



DEIVYDAS KATINAS

I am a motivated person, who believes in the methods and concepts of modern project management. During my work experience, I spent most of my time working in various business areas (entertainment business, retail and wholesale, real estate projects, development of webpages and etc.), that gave me an opportunity to understand different types of businesses, the similarities and differences in their business processes. I am currently studying for Master's degree in Projects Management and am actively engaged in the subtleties of Agile project management.

CONTACT INFORMATION

Phone: [REDACTED]
Email: [REDACTED]
City: Vilnius

CERTIFICATES

- Agile with Atlassian Jira (Coursera, 2020) <https://bit.ly/2vulNcx>
- the Fundamentals of Digital Marketing (Google, 2020) <https://bit.ly/2UA7T1k> ; Certificate ID: P75 XZB HN9

PROFESSIONAL COMPETENCIES

- Business project management
- Organization of purchases and sales
- Planning and organizational skills
- Analytical thinking
- Creative writing
- Communicative
- Communication competencies

LANGUAGES

LITHUANIAN: Native
ENGLISH: Upper-intermediate, B2
RUSSIAN: Upper-intermediate, B2

ACADEMIC TRAINING

MYKOLAS ROMERIS UNIVERSITY

Master's degree in Project management
2019 September - now

- Project planning and implementation (PMI, Agile)
- Effective management of human resources and financial resources
- Risk management competencies
- Business process standardisation and support roles

LITHUANIAN JOURNALISM CENTRE (110 HRS.)

Public relations and marketing communication
2017 - 2018

- Organizational communication: internal, marketing and corporate communication
- PR: theory and practice
- Crisis management
- Digital marketing

VILNIAUS KOLEGIJA/UNIVERSITY OF APPLIED SCIENCES

Bachelor's degree in International business
2013 - 2017

- Application of management principles in international business
- Management of financial resources
- Marketing tools and application methods
- Business processes organization and strategic direction planning
- Business communication

WORK EXPERIENCE

UAB „PROXIMUS GLOBAL“

Project manager
2017 July - 2020 January

- Strategic decision management
- Marketing strategy development
- Cooperation with partners and clients
- Business meeting organization, problem solving, negotiations

COMPUTER SKILLS

- MS Office (Word, Excel, Power Point)
- iWork (Pages, Numbers, Keynote)
- Mac OS, Windows OS
- Jira software
- Google analytics / Google Adwords
- Wordpress basics

PROJECTS

- www.architectum.com (innovative, patented real estate solutions)
- www.4iq.lt (wooden playhouses, playgrounds)
- www.serviceplus.lt (extended warranty service with B2C administration panel)

DRIVING LICENCE

B category

WORK EXPERIENCE

UAB „ILPRIMO“

Project manager

2013 December - 2017 July

- Development of company products and services
- Control of company budget, time and human resources
- Strategic application of marketing decisions
- Development of business relations, organization of meetings negotiations

UAB „PRO TRADE“

Sales manager

2012 May - 2013 December

- Search of suppliers in Lithuania and abroad
- Organization of purchases and sales
- Coordination of logistics activities
- Stock control

UAB „ILPRIMO“

Sales manager

2010 July - 2012 March

- Wholesale trade
- New products launch, price monitoring
- Production realization
- Finding and maintaining business partners

UAB „SPORTININKŲ MITYBOS CENTRAS“

Manager

2008 October - 2010 July

- Wholesale and retail of dietary supplements
- Analysis and control of assortment
- Cooperation with Lithuanian sports organizations and end customers

"UAB U-SOUND"

Project manager

2007 February - 2008 September

- Search of new, promising musical projects
- Preparational work for the publishing new albums and albums realisation
- Preparation of advertising campaigns, press releases
- Organization of performances on stage