



Harsh Verma
Metallurgical Engineering and Materials Science
Indian Institute of Technology Bombay

22B2465
B.Tech.
Gender: Male
DOB: 23/08/2003

Examination	University	Institute	Year
Graduation	IIT Bombay	IIT Bombay	2026

Pursuing a Minor degree in **Entrepreneurship** offered by Desai Sethi School of Entrepreneurship, IIT Bombay

SCHOLASTIC ACHIEVEMENTS

- Ranked in the **top 2%** in the JEE (Advanced) 2022 examination out of **0.16 Million+** candidates appearing nationwide [‘22]
- Among the **top 1.43%** in the JEE (Mains) 2022 examination out of over **1 Million** candidates appearing nationwide [‘22]

PROFESSIONAL EXPERIENCE

Market Research Intern | *Shilps Sciences, Bengaluru* [Jun’ 24 - Present]

Received a **Letter of Recommendation** from the **CEO** for exemplary **market research** and **technical insight** in the metrology area

- Determined **2+** key markets for product targeting by analysing **4+** KPIs in the **\$7.3 Billion** semiconductor metrology industry
- Enhanced market positioning strategies by assessing **3+** metrology firms and pinpointing their unique competitive strengths
- Boosted product innovation by developing **5+** potential use cases through the analysis of **7+** emerging industry technologies

POSITIONS OF RESPONSIBILITY

Institute Secretary of Academic Affairs | *Head, Career Cell* | *UG Academic Council, IIT Bombay* [May’ 24 - Present]

Highest nominated student officer, influencing the academic and career-related decisions of over **5000** undergraduate students

Leadership	<ul style="list-style-type: none">Spearheading a group of 4 coordinators to orchestrate activities promoting career guidance and awarenessFostering meaningful enhancements in institute-level academic policies to drive substantial improvements
Management	<ul style="list-style-type: none">Increased enrolments by 20% y-o-y by organising Learners’ Space with 27 courses and 10.3K+ registrationsEmpowered 2500+ students by conducting the Internship Preparation Program encompassing 9+ sessions
Initiative	<ul style="list-style-type: none">Aided 1200+ students with enriched Internship Guide 101 comprising 6+ domains and 135+ senior reviewsLaunching the first Career Resources website, allowing easy access to 9+ resources for 5000+ UG studentsCurating the MBA Booklet, with resources, roadmaps, and 40+ alumni testimonials, aiding 2500+ students

Department Academic Mentor | *MEMS* | *Student Mentorship Program, SMP* [May’ 24 - Present]

Appointed as one of **29** mentors out of over **88** entrants through the process of **stringent interviews** and **extensive peer reviews**

- Mentoring **6** sophomores in their academic and extracurricular pursuits and providing credible guidance for personal issues
- Assisting **300+** students by refreshing and maintaining the **MEMS D-AMP Blog** including detailed project and course reviews

Institute Academic Coordinator | *Career Cell* | *UG Academic Council, IIT Bombay* [May’ 23 - Apr’ 24]

Selected as one of **12** out of **200+** candidates after rigorous interviews, addressing the academic queries of **5000+** undergraduates

- Introduced the first **GRAD-Mentorship** Program connecting over **100** mentees to **40+** mentors for higher studies applications
- Facilitated **9+** programs, **25+** sessions, **5** booklets along with **20+** collaborations and catered to the needs of **5000+** students

KEY PROJECTS

Equity Research Competition | *Finance Club, IIT Bombay* | *Nobias* [Sep’ 23 - Oct’ 23]

- Placed in the **3rd position** involving **100+** admissions in a team of 3 after a very meticulous and thorough evaluation process
- Achieved a valuation of **INR 13K Cr** for EID Parry by developing a detailed **DCF model** and performing a qualitative analysis
- Scrutinised the **financial statements** including cash flows and delivered a **stock pitch** with a SWOT and competitor analysis

BCG Ideathon Case Competition | *Boston Consulting Group* [Feb’ 24 - Mar’ 24]

- Identified a **\$9.35 Billion** market opportunity in **green energy cybersecurity** via the assessments of market size and growth
- Developed a **market entry strategy** and conducted a competitor analysis, with the business capturing a **20% market share**

EXTRACURRICULAR ACTIVITIES

Music Production	<ul style="list-style-type: none">Featured and verified artist on major streaming platforms with 70K+ streams in over 5 different genresReleased music in collaboration with musicians from India, The United States, and Trinidad and TobagoCreated digital content which has been streamed across over 65 nations and over 200 cities on SpotifyShowcased on 2 Official Spotify Editorial Playlists and User Playlists with a total of over 600K followersReached 2nd Place in the Artist Charts in all genres in Pune City on ReverbNation among over 100 artistsSuccessfully cleared the grade 5 exam in classical guitar, administered by the Yamaha School of MusicServed as an instructor for music production in the Music Learning Program by Symphony, IIT Bombay
Football	<ul style="list-style-type: none">Represented the school team for Intra - City and District - level football tournaments like SchoollympicsFinished 1st in the MEMS Football Tournament against seven teams with participants from all batches
Miscellaneous	<ul style="list-style-type: none">Served as a delegate of South Africa at the Real-World Challenges Conference (RWCC) held in SingaporeAchieved 1st place overall in the Real-World Challenges Competition, excelling in the turn-coat categoryInvolved in charitable running events such as Unity Run contributing to the cause of supporting welfare
Technical Skills	<ul style="list-style-type: none">C, Python, Canva, MS Excel, MS PowerPoint, LT Spice, AutoDesk Fusion 360, Arduino, SQL, MATLAB