

PROFESSIONAL EXPERIENCE

Campus Fund | Investment Associate [Jul'23 - Present]

- India's first and only sector-agnostic Venture Capital Fund investing in student-led startups; Total AUM:
- Leading the end-to-end **deal management** of an early-stage **fintech** startup for a seed funding round
 - Evaluated investment opportunities in **10+** tech-driven startups using **6+** parameters | Potential funding:
 - Analysed **2** startups to invest in using consulting frameworks like **Porter's 5 forces**, and **Value Chain Analysis**
 - Identified **3** white spaces in the Indian **ed-tech** sector and projected a **TAM** of **INR 12.3B** for an evolving startup

IndiaBulls Housing Finance | Treasury Intern [Jun'23 - Jul'23]

- India's third largest housing finance company regulated by the Reserve Bank of India; Total AUM: **INR 700B+**
- Explored **debt-raising avenues** for IndiaBulls by analysing the debt markets of **3** countries via **20+** research papers
 - Benchmarked the firm against **4+** competitors by comprehending **5+** banking parameters like **CRAR, NIM, ROA**
 - Scrutinised the process of **provisioning the loans** for NBFCs by investigating **3** reports on **expected credit loss**
 - Identified bond sales potential to mutual fund houses by studying **8** debt mutual funds on **6** metrics over **36** months

POSITIONS OF RESPONSIBILITY

Manager, Finance Club | Undergraduate Academic Council, IIT Bombay [Apr'23 - Present]

- Leading a team of **8**, fostering interests in the fields of finance, economics, and blockchain among **10K+** students
- Conceptualising the **4th** edition of **FinFest**, a finance and economics summit | Budget: | Viewership:
 - Organising a **banking** and **finance** conference with **RBI** | Received **60+** economics abstracts | Budget:
 - Spearheading the formation of a **Private Equity** casebook with **15+** cases to help **1.2K+** students with placements
 - Repurposed the IITB Investment Team into **India's first** college VC team to assist an **INR 12B** fund in deployment
 - Conducted a month-long **algorithmic trading** competition, and received **200+** entries | Cash Prizes: **INR 200K**
 - Launched **FinSearch**, a program to promote research in Finance with **8** projects, and received **1.1K+** registrations

Administration Co-ordinator | 52nd Mood Indigo, IIT Bombay [May'22 - Dec'22]

- Asia's Largest College Cultural Festival | Net Worth: **INR 80M** | Footfall: **1,46,000+** | Events: **250+**
- Led a team of **50+** volunteers to expand the stakeholder base by integrating **15K+** junior college students of Mumbai
 - Secured deals worth by negotiating with **7+** organisations to provide a showcase platform to the winners

PROJECTS UNDERTAKEN

Driving Business Growth by Improving Client Experience | Manch 6.0 | Deutsche Bank [Dec'22 - Apr'23]

- Identified **10+** customer-centric **KPIs** in the **global automotive industry** by scrutinising **15+** car manufacturers
- Achieved **80%** accuracy in predicting **revenue growth** for **3** companies by modeling **5** KPIs on revenue outcomes
- Projected a **6.3%** revenue increment for **Tesla** in **Q2'24** by employing **linear** and **vector autoregression** models

Competitiveness for Sustainable Enterprises | Research Project | 5Paisha [Aug'22 - Sep'22]

- Identified **6** inhibitors affecting **Tata Motors'** growth in the **EV industry** by benchmarking it with **5** competitors
- Proposed **4** avenues for strategic expansion by analysing the split between **CapEx** and **OpEx** in the Indian market
- Curated **2** **GTM** strategies for **African** markets by performing a root cause analysis using the **Ishikawa Diagram**

ACCOLADES AND EXTRA CURRICULAR ACTIVITIES

Scholastic	<ul style="list-style-type: none">Bagged an International Rank of 47 out of 90K+ students in the Social Science OlympiadPlaced in the top 2 percentile out of 0.15M+ aspirants in JEE Advanced Examination
Journalism	<ul style="list-style-type: none">Interviewed the Chief Economic Advisor of India on the post-covid economic recoveryEditor and writer of the annual entrepreneurship magazine of E-Cell Viewership: 50K+Published a blog on Metaverse with the Inter-IIT Technology Ambit Viewership: 20K+
Social Work	<ul style="list-style-type: none">Recycled 2500+ Kg of waste by participating in the world's biggest beach clean-up driveInstructed & mentored 100+ rural students in Abhyuday's Masti Ki Pathshaala campaignCurated content for Career Counselling Campaign, impacting 25K+ students of 80+ schools
Sports	<ul style="list-style-type: none">Received an A+ grade for stellar performance as a scout under the Government of IndiaUndertook a year-long rigorous training in athletics under National Sports OrganisationSecured first place in the intra-department basketball championship out of 1000+ students