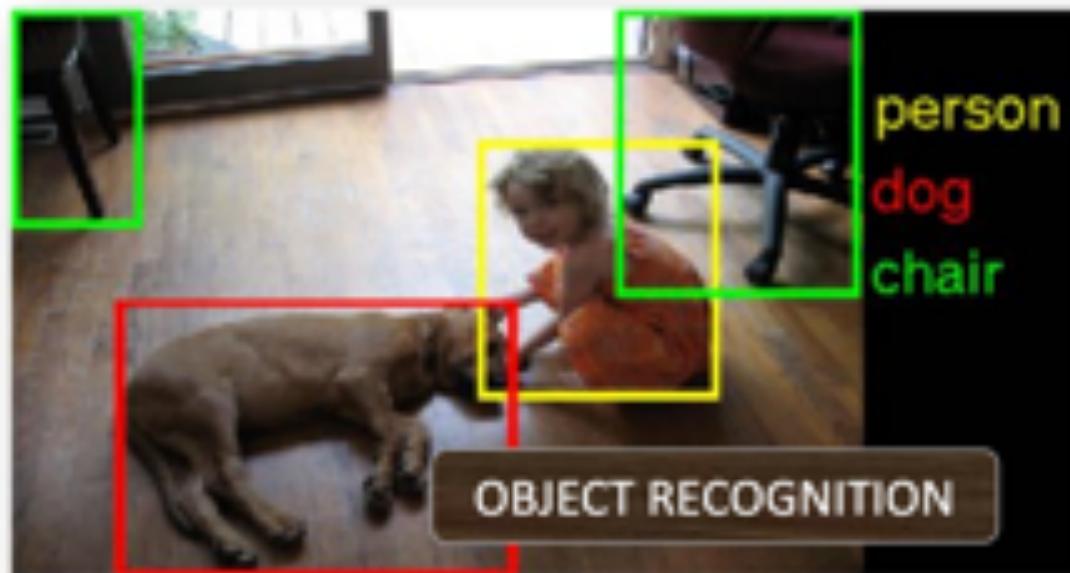
# CLUSTERING paradigm



# OUTLIER DETECTION paradigm



# INTERPRETATION paradigm



Entity

Aspect

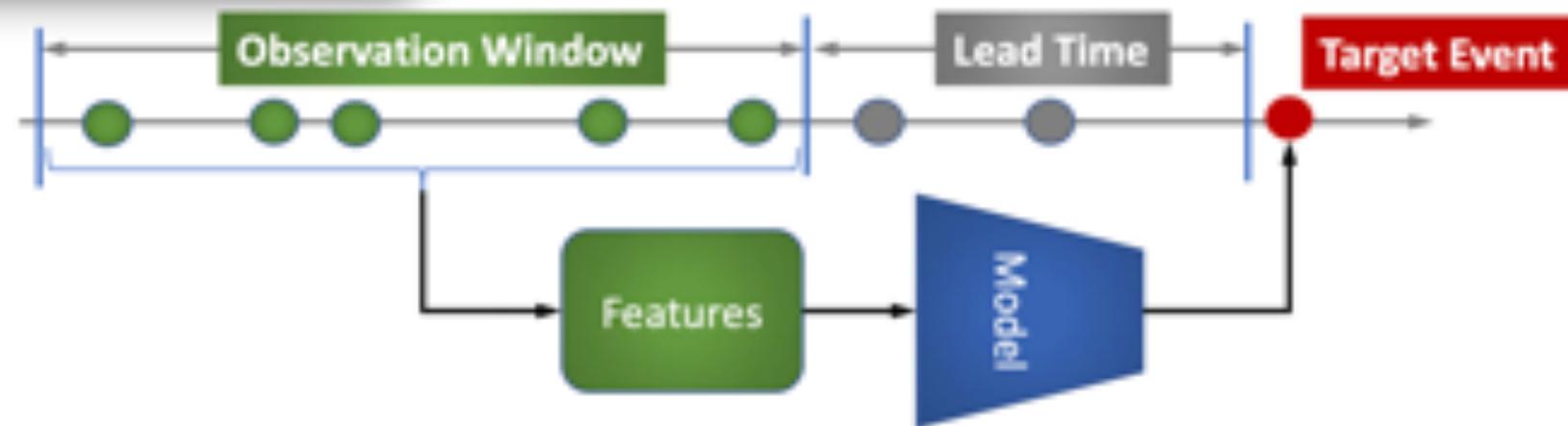
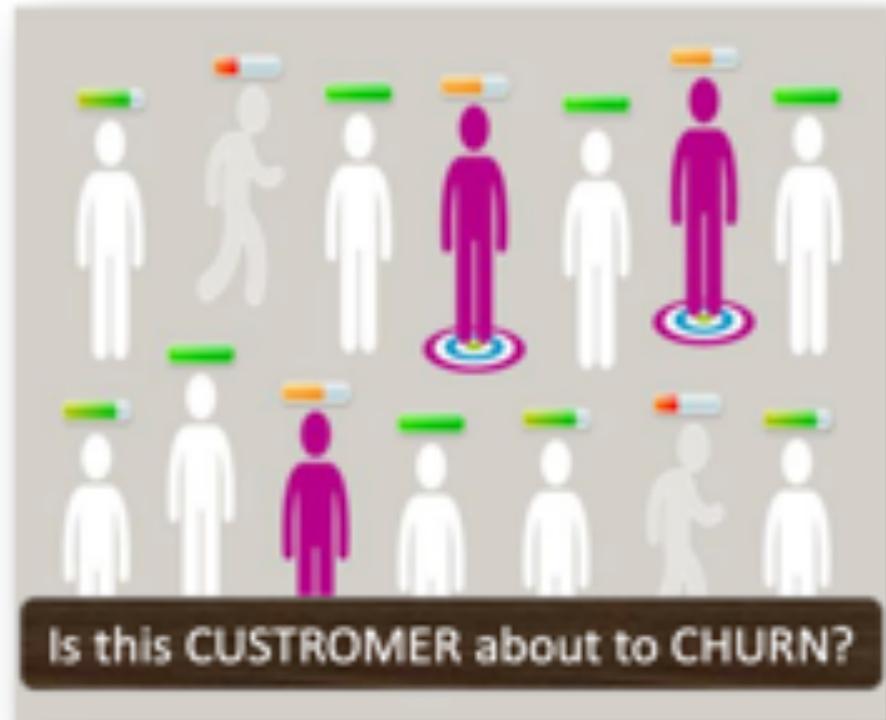
Sentiment

"I had ordered this today ie. on 14May at 12:10 AM and got it delivered by 01:00 PM using same day delivery option. Flipkart as usual delivers within no time and really worth it paying Rs.140 for same day delivery.

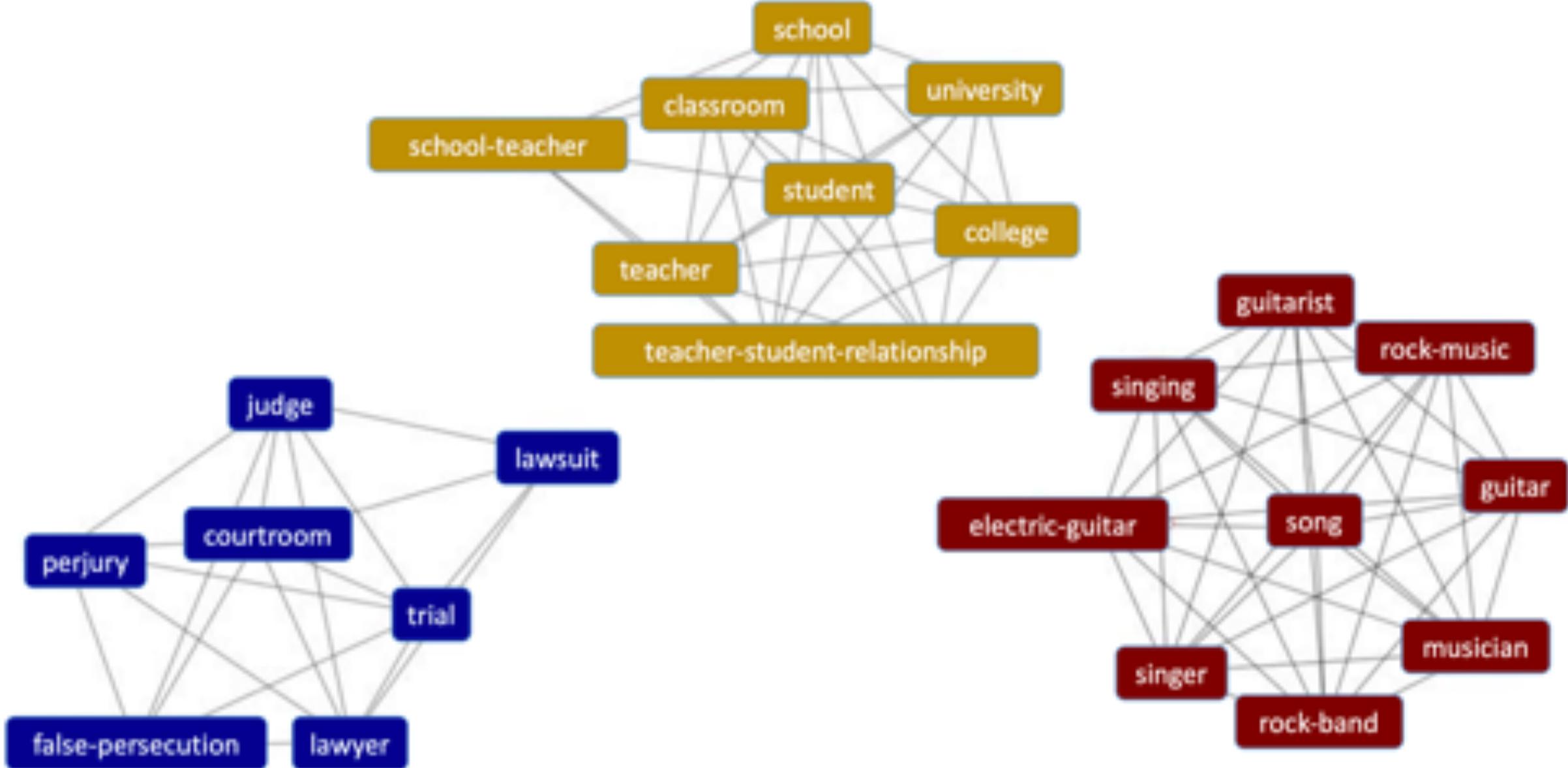
Coming to Moto E, I am sure no other branded mobiles are available at this price range and with this specs. All the sepc's related to RAM, processor, Gorilla glass and mostly screen resolution are good. I recommend this personally comparing the price and spec. I feel it had most but only flash light is missing which if present would have nothing to be improved. It is really good and happy to share this."

SENTIMENT ANALYSIS

# PREDICTION paradigms



# PATTERN RECOGNITION paradigms

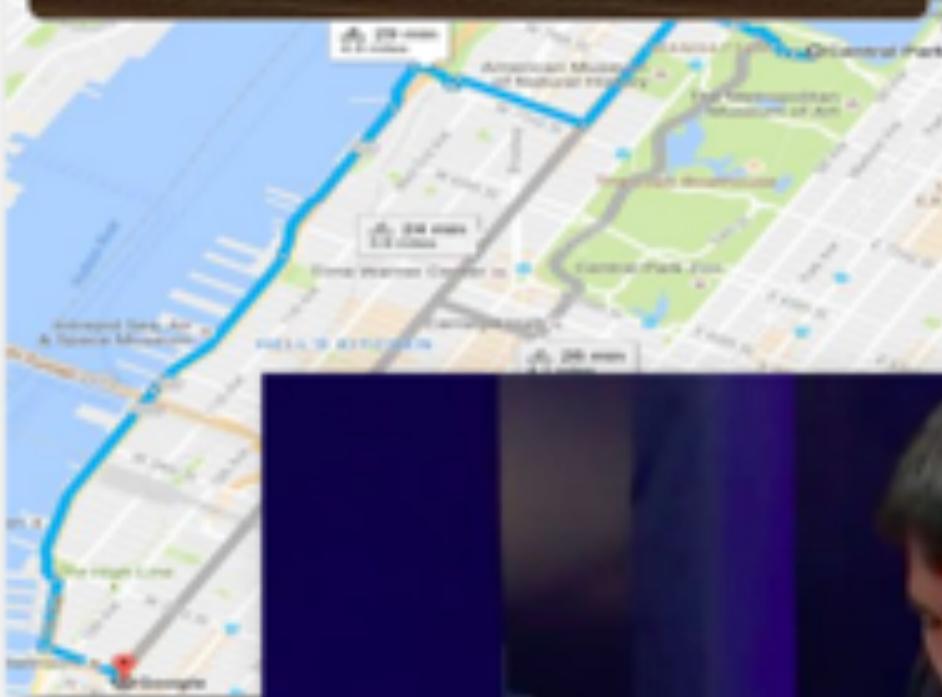


# RECOMMENDATION ENGINE paradigm



# REASONING paradigm

Which TURN should I take next?



Which MOVE should I play next?

What should I SAY next?

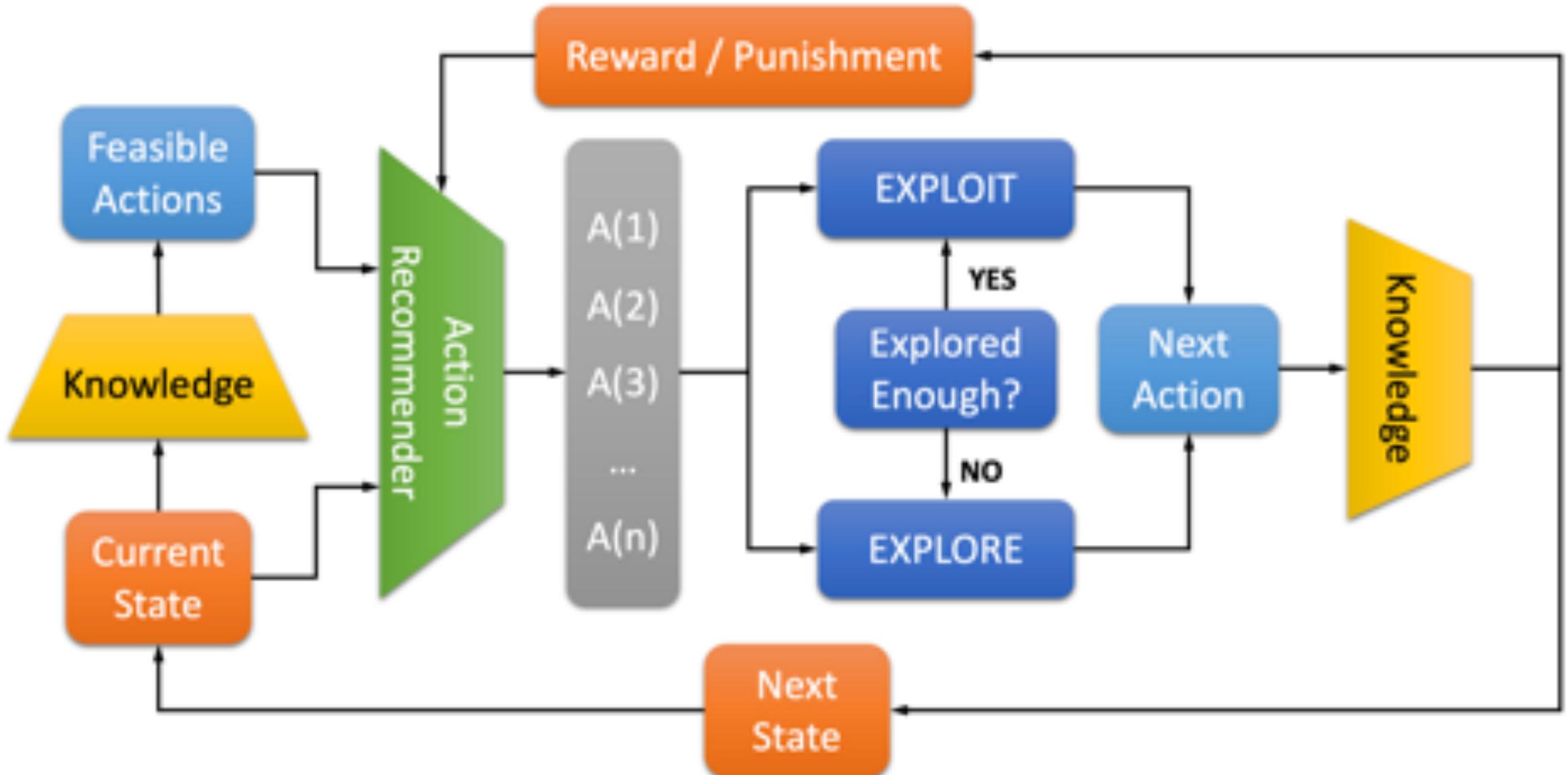


$$\begin{array}{c} \frac{(x-y)(x^2+xy+y^2)}{x-y} + xy \xrightarrow{x^2-y^2+xy} \frac{x^2-y^2}{x-y} + xy \\ \downarrow \qquad \qquad \qquad \downarrow \\ x^2+xy+y^2+xy \qquad \qquad \qquad \frac{x^2-y^2+(x-y)xy}{x-y} \xrightarrow{x^2-y^2+x^2y-xy^2} \frac{x^2-y^2}{x-y} \end{array}$$

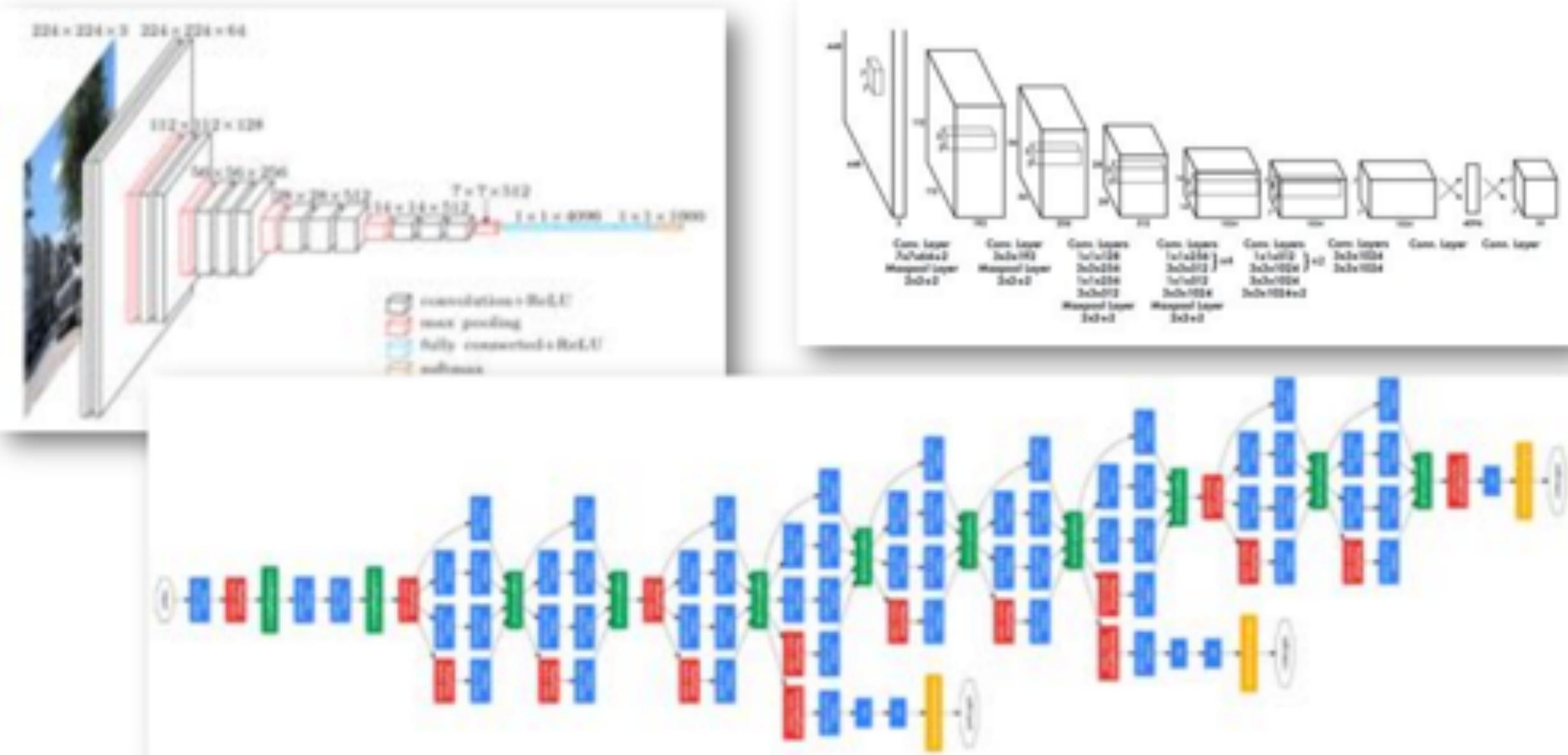
What TRANSFORMATION should I apply next?

$$\begin{array}{c} x^2+2xy+y^2 \\ \downarrow \\ (x+y)^2 \end{array} \qquad \qquad \qquad \begin{array}{c} x-y \qquad x-y \\ \qquad \qquad \qquad \downarrow \\ x-y \end{array} \qquad \qquad \qquad \begin{array}{c} (x+y)(x-y) \\ \qquad \qquad \qquad \downarrow \\ x-y \end{array} \qquad \qquad \qquad \begin{array}{c} (x+y)(x^2-y^2) \\ \qquad \qquad \qquad \downarrow \\ x-y \end{array}$$

# REINFORCEMENT LEARNING paradigm

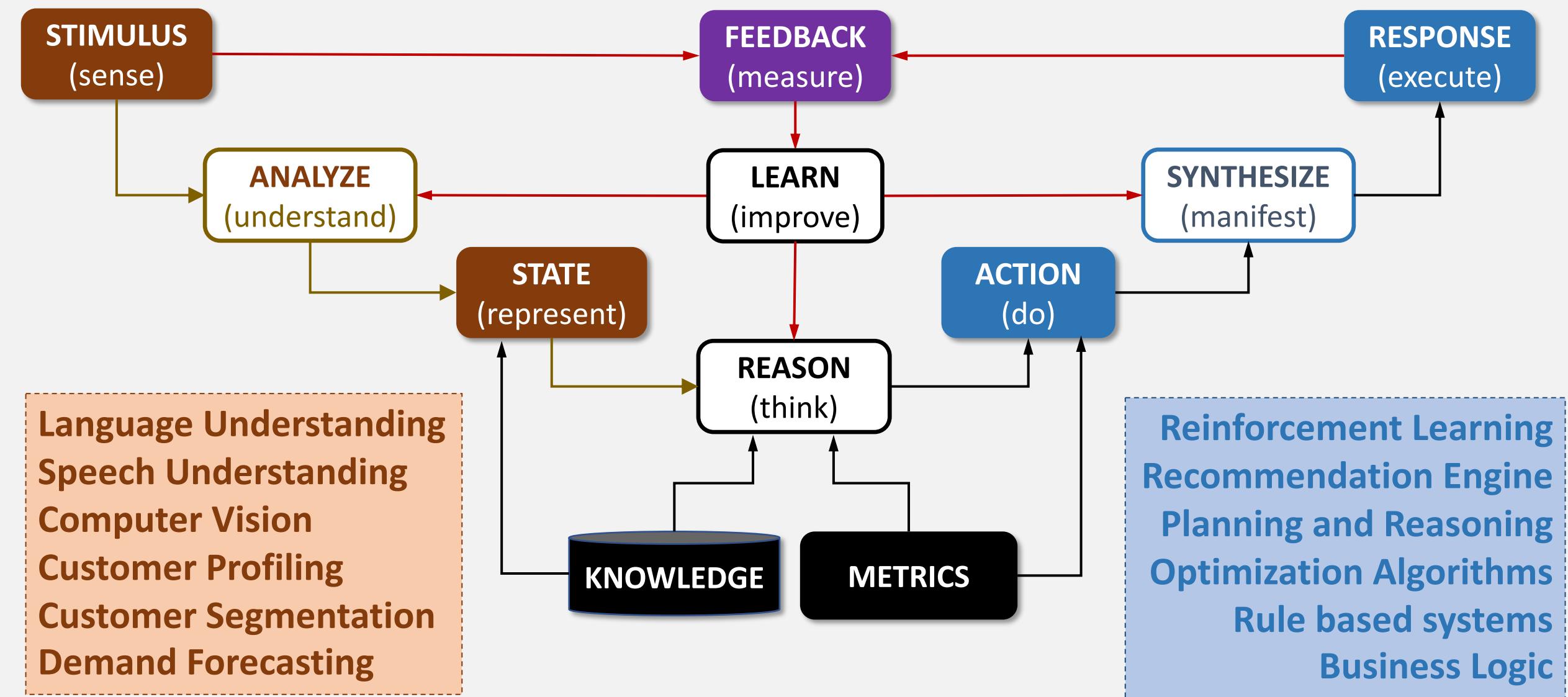


# DEEP LEARNING paradigm

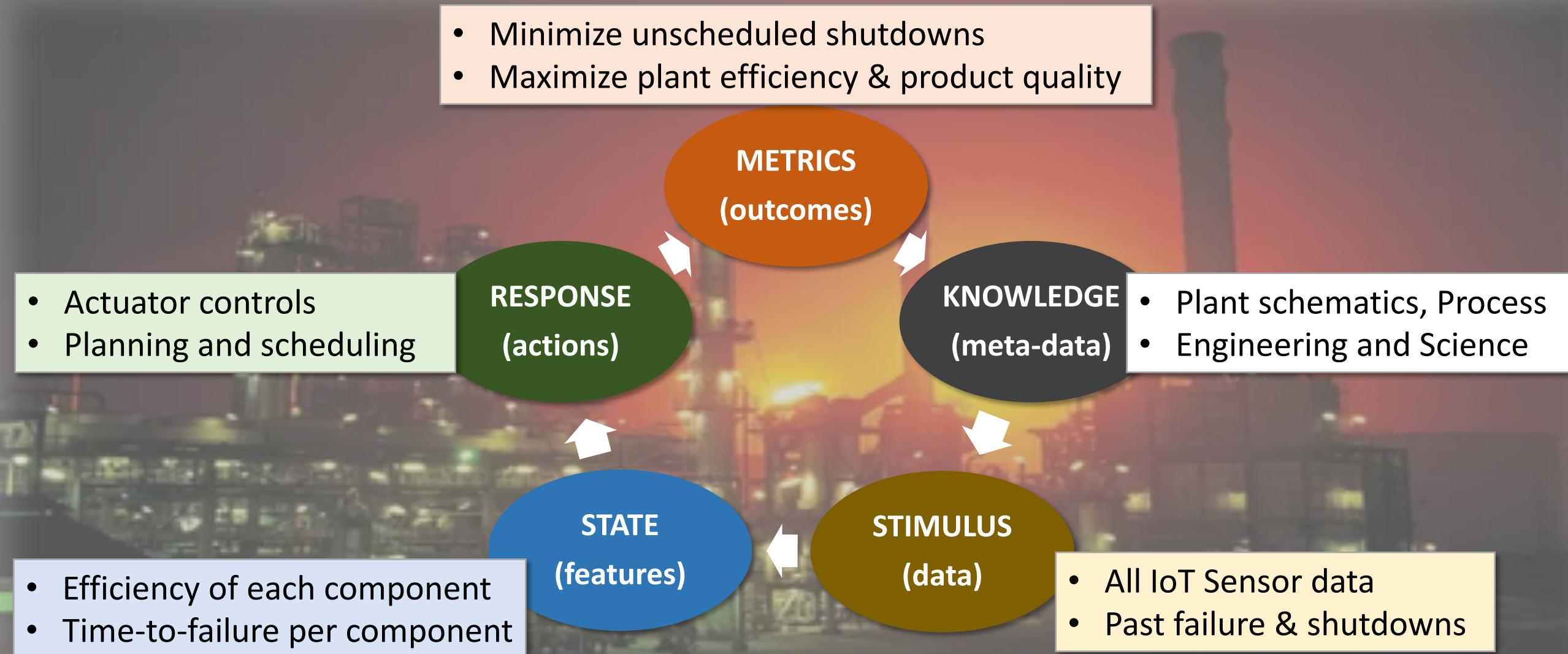


# Templatization of AI

# An ARCHITECTURE of AI



# AI for INDUSTRIAL IoT – Self-optimizing Plants



# AI for RETAIL – Personalized, Intelligent Retailing

- Maximize profitability, revenue, & market share
- Maximize customer lifetime value & satisfaction

- Cross-Sell / Up-Sell
- Couponing, Bundling,
- Inventory Management

RESPONSE  
(actions)

METRICS  
(outcomes)

KNOWLEDGE  
(meta-data)

- Customer profile, value, loyalty
- Product demand forecasting

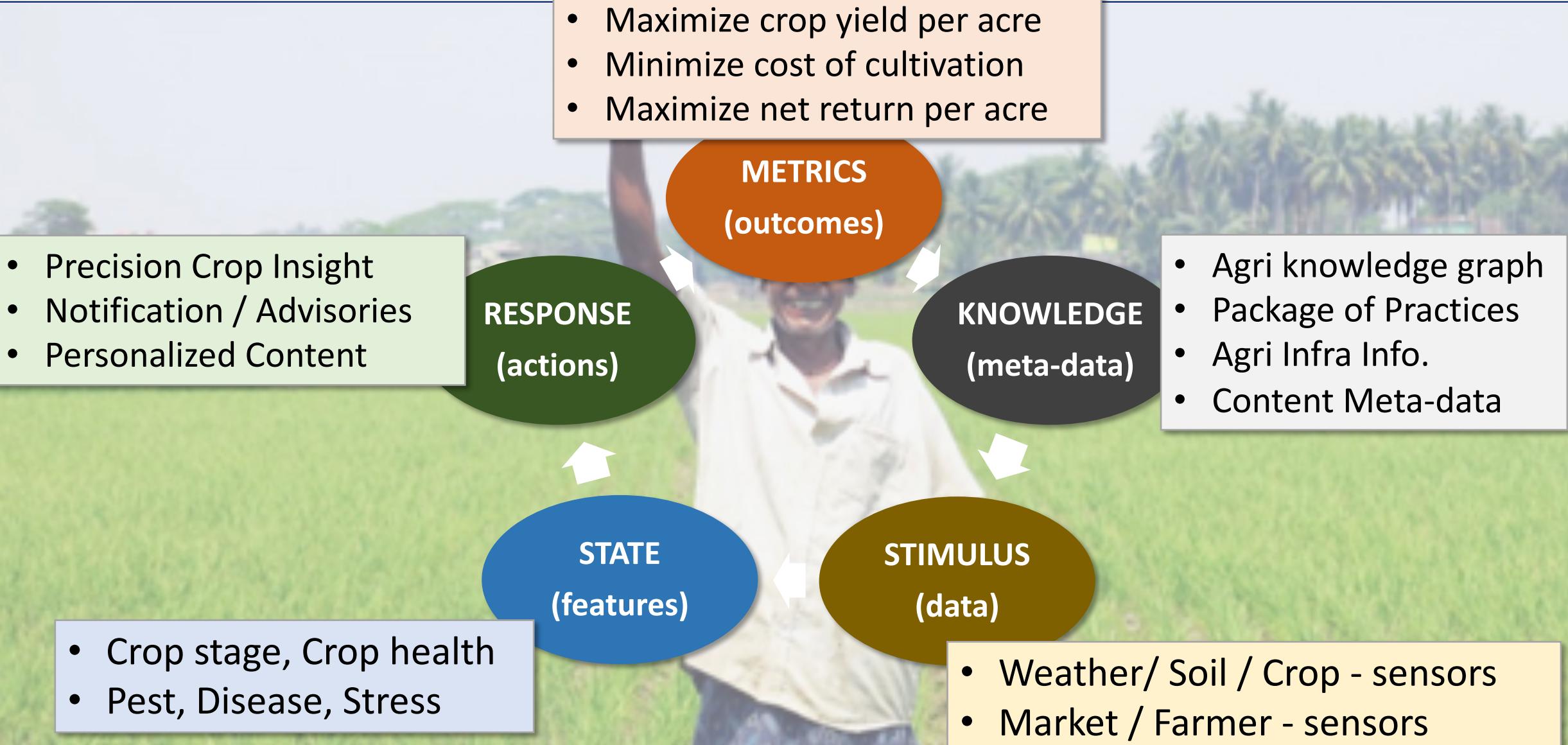
STATE  
(features)

STIMULUS  
(data)

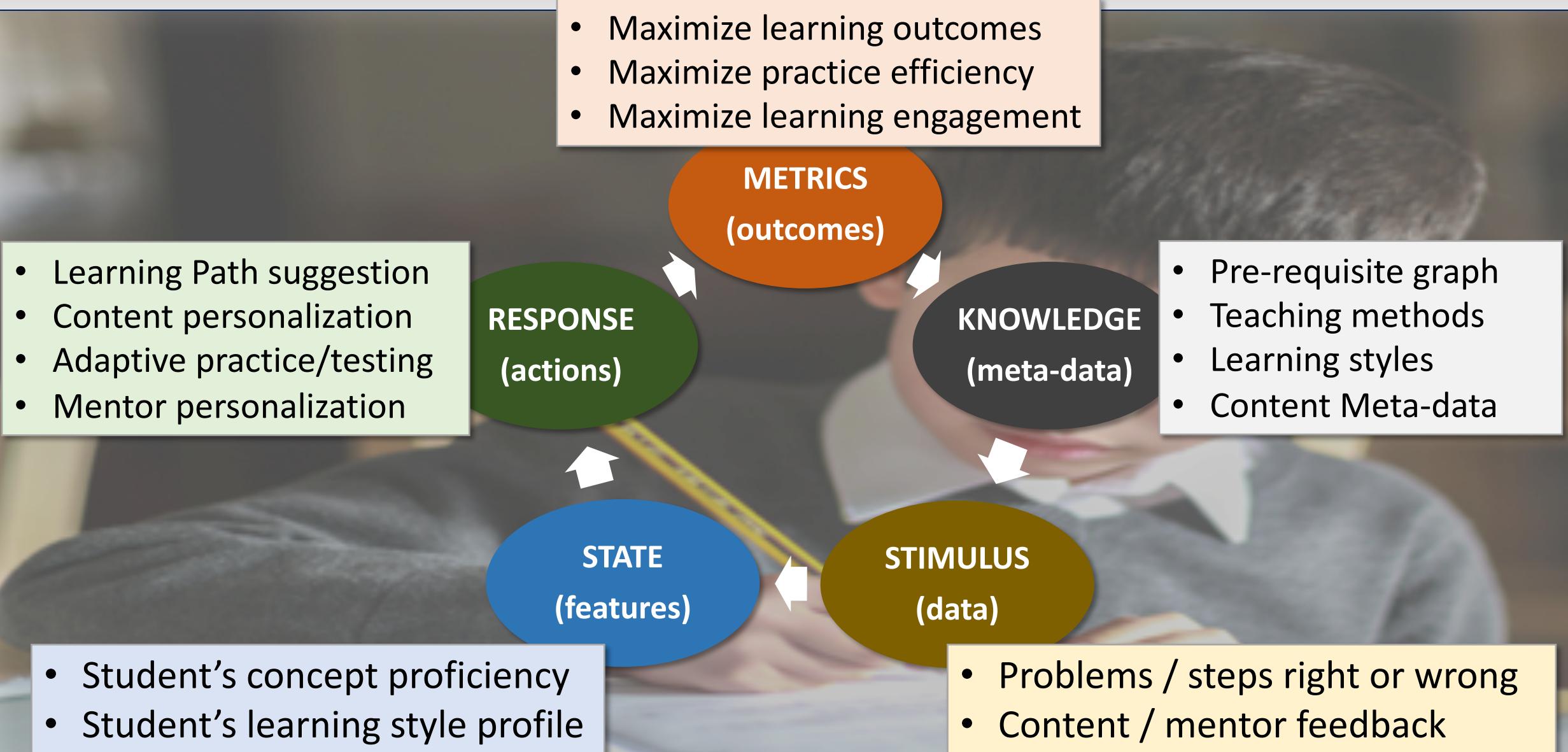
- Product hierarchy,
- Seasonality / Festivals
- Local Demographics,
- Competitor prices

- Point-of-Sale data
- Coupon or Offer usage data

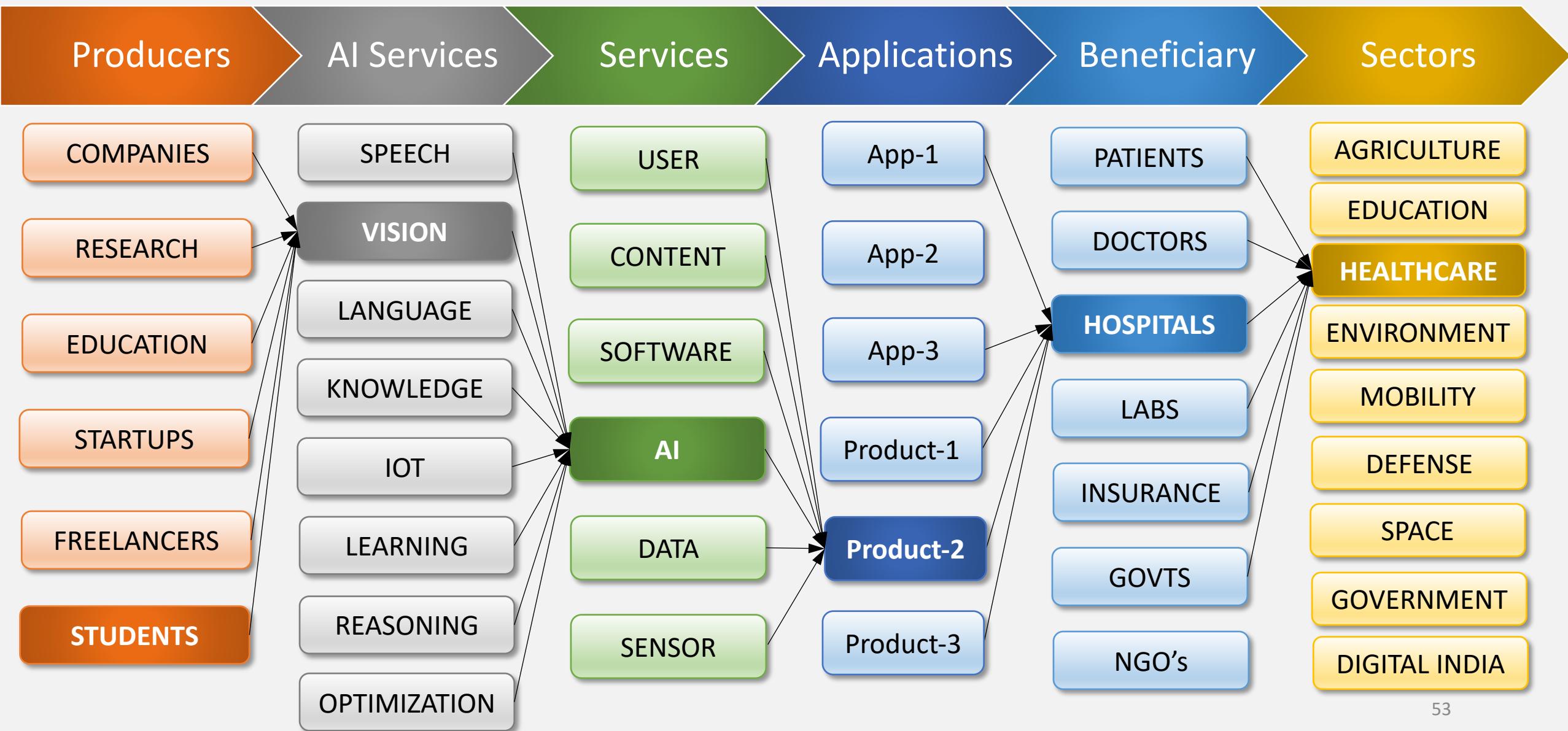
# AI for AGRICULTURE | Personalized, Precision farming



# AI for EDUCATION – Personalized education at scale



# Democratizing AI for All





# Course Outline

# Machine Learning Paradigms

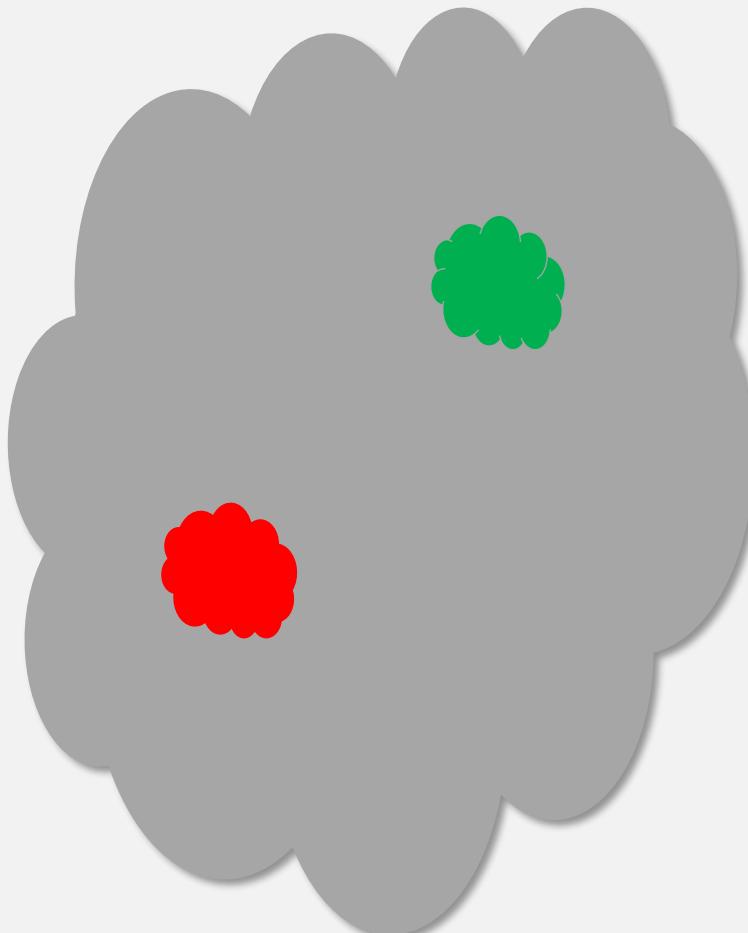
- **Unsupervised Learning**
  - Find **structure** in data. (Clusters, Density, Patterns)
- **Supervised Learning**
  - Find **mapping** between features to labels
- **Semi-Supervised Learning**
  - Using unlabeled data to improve Supervised Learning Models
- **Active Learning**
  - Find which model to get labeled next to maximize value
- **Reinforcement Learning**
  - Learn local/early strategies from global/delayed “rewards”

# Un-labelled Data : Unsupervised Learning



- Web Pages
- YouTube Videos
- LinkedIn Profiles
- Flipkart Transactions
- Your E-mails
- Earth Pixels
- Gene Sequences

# Labeled Data : Supervised Learning



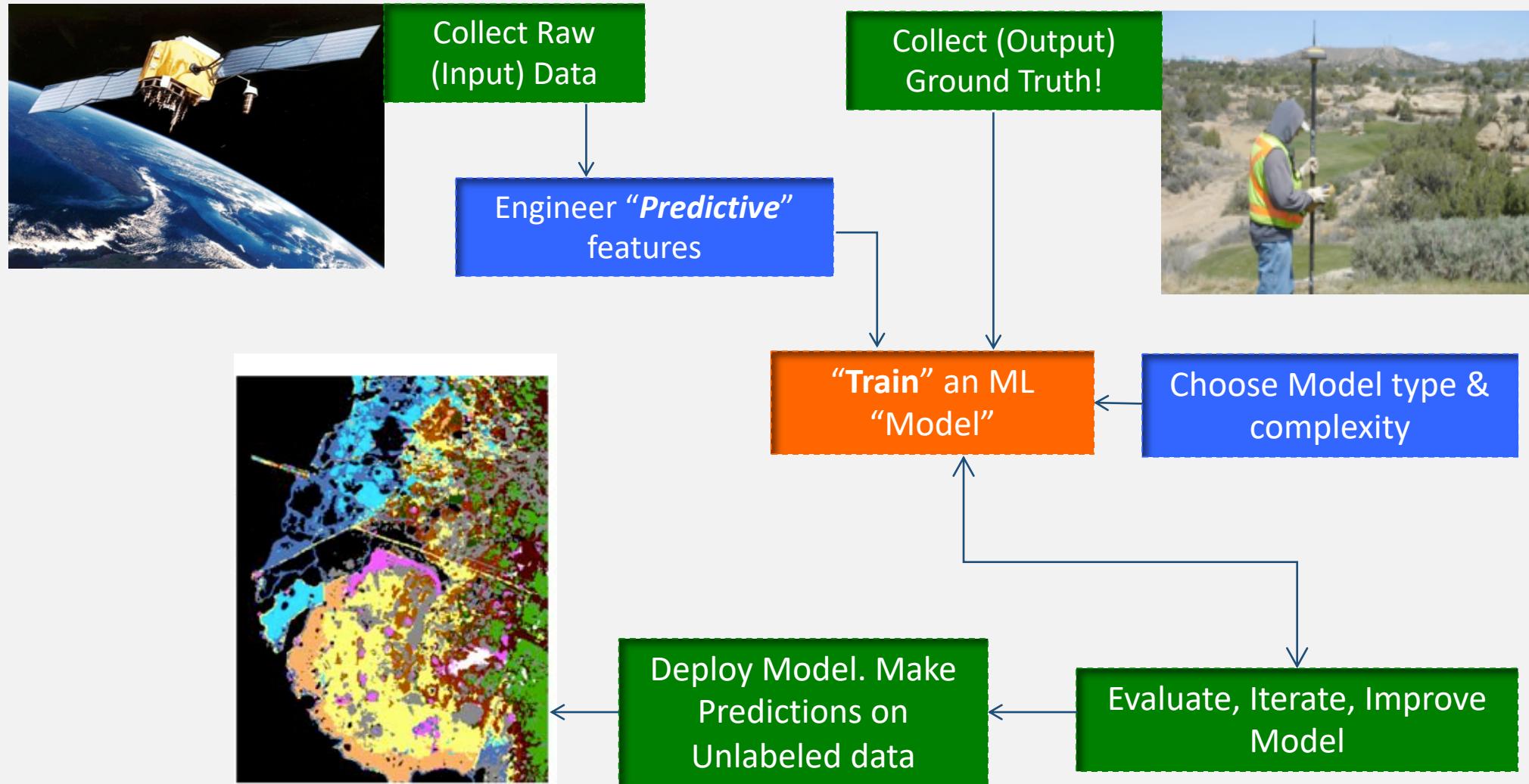
- **Web Pages** → {Spam | Not-Spam}
- **YouTube Videos** → { Cartoon | not}
- **LinkedIn Profiles** → { Job | not-Job}
- **Flipkart Transactions** → {Churn | not}
- **Your E-mails** → {Main | Promo | Spam}
- **Earth Pixels** → {Land | Water | Crop}
- **Gene Sequences** → {Cancer | not}



- Scrub
- Willow Swamp
- CP Hammock
- CP/Oak Hammock
- Slash Pine
- Oak Hammock
- Hardwood Swamp
- Graminoid Marsh
- Spartina Marsh
- Typha Marsh
- Salt Marsh
- Mud Flats



# Supervised Learning Process



# Supervised Learning Paradigms

- **Regression**
  - Predict a **numerical** VALUE.
- **Classification**
  - Predict a **categorical** CLASS.
- **Recommendation**
  - Predict user **PREFERENCE** from a **large pool** of options.
- **Retrieval**
  - Predict **RELEVANCE** of an **entity** to a “**query**”

# Which Supervised Learning Problem is this?

- Which crop is best for this soil/weather?
- Which position should a Page/Ad be shown for a query?
- Should the home loan/credit card transaction be approved?
- Which Video to show next on YouTube?
- Who might user X connect/follow on LinkedIn/Twitter?
- Which product the customer will buy next?
- How much should Android One / iPhone 6 be sold for in India?
- Which medicine/treatment will cure this disease?
- Who will be the right person (resume) for this Job (JD)?
- What movies customer X might be interested in?

# Which Supervised Learning Problem is this?

- Does this MRI scan show Cancer?
- What will this stock value be tomorrow?
- How much credit limit should I give a customer X?
- Is customer X about to Churn?
- What activity (*stealing* or *shopping*) is user doing in a Video?
- What objects (*car*, *tree*, *horse*, ...) are present in an image?
- How many iPads will I sell in Mumbai between April – July?
- Is this a positive or negative TWEET about a person/product?
- How high the value of my house will go in 3 years?
- Which song are you humming the tune of?
- Who will be the best match for you (say shaadi.com)