# Panel Data Models and Diff-In-Diff Methods

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## Panel Data

- Now we have data for *N* units (people, products, firms, counties, cities, provinces, countries ...)
- For each unit we have  $T_i (\geq 1)$  observations
  - $\bullet$   $T_i$  typically refers to time periods
  - Could be products of a firm, students in a classroom, counties in a province

#### We assume that:

- N is large; consistency exists as N grows
- $T_i$  is small;  $T_i$  stays constant as N grows

Now let's consider the regression model:

$$Y_{it} = X'_{it}\beta + u_{it}$$

- Assumption 1: assume independence across individuals but not across time
- Assumption 2:  $\mathbf{E}(X_{it}u_{it}) = 0$

Consistency:

$$\hat{\beta} = \beta + \left(\frac{\sum_{i=1}^{N} \sum_{t=1}^{T_i} X_{it} X'_{it}}{\sum_{i=1}^{N} T_i}\right)^{-1} \left(\frac{\sum_{i=1}^{N} \sum_{t=1}^{T_i} X_{it} u_{it}}{\sum_{i=1}^{N} T_i}\right)$$

$$\to_{p} \beta$$

## Serial Correlation

- The assumption of NO serial correlation is problematic so the asymptotic variance from before is not right
- Error terms are uncorrelated across individuals, but not within individuals
- Formally speaking, we assume that:

$$\mathbf{E}(u_{it}u_{jt}) = 0, \forall i \neq j$$
$$\mathbf{E}(u_{it}X_{it}) = 0$$

• However, the assumption of OLS is not satisfied because:

$$\mathbf{E}\left(u_{it}u_{is}\right)=0$$

is a CRAZY assumption!

 Ignoring the serial correlation tends to underestimate the size of standard errors

## **Clustered Standard Errors**

Recall that

$$\hat{\beta} - \beta = \left(\sum_{i}^{N} \sum_{t}^{T_i} X_{it} X_{it}'\right)^{-1} \sum_{i}^{N} \sum_{t}^{T_i} X_{it} u_{it}$$

- Define  $\eta_i \equiv \sum_{t=1}^{T_i} X_{it} u_{it}$ , then  $\eta_i$  is iid
- $var(\eta_i) = V_{\eta}$
- Then we get

$$\sqrt{N}\left(\hat{\beta} - \beta\right) = \left(\frac{1}{N}\sum_{i}\sum_{t}X_{it}X'_{it}\right)^{-1}\left(\frac{1}{\sqrt{N}}\sum_{i=1}^{N}\eta_{i}\right)$$

• Using the Central Limit Theorem we know

$$\sqrt{N}\left(\hat{eta} - eta
ight) \sim \mathcal{N}\left(0, \left[\mathbf{E}\left(\sum_{t=1}^{T_i} X_{it} X_{it}'\right)^{-1}\right] V_{\eta}\left[\mathbf{E}\left(\sum_{t=1}^{T_i} X_{it} X_{it}'\right)\right]^{-1}\right)$$

We can approximate the variance of  $\hat{\beta}$  as

$$Var\left(\hat{\beta}\right) \approx \left(\sum_{i} \sum_{t} X_{it} X_{it}'\right)^{-1} \left[\sum_{i} \left(\sum_{t} X_{it} \hat{u}_{it}\right) \left(\sum_{t} X_{it}' \hat{u}_{it}\right)\right] \left(\sum_{i} \sum_{t} X_{it} X_{it}'\right)^{-1}$$

- This is a generalization of the heteroskedastic robust standard errors
- We are allowing  $[X_{i1}u_{i1}, X_{i2}u_{i2}, \cdots, X_{iT_i}u_{iT_i}]$  to have an arbitrary variance-covariance matrix

In STATA, this is done by coding reg y x, cluster(i)

• *i* is the id of group in which the errors are serially correlated

## Random Effects vs. Fixed Effects

- Panel data enable us to take care of the idiosyncratic component in the error term
- Write the linear model as

$$Y_{it} = X'_{it}\beta + \theta_i + \varepsilon_{it}$$

• In both of the models, we assume that

$$\mathbf{E}\left(\boldsymbol{\varepsilon}_{it}X_{it}\right)=0$$

• In the Random Effects (RE) model, we assume that

$$\mathbf{E}\left(\theta_{i}X_{it}\right)=0$$

• In the Fixed Effects (FE) model, we do not assume anything about the relationship between  $\theta_i$  and  $X_i$ !  $\theta_i$  is an idiosyncratic constant.

## Consistent Estimators for FE models

• Include individual dummies and run the regression:

$$Y_{it} = X_{it}\beta + D'_{it}\theta + \varepsilon_{it}$$

where  $D_{it} = \left[D_{it}^{(j)}\right]$ ,  $D_{it}^{(j)} = 1$  if i = j and zero otherwise

- Conceptually this is a different model, but technically it delivers consistent estimates for  $\beta$
- Standard FE (Mean-Differencing) model:

$$(Y_{it}-\bar{Y}_i)=(X_{it}-\bar{X}_i)'\beta+(\varepsilon_{it}-\bar{\varepsilon}_i)$$

where  $\bar{Z}_i \equiv \frac{1}{T_i} \sum_{t=1}^{T_i} Z_{it}$ 

• First-Differencing (FD) model:

$$Y_{it} - Y_{it-1} = (X_{it} - X_{it-1})' \beta + \varepsilon_{it} - \varepsilon_{it-1}$$

• With 2 periods, this is equivalent to the standard FE model (verify it by yourself)

# Fixed Effects vs. First Differencing

More generally, we consider the model

$$Y_{it} = \beta \tau_{it} + \theta_i + \varepsilon_{it}$$

Assume that  $T_i = T$  for everyone, for everyone the only regressor  $\tau_{it}$  is given by

$$\tau_{it} = \begin{cases} 0 & t \le t_0 \\ 1 & t > t_0 \end{cases}$$

- $\tau_{it}$  can represent some macro-level program (trade liberalization, 5-year plan, expansion of college enrollment...) begins at  $t_0 + 1$
- The FE and FD estimators are:

$$FE: \hat{\beta}_{FE} = \frac{\sum_{i=1}^{N} \sum_{t=t_{0}+1}^{T} Y_{it}}{N(T-t_{0})} - \frac{\sum_{i=1}^{N} \sum_{t=1}^{t_{0}} Y_{it}}{Nt_{0}}$$

$$FD: \hat{\beta}_{FD} = \frac{\sum_{i=1}^{N} (Y_{it_{0}+1} - Y_{it_{0}})}{N}$$

# Fixed Effects vs. Pooled Regression

The fixed effects estimator is NOT always better than pooled OLS regression

• The sample variance of the data is:

$$ss(X_{it}) = \sum_{i} \sum_{t} (X_{it} - \bar{X})^{2}$$

$$= \sum_{i} \sum_{t} (X_{it} - \bar{X}_{i})^{2} + \sum_{i} T_{i} (\bar{X}_{i} - \bar{X})^{2}$$
within variance
between variance

FE estimator only uses the within variance of  $X_i$ :

- It is inefficient. Standard errors are very large when  $X_{it}$  does not change
- It can even a worse bias:

$$\hat{\beta}_{POLS} = \beta + \frac{cov(X_{it}, \theta_i + \varepsilon_{it})}{var(X_{it})}$$

$$\hat{\beta}_{FE} = \beta + \frac{cov(X_{it} - \bar{X}_i, \varepsilon_{it} - \bar{\varepsilon}_i)}{var(X_{it} - \bar{X}_i)}$$

# Example: Almond, Chay, and Lee (QJE, 2005)

• Their goal is to estimate the effects of birth weight on health:

$$h_{ij} = \alpha + \beta b w_{ij} + X_i' \gamma + a_i + \varepsilon_{ij}$$

#### where

- $h_{ij}$ : health of newborn j of mother i
- bwij: birth weight
- $a_i$ : mother specific effect

• The pooled OLS regression of  $h_{ij}$  on  $bw_{ij}$  gives us

$$\hat{\beta}_{POLS} = \beta + \frac{\operatorname{cov}(bw_{ij}, X_i'\gamma)}{\operatorname{var}(bw_{ij})} + \frac{\operatorname{cov}(bw_{ij}, a_i)}{\operatorname{var}(bw_{ij})}$$

- Their clever solution is to **use twins**:
  - Twins share the same mother, so  $a_i$  effectively controls for race, age, education, family background...
  - Estimate the model as

$$\Delta h_{ij} = \beta \Delta b w_{ij} + \Delta \varepsilon_{ij}$$

where they assume that  $cov(\Delta bw_{ij}, \Delta \varepsilon_{ij}) = 0$ 

# Difference-In-Differences

# Difference-In-Differences: The Two-by-Two Case

## Simple Before-After policy evaluation:

- Data on individuals right before and after the policy intervention: Pre and Post
- Two years dated 0 and 1 and that the policy is enacted in between
- We can simply identify the effect as:

$$\hat{\alpha} = \bar{Y}_1 - \bar{Y}_0$$

We could justify this using a FE model:

$$Y_{it} = \alpha_0 + \alpha \tau_{it} + \theta_i + \varepsilon_{it}$$

where

$$\tau_{it} = \begin{cases} 0 & t = 0 \\ 1 & t = 1 \end{cases}$$

We assume that  $\mathbf{E}(\tau_{it}\varepsilon_{it}) = 0$  but no particularly assumption on  $\theta_i$ 

In the two-period case, FE model is equivalent to FD model, which is

$$Y_{i1} - Y_{i0} = \alpha + u_{i1} - u_{i0}$$

The estimator for the policy effect is

$$\hat{\alpha} = \bar{Y}_{i1} - \bar{Y}_{i0}$$

- We assume no other changes in time between and attribute whatever that is to the program
- Add time dummies into the model the treatment effect is not separated from the policy's impact

After adding time dummy variables, the model becomes

$$Y_{it} = \alpha_0 + \alpha \tau_{it} + \delta t + \theta_i + \varepsilon_{it}$$

Then the difference estimator delivers

$$\mathbf{E}(Y_{i1} - Y_{i0}) = \mathbf{E}[(\alpha_0 + \alpha + \delta + \theta_i + \varepsilon_{i1}) - (\alpha_0 + \theta_i + \varepsilon_{i0})]$$
  
=  $\alpha + \delta$ 

• The Diff-in-Diff estimator is designed to solve this problem

Now we have two periods for two groups:

- People who are affected by the policy changes (treated):  $Y_{it}^1$
- **Q** People who are not affected by the policy changes (controls):  $Y_{it}^0$

We can think:

• Using the treated to pick up the time changes and policy effects:

$$\hat{\alpha} + \hat{\delta} = \bar{Y}_{i1}^1 - \bar{Y}_{i0}^1$$

Under the common trend assumption controls pick up the time changes:

$$\hat{\delta} = \bar{Y}_{i1}^0 - \bar{Y}_{i0}^0$$

We can then estimate the policy effect as a difference in difference

$$\hat{\alpha} = (\bar{Y}_1^1 - \bar{Y}_0^1) - (\bar{Y}_1^0 - \bar{Y}_0^0)$$

Formally, we can write the DGP (data generating process) for the DID estimator as

$$Y_{it} = \alpha_0 + \alpha \tau_{it}^{g_i} + \delta t + \theta_i + \varepsilon_{it}$$

where

$$\tau_{it}^g = \begin{cases} 1 & t = 1, g_i = 1 \\ 0 & otherwise \end{cases}$$

 $\tau_{it}^g$  is usually written as  $\tau_{it} \times t$ 

• Now we run a fixed effect regression and get a consistent estimate of the treatment effects  $\alpha$ 

Recall that the FE estimator for two-periods data is equivalent to the FD estimator:

$$\begin{split} \hat{\alpha} &= \frac{\sum_{i=1}^{N} \left[ \left( \tau_{i1}^{g_i} - \tau_{i0}^{g_i} \right) - \overline{\left( \tau_{i1}^{g_i} - \tau_{i0}^{g_i} \right)} \right] (Y_{i1} - Y_{i0})}{\sum_{i=1}^{N} \left[ \left( \tau_{i1}^{g_i} - \tau_{i0}^{g_i} \right) - \overline{\left( \tau_{i1}^{g_i} - \tau_{i0}^{g_i} \right)} \right]^2} \\ &= \left( \bar{Y}_1^1 - \bar{Y}_0^1 \right) - \left( \bar{Y}_1^0 - \bar{Y}_0^0 \right) \end{split}$$

Notice that

$$\begin{split} \overline{\left(\tau_{i1}^{g_i} - \tau_{i0}^{g_i}\right)} &= \frac{1}{N_1 + N_0} \sum_i \left(\tau_{i1}^{g_i} - \tau_{i0}^{g_i}\right) \\ &= \frac{1}{N_1 + N_0} \left[ \sum_{\{i: g_i = 1\}} \left(\tau_{i1}^1 - \tau_{i0}^1\right) + \sum_{\{i: g_i = 0\}} \left(\tau_{i1}^0 - \tau_{i0}^0\right) \right] \\ &= \frac{N_1}{N_1 + N_0} \end{split}$$

# In principle, you don't need panel data to implement DID regression; repeated cross section data are fine!

• In general, we can write the regression as

$$Y_i = \alpha_0 + \alpha \tau_{t_i}^{g_i} + \delta t_i + \gamma g_i + \varepsilon_i$$

- where g<sub>i</sub> is the group indicator of person i and t<sub>i</sub> is the time period in which i exists in the data
- $\tau_{t_i}^{g_i} = g_i \times t_i$
- We have 4 categories of people: (before, treated), (before, controls), (after, treated), (after, controls)
- We end up with having 4 groups of *moment conditions*:

$$\mathbf{E}(\boldsymbol{\varepsilon}_i) = 0$$

$$\mathbf{E}(\tau_{t_i}^{g_i}\boldsymbol{\varepsilon}_i) = 0$$

$$\mathbf{E}(t_i\boldsymbol{\varepsilon}_i) = 0$$

$$\mathbf{E}(g_i\boldsymbol{\varepsilon}_i) = 0$$

Using

$$Y_i = \hat{\alpha}_0 + \hat{\alpha}\tau_{t_i}^{g_i} + \hat{\delta}t_i + \hat{\gamma}g_i + \hat{\varepsilon}_i$$

We can rewrite the *sample analog* of the moment conditions as

$$egin{aligned} ar{Y}_{0}^{1} &= \hat{lpha}_{0} + \hat{\gamma} \ ar{Y}_{1}^{1} &= \hat{lpha}_{0} + \hat{lpha} + \hat{\delta} + \hat{\gamma} \ ar{Y}_{0}^{0} &= \hat{lpha}_{0} \ Y_{1}^{0} &= \hat{lpha}_{0} + \hat{\delta} \end{aligned}$$

We can solve for the parameters as

$$\begin{split} \hat{\alpha}_0 &= \bar{Y}^0_0 \\ \hat{\gamma} &= \bar{Y}^1_0 - \bar{Y}^0_0 \\ \hat{\delta} &= \bar{Y}^1_0 - \bar{Y}^0_0 \\ \hat{\alpha} &= \left(Y^1_1 - \bar{Y}^1_0\right) - \left(\bar{Y}^0_1 - \bar{Y}^0_0\right) \end{split}$$

More generally, we can add more control variables and specify the DID model as

$$Y_i = \alpha au_{t_i}^{g_i} + X_{it}' eta + \delta_{t_i} + heta_{g_i} + arepsilon_i$$

This setting is simple yet powerful. There are many papers that do this basic stuff.

- Eissa and Liebman (QJE, 1996): Estimate the effect of the earned income tax credit on labor supply of women
- Dohahue and Levitt (QJE, 2001): Impact of legalized abortion on crime

## **Event Studies**

- The treatment effects could be dynamic, with short-run effects differing from long-run effects
- We can easily extend the baseline model to allow for this:

$$Y_i = eta_0 + \sum_{j=0}^J lpha_j au_{t_i-j}^{g_i} + \delta_{g_i} + \gamma_{t_i} + arepsilon_i$$

where

$$\tau_t^g = \begin{cases} 1 & g_i = 1 \text{ and policy started in year } t \\ 0 & \text{otherwise} \end{cases}$$

# **Common Trend Assumption**

• Recall that the model we specified for DID is:

$$Y_i = \beta_0 + \alpha \tau_{t_i}^{g_i} + \delta t_i + \gamma g_i + \varepsilon_i$$

The DID estimator is

$$\hat{\alpha}_{DID} = \alpha + \left(\bar{\varepsilon}_1^1 - \bar{\varepsilon}_0^1\right) - \left(\bar{\varepsilon}_1^0 - \bar{\varepsilon}_0^0\right)$$

To obtain a consistent estimator, we require that

$$\mathbf{E}\left[\left(\bar{\varepsilon}_1^1 - \bar{\varepsilon}_0^1\right) - \left(\bar{\varepsilon}_1^0 - \bar{\varepsilon}_0^0\right)\right] = 0$$

- The treated units can have different *levels* of the error term, but the change in the error term must be random
- Two approaches to validate the common trend assumption: placebo policies and add group-specify time trends

## Placebo Policies

- A popular strategy for robustness check: if a policy was enacted in say 2010 you could pretend it was enacted in 2005 in the same place and then only use data through 2009
- The easiest (and most common) is in the Event framework: include leads as well as lags in the model (Bertrand, Duflo, Mullainathan, 2004, QJE)
- To implement it you can run a regression like:

$$Y_i = \beta_0 + \sum_{j=-\tilde{J}, j \neq -1}^{J} \alpha_j \tau_{t_i-j}^{g_i} + \delta_{g_i} + \rho_{t_i} + \varepsilon_i$$

where  $t_i = -\tilde{J}, \dots, J$  and the period of enactment to be zero

- $\tau_{t_i-j}^1 = 1$  whenever  $t_i j = 0$
- Note  $\sum_{j=-\tilde{J}}^J au_{l_i-j}^{g_i} = \delta_{g_i}$ , so we drop one period to avoid perfect co-linearity

If we normalize  $\alpha_{-1} = 0$ ,  $\alpha_{-2}$  is estimated as

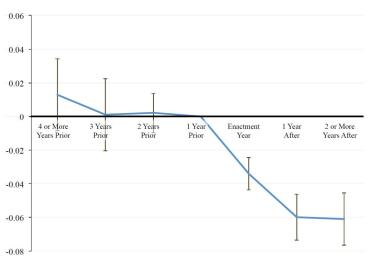
$$\hat{\alpha}_{-2} = (\bar{Y}_{-2}^1 - \bar{Y}_{-1}^1) - (\bar{Y}_{-2}^0 - \bar{Y}_{-1}^0)$$

where

$$\begin{split} \bar{Y}_{-2}^1 &= \hat{\beta}_0 + \hat{\alpha}_{-2} + \hat{\delta} + \hat{\rho}_{-2} \\ \bar{Y}_{-1}^1 &= \hat{\beta}_0 + \hat{\delta} + \hat{\rho}_{-1} \\ \bar{Y}_{-2}^0 &= \hat{\beta}_0 + \hat{\rho}_{-2} \\ \bar{Y}_{-1}^0 &= \hat{\beta}_0 + \hat{\rho}_{-1} \end{split}$$

- $\hat{\alpha}_{-2}$  should be zero under the common trend assumption
- $\hat{\alpha}_{-i}(j \ge 2)$  should also be zero under the common trend assumption

Figure 1: Typical event studies for the placebo policies



# **Group-Specific Time Trends**

- One might be worried that units that are trending up or trending down are more likely to change policy
- One can include group×time dummy variables in the model to fix this problem
- Now let's consider the three-period case where the policy happens between period 1 and 2, the model becomes

$$Y_i = \beta_0 + \alpha \tau_{t_i}^{g_i} + \delta_0 t_i \times (1 - g_i) + \delta_1 t_i \times g_i + \delta_2 \mathbb{I}(t_i = 2) + \gamma g_i + \varepsilon_i$$

• We can write the estimator of  $\alpha$  as a Triple Difference (DDD):

$$\begin{split} \hat{\alpha}_{DDD} &= \left( \bar{Y}_{2}^{1} - \bar{Y}_{1}^{1} \right) - \left( \bar{Y}_{2}^{0} - \bar{Y}_{1}^{0} \right) - \left[ \left( \bar{Y}_{1}^{1} - \bar{Y}_{0}^{1} \right) - \left( \bar{Y}_{1}^{0} - \bar{Y}_{0}^{0} \right) \right] \\ &\approx \left( \alpha + \delta_{1} + \delta_{2} \right) - \left( \delta_{0} + \delta_{2} \right) - \left( \delta_{1} - \delta_{0} \right) \\ &= \alpha \end{split}$$

If we do not add the group-specific time trends, the error term is a composite:

$$\tilde{\varepsilon}_i = \varepsilon_i + \delta_0 t_i \times (1 - g_i) + \delta_1 t_i \times g_i - \delta t_i$$

We go back to the common trend assumption and get

$$\begin{split} \mathbf{E}\left(\left(\bar{\tilde{\boldsymbol{\epsilon}}}_{1}^{1} - \bar{\tilde{\boldsymbol{\epsilon}}}_{1}^{0}\right) - \left(\bar{\tilde{\boldsymbol{\epsilon}}}_{1}^{0} - \bar{\tilde{\boldsymbol{\epsilon}}}_{0}^{0}\right)\right) &= \mathbf{E}\left(\left(\bar{\boldsymbol{\epsilon}}_{1}^{1} - \bar{\boldsymbol{\epsilon}}_{1}^{0}\right) - \left(\bar{\boldsymbol{\epsilon}}_{1}^{0} - \bar{\boldsymbol{\epsilon}}_{0}^{0}\right)\right) \\ &+ \left(\delta_{1} - \delta\right) - \left(\delta_{0} - \delta\right) \\ &= \mathbf{E}\left(\left(\bar{\boldsymbol{\epsilon}}_{1}^{1} - \bar{\boldsymbol{\epsilon}}_{1}^{0}\right) - \left(\bar{\boldsymbol{\epsilon}}_{1}^{0} - \bar{\boldsymbol{\epsilon}}_{0}^{0}\right)\right) + \delta_{1} - \delta_{0} \\ &\approx \delta_{1} - \delta_{0} \end{split}$$

# Inference: Get the Right Standard Errors

- In applications, we often have individual data (people, firms...) and the policy is enacted at more aggregated level (cities, provinces)
- It seems that we have more data than we need

Consider the individual-level model

$$Y_i = \alpha \tau_{t_i}^{g_i} + Z_i' \delta + X_{g_i t_i}' \beta + \theta_{g_i} + \gamma_{t_i} + u_i$$

One could aggregate the data by group and year:

$$ar{Y}_{gt} = lpha ar{ au}_{gt} + Z'_{gt} \delta + X'_{gt} eta + heta_g + \gamma_t + ar{u}_{gt}$$

The second regression gives consistent estimates for the treatment effects

• HOWEVER, two regressions yield different standard errors: which one should we use?

• The error term for the individual level model is

$$u_i = \mathbf{\eta}_{g_i t_i} + \varepsilon_i$$

- The i.i.d assumption is violated is  $\eta_{g_it_i}$  exists
- Standard solution: *Cluster the standard error by group*×*year* to allow for arbitrary correlation within a group
- Bertrand, Duflo, and Mullainathan (QJE, 2004):
  - If there is serial correlation in  $\eta_{gt}$ , cluster by group×year is problematic
- Solutions:
  - # of groups is large: block bootstrap by state works well
  - Moderate # of states: asymptotic approximation of the variance-covariance matrix
  - Small # of states: collapse the data into a "pre"- and "post"-period and account for the effective sample size
- A practioner's guide is offered by Cameron and Miller (2015, JHR)