

# DIANA JEAN C. TUQUIB

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## EDUCATION

### **Algonquin College (Ottawa, Canada) Diploma Program**

Web Development and Internet Applications (2021 - Expected 2023)

- GPA: 3.92/4.0

### **Ateneo de Davao University (Davao City, Philippines)**

AB Psychology (2015 - 2018)

AB Mass Communication (2010 - 2014)

## PROGRAM-RELATED SKILLS

**Front-End Languages:** HTML, CSS, SASS, JavaScript, C#

**Back-End Languages:** C#, Python, SQL

**Operating Systems:** Windows, Linux, Mac

**Database Management Systems:** MariaDB, MySQL Workbench

**Tools:** Visual Studio Code, Visual Studio, PyCharm, DataGrip, Typora, Atom, VNC Viewer, Wireshark, PuTTY, Microsoft Office (Word, PPT, Excel, Outlook), Github

**Graphics:** Adobe Illustrator, Adobe Photoshop, Adobe XD, Canva

## WORK EXPERIENCE

### **Sales Executive, International Business**

IX Global Services, Malaysia (2019 - 2021)

- Negotiated prices with clients and vendors, increasing profit margin to up to 70%
- Increased the total sales by 815.0% from 2019 to 2020
- Increased the total sales by 63.3% from 2020 to 2021
- Managed old and new clients from Asia Pacific and Europe

### **Project Development Officer, Tech4ED**

Department of Information and Communications Technology, Philippines (2017 - 2019)

- Became the go-to staff member in presenting and persuading several potential stakeholders to take part in DICT Projects
- Created modules that were chosen and used to train people in all areas under Mindanao Cluster 3
- Promoted as the Lead Trainer for the entire cluster after a month of evaluation
- Trained several groups of stakeholders how to maximize productivity by using offline and online applications

## OTHERS

**Affiliations:** Toastmasters International

**Languages:** English (Fluent), Cebuano (Native), Tagalog (Fluent)

## REFERENCES

**Jérôme Mizon**

Program Coordinator, Algonquin College

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