



Ketaki Rajurkar
Civil Engineering
Indian Institute of Technology Bombay

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B.Tech.
Gender: Female
DOB: 2/9/2002

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2024	--

Pursuing a Minor Degree in **Humanities** from the department of **Humanities and Social Sciences**, IIT Bombay

SCHOLASTIC ACHIEVEMENTS

- Received **Kishore Vaigyanik Protsahan Yojana (KVPY)** Fellowship awarded by Government of India [2020]
- Secured **Rank 1** in the state of **Maharashtra** in the **SSC** board examination among **1.7 mn** students [2018]

PROFESSIONAL EXPERIENCE

HDFC Bank Ltd. | Investment Banking Analyst [Mar'22 - Apr'22]

Worked in a team of 6 as a part of the transportation sub division at India's largest private sector bank

- Prepared 3 **pitch books** post business analysis of firms across the transport sector for a fund raise of **INR 5 bn**
- Formulated 3 **peer valuation models** to position **20+** existing clients of the company across transportation sector
- Conducted the **financial due diligence** of 2 mainstream firms worth **INR 2 bn** to assist in a possible acquisition

L.E.K Consulting | Junior Research Analyst [Apr'22 - May'22]

Delivered as a junior research analyst on projects in the domain of Educational Technology

- Worked on a **strategy case** improving quality of education by increasing y-o-y private sector participation by **23%**
- Benchmarked **7** countries & identified incentive structures to drive non-profit sector participation in K-12 education
- Estimated market sizes worth USD **1 bn+** by conducting research & synthesizing data for the marked countries

Centre for Civil Society | Policy Consulting Intern [Jan'22 - Mar'22]

India's leading liberal think tank, ranked 50 worldwide by the annual study conducted by the University of Pennsylvania

- Developed an **assessment framework** to quantitatively measure quality of **STEM** policies in developing nations
- Forecasted** a **7%** y-o-y boom in the ease of innovation by analysing the impact of Indian HEIs and IPR management

POSITIONS OF RESPONSIBILITY

Core Group Member | **Cultural and Events Head** | Mood Indigo, IIT Bombay [Apr'22 - Present]

Asia's largest College Cultural Festival | Net Worth: INR xxMillion | 1,46,000+ Footfall | 240+ Events

- Spearheading a **2-tier** team of **250+** members to execute **100+** events featuring **250+** artists nationally & globally
- Establishing strategic alliances and negotiating to secure acts worth **INR xx mn+** under an **INR xx mn** budget
- Capitalizing multifaceted deals with embassies and consulates of **50+** nations to raise funds worth **INR xx mn+**
- Pursuing a target sponsorship of **INR xx mn** through new avenues like tourism boards, cultural bodies & airlines

Key Initiatives:

- Devising a strategy to improve **Visitor Experience** by examining **journey maps** and feedbacks of **7** stakeholders
- Conceptualizing **Global Village**, a global festival to **promote exchange** of culture through discourse, art & food

Institute Finance Convener | Undergraduate Academic Council, IIT Bombay [May'21 - Feb'22]

Part of a 6 member team representing interests of 4.5k+ students in domains of finance, fintech & blockchain

- Founded **Cryptonite**, a 4 day Finance & Web3.0 summit with a budget of **INR xx mn** and **9.6 mn+** viewership
- Started a **Global Fintech Network** with **10+** universities across **5+** countries to stimulate exchange of ideas
- Instituted the 3 tier **IITB Investment Team**; comprising of **25+** members & raised a funding of **INR 50K**

KEY PROJECTS

Manch 5.0 | Deutsche Bank [Dec'21 - Mar'22]

- Compiled a research report on the impact of **Section 80C** on mutual fund investments and the advent of **ELSS**
- Forecasted a **14%** profit in a designated ELSS using **temporal trend analysis** for the financial years 2019-2022

Junior Member | ShARE, IIT Bombay [Jul'21 - Jun'22]

Member of a Global Leadership Program with 2500+ members from 100+ universities across 44 countries

- Completed a training program on communication, problem-solving & case study analysis by **ex-MBB** consultants
- Calculated a **6%** growth in Indian ed-tech sector by analysing the impact of technology using the **CAGR** indicator

EXTRA CURRICULAR ACTIVITIES

Debating	<ul style="list-style-type: none">Represented IIT Bombay at 5+ national level tournaments including DSNPD, RPMD, etc.Part of the Indian team for the international UADC '20 with 500+ participants worldwideBroke open at Pre australs as a judge amongst 100+ representing judges from 25+ countries
Finance	<ul style="list-style-type: none">Awarded the best Market Maker among 100+ students by the Financial Markets InstituteSpearheaded a project in Portfolio Management & received certification from Angel Broking
Social	<ul style="list-style-type: none">Volunteered for 80+ hours teaching students from different NGOs as a part of the NSS initiative