

Pursuing a **Minor** degree in **Management** offered by Shailesh J. Mehta School of Management, IIT Bombay

SCHOLASTIC ACHIEVEMENTS

- Among the **top 1.2%** out of 1.2 Million+ students in **JEE Main** and the **top 3%** of 2.5 lakh students in **JEE Advanced** ['20]
- Secured **rank 1** in the school in International English Olympiad, conducted by the Science Olympiad Foundation ['17]

POSITIONS OF RESPONSIBILITY

Marketing Manager | *Techfest, IIT Bombay*

[Apr '22-Present]

Core team member for 26th edition of Asia's Largest Science and Tech Festival | Budget:

| Footfall:

Marketing	<ul style="list-style-type: none"> • Procured cash sponsorship of worth over _____ and kinds of worth over _____ till date • Pitched and negotiated with 100+ companies across the globe from various sectors for the collaboration
Leadership & Management	<ul style="list-style-type: none"> • Leading a two-tier team of 100+ students to plan, acquire and manage the sponsorship for the festival • Supervised functioning and optimized SEO of LinkedIn and content with 240 % YoY growth in followers • Fostered an SEO-optimized portal catering to over 2000 college ambassadors Pan India on a daily basis
International Relations	<ul style="list-style-type: none"> • Effectuating the Int'l Summits on industry and media digitization involving 800+ corporate participants • Negotiating with 60+ embassies and consulates to rope in international participation for Techfest
Initiatives	<ul style="list-style-type: none"> • Catering to 9000+ school students across 10+ cities by initiating the nationwide Techfest Olympiad • Initiating Ed-conclave in a hybrid mode involving 35+ professors and benefiting 100k+ students globally • Outlining the nationwide competition along with NITI Aayog, Government of India utilizing 8.7k+ ATL

KEY PROJECTS

Deutsche Bank | *Project Bonds* | *Manch 5.0*

[Dec '21-Mar '22]

Mentored by professionals to analyze the emergence of Indian companies in the global capital markets

- Scrutinized a **case study** on Continuum Green Energy benefiting from project bonds as an alternate source of **debt funding**
- Led a team of **6** and secured **Rank 3rd** among **20+ teams** for displaying exceptional **analytical** as well as **financial skills**

Data Structure & Algorithms | *Summer of Science* | *Maths and Physics Club, IIT Bombay*

[May '21-July '21]

An initiative by the Institute Technical Council of IIT Bombay to boost knowledge of pure sciences

- Explored the field of **DSA** from various online resources and studied the mathematical models, and got insights into its working
- Learned and made a report on several ways of arranging, **processing**, and **storing** of data using arrays–lists and dictionaries

Reverse Engineering & Simulating | *Course Project* | *Guide: Prof. Shantanu Tripathi*

[Feb '22-Apr '22]

- Coordinated with a team of **5** to delineate a **CAD prototype** of an improved version of the door hinge using Solidworks
- Conducted FMEA & stress **analysis** for the prototype and proved operational reliability using simulations on the MSC Adams

Identification of Problems | *Course Project* | *Guide: Prof. Parag Bhargava, Material Science*

[Apr '21-May '21]

- Interviewed **75+ stakeholders** to investigate unique and existing problems in society that can be solved by the materials
- Presented a thorough report on an issue related to the material of face masks in an effort to come up with a creative solution

PROFESSIONAL EXPERIENCE

Business Development Intern | *Index Labs & Consultants*

[Dec '21-Jan '22]

Awarded **Letter of Recommendation** by the Founder - CEO for exemplary work during the internship period

- Worked as a part of the **collaboration core team** of the company negotiating with, and managing clients for the projects
- Conducted extensive **market research** in the construction industry & conferred targeted business solutions to increase reach

EXTRACURRICULAR ACTIVITIES

Social Work	<ul style="list-style-type: none"> • Conducted 120+ myth buster sessions regarding Eye Donation Awareness in association with 15+ NGOs targeting record over 2500+ pledges under the online social initiative called 'Drishti' ['21] • Promoted betterment of differently-abled people through 50+ awareness sessions reaching 43K+ people, and associating with 15+ prominent NGOs to provide jobs under 'Saksham' ['21] • Served 80+ hours of volunteering work for Green Campus, under National Service Scheme, IITB ['21]
Oratory & Writing Skills	<ul style="list-style-type: none"> • Anchored an interactive orientation of Techfest for an audience of 400+ college students ['22] • Wrote a blog about 'Mysterious Lake' (Lonar Lake) published on official website of NSS-IITB ['21]
Cultural	<ul style="list-style-type: none"> • Mentored a group of 5 college freshers during the Freshiezza Photography competition ['22] • Successfully completed the Guitar learning course by professionals in Summer School of Cult ['21] • Stood as 1st runner-up in the themed Photography competition among 40+ participants ['21] • Awarded Best Content & Knowledge award in Inter school Bal Vigyan among 50+ schools ['18]
Technical	<ul style="list-style-type: none"> • C++, R programming, MATLAB, MS Office, SolidWorks, LTspice, ImageJ, Adobe Lightroom

