



Meenal Agarwal
Mechanical Engineering
Indian Institute of Technology Bombay

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B.Tech.
Gender: Female
DOB: 9/6/2002

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2024	

Pursuing a Minor in **Artificial Intelligence and Data Science** offered by C-MInDS department, IIT Bombay

SCHOLASTIC ACHIEVEMENTS

- Among the **top 8.5% students** who were awarded a change of branch for exemplary academic performance ('21)
- Selected as a **Teaching Assistant** for Engineering Mechanics among **120+** students based on academic prowess ('22)
- Granted scholarship worth **INR 0.1M** by the West Bengal government for institute **Rank 1** in **ICSE** exam ('18)

POSITIONS OF RESPONSIBILITY

Core Group Member, Marketing | *Mood Indigo, IIT Bombay* (Apr'22 - Present)

Asia's largest college cultural festival | *Net Worth: INR* | **1,46,000+** footfall | **240+** Events

- Pursuing a target of cash through corporate sponsorship and worth of media deliverables
- Spearheading a **2-tier** team of **200+** volunteers to ensure seamless on-ground execution and enhanced sponsor experience
- Procured sponsorship worth **INR** till date across Education Technology, E-Commerce & nascent sectors like NGOs

Key initiatives:

- Achieved **125%** increase in sponsor conversions by introducing **ROI** driven proposals & **asset monetisation** techniques
- Devised a strategy to improve visitor experience by examining **journey maps** & feedback of various **stakeholders**
- Conceptualised and marketed **MI Store**, a gamified e-commerce platform for promoting **50+ Instagram businesses**

Institute Speaking Arts Convener | *Comedy Cons, IIT Bombay* (Jun'21 - Mar'22)

Among the 3 selected from 30+ applicants representing interests of 3500+ students in speaking arts

- Secured **INR 1.2M** worth of showcase acts under a budget of **INR 0.2M** by establishing strategic alliances across agencies
- Ideated a pan-India cultural **exchange program** for **40+** students and professionals stimulating propagation of ideas
- Orchestrated a month long Stand-Up Comedy Workshop with **6+** professionals across **10+** genres on a **zero budget** policy

PROFESSIONAL EXPERIENCE

Shree Cement | *Strategy Intern* (Feb'22 - Mar'22)

Awarded a letter of recommendation by the company CFO for exemplary performance in research and examination

- Delivered key insights on **supply chain** streamlining of node-to-node transportation based on **6** fundamental parameters
- Analyzed reports based on the company's shift to **IBM power systems** to deduce optimization possibilities & efficiencies

Deutsche Bank | *Manch 5.0* (Dec'21 - Mar'22)

Coordinated in a team of 6 to analyze the emergence of bonds for Indian companies in global capital markets

- Pioneered a case study on **Continuum Energy** benefiting from **project bonds** as an alternate source of debt funding
- Mentored by professionals and secured **Rank 3** among 20+ teams for displaying exceptional analytical & financial skills

KEY PROJECTS

Team Member, Astrophysics Subsystem | *Team ANYmation, IIT Bombay* (Apr'21 - Mar'22)

An all-student team of 20 developing space-based animation through procedural & automation techniques

- Rendered **satellite Daksha's** first ever astrophysical accurate 3-dimensional model under consideration at the **ISRO**
- Redirected indigenous project outsourcing to **NASA** by developing **India's inaugural** python library via scripting

Analysis of Historical Cryptocurrency | *Course Project* (Oct'21 - Nov'21)

Guide: Prof. Amit Sethi, Centre for Machine Intelligence & Data Science, IIT Bombay

- Deployed and compared different **Deep Learning** models to predict future prices of **3** cryptocurrencies with **83%** accuracy
- Utilised **Exploratory Data Analysis** to position **3** financial indicators- Candlestick, Bollinger Bands & Moving Averages

EXTRA CURRICULAR ACTIVITIES

International Exposure	• Selected to represent the Asia cohort in a world class program for 5 weeks of Investment Management grooming under the Capital Group Summer Investment Series ('21)
Speaking Arts	• Secured 2nd position in National Stand-Up at Rendezvous (IITD), Waves (BITSG) ('21) • Winner of Laughter Riots, IIT Bombay, a 2-month long stand-up comedy competition ('21) • Regional qualifier , Frank Anthony Debate competition & Honorary Delegate , IIMUN ('18)
Fine Arts Core	• Winner of 3 National competitions with artworks featured in international exhibitions ('20) • Cleared Bachelor Level exam with distinction post 14+ years of professional training ('18)
Social Work	• Volunteered for 80+ hours of community service at 2 Rotary International old age homes ('18)
Miscellaneous	• Crowned Miss Freshie among 1300+ in the talent hunt competition of IIT Bombay ('20) • Certified by the Indian National Cartographic Association as a State Level quizzzer ('17)