

Pursuing a **minor** degree from **Industrial Engineering and Operations Research** (IEOR) department, IIT Bombay

SCHOLASTIC ACHIEVEMENTS

- Received **KVPY** fellowship awarded by Government of India; secured **99.85** percentile out of **0.1 million** students [2020]
- Secured a percentile of **99.90** (**1.2M+** students) in JEE Mains and of **98.83** (**0.16M+** students) in JEE Advanced [2020]
- Recipient of the **NTSE** scholarship granted by NCERT to top **0.1%** class Xth applicants out of **1.1 million** students [2018]
- Bagged **Bronze** medal in Dr. Homi Bhabha Balvaidnyanik Examination; in top **0.15%** out of **0.1M+** students [2017]

POSITIONS OF RESPONSIBILITY

Core Group Member | Marketing | Mood Indigo 2022 [Apr'22-Present]

Asia's Largest College Cultural Festival | Net Worth: INR XX Million | 146,000+ footfall | 4,000+ colleges | 240+ events

- Pursuing a target of **INR XX Million+** cash through corporate sponsorship and **INR XX Million+** of the media deliverable
- Spearheading a **2-tier** team of **200+** volunteers to ensure seamless on-ground execution and enhanced sponsor experience
- Procured sponsorship worth **INR XX Million** till date across EdTech, Apparels, Footwears & nascent sectors like NGOs

Key Initiatives:

- Achieved **XXX%** increase in sponsor conversions by introducing **ROI-driven** proposals & **asset monetisation** technique
- Conceptualized and marketed **Mood Indigo Store**, gamified e-commerce platform for promoting **XX+** Instagram businesses
- Devising **pan-India publicity** strategy backed by **visitor data & media analytics**, exploring **X+** new digital mediums

Institute Academic Coordinator | Career Cell | Undergraduate Academic Council (UGAC) [May'21-Mar'22]

Selected among the 12 out of 150+ applicants after rigorous interviews, addressing the queries of 5,000+ undergraduates

- Instituted **Internship Preparation Programme** - **12+** sessions; **5+** club collaborations; **2,500+** unique registrations
- Pioneered **GRAD Booklet** - higher studies guide with **20** university specific application insights and **50** senior profiles
- Organized **Learners' Space** - certified summer workshops; **19** courses; **5,100+** registrations (**50%** y-o-y increase)

PROFESSIONAL EXPERIENCE

Investment Analyst | DAM Capital Advisors Limited (formerly IDFC Securities) [Mar'22-Apr'22]

Awarded a letter of recommendation by the Managing Director for exemplary performance in Chemical Industry division

- Created a **peer benchmarking model** to position the client in **INR XXX Billion** Indian speciality chemicals industry
- Identified **5 demand drivers** of **6.6%** industrial growth rate despite low consumption of commodities like paints, coatings

Supply Chain Optimization Intern | Kasturi Agrotech [Apr'20-Jun'20]

Formulated debit-based distribution model to overcome the shortage of fertilizers for farmers during COVID-19 pandemic

- Optimized the flow of inventory by allocating fertilizer supplies worth **INR XXX Million** among **XXX+** retailers in state
- Achieved **record-high** regional sales of **XX+** tonnes of fertilizer (**XX%** y-o-y increase); highest in Maharashtra state

KEY PROJECTS

Value vs Growth vs Thematic Investing | Finsearch | Finance Club, IIT Bombay [May'21-Jul'21]

- Analyzed the **annual reports** of **200+** companies to select **50+** stocks for **portfolios** in Growth and Thematic Investing
- Identified **20** undervalued stocks among **100+** across **10** sectors in **FY-2014** using the discounted cash flow method

Stock Market Analysis | Summer of Science | MnP Club, IIT Bombay [May'21-Jul'21]

- Delivered **actionable** insights to improve stock analysis of **5** sectors supported by **technical & fundamental** indicators
- Scrutinized **20+** technical indicators and **10+** fundamental ratios and applied it to the Indian stock market for 3 months

Thermoacoustic Refrigeration | Course Project (Guide- Prof. P. Sunthar) [Mar'22-Apr'22]

- Addressed inept **vaccine storage** by implementing the **thermoacoustic refrigeration** involving minimal moving parts
- Efficiently modelled **resonator tube** to store vaccine at a temperature of **65 Kelvin** through **heat exchanger** application

EXTRA-CURRICULAR ACTIVITIES

Speaking Skills	<ul style="list-style-type: none"> Received special-mention at MUN, VNIT Nagpur and represented Brunei in the UNSC Council [17] Secured 1st position in the state-level extempore competition among 180+ participants [18] Delivered guest lecture at Gurukul Olympiad School on JEE preparation; 600+ attendees [20]
Sports	<ul style="list-style-type: none"> Represented 5+ districts as part of the Softball divisional team at Maharashtra state level [17] Undertook yearlong rigorous training in general fitness under NSO program, IIT Bombay [21]
Academics	<ul style="list-style-type: none"> Secured 97.6% in the CBSE Board Examination ranking 2nd in the Aurangabad district [18]
Tech. Skills	<ul style="list-style-type: none"> Languages: C++, Python, MATLAB, Octave Programming: LaTeX, MS Office, AutoCAD, Adobe
Miscellaneous	<ul style="list-style-type: none"> Completed 8 levels of Abacus; secured 1st position (out of 100+ students) for 5 years [09-'17] Organized The Ten Minute Million; assisted 5+ startups to raise INR 5 Million in 10 min [20]