



Anubhav Agrawal  
Mechanical Engineering  
Indian Institute of Technology Bombay

22B0628  
B.Tech.  
Gender: Male  
DOB: 18/07/2004

| Examination | University | Institute  | Year | CPI / % |
|-------------|------------|------------|------|---------|
| Graduation  | IIT Bombay | IIT Bombay | 2026 |         |

Pursuing a minor degree in **Artificial Intelligence and Data Science** under C-MInDS department, IIT Bombay

## SCHOLASTIC ACHIEVEMENTS

- Awarded **change of branch (top 7%)** among **1,400+** students owing to exemplary academic performance ('23)
- Recipient of **KVPY** fellowship awarded by Government of India securing **99.65** percentile in 0.15M candidates ('21)
- Conferred with a state rank **23** in **NTSE** Stage-1 & **IOQM Merit** Certificate given to the **top 1%** students('20)

## PROFESSIONAL EXPERIENCE

**PwC (PricewaterhouseCoopers), India** | Summer Analyst (May '24 - Jul '24)

Received a **Letter of Recommendation** from the **Partner (ESG Deals & Strategy)** for exemplary work and ethic

- Drafted a **100+ page** sustainability report using **GRI framework** across **40+** standards for a real-estate developer
- Engaged with **180+** stakeholders to identify **20+** material issues for a **QSR** company with **\$1.5B+ market cap**
- Researched carbon credits markets and **5+ NETs** for financial modeling of a **24K+ acre** afforestation project

**Astor Finance Inc, New York, USA** | Founder's Office Intern

An NYC-based portfolio management software startup which recently secured **\$1M+** in its pre-seed funding round

- Led the incorporation of the "**Financial Independence, Retire Early**" (FIRE) concept into the app through market research across **8+** parameters, benchmarking against **5** US competitors, & developing mathematical models
- Developed new **portfolio calculations** to effectively address stock split & bond pricing issues affecting **3200+** users

**Western Capital Advisors, India** | Analyst Intern (Aug '23 - Nov '23)

Firm with **\$5M+** under management, **90+** clients in fintech, NBFC, SME across 15 states, and 3+ years of experience

- Analysed **credit risk** for **50+** companies, & identified **700+** new sales leads across **5** sectors using **Probe** software
- Enhanced quarterly sales by **9%** by negotiating a successful **deal** with a data software company for lead generation

## POSITIONS OF RESPONSIBILITY

**Placement Cell, IIT Bombay** | Institute Internship Coordinator (Jun '24 - Present)

Selected in a team of **24** out of **250+** applicants entrusted to secure, enhance and streamline internships for the institute

- Establishing and maintaining relations with leaders across **250+ companies** and **50+ international universities**
- Orchestrating institute-wide pre-internship talks, resume-making sessions, GDs, and interviews for **2500+ students**
- Analysing **historical statistics** and increasing targeted contacting to deliver **15% y-o-y increase** in internships

**Sustainability Cell, IIT Bombay** | Policies & Projects, Convener (Nov '23 - Apr '24)

Part of a team of **35** fostering transition to institute-wide sustainability through technical, policy & behavioural changes

- Compiled IIT-B's **first-ever sustainability report** by measuring and reporting impact across the **17 UN SDGs**
- Ideated and conducted an International Sustainability Hackathon with **350+** participants from over **10+** countries

## KEY PROJECTS

**Indian School of Business (ISB), Hyderabad** | Data Science Research Project (Dec '23 - Apr '24)

Worked with Prof. Gurvinder Sandhu on a research paper on Banks' Industry-Diversification and Debt Contracting

- Facilitated the data analysis & machine learning processes using softwares like **STATA** and **SAS** for 3 projects
- Analysed the impact of **Forward-looking statements** of **S&P500** companies on their valuation judgments

**Consult Club, IIT Bombay** | ConsultX Case Competition (Oct '23 - Nov '23)

Ranked **1st** among **100+** participants with a cash prize of **INR 15K** won for solving institute-wide logistics problems

- Conducted primary research with **370+** responses to gauge **3** issues in the parcel delivery system for **14K+** students
- Improved user satisfaction by **80%** by developing an optimisation method by engaging with **5** key stakeholders

## EXTRA-CURRICULAR ACTIVITIES

|               |   |
|---------------|---|
| Finance       | <ul style="list-style-type: none"><li>Achieved 3rd place in an institute-wide <b>finance quiz</b> during the Finance Club's annual FinFest</li><li>Achieved <b>15% CAGR</b> on a diversified portfolio using the <b>CAPM</b> model in a FinSearch project</li><li>Completed a distinguished course in <b>Financial Markets</b> with Honours at the <b>Yale University</b></li></ul> |
| Consulting    | <ul style="list-style-type: none"><li>Ranked in the top 20 teams in <b>BCG Ideathon</b> with an initiative to improve <b>solar panel</b> usage</li><li>Ranked <b>1st</b> out of <b>150+</b> applicants in the "<b>Transition to Electric</b>" project conducted by ITC</li></ul>  |
| Sports        | <ul style="list-style-type: none"><li>Secured <b>Gold Medal</b> for Alpha Company in <b>Basketball</b> General Championship in <b>200+</b> cadets</li><li>Trekged <b>Kalsubai</b>, the <b>highest peak</b> of Maharashtra standing at <b>5400 feet</b> with a team of 20</li></ul>  |
| Miscellaneous | <ul style="list-style-type: none"><li>Hosted E-Summit speaker sessions with CXOs of MNCs &amp; startup founders for audiences of <b>200+</b></li><li>Volunteered in <b>Career Counselling Campaign</b> targeted to 50K+ students from 600+ schools</li><li>Elected as the <b>head</b> of the school council overseeing cultural, sports, events, and academic affairs</li></ul>     |