

## SCHOLASTIC ACHIEVEMENTS

- Secured **99.4** percentile in IIT-JEE Advanced among **12 lac** candidates and **99.7** percentile in JEE Mains [‘19]
- Recipient of the highly coveted **KVPY Scholarship**, DST, GoI with an All India Rank **931** out of **50,000** candidates [‘19]
- Recipient of the **National Talent Search Scholarship** (Top **0.1%** of **700,000+** students) given by Ministry of HRD, GoI [‘17]
- Ranked **6<sup>th</sup>** out of a batch of **30+** students in the 4-year B.S. Economics course, Dept. of Humanities and Social Sciences [‘20]

## PROFESSIONAL EXPERIENCE

**Summer Analyst | CENSIE Capital Partners | New Delhi, India.** [Mar ‘21 - Jun ‘21]

*A boutique Investment Banking firm focused on raising funds for Pre-Series A to Series B companies in the range of \$1M - \$20M*

- Prepared Investor presentations and MEMOs for different client funds (Global VCs & Strategic Companies) based on their thesis (Market Research Sources - VC portfolio scanning, Sector research reports, Venture Intelligence platform, Organic research)
- Conducted Preliminary Evaluation Calls with companies across different sectors like Ed-Tech, Fin-Tech & evaluated them based on quantitative metrics like GMV, LTV, CAC, Burn Rate etc. and qualitative metrics like product-market fit, differentiability etc.
- Analysed financial models (BS, P&L, CFS) of onboarded companies (mandate signed) to calculate **KPIs & Unit Economics**
- Deals worked on – **Adloid** (Deep-Tech AR-VR company | Series A round, \$3M); **Instoried** (Content enhancing SaaS comp.)

**Summer Associate | Land Ports Authority of India, Headquarters | Ministry of Home Affairs** [Jul ‘21 - Present]

*LPPI is responsible for cross border trade & immigration facilitation across 15,000kms long international border of India*

- Working in collaboration with a Senior Consultant at **Ernst & Young (EY)** on a research project of national importance
- Conducting a study focused on **India-Bangladesh** Trade and Connectivity via **ICP (Integrated Check Post)** Sutarkandi, Assam
- Analysing the data of last **10 years** collected through primary and secondary sources to identify key growth drivers and trends (Import-Export basket, infrastructural gaps, formal vs informal trade and tracing value chain of key traded products)
- Authoring a research paper to provide **strategic feedback** and **policy recommendations** to increase efficiency of trade at the ICP

## INTERNATIONAL EXPOSURE

**Incoming Semester Exchange Student | University of Geneva | Switzerland** [Sep ‘21 - Feb ‘22]

*One of the two students selected among 50+ candidates for a semester long academic and research-oriented exchange at UNIGE*

- Recipient of the Heyning-Roelli foundation **scholarship grant worth 5000 CHF** (INR 4L) based on merit, LoR, SoP and PI
- Enrolled at the prestigious **Geneva School of Economics and Management** - business school at University of Geneva
- Course curriculum – Corporate Finance, International Relations, Business Analytics, Econometrics, Introduction to Management

## RESEARCH EXPERIENCE

**Research Assistant | National Institute of Public Finance & Policy | New Delhi, India** [Dec ‘20 - Feb ‘21]

*Worked under the guidance of Dr. Amey Sapre, Assistant Professor, NIPFP, on the problem of Tax Evasion & Unaccounted Incomes*

- Studied **20+ years** of literature on Tax Evasion & Unaccounted Incomes to summarize gaps in existing research
- Analysed the problem of Tax Evasion and Unaccounted Incomes using a **Game-Theoretic computer simulation** approach
- Designed a framework to capture the **strategic interaction** between tax-payer & tax-authority; implemented it in python
- Constructed **1 and N period models** in python (**99.45% accuracy**) and computed the **Nash equilibria** using various algorithms
- Presented working models & research paper to the **Tax Intelligence Unit, Ministry of Finance, GoI** for their perusal

## POSITION OF RESPONSIBILITY

**Alumni Secretary | Student Alumni Relations Cell, IIT Bombay** [Jul ‘20 - Apr ‘21]

*Member of a two-tier team responsible for fostering the relations between 10,000+ students and distinguished alumni of IIT Bombay*

- Ideated and hosted a session on **CFA** taken by Mr. Gaurav Arora (CFA Charter Holder) which benefitted **120+ aspirants**
- Executed **Industrial Learning Program (ILP)**, secured **60+ Industrial projects** for students by approaching various alumni
- Organised **Core Talk for HSS Dept.** taken by Dr Neelesh Vernekar (CIO at IL&FS Fund) benefitting **50+ students**

## EXTRACURRICULAR ACTIVITIES

<b>Sports</b>	<ul style="list-style-type: none"><li>Awarded <b>Silver Medal</b> in <b>District level Cricket Tournament</b> (Faridabad, U-19) [‘18]</li><li>Professionally trained in <b>Kick Boxing</b>; won several <b>Intra Academy Tournaments</b></li></ul>
<b>Cultural</b>	<ul style="list-style-type: none"><li>Bagged <b>First Prize</b> in the institute’s exclusive <b>Freshie Fiesta Fashion Show</b> among <b>300+</b> participants; performed thematic ramp walk in front of <b>1000+</b> people</li><li>Offered to represent IIT Bombay at a National Level Fashion Show in Delhi.</li></ul>