



Saarthak Laturiya  
Electrical Engineering  
Indian Institute of Technology Bombay

22B1265  
B.Tech.  
Gender: Male  
DOB: 14/01/2004

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2026	

Pursuing a **minor** degree in **Management** at Shailesh J Mehta School of Management, IIT Bombay

## Scholastic Achievements

- Awarded **Gold** for **Global Rank 19** among students from **45+** nations in the **American Maths Olympiad** (2021)
- Secured **All India Rank 350** in **JEE Advanced** and **394** in **JEE Mains** exam among **1.3 Mn+** students (2022)
- Attained **All India Rank 238** in the research fellowship of **KVPY** (Kishore Vaigyanik Protsahan Yojana) (2021)
- Obtained **All India Rank 1** among **0.1 Mn+** candidates in the **NEST** (National Entrance Screening Test) (2022)
- Selected at **ISI Kolkata** (Indian Statistical Institute) after successfully completing multiple evaluation rounds (2022)

## Professional Experience

**Business Strategy Intern** | Polycab India Ltd. (Feb '24 - Mar '24)

Received **Letter of Recommendation** from the **Executive President** for exceptional performance during the tenure

- Doubled** retention rates among electricians by curating **10+ GTM strategic campaigns** to improve brand recall
- Drove a **40%** surge in sales at selected sites by benchmarking consumer data to identify high-revenue potential **SKUs**

**Equity Research Analyst** | Investeem India (Mar '24 - Apr '24)

- Generated a **25% ROI** for clients, utilizing **NAWD** (Numeric Analysis and Weighted Distribution) of investments
- Directed investment for a **0.1 Mn USD** portfolio by assessing **50+** firms, using **data crunching** to create a model

## Positions Of Responsibility

**Core Group Member, Cultural and Events Head** | 54<sup>th</sup> Mood Indigo, IIT Bombay (Apr '24 - Present)

Asia's Largest College Cultural Fest | Net Worth : | **146,000+** footfall | **5,000+** colleges | **240+** events

- Spearheading a **two-tier** team of **200+** members to execute **100+** proshows featuring **250+** national & global artists
- Securing acts worth within a total budget of through strategic alliances and negotiations
- Capitalized on multifaceted deals with , raising in funding

Key Initiatives:

- Collaborating with for the **first time in India**, procuring worth of sponsorships
- Partnering with to orchestrate an event with **1,500+** volunteers, to create
- Conceptualizing **Global Village** featuring **15+** countries fostering cultural exchange through discourse, art & food

**Marketing Secretary** | Electrical Engineering Student Association, IIT Bombay (Apr '23 - May '24)

Co-headed a team of **12 members** | Catering to the interests of **1,200+** students, **40+** professors and alumni network

- Negotiated for deals worth **INR 0.8 Mn+ (350% y-o-y inc.)** with a multitude of food and merchandise partners
- Directed **G20 workshops** for **100+** faculty in collaboration with the state **Directorate of Technical Education**

## International Exposure

**Young Scholar** | Valentines High School, London, UK (Sep '15 - Mar '17)

- Sole Indian** student to receive top honors in mathematics, technology, and art & design amongst **300+** batchmates
- Bestowed **3 times** with the prestigious '**Pupil of the Fortnight**' certificate, along with '**Musician of the Month**'

## Entrepreneurship and Key Projects

**MednestAI** | Incubated Entrepreneurial Venture (Feb '24 - Present)

- Secured grant worth **INR 50K** for developing a **speech-to-text AI** model to enhance a doctor's efficiency by **66%**
- Projected a first-year revenue of **INR 3 Mn** by leveraging data from over **50** clinics and analyzing **8** research papers

**InstiZoom** | ConsultX - Case Competition, IIT Bombay (Sep '23 - Nov '23)

- Achieved a **top-2** finish and **won INR 10K** by addressing **6** core challenges within IITB's **transportation system**
- Increased **revenue** by **40%** by implementing an app-based solution to facilitate transportation for **15,000+** residents

**ESG Impact Analysis** | Finsearch - Finance Club, IIT Bombay (Jun '24 - Present)

- Realized a **20%** reduction in portfolio risk through strategic integration of **ESG** factors into the investment portfolio
- Fueled **15%** annual **green bond** growth by establishing transparent reporting and studying sustainable investments

## Extracurricular Activities & Accolades

Sports	• <b>State-Level Khokho</b> player, represented Pune   Awarded <b>Best Player</b> title in Khokho at IITB
Speaking Arts	• Conferred the <b>best delegate</b> award among <b>65+</b> delegates at a <b>Model United Nations</b> in Pune
Culturals	• <b>2<sup>nd</sup></b> place in freshers dance competition   Performed Institute Song on <b>Flute</b> for a <b>2,000+</b> crowd • Starred as the <b>lead actor</b> in a <b>51-hour short film</b> shot by an <b>award-winning</b> cinematographer
STEM	• Piloted the <b>piezoelectric footpath</b> prototype, achieving a <b>30W/m<sup>2</sup></b> power density in <b>4</b> months • Stood <b>1<sup>st</sup></b> among <b>80</b> teams at Electronic and Robotic Club's <b>XLR8</b> for fabricating a combat bot
Social	• Volunteered for <b>Versova Beach</b> clean-up, contributing to the collection of <b>3,000+ kg</b> of waste