

Abhay Soni Civil Engineering Indian Institute of Technology Bombay 210040002 B.Tech. Gender: Male

DOB: 24/04/2003

Examination	University	Institute	Year CPI / %
Graduation	IIT Bombay	IIT Bombay	2025

Pursuing a minor in Management offered by Shailesh J. Mehta School of Management, IIT Bombay

Scholastic Achievements

- Qualified the National Defence Academy examination amongst the top 0.02% out of 0.6Mn+ aspirants [2021]
- Ranked amongst top 0.18% out of 0.98Mn+ in JEE Mains and top 2% out of 0.16Mn+ in JEE Advanced [2021]

Positions of Responsibilty

Core Group Member, Cultural and Events Head | Mood Indigo, IIT Bombay

[Apr'23 - Present]

Asia's Largest College Cultural Fest | Net Worth: INR 80 Million | 146,000+ footfall | 4000+ colleges | 240+ events

- Spearheading a 3-tier team of 250+ members to execute 100+ events featuring 250+ artists nationally & globally
- Establishing strategic alliances & negotiating to secure acts worth INR 10 Mn+ under a total INR 1 Mn budget
- Capitalizing multifaceted deals with Embassies and Consulates of 50+ countries to raise funds worth INR 6 Mn+
- \bullet Pursuing a target sponsorship of INR 5 Mn+ through new avenues like tourism boards, cultural bodies & airlines Key Initiatives:
- $\bullet \ \ {\rm Devised \ strategic \ plans \ to \ execute \ 3+ \ production-based \ acts \ \& \ 6+ \ concept \ comedy \ acts \ adhering \ to \ market \ trends}$
- Integrated live performances within an art gallery with 25+ visual art settings to enhance artistic & crowd experiences
- Conceptualizing Global Village featuring 15+ countries fostering cultural exchange through discourse, art & food Institute Technical Convener | Aeromodelling Club, IIT Bombay [Jun'22 Apr'23]

Amongst the 8 selected from 60+ applicants catering to the interests of 4,500+ students in Aeromodelling

- Organized RC Plane Competition, club's flagship event with 440+ participants 50+ mentors & 100+ hours of flying
- Ideated and built a scaled-up real-time FPV (first person view) incorporated RC cockpit instituting a 2-tier team

Professional Experience

Inventohack Innovations Pvt Ltd | Business Development Intern

[Jan'23 - Mar'23]

Streamlined Operations & Decision-making for the stakeholders of Inventohack - India's first Electrochemical probe

- Developed and maintained KPI Dashboards reducing decision time by 40% and saving 80+ hours/month per team
- Assisted with cross-functional teams driving effective GTM strategies delivering an exceptional 2+ ROI on retentions
- Collaborated with **5+** Business Heads, actively supporting **OKR cycles** improving performance and goal alignment **Cost Benefit Analysis in a Circular Economy** | *IIT Roorkee Research Intern* [Mar'23 Apr'23]

Guide: Prof. Rajat Agarwal, Department of Management Studies

- Performed cost-benefit analysis on 4+ supply chains to calculate economic rate of return assesing economic benefits
- Classified the potential of **industrial symbiosis** for supply chains using **ERR** as the results of performed analysis

Key Projects

Algorithmic Trading | Self Project | Zerodha API

[Jan'22 - Mar'22]

- Devised 5+ candlestick patterns to assess risk management and track the price action of 50+ firms at the same time
- Modeled and built trading strategies using supertrend & renko on a **3-tier** feedback mechanism to reduce false signals **Credit-Score Algorithms** | Finsearch | Finance Club, IIT Bombay [Jul'23 - Present]
- Refined credit scoring models by conducting data analysis on 100,000 credit records, identifying pattern similarities
- Analysed credit data for 10+ banks, leading to 95% accuracy for credit scoring model by identifying 15 key factors Production and Distribution Optimization | Course Project | Department of Management [Feb'22]
- Analyzed research papers and applied a hierarchical planning approach developing a production distribution model
- Devised report analyzing models for a multinational firm minimizing costs & maximizing inventory efficiency by 10%

Extracurricular Activities

Aquatics	 Part of 10 member squad in Water Polo & 14 member squad in Aquatics Inter IIT camp ['22] Qualified for State Level Triathlon in two consecutive years covering across 16kms ['16,'17] 6 years of experience in Aquatics - Won 2 silver medals in Aquatics GC representing H5 ['22] 	
Technical	 Boeing Aeromodelling Competition - Fabricated a payload drop mechanism in RC plane ['2'] Developed a real-time FPV cockpit transmitter for enhanced VR airplane flight experience ['2'] Python, C/C++, LATEX, HTML, SQL, Microsoft Office, MATLAB, Adobe Illustrator & figma ['2'] 	
Others	 Awarded with Gold medal in the matheletics interschool relay amongst 40+ participants Selected for Pratham Saupan Badge at Scouts and Guides camp held at Pachmari, MP Represented Campion School, in the State Camp of Vidyarthi Vigyan Manthan 	
Social	• Drove impactful PETA activations, promoting compassionate treatment for animal welfare ['23]	