



Himank Gupta
Economics
Indian Institute of Technology Bombay

21B080018
B.S.
Gender: Male
DOB: 29/10/2002

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2025	

Pursuing a minor degree in **Artificial Intelligence and Data Science** from C-MInDS, IIT Bombay

SCHOLASTIC ACHIEVEMENTS

- Holding **Department Rank 2** in the Department of Economics | Scored a **perfect 10 SPI** in Semester 4 ('23)
- Awarded letters of excellence (**AP-equivalent**) for exemplary performance in Statistics & Microeconomics ('23)
- Received the **KVPY** fellowship awarded by Government of India securing **99.85** percentile in 1.5L candidates ('21)

PROFESSIONAL EXPERIENCE

SeaLink Capital Partners | Private Equity Intern (Jan '23 - Jun '23)

*Mid-market PE founded by Ex-Bain & KKR | Received a **summer '23 internship offer** after an initial in-sem stint*

- Assisted in building the **investment thesis** (IC memo) for the potential **buyout** of a US-India GovTech company
- Identified 100+ **potential CEOs** for the target firm using 5+ metrics and analysed company financial statements
- Built a **deal sourcing pipeline** with 1.2k+ firms through primary (bankers, professionals) & secondary research

Indian School of Business (ISB) | Data Science Research Intern (Dec '22)

Worked on the 'India Data Portal' under Prof. Ashwini Chhatre, Executive Director, Bharti Institute of Public Policy

- Created datasets to help **1k+** journalists study India's voting behavior under a **Bill-Melinda Gates** funded project
- Converted 15 years of unusable **voting data** to a machine-readable form using optical character recognition (**ML**)

Kapture CX | CEO's Office: Sales Intern (Jul '23)

Hypergrowth, bootstrapped startup that automates customer support for consumer facing firms: Unilever, Meesho, etc.

- Presented a **report** to the **CEO** on the feasibility of entering Philippine's CRM market based on economic factors
- Conducted thorough **market research & competitor analysis** for 3 focus industries in South East Asia & Gulf

ENTREPRENEURSHIP & INTERNATIONAL EXPOSURE

Vibe Basket | Entrepreneurship Project (Mar '23 - Present)

- One of five teams selected for Level 2 of the '**IDEAS**' **pre-incubation** program at DSSE, IITB | Grant offered: **2L**
- Leading a team of **6** high school students to build an **AI chat-bot** that streamlines the planning of group outings
- Executing a GTM strategy to on-board **100+** initial customers | Surveyed **400+** to validate the problem-solution fit

Tsinghua University, China | International Conference & Summer Program (Jul '23)

- **Sole Indian** student selected to attend the prestigious Asian University Alliance conference, a cohort of **15 nations**
- Ranked **1st internationally** for presenting a report on the negative impact of emerging pollutants on mangroves

POSITIONS OF RESPONSIBILITIES

Manager, Policies & Projects | Sustainability Cell (Jul '23 - Present)

- Will lead a team of **8** to promote institute-wide sustainability through **25+** technical, policy & behavioural changes
- Compiling IIT-B's **first-ever sustainability report** by measuring & reporting impact across the **17 UN SDGs**
- Launching the first '**Green Cup**' (part of the GC) to incentivise behavioural change and judicious resource use

Department Academic Mentor | Student Mentorship Program (Jun '23 - Present)

- One of **six** third year students in the department to be selected as a mentor after a rigorous screening procedure
- Responsible for providing academic and general **counsel** to a group of **6 sophomores** through their second year

Institute Academic Coordinator | Career Cell, Undergraduate Academic Council (Mar '22 - Mar '23)

- Selected among **12** out of **200+** applicants and addressed the academic queries of 5000+ undergraduate students
- Co-authored the 1st **Internship Guide** with company-wise information from 120+ seniors to guide **1400+** students

EXTRA-CURRICULAR ACTIVITIES

Sports	<ul style="list-style-type: none">• Placed 1st at Football State Levels & then represented Karnataka in the ICSE Football Nationals• Captained the School Football Team Won 30+ intra and inter state tournaments over 7+ years• Kuki-Won Level-1 Black Belt in Taekwondo, a South Korean certificate after 6 years of training
Contests	<ul style="list-style-type: none">• Ranked 2nd in Deutsche Bank's Manch 6.0 project for assessing the impact of ESG on valuation• Ranked 3rd out of 150+ participants in Consult Club's product management case competition
Author	<ul style="list-style-type: none">• Published a book '<i>The Story of my JEEvan</i>' on Amazon Kindle about my JEE preparations• Published '<i>Football 101: A Positional Analysis</i>' after authoring 75+ articles on its technicalities• Hosted a long-form podcast covering sports, science & philosophy with 15+ episodes & 65k+ views
Social	<ul style="list-style-type: none">• Launched a personal initiative '<i>My Stray Friends</i>' to feed, vaccinate and medicate 20+ stray dogs• Served as an animal caretaker at a pet shelter, providing for the daily needs of 60+ animals
Music	<ul style="list-style-type: none">• Cleared the London Rockschool's Grade 3 Electric Guitar examination with high distinction• Passed London Trinity's Grade 1 Electric Keyboard examination with high distinction & merit