



Vivek Srinivasan
Metallurgical Engineering and Materials Science
Indian Institute of Technology Bombay

21D110020
B.Tech.
Gender: Male
DOB: 26/11/2002

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2025	

Pursuing a Minor Degree in **Artificial Intelligence and Data Science** by **C-MInDS Department**, IIT Bombay

SCHOLASTIC ACHIEVEMENTS

- Currently holding **Department Rank 2** out of **130+** students in the B.Tech MEMS undergraduate program (*Present*)
- Awarded Merit-based branch change to **B.Tech** for displaying exemplary academic performance in the first year ('22)
- Secured the distinguished **AA** grade in **9 courses** awarded to students for exceptional academic performance(*Present*)

PROFESSIONAL EXPERIENCE

PwC Consulting | Risk consultant | Summer Intern (May '23 - Jul '23)

Received a **Letter of Recommendation** from **Director** at PwC for exemplary performance displayed during internship

Objective	<ul style="list-style-type: none">Identify risks and enhance control environment of 14 retail products from lead to disbursement for a Indian Non Banking Financial Company recently acquired by a Top 20 International Bank
Approach	<ul style="list-style-type: none">Met with key management personnel of the client to understand the business, structure, complexities, internal and external requirements of the client for processes of delivery of 14 different retail productsAnalysed the processes to identify 300+ key risk factors and gaps present in the delivery of productsCreated controls and test plans based on the key risk factors and gaps identified in order to improve operational efficiency, enhance control environment and minimise operational risk of the client
Impact	<ul style="list-style-type: none">Enabled significant scaling of the business by optimising the clients management of internal riskReceived Spot Award from team leader for valuable contributions to the case and work ethic shown

POSITIONS OF RESPONSIBILITY

Internship Coordinator | Placement Office | IIT Bombay (Jun '23 - Present)

Part of a **24-member** team entrusted with the task of securing and streamlining internships for over **2500+** students

- Building and fostering relations** with leaders across **200+** firms in Analytics, Consulting, Finance and FMCG sectors
- Targeting **15% y-o-y** increase in internship offers by **analysing statistics, exhaustive contacting** and **data mining**
- Organizing **institute wide** pre-internship talks by firms, resume making sessions interviews and GDs for **2500+** students
- Coordinating with **100+** Universities world-wide to procure opportunities to increase **International Research Exposure**

Department Academic Mentor | Student Mentorship Program | IIT Bombay (May '23 - Present)

Selected as a mentor from **75+** applicants through process of **SoP, rigorous interviews** and **extensive peer reviews**

- Guiding a group of **4 sophomores** in their academic and co-curricular pursuits by leveraging the resources of the institute
- Part of a **9-member** team responsible for creating an information booklet for the academic pursuits of over **200** students

Event Coordinator | Techfest | IIT Bombay (Nov '22 - Dec '22)

Core coordinator of **Asia's Largest Science and Technology Festival** | Budget: **INR 33 Million** | Footfall: **1,75,000+**

- Conducted IIT Bombay's first ever **Drone Light Show** with **200+** drones in front of an audience of over **20,000** people
- Spearheaded **10+** students to run **Techfest World Model United Nations** with **500+** delegates and **10+** committees

KEY PROJECTS

BCG Ideathon Case Competition | Boston Consulting Group (May '23 - Jun '23)

- One of the **3 teams** representing **IIT Bombay** in the **national semi-finals** out of **1700+** applicants across the nation
- Cleared an online **case study** round involving **profitability** of a retail store by redesigning its old **markdown strategy**
- Ideated and created a business model presentation centered around the topic of **eco-friendly household cleaning products**, evaluating the **market size**, developing a **market entry strategy**, and performing **competitor analysis**
- Pitched the business model presentation to a **panelist** from **Boston Consulting Group** in the **national semifinals**

Product Pitch Competition | Capstone People Consulting (Feb '23 - Apr '23)

- Reached the finals and was the **runner up** in the **Electronic Vehicle** sector of the competition out of **100+** participants
- Identified challenges in the EV sector and proposed solutions that reduces wait times and the optimizes charging experience

EXTRACURRICULARS

Finance	<ul style="list-style-type: none">Participating in Finsearch a research competition on Option Pricing Models and their accuracyCompleted an online course on Coursera of over 30 hours on Financial Markets by Yale University
Sports	<ul style="list-style-type: none">Completed over 80 hours of rigorous training in Football as a part of National Sports OrganisationReached the quarter-finals of the intra-hostel chess competition of Hostel 5 out of over 50 participantsAwarded Bronze medal in the inter school competition by Japan Shotokan Karate Association
Other	<ul style="list-style-type: none">Received Best Delegate Award for skills shown in International Singhania Model United NationParticipated in XLR8 where my team created a Wi-Fi Controlled Bot using different electrical components