Shlok zanwar   **210100138**
Mechanical Engineering   **B.Tech.**
Indian Institute of Technology Bombay   **Gender: Male**
                                                      DOB: 20/06/2003

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2025	

Pursuing a Minor Degree in **Computer Science and Engineering** from the CSE Department, IIT Bombay

Scholastic Achievements

- Achieved All India Rank **849** in **JEE Advanced** and a **99.88** percentile in **JEE Main** examinations   *['21]*
- Attained a State rank of **59** in Maharashtra's **MHT-CET** exam from among **0.26** million+ candidates   *['21]*
- Recipient of **KVPY** Fellowship for securing **99.7** percentile in the exam among **0.4** million candidates   *['21]*
- Selected as **UG Teaching Assistant** for **50+** students in the course **PH107** based on academic prowess   *['23]*

Positions of Responsibility

Marketing & Finance Manager | Abhyuday, IIT Bombay   *[April '23 - Present]*
*Asia's largest student-run social body for Leadership & Impact | Patronages: **UNICEF, PETA** | Lives Impacted: **100K+***

Leadership	• Leading a team of **200+** volunteers to execute **10+** competitions, **50+** events & **80+** campaigns • Orchestrating the planning & execution of 1st ever student led TED talk- **TEDxIITBombay**
Milestones	• Secured cash sponsorship worth **INR** & kind worth **INR** from leading global firms • Hiked sponsor conversions by **125%** via ROI-driven proposals & asset monetization techniques • Forged an alliance with **CSR** of BPCL to conduct menstrual health campaign | Impact: **200+** • Negotiated deals for CR Program worth **INR** with **150%** y-o-y growth in the net budget
Initiatives	• Associated with Green Yatra NGO to conduct plantation drives in **60+** cities across the nation • Piloting the Career Counselling Campaign, covering **80+** BMC schools catering to **2K+** students • Driving global reach with Abhyuday's podcast series, captivating **1M+** Spotify users worldwide

Media and PR coordinator | Student Alumni Relations Cell, IIT Bombay   *[June '22 - March '23]*
*Among the **6** selected out of **100+** applicants working under **Dean ACR** to foster & enrich student-alumni interaction*
- Curated content & carried out profound publicity of **20+** events causing **200%** growth in SARC follower count
- Co-authored institute's monthly newsletter - 'Knowledge Tree' with a readership of **70,000+** alumni worldwide
- Managed the portfolios responsible for organizing SARCasm, IITB's biggest crypt hunt with **2.5k+** participants

Professional Experience

Business Development Intern | Stepapp.ai   *[Dec '22 - Feb '23]*
*Awarded a **Letter of Recommendation** for exemplary performance | Gamified e-learning platform for K12 education*
- Facilitated implementation of gamification & interactive features, resulting in a **15% boost** in user engagement
- Led **5K+** surveys to gather feedback, driving **25% improvement** in user satisfaction via product enhancements
- Drove strategic market research initiatives | Conducted in-depth analysis, identified opportunities for expansion

Key Projects

Climate Change Risk Assessment | Research Project | Finance Club, IITB   *[June '23 - Present]*
- Developed the mean-variance framework to appraise **20+** firms' financial risks and provide actionable insights
- Quantified the financial implications, revealing a **15%** increase in D/E ratio and a **10%** decline in profitability
- Developed **5 KPIs** to monitor and track risks resulting in a **25%** improvement in risk management effectiveness

Finite Element Analysis | Course Project | Dept. of Mechanical Engg., IITB   *[Mar '23 - Apr '23]*
- Leveraged **SolidWorks** software to model **20+** components & apply appropriate constraints using fine meshing
- Demonstrated a high accuracy with error margin of **5%** by comparing FEA simulations with analytical solutions

Extracurricular Activities

Case Studies	• Secured a **top 40** spot amongst **200+** candidates in **BCG's** Bruce Henderson Ideathon *['23]* • Successfully completed **Accenture's** Strategy Consulting Virtual Internship program *['23]*
Sports	• Selected for **Inter IIT Basketball** Camp consisting of **top 24** players of the institute *['22]* • Played a key role in the team to achieve 3rd **Place** finish at Institute Basketball Playoffs *['23]* • Awarded **Man of the Match** at **District Level** Cricket Tournament by Rotary Club *['19]*
Cultural	• Achieved the **Gold** medal for Hostel 9 at Duet **Classical Music GC** as a Tabla player *['23]* • Featured as **Vocalist & Tabla player** before **3K+** audience at IITB's music showcase *['23]* • Clinched the 1st Position in vocals amongst **60+** participants at Pace EOS Jr college fest *['19]* • Performed as **Lead actor** in Sophieprod - Drama fest by the sophomores of IIT Bombay *['22]*
Accolades	• Attained **AIR 22** in Brain Development Scholarship Exam from among **100K+** students *['18]* • Bagged the 1st **rank** among **50+** school teams in zonal Cadbury BournVita Quiz contest *['16]*
Technical	• Developed a obstacle manoeuvring Wi-fi controlled robot liaising with **ESP-32** module *['22]* • Well acquainted with C, C++, Python, SolidWorks, Microsoft Office, HTML and LaTeX