



Surabhi Gupta  
Mechanical Engineering  
Indian Institute of Technology Bombay

210100154  
B.Tech.  
Gender: Female  
DOB: 07/03/2003

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2025	

Pursuing a minor in Design at the Industrial Design Centre School of Design

## SCHOLASTIC ACHIEVEMENTS

- Selected as one of the 2 finalists from IIT Bombay for Bain & Company's national-level True North Scholarship [23]
- Conferred with KVPY fellowship & NTSE scholarship awarded to the top 1% & 0.1% of candidates nationally [21, '19]

## PROFESSIONAL EXPERIENCE

Oister Global | Analyst Intern [May '23 - Jul '23]

Received a letter of recommendation from the COO, underlining exceptional versatility & ability to work independently

- Highlighted Oister's investment appeal to Blackstone's BXI Investments by meticulously researching 15+ pitching points
- Initiated foundational work for a new product with 80 lakh+ prospects by analyzing 'investor accreditation' intricacies
- Authored an article assessing 5+ factors for private market outperformance to showcase its advantage over public markets

## WORKSHOPS

Procter & Gamble | Spotlight Program [May '23]

- Selected among India's top 50 undergraduates after a rigorous testing procedure for a 2-day workshop at P&G Hyderabad
- Proposed improvements after examining and understanding the production & supply procedures for 5+ consumer products

## POSITIONS OF RESPONSIBILITY

Placement Team | Institute Internship Coordinator [Jun '23 - Present]

- Entrusted with streamlining internship procedures for 2000+ students and 300+ recruiters as a part of a 24-membered team
- Building & fostering relations with executives across 250+ firms & coordinating with 100+ renowned universities globally
- Targeting a 15% y-o-y increase in internship opportunities by analysing old statistics, targetted contacting & data-mining

Student Mentorship Program | Department Academic Mentor [May '23 - Present]

- Selected to be part of a 55-membered team screened through a rigorous process consisting of SoPs, interviews & peer reviews
- Mentoring six sophomores empowering their academic, personal & extra-curricular pursuits with personalized guidance

Undergraduate Academic Council | Institute Finance Convener [May '22 - Apr '23]

- Secured INR 15 lakh+ sponsorship from 10+ firms including IMC Trading, Kedaara Capital & Tower as an 8-member team
- Facilitated interactive sessions with the Chief Economic Advisor of India & the founder of the Anand Rathi Group

## KEY PROJECTS & FREELANCE

L.E.K. Consulting | Freelance Project [Sep '22]

- Performed competitor benchmarking for a multinational education provider, on a due diligence case for asset acquisition
- Conducted a comprehensive analysis of the distribution of educational curricula in a fact base of 175+ Bangalore schools

Boston Consulting Group | ShelfSentry | Ideathon [May '23]

- Ranked among the top 27 teams nationally & top 3 teams from IIT Bombay for the semi-finals out of 1700+ applicants
- Accomplished 3X increase in sales potential by ideating an AI-driven system for detecting misplaced items in supermarkets

Deutsche Bank | Artificial Intelligence in Banking | Manch 6.0 [Dec '22 - Apr '23]

- Received a special mention among 30+ for an outstanding presentation & research after undergoing professional training
- Analyzed how Large Language Models are used in banking, including their applications, real-life examples, & challenges

Strength of Materials | Groove Stress Concentration | Course Project - Prof. Amit Kumar Singh [Mar '23 - Apr '23]

- Achieved less than 1-5% error in analysis, earning bonus marks from the professor as recognition for exceptional work
- Optimized steel component design by analyzing groove radii's impact on stress via analytical and finite element methods

## EXTRACURRICULAR ACTIVITIES

Sports	<ul style="list-style-type: none"><li>Bestowed with a Gold medal at the prestigious 4th Invitational National Karate Championship</li><li>Ranked second, clinching a Silver medal at the 5th Invitational National Karate Championship</li><li>Received a Silver medal at the state-level Kaikan Open Karate Championship recognised by GOI</li><li>Awarded a Blackbelt in Karate by the Japan Karatedo Association after 4 yrs of rigorous training</li><li>Honoured with a Silver medal at the first Women's IITB Weightlifting General Championship</li></ul>
Speaking Arts & Languages	<ul style="list-style-type: none"><li>Delivered a TED-Ed talk with 1.2k+ views on the official channel, selected from 750+ students</li><li>Achieved international rank 1 in the International Olympiad of English Language by Silverzone</li><li>Distinguished as the first student to score a perfect 100 in the Spanish CBSE board in DPSN</li></ul>
Design	<ul style="list-style-type: none"><li>Ranked 3rd internationally among 35+ teams in video presentation category at RoboSub '22</li><li>Ideated &amp; executed marketing creatives for 20+ institute events, including a trailer with 15k+ views</li></ul>