

## PROFESSIONAL EXPERIENCE

**Product Management Intern** | *Bank of Baroda* [Jun'22 - Present]

- Benchmarked and performed **competitor analysis** of **10+** mobile banking applications and products prevailing in the UK
- Analyzed **90+** banking features in different segments to incorporate into and improve the bank's digital banking offerings
- Created a detailed **digital roadmap** of the company's banking products in the UK for the next **3** years to benefit **1 Lakh** users

## LEADERSHIP AND ORGANIZATIONAL ROLES

**Institute Secretary of Academic Affairs (UG)** | *Head, Career Cell* | *UG Academic Council, IIT Bombay* [May'22 - Present]

*Highest Nominated Student Officer, addressing the academic and career related queries of 5000+ undergraduates*

<b>Leadership</b>	<ul style="list-style-type: none"> <li>Spearheading a team of <b>4</b> coordinators to conduct activities promoting career guidance and awareness</li> <li>Working to improve the <b>academic policies</b> at the institute level by coordinating among <b>20+</b> bodies</li> </ul>
<b>Management</b>	<ul style="list-style-type: none"> <li>Organized Learners' Space with <b>14</b> courses, <b>1600+</b> students, <b>6700+</b> registrations (<b>40% y-o-y</b> increase)</li> <li>Conducted Internship Preparation Program aiding preparation of <b>2500+</b> students through <b>15</b> sessions</li> </ul>
<b>Initiative</b>	<ul style="list-style-type: none"> <li>Co-authoring first ever <b>Internship Bluebook</b> with information from <b>120+</b> seniors to aid <b>1200+</b> students</li> <li>Heading <b>Public Policy Club</b> promoting policy culture and conceptualizing the first <b>Public Policy Conclave</b></li> <li>Working on the policy aiming at the inclusion of <b>fourth year dual degree</b> students in internship season</li> </ul>

**Institute Academic Coordinator** | *Career Cell, UG Academic Council, IIT Bombay* [Jun'21 - Apr'22]

- Selected among 12 out of 150+ applicants, undertook various initiatives to aid the career related decisions of students
- Facilitated **9** programs, **30** sessions, **8** booklets with **23** collaborations and catered to the needs of **4500+** undergraduates

**Assistant Team Manager** | *IIT Bombay Racing* [Jun'21 - Mar'22]

- Part of a team of 100+ students building **India's fastest electric race car**; crowned overall **winner** at FSUK concept class 2021
- Analyzed **40+** companies and executed negotiations towards collectively generating a net sponsorship of **INR 5 million**

**Department Academic Mentor** | *Student Mentorship Program, IIT Bombay* [May'22 - Present]

- Among **27** students selected from **86** applicants aiming to establish an overall support system for **120+** sophomores
- Mentoring **six 2<sup>nd</sup> year** UG students by guiding them in their academic, personal development and extracurricular pursuits

## KEY PROJECTS

**Understanding ESG and Impact Investing** | *Manch 5.0* | *Deutsche Bank* [Dec'21 - Mar'21]

- Ranked **1<sup>st</sup>** at the institute level among **20** teams, selected from **360+** applicants for a corporate skill development program
- Researched about the objectives, implementations, challenges, and crisis management aspects of **impact investing** and **ESG**
- Analyzed two case studies on multinational corporations highlighting their journey of incorporating ESG successfully

**Trading of Currencies and Commodities in Stock Market** | *Angel Broking and Finance Club, IITB* [Jun'21 - Aug'21]

- Studied the workings of **forex** and the **commodity markets** and critically analyzed the pivotal differences between them
- Scrutinized the correlation between **crude oil price** and **USD**, meticulously reviewing the macroeconomics affecting them
- Devised a profitable **investment strategy** after investigating the past **15+** year trends between USD and Crude oil prices

**Consumer Theory and Behavioral Analysis** | *Summer of Science* | *MnP Club, IIT Bombay* [May'21 - Jul'21]

- Analyzed real life situations describing consumer behavior by exploring concepts like **Utility** and **Water Diamond Paradox**
- Explored concepts of **behavioral analysis** and investigated psychological thought processes of consumers in the market

**Improvement of production of Tree Free Paper** | *Course Project* | *Prof. Parag Bhargava* [Dec'21 - Feb'21]

- Analyzed the scope of improvement in production of tree free paper as an alternative to mill paper to bolster sustainability
- Interviewed Bluecat Paper and identified **areas of improvements** towards technology, efficiency and lack of proper markets

## EXTRACURRICULAR ACTIVITIES

<b>Certifications</b>	<ul style="list-style-type: none"> <li>Completed the professional <b>Green Belt</b> certification in <b>Lean Six Sigma</b> course offered by <b>KPMG</b></li> <li>Awarded with <b>High Commendation</b> at the Youth Bridge India <b>Model United Nations Conference</b></li> </ul>
<b>Music</b>	<ul style="list-style-type: none"> <li>Pursuing the final year of a <b>7-year</b> diploma course in <b>Classical Music</b>, clearing <b>6</b> exams over <b>6</b> years</li> <li>Completed <b>3</b> years of training in <b>Harmonium</b> and passed 3 exams securing <b>first division</b> in 2</li> </ul>
<b>Dance</b>	<ul style="list-style-type: none"> <li>Trained rigorously in <b>Bharatnatyam</b> for over <b>6</b> years, securing <b>first division</b> in 4 out of 6 exams</li> <li>Completed a year-long certified <b>diploma</b> course in Western Dance, learning <b>10+</b> dance forms</li> </ul>