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Indian Institute of Technology, Bombay

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B.Tech.
Gender: Female
DOB: 19-10-2001

| Examination | University | Institute | Year | CPI / % |
|-------------|------------|------------|------|---------|
| Graduation | IIT Bombay | IIT Bombay | 2023 | null |

PROFESSIONAL EXPERIENCE

Spark Capital Advisors | Investment Banking Intern [May '21 - July '21]

*One of India's leading mid-market, full-service investment banks advising on deals aggregating to over **USD 2.2 billion***

- Diversified company portfolio by recommending **30+ startups** for investment based on analysis of **250+** FinTech companies
- Developed a quantitative model for evaluating B2B FinTech startups by identifying 3 KPIs pivotal to growth in the sector
- Prepared a Series B investment pitch for an AI-based financial service by benchmarking against 3 global counterparts
- Analyzed earnings reports of 7 Indian banks; used findings to establish an outlook on the **impact of COVID-19 on NPAs**

Edelweiss Tokio Life Insurance | Summer Intern [July '21 - present]

*One of India's fastest-growing private life insurers with revenue of **USD 280 million+**; received a **Letter of Recommendation***

- Formulated a strategy to **increase revenue by 5%** based on greater consumer acceptance of one-time premium payments
- Identified **4 key drivers** of market share growth via benchmarks against 23 competitors and evaluating public disclosures
- Created a framework to estimate industry growth by evaluating changes in household incomes and spending patterns
- Recommended 3 use cases of AI/ML in life insurance after reviewing emerging research trends and global industry data

POSITIONS OF RESPONSIBILITY

Editorial Board Member | Insight, IIT Bombay's Official Student Media Body [May '21 - present]

*Creating content circulated to **10k+** students with an online readership of **0.4 million+**; guiding **200+** student journalists*

- Conducted a **survey** to gauge awareness of students and response of institute bodies towards **sexual harassment** on campus; analyzed **30+** responses to formulate policy recommendations to relevant authorities and increase sensitization
- Spearheaded Summer Internship Blog 2021; collected and published testimonials from **30+** students, garnering **10k+ views**
- Drafted reforms to the electorate system after reviewing student concerns, ensuring **greater transparency** for 9k+ voters
- Led a team of 7** to explore effects of online learning on peer interactions; published findings reaching 1200+ students

Tournament Director | 13th IIT Bombay Debate [April '21 - present]

*Largest Debate Tournament in India with **300+** participants from across the world; managing a budget of **INR 0.25 million***

- Heading** a two-tier team of 30 members, including World Champions as chief judges to execute a debate championship
- Achieved **100% y-o-y increase** in number of organizers through targeted outreach and redesign of team structure
- Implemented a publicity plan to maximize participants from 50+ universities leading to 50% increase in registrations

Convener | Speaking Arts Club, IIT Bombay [April '20 - May '21]

- Hosted a panel discussion series on current affairs (**3k+ attendees**) with Ministers, MPs, and Indian billionaires
- Organized **10+** workshops for **90+** debaters leading to IITB's best-ever performance at the Asian debate championships

EXTRA CURRICULAR ACTIVITIES

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|-------------------------------|---------------------|-------------------------------|--|
| International Debating | Winner | World Debate Forum, Nepal '20 | Top 3 speakers; first ever Indian winning team |
| | Represented India | Asian Championship '20 | Competed against best debaters from 30+ countries |
| | Finalist | BRAC Debate, Bangladesh '21 | Top 5 speakers out of 130+ participants |
| National Debating | Best Speaker | BITS Pilani Debate '20 | Top- ranked out of 200+ international debaters |
| | | Indian Women's Debate '20 | India's largest all women's tournament |
| | Winner | Junior Debate Open '19 | Won the award at first-ever tournament |
| | Finalist | COEP Pune '21 | Youngest IITB debater to achieve this |
| | Top 10 Speakers | 7 National Tournaments | Outranked several national champions |
| Swimming | Represented IITB | Inter IIT Aquatics Camp '19 | 1/4 female freshmen selected out of 200+ |
| | Bronze Medal | Inter Hostel Swimming GC '19 | Highest ranked freshman breaststroke swimmer |

SOCIAL IMPACT AND INTERNATIONAL EXPOSURE

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|------------------------|--|
| Volunteer Work | <ul style="list-style-type: none"> Collected clothes and books for 10+ orphanages across Mumbai as part of Good Samaritan Mission Participated in Versova Beach Cleanup, removing litter from one of Mumbai's most polluted beaches |
| Course Projects | <ul style="list-style-type: none"> Proposed 4 cost-efficient solutions to mitigate the problem of recurring flooding in Mumbai Designed an ergonomic wastewater recycling system 30% cheaper than market alternatives |
| Foreign Travel | <ul style="list-style-type: none"> Completed 3 years of education in Botswana, Africa; travelled to 20+ destinations across 4 continents |