

Arjun Simha Mechanical Engineering Indian Institute of Technology Bombay 210021001 B.Tech. Gender: Male

DOB: 21/03/2003

Examination	University	Institute	Year CPI / %
Graduation	IIT Bombay	IIT Bombay	2025

Pursuing a Minor degree in the **Department of Industrial Engineering and Operations Research (IEOR)**SCHOLASTIC ACHIEVEMENTS

- Awarded a change of branch (top 8%) among 1300+ students due to exemplary academic performance [2022]
- Secured 98.9 Percentile in JEE Advanced and 99.80 Percentile in JEE Main among 1.2 million+ aspirants [2021]

## PROFESSIONAL EXPERIENCE

Lightbox Ventures | Yearlong Fellow | Venture Capital and Entrepreneurship

[Jun '23 - Present]

\$400M fund focused on early-stage consumer tech | Selected among 2 out of 50+ applicants for a yearlong fellowship

- Built an **investment thesis** and identified 4 whitespaces to facilitate the fund's **entry** into the **spacetech** industry
- Evaluated investment opportunities in 2 generative AI startups on the merit of 10+ B2C use cases and 5 KPIs
- ullet Built a valuation model for a portfolio startup by analysing ullet financial ratios of ullet comparable public companies
- Formulating an offline **expansion plan** for a portfolio firm by **modelling payback periods** of newly opened stores **Ernst & Young** | Summer Associate | International Tax Consulting [May '23 Jul '23]

Awarded a Letter of Recommendation from the director for exemplary performance in the transfer pricing division

- Benchmarked profit margins of 2000+ SaaS setups to optimise the price of inter-company services by 15+ clients
- Supported the team to achieve 10% reduction in potential international and domestic tax disputes for client firm
- Contributed to a comprehensive analysis of the economic impact of new global minimum corporate tax laws

## POSITIONS OF RESPONSIBILITY

Manager, Finance Club | Undergraduate Academic Council, IIT Bombay

[Apr '23 - Present]

 $Spear heading \ a \ team \ of \ \textbf{8}, \ fostering \ interests \ in \ the \ fields \ of \ finance, \ economics \ \mathcal{C} \ blockchain \ among \ \textbf{10K+} \ students$ 

- Conceptualising the 4th edition of FinFest, a finance & economics summit | Budget: INR | Viewership: 5M
- Organising a banking conference with **RBI** | **60**+ economics paper abstracts submitted | Sponsorship: **INR**
- Pioneering Private Equity casebook with 15+ cases from 4+ companies to assist 1300+ students with placements
- Repurposed IITB Investment Team into India's first college VC team to aid an INR fund in deployment
- Exposed 300+ students to algorithmic trading on a no-code backtesting platform | Cash prizes worth INR
- Launched FinSearch, a research program, with 8 professionally designed projects, witnessing 1.1K+ registrations

Department Academic Mentor | Student Mentorship Program, IIT Bombay

[May '23 - Present]

Selected in a 54-member team based on an ethical assessment, peer reviews, SOPs, and a rigorous interview process

- Mentoring 6 sophomores with their academic & co-curricular pursuits, providing credible counsel for personal issues
- Assisting the execution of initiatives to promote student interaction & smooth academic functioning in department

## KEY PROJECTS

Optimising Power Systems | Summer of Science | MnP Club, IIT Bombay

[May '23 - Jul '23]

- Modelled power networks by utilising advanced simulation tools like PSS/E & DigSILENT PowerFactory
- Simulated a 12% increase in grid resilience against fluctuations and uncertainties via linear regression algorithms

Flow Over Weirs | Course Project | Prof. Sridhar Balasubramanian

[Jan '23 - Apr '23]

- Achieved 7% increase in accuracy of calculating flow rates below 1.2L/min by programming an Arduino flow meter
- Reduced the cost of experimental setup by 30% via 3D printing and improved flow calibration with 200+ data points

## EXTRA CURRICULAR ACTIVITIES \_

	Position	Conference	Significance	
	Secretary General	CHIREC Intl. JMUN	Headed Hyderabad's premier Junior MUN	
Model	Vice Chair	IITB ENTRE MUN	Lok Sabha Committee   100+ delegates	
United	Rapporteur	BITSMUN Pilani	Youngest Executive Board Member	
Nations	Best Delegate	Rockwell Intl. MUN	Joint Crisis Committee   60+ delegates	
	High Comm.	Techfest World MUN	Security Council   Best Position Paper	
	Verbal Mention	Harvard MUN - India	Asia's largest conference	
Journalism	• Invited and interviewed the Chief Economic Advisor of India on India's economic future			
	• Co-authored a <b>blog</b> on the evolution of <b>metaverse</b>   <b>Published</b> by the <b>Inter IIT</b> Tech Ambit			
	• 1 of 20 among 500+ selected for the Inter IIT basketball camp via rigorous selection proces • Captained the team that won 1st place in the Mechanical Department basketball tournamen			
Sports				

• Ranked 2nd out of 12 teams in the Hostel General Championship basketball tournament