



Sales Performance Dashboard

Year

All

Quarter

All

Month Name

All

Team

All



Total Revenue

11.1bn



Target Revenue

8bn



Total Revenue SPLY

8bn



Total Cities

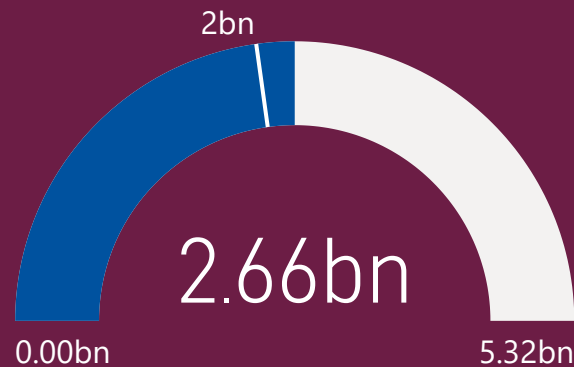
549



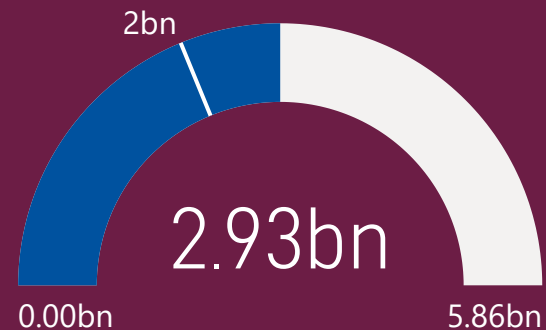
Distributors

16

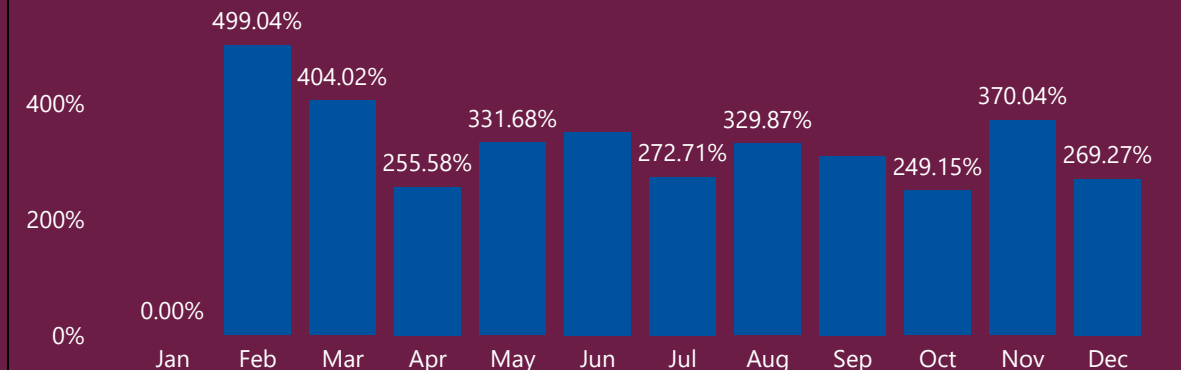
Total Revenue YTD and Total Target YTD



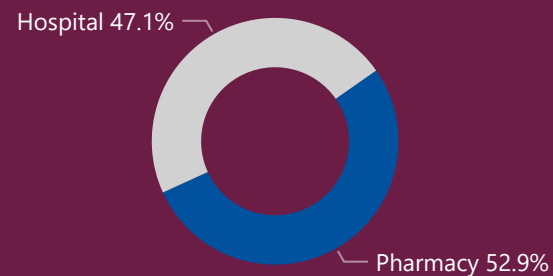
Total Revenue Previous Year YTD and Total Target Previous Year YTD



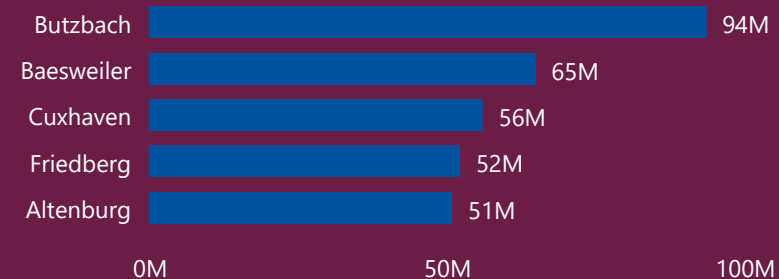
Revenue Month on Month %Change



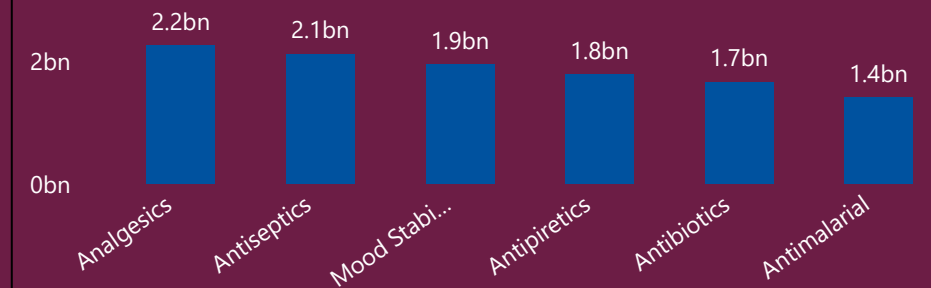
Total Revenue by Channel



Total Revenue by Top 5 Cities



Total Revenue by ProductClass





Marketing Performance Dashboard

Volume Achieved

27M

Target Volume

21M

Year

All

Quart...

All

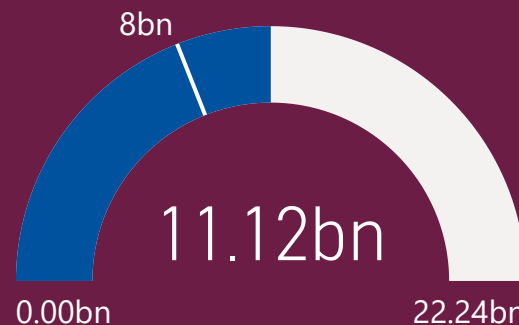
Month

All

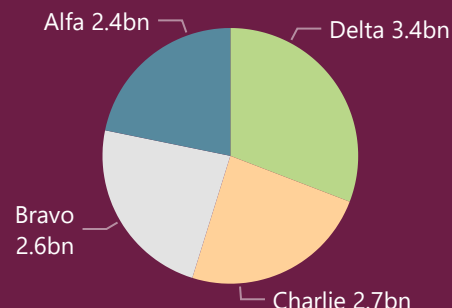
Team

All

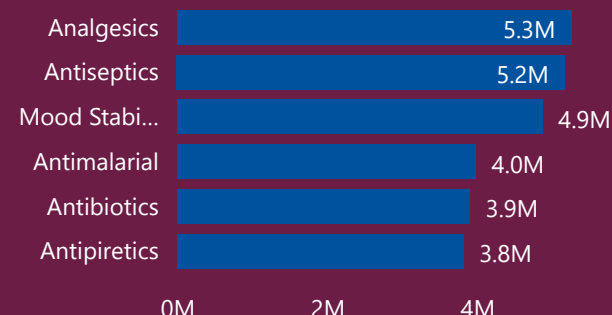
Total Revenue Vs Target Revenue



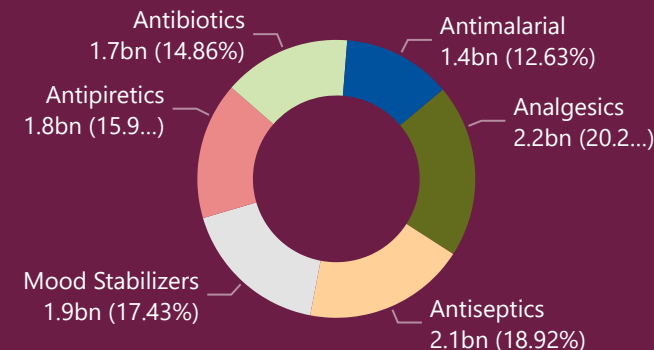
Total Revenue by Team



Volume Achieved by ProductClass



Total Revenue by ProductClass



Name Target Revenue Achievement%

Thompson Crawford	125.75
Steve Pepple	139.13
Stella Given	166.46
Sheila Stones	141.42
Morris Garcia	120.19
Mary Gerrard	118.09
Jimmy Grey	159.54
Jessica Smith	116.42
Erica Jones	133.22
Daniel Gates	152.19
Anne Wu	111.35
Alan Rav	117.14
Total	131.52

Comparative Assessment of Sales Rep Performance: Revenue, Volume, and Target Fulfillment

