

Basic Queries

1. List all unique cities where customers are located.

```
select distinct(customer_city) from customers  
order by customer_city;
```

2. Count the number of orders placed in 2017.

```
select distinct(count(order_id)) from orders  
where year(order_purchase_timestamp) = 2017;
```

3. Find the total sales per category.

```
select p.product_category, sum(o.price) as total_sales from order_items as o  
join products as p  
on o.product_id = p.product_id  
group by p.product_category  
order by total_sales desc;
```

4. Calculate the percentage of orders that were paid in instalments.

```
select round( count(distinct case when payment_installments >1 then order_id end)*100  
/count(distinct order_id) , 2) as Percentage_installments_orders from payments;
```

5. Count the number of customers from each state.

```
select customer_state, count(customer_id) as total_customers  
from customers  
group by customer_state;
```

Intermediate Queries

1. Calculate the number of orders per month in 2018.

```
select extract(year from order_purchase_timestamp) as Year_extracted,  
           extract(month from order_purchase_timestamp) as month_extracted,  
           count(customer_id) as Number_of_customers  
from orders  
where extract(year from order_purchase_timestamp) = 2018  
group by Year_extracted, month_extracted  
order by month_extracted;
```

2. Find the average number of products per order, grouped by customer city.

```
with count_per_order as  
(select o.order_id, o.customer_id, count(oi.order_id) as order_count  
from orders as o  
join order_items as oi  
on o.order_id= oi.order_id  
group by o.order_id, o.customer_id)
```

```
select c.customer_city, round(avg(cp.order_count), 2) as avg_order  
from customers as c  
join count_per_order as cp  
on c.customer_id= cp.customer_id  
group by c.customer_city  
order by avg_order desc;
```

3. Calculate the percentage of total revenue contributed by each product category.

```
select p.product_category, round(sum(oi.price),2) as revenue,  
round((sum(oi.price)/ (select sum(price) from order_items))*100, 2) as revenue_per_category
```

```
from products as p
join order_items as oi
on p.product_id= oi.product_id
group by p.product_category
order by revenue_per_category desc;
```

4. Identify the correlation between product price and the number of times a product has been purchased.

```
select p.product_category, count(oi.product_id) as count_of_products,
round(avg(oi.price), 2) as avg_price
from products as p
join order_items as oi
on p.product_id= oi.product_id
group by p.product_category;
```

5. Calculate the total revenue generated by each seller, and rank them by revenue.

```
select seller_id, total_sales, rank() over (order by total_sales) as ranks
from (
  select s.seller_id, sum(oi.price) as total_sales
  from sellers as s
  join order_items as oi
  on s.seller_id = oi.seller_id
  group by s.seller_id) t
order by ranks;
```

Advanced Queries

1. Calculate the cumulative sales per month for each year.

with monthly_sales as

```
(select extract(year from o.order_purchase_timestamp) as sales_year,  
     extract(month from o.order_purchase_timestamp) as sales_month,  
     round(sum(oi.price), 2) as Monthly_Sales  
  from orders as o  
  join order_items as oi  
    on o.order_id = oi.order_id  
 group by extract(year from o.order_purchase_timestamp), extract(month from  
o.order_purchase_timestamp)  
 order by extract(year from o.order_purchase_timestamp), extract(month from  
o.order_purchase_timestamp))
```

```
select sales_year, sales_month, Monthly_Sales,  
ROUND(SUM(monthly_sales) OVER (PARTITION BY sales_year ORDER BY sales_month  
ROWS BETWEEN UNBOUNDED PRECEDING AND CURRENT ROW), 2) AS  
cumulative_sales  
FROM monthly_sales  
ORDER BY sales_year, sales_month;
```

2. Calculate the year-over-year growth rate of total sales.

with year_sales as

```
(select extract(year from o.order_purchase_timestamp) as sales_year, round(sum(oi.price), 2) as  
total_sales  
  from orders as o  
  join order_items as oi  
    on o.order_id = oi.order_id  
 group by extract(year from o.order_purchase_timestamp)  
 order by extract(year from o.order_purchase_timestamp))  
  
select sales_year as curr_year_sales, total_sales,  
LAG(total_sales) OVER (ORDER BY sales_year) AS previous_year_sales,  
round(  
(total_sales - LAG(total_sales) OVER (ORDER BY sales_year))  
/LAG(total_sales) OVER (ORDER BY sales_year)*100,
```

```
2) as YoY_Sale_Percentage  
FROM year_sales  
ORDER BY  
sales_year;
```

3. Identify the top 3 customers who spent the most money in each year.

```
WITH customer_yearly_spend AS (  
SELECT  
YEAR(o.order_purchase_timestamp) AS sales_year,  
o.customer_id,  
ROUND(SUM(oi.price), 2) AS total_spent  
FROM orders o  
JOIN order_items oi  
ON o.order_id = oi.order_id  
GROUP BY  
YEAR(o.order_purchase_timestamp),  
o.customer_id  
,  
ranked_customers AS (  
SELECT sales_year, customer_id, total_spent,  
DENSE_RANK() OVER (  
PARTITION BY sales_year  
ORDER BY total_spent DESC  
) AS spend_rank  
FROM customer_yearly_spend  
)  
SELECT  
sales_year, customer_id, total_spent  
FROM ranked_customers  
WHERE spend_rank <= 3  
ORDER BY sales_year, spend_rank;
```