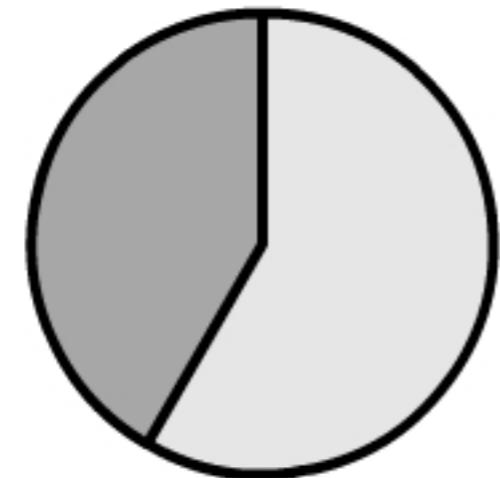
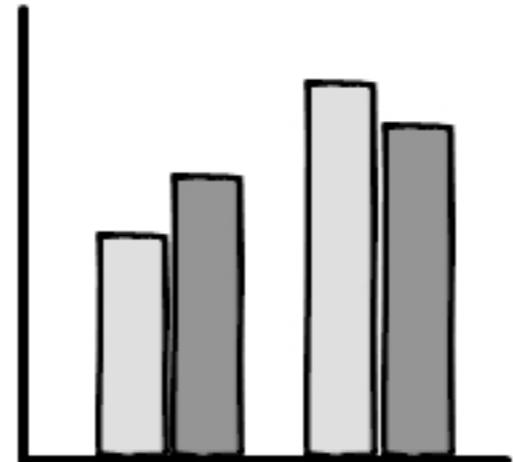




Dashboard



Admission Success Rate



Enquiries Received



Customer Conversions

- Welcome Admin
- Dashboard
- Super admin control
- Student profile
- Student details
- Follow up updates
- Master list
- UG Colleges
- UG Degree
- PG Colleges
- PG Degree
- Sources
- Packages
- Consultants
- Programs
- Universities
- Applied programs
- Application rounds
- Reports
- Lead report
- Student report
- Success report





http://



Sub Admin Management

[Add new](#)

Sub Admin Information	Last login date	Action
Name Email id Status: (active / inactive) Sign up date: dd/mm/yy	dd/mm/yy	 Access rights
Name Email id Status: (active / inactive) Sign up date: dd/mm/yy	dd/mm/yy	 Access rights

[Welcome Admin](#)[Dashboard](#)[Super admin control](#)[Student profile](#)[Student details](#)[Follow up updates](#)[Master list](#)[UG Colleges](#)[UG Degree](#)[PG Colleges](#)[PG Degree](#)[Sources](#)[Packages](#)[Consultants](#)[Programs](#)[Universities](#)[Applied programs](#)[Application rounds](#)[Reports](#)[Lead report](#)[Student report](#)[Success report](#)



Welcome Admin	
Dashboard	
Super admin control	
Student profile	
Student details	
Follow up updates	
Master list	
UG Colleges	
UG Degree	
PG Colleges	
PG Degree	
Sources	
Packages	
Consultants	
Programs	
Universities	
Applied programs	
Application rounds	
Reports	
Lead report	
Student report	
Success report	

Sub

Assign Access Rights

Permission to manage sections

- | | | |
|-------------------|----------------------------|----------------------------|
| Student profile | <input type="radio"/> Edit | <input type="radio"/> View |
| Student details | <input type="radio"/> Edit | <input type="radio"/> View |
| Follow up updates | <input type="radio"/> Edit | <input type="radio"/> View |

Master Management

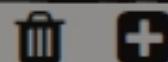
- | | | |
|------------------|----------------------------|----------------------------|
| UG colleges | <input type="radio"/> Edit | <input type="radio"/> View |
| UG degree | <input type="radio"/> Edit | <input type="radio"/> View |
| PG college | <input type="radio"/> Edit | <input type="radio"/> View |
| PG degree | <input type="radio"/> Edit | <input type="radio"/> View |
| Sources | <input type="radio"/> Edit | <input type="radio"/> View |
| Packages | <input type="radio"/> Edit | <input type="radio"/> View |
| Consultants | <input type="radio"/> Edit | <input type="radio"/> View |
| Programs | <input type="radio"/> Edit | <input type="radio"/> View |
| Universities | <input type="radio"/> Edit | <input type="radio"/> View |
| Applied programs | <input type="radio"/> Edit | <input type="radio"/> View |
| Applied rounds | <input type="radio"/> Edit | <input type="radio"/> View |

Reports

- | | | |
|----------------|----------------------------|----------------------------|
| Lead report | <input type="radio"/> Edit | <input type="radio"/> View |
| Student report | <input type="radio"/> Edit | <input type="radio"/> View |
| Success report | <input type="radio"/> Edit | <input type="radio"/> View |

Save

Action



Access rights



Access rights



Profile Summary

Search student

Q

Add student

Intake year

Q
C

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Enquiry date	Student name	Email id	Phone number	Profile Details			Convert to Customer
<input type="checkbox"/> dd/mm/yy	First Last	fl@abc.com	2017000000	Personal	Professional	Application	Convert
<input type="checkbox"/> dd/mm/yy	First Last	fl@abc.com	2017000000	Personal	Professional	Application	Convert
<input type="checkbox"/> dd/mm/yy	First Last	fl@abc.com	2017000000	Personal	Professional	Application	Convert
<input type="checkbox"/> dd/mm/yy	First Last	fl@abc.com	2017000000	Personal	Professional	Application	Convert

Note:

When the user will click on the specific button only popup with those details will show up.

All the three section should have Name of the candidate.

Note:
When a candidate is converted to customer the button will be disabled.



Welcome Admin	
Dashboard	
Super admin control	
Student profile	
Student details	
Follow up updates	
Master list	
UG Colleges	
UG Degree	
PG Colleges	
PG Degree	
Sources	
Packages	
Consultants	
Programs	
Universities	
Applied programs	
Application rounds	
Reports	
Lead report	
Student report	
Success report	

Add Student Details

Select Enquiry Agent*

Select Enquiry Date*

Source*

Type of lead

<input type="radio"/> Hot
<input type="radio"/> Cold

Personal Details

First Name*

Last Name

Email id*

Phone number

Residing state

(Indian states)

State name
State name
....
Others

Residing city

(Quick fill)

City name
City name
....
Others

Professional Details

Intro

Total experience

Undergraduate degree

1
2
3
..
30

Interested program

GMAT taken?

Yes/No

Score if (yes)

Tentative date if (no)

GRE taken?

Yes/No

Score if (yes)

Tentative date if (no)

Conversation Summary

Followup Date	Agent name	Followup comment
<input type="text"/>	Autofilled	<input type="text"/>

Save

Cancel

Student details

Enquiry Agent Enquiry Date Source

Personal Details

First Name	<input type="button" value="Autofilled"/>	Last Name	<input type="button" value="Autofilled"/>
Email id	<input type="button" value="Autofilled"/>	Gender	<input type="button" value=""/>
Phone number	<input type="button" value="Autofilled"/>		
Residing state	<input type="button" value="Autofilled"/>	Residing city	<input type="button" value="Autofilled"/>

Professional Details

Intro	<input type="button" value="Autofilled"/>	Interested program	<input type="button" value="Autofilled"/>
Undergraduate degree	<input type="button" value="Autofilled"/>	Undergraduate college	<input type="button" value=""/>
Passing year	<input type="button" value=""/>	Undergraduate marks(GPA)	<input type="button" value=""/>
Postgraduate degree	<input type="button" value=""/>	Postgraduate college	<input type="button" value=""/>
Passing year	<input type="button" value=""/>	Postgraduate marks(GPA)	<input type="button" value=""/>
Professional Qualification	<input type="button" value=""/>	Work experience	<input type="button" value="Autofilled"/>
Current Employer*	<input type="button" value=""/>	Previous Employer 1	<input type="button" value=""/>
Previous Employer 2 <input type="button" value=""/>			

Remarks if any

Note:
All the fields are editable .
The user needs to click on 'Save' button after doing the changes.

Application Details

GMAT taken?	<input type="button" value="Autofilled(Yes/No)"/>	GMAT score	<input type="button" value="If yes"/>	Tentative date	<input type="button" value="If no"/>
GRE taken?	<input type="button" value="Autofilled(Yes/No)"/>	GRE score	<input type="button" value="If yes"/>	Tentative date	<input type="button" value="If no"/>

Packages

Sign up date Package name Consultant Assigned

Add more packages

Note:
User should be able to select the packages and also delete the packages after selecting

← → Note:
User should be able to select the consultant and delete the consultant

College Applications

Details of College 1

Add more colleges

Applied college	<input type="button" value=""/>	Intake year	<input type="button" value=""/>	Application round	<input type="button" value=""/>
Application status	<input type="button" value=""/>	Interview status	<input type="button" value=""/>	Applied program	<input type="button" value=""/>
Admit status	<input type="button" value=""/>	Scholarship awarded	<input type="button" value="yes/no"/>	Scholarship amount	<input type="button" value="if yes"/>
Admitted Rejected On hold					

Note:
When the status is changed to admitted then only the 'Scholarship awarded' field will be activated.

← → Note:
The amount field will be activated only if 'Scholarship awarded' is selected as 'Yes'.

Joining program Joining college Joining year

Conversation Summary

Followup Date	Agent name	Followup comment	Action
<input type="button" value="Autofilled"/>	<input type="button" value="Autofilled"/>	<input type="button" value="Autofilled"/>	<input type="button" value="+"/> <input type="button" value=""/> <input type="button" value=""/>
<input type="button" value=""/>	<input type="button" value=""/>	<input type="button" value=""/>	<input type="button" value="+"/> <input type="button" value=""/> <input type="button" value=""/>

Save Cancel

A Web Page

http://

Follow up updates

Search an entry

Enquiry date	Student name	View details	Status	Followed up
		Personal	Profession	Application

Followup date	Agent Name	Followup Comments
"Enquiry date"	"Enquiry agent"	Conversation summary
dd/mm/yy	Agent name	comment
dd/mm/yy	Agent name	comment

Select status: Closed Unsubscribe

Save **Cancel**

Note:
The user will slide the button when the followup is taken. It will show green color.

Note:
Only super admin will have the access to this check box.

Once the Super Admin checks on the "Followed Up" column, the corresponding row shall be deleted from the "Follow Up Updates" Section and also automatically unchecked from the "Lead Report" Section.

Note:
By default the status of the entries will be as open.

Note:
If there is no result available show message " No records found"
The results will be displayed based on the search entry.
Also , when the user selects the records in the lead report those record will be displayed on this page.



http://



Undergraduate Colleges

search

Add new

College name	Added/Updated by	Action
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Action

Go

Import excel

Export excel

Active

Inactive

Delete



http://



Undergraduate Degree

search

Add new

Degree name	Added/Updated by	Action
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Action

Go

Import excel

Export excel

Active

Inactive

Delete



http://



Postgraduate Colleges

search

Add new

College name	Added/Updated by	Action
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	

Action

Go

Import excel

Export excel

Active

Inactive

Delete

- Welcome Admin
- Dashboard
- Super admin control
- Student profile
- Student details
- Follow up updates
- Master list
- UG Colleges
- UG Degree
- PG Colleges
- PG Degree
- Sources
- Packages
- Consultants
- Programs
- Universities
- Applied programs
- Application rounds
- Reports
- Lead report
- Student report
- Success report



http://



Post Graduate Degree

search

Add new

Degree name	Added/Updated by	Action
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Abc college	FirstName LastName on (dd/mm/yy)	

Action	<input type="button" value="▼"/>
Active	
Inactive	
Delete	

Go

Import excel

Export excel

- Welcome Admin
- Dashboard
- Super admin control
- Student profile
- Student details
- Follow up updates
- Master list
- UG Colleges
- UG Degree
- PG Colleges
- PG Degree
- Sources
- Packages
- Consultants
- Programs
- Universities
- Applied programs
- Application rounds
- Reports
- Lead report
- Student report
- Success report



http://



Source

search

Add new

Source name	Added/Updated by	Action
<input type="checkbox"/> ISB Mantra subscription	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> GMAC webinar	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Action	▼
Active	
Inactive	
Delete	

Go

Import excel

Export excel



http://



Package

search

Add new

Package name	Added/Updated by	Action
<input type="checkbox"/> Application builder	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Five schools	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Action	<input type="button" value="▼"/>
Active	
Inactive	
Delete	

Go

Import excel

Export excel



http://



Consultants

search

Add new

Consultant name	Added/Updated by	Action
<input type="checkbox"/> Prashant	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Vikram	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Action ▾

Active

Inactive

Delete

Go

Import excel

Export excel



http://



Interested programs

search

Add new

Consultant name	Added/Updated by	Action
<input type="checkbox"/> MBA	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> MS in Manangement	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report



http://



Universities

search

Add new

University name	Country	Added/Updated by	Action
<input type="checkbox"/> University name1	Country Name	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> University name2	Country Name	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Action	<input type="button" value="▼"/>
Active	
Inactive	
Delete	

Import excel

Export excel



http://



Applied Programs / Interested Programs

search

Add new

University name	Added/Updated by	Action
<input type="checkbox"/> MS	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> MBA	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Action ▾

Active

Inactive

Delete

Go

Import excel

Export excel



http://



Application round

search

Add new

Round name	Added/Updated by	Action
<input type="checkbox"/> Early Action	FirstName LastName on (dd/mm/yy)	
<input type="checkbox"/> Early Action	FirstName LastName on (dd/mm/yy)	

Welcome Admin

Dashboard

Super admin control

Student profile

Student details

Follow up updates

Master list

UG Colleges

UG Degree

PG Colleges

PG Degree

Sources

Packages

Consultants

Programs

Universities

Applied programs

Application rounds

Reports

Lead report

Student report

Success report

Action ▾

Go

Import excel

Export excel

Active

Inactive

Delete



Lead Report

Export excel

Select enquiry date / / to / / Select intake year Select lead type Test taken Source Interested Program Select Status Undergraduate college Residing city Tentative GRE date range / / to / / Tentative GMAT date range / / to / / Work experience range / / to / /

Note: If no filters are applied the data of only current year should be displayed by default

Total Count

Name	Enquiry Date	Phone number	Intro	View details			Last Followed up	Follow up
(*) First Last	dd/mm/yy	2017000000	5+BDS	Personal	Professional	Application	dd/mm/yy	<input type="checkbox"/>
(*) First Last	dd/mm/yy	2017000000	5+BDS	Personal	Professional	Application	dd/mm/yy	<input type="checkbox"/>

Note:
On selecting the records
they should appear on
the followup details page

Note:
On mouse hover on the
name , the last conversation
summary should be displayed

Note:
On mouse hover on
intro , the remaining
intro text should be
shown

Note:
While exporting the data
the user should be able to select
the specific fields from above
3 sections that he would like
to include in the report.

Note:
An icon should be
shown against each entry to
denote if the lead is hot/cold.

Also, by default the records
should be displayed in the
order : all hot leads followed
by all cold leads.

**Student Report****Export excel**Select signup date range to Select package Undergraduate degree Undergraduate college Select work exp range to

-
- College 1
-
-
- College 2

Select employer

-
- Employer 1
-
-
- Employer 2

Select postgraduate degree

-
- Degree 1
-
-
- Degree 2

Select application round

-
- Round 1
-
-
- Round 2

Select applied college

-
- College 1
-
-
- College 2

Select application status

-
- Applied
-
-
- On hold

Select applied program

-
- Program 1
-
-
- Program 2

Select intake year

-
- Year 1
-
-
- Year 2
-
-
- Year 3

Residing State

-
- State name
-
-
- State name
-
-
- State name
-
-
- State name

Test taken

-
- GMAT
-
-
- GRE

Select score range to Total Count

Note :

After selecting the test taken , the select score range option will be activated

Name	Phone number	Package	Work Ex	Current employers	UG College	View Details		
First Last	2017000000	Package 1 , Package 2				Personal	Professio	Applicati
First Last	2017000000	Package 1 , Package 2				Personal	Professio	Applicati
First Last	2017000000	Package 1 , Package 2				Personal	Professio	Applicati

Note:
While exporting the data the user should be able to select the specific fields from above 3 sections that he would like to include in the report.

Success Report**Export excel**Select date range / / to / / Select applied college
 College 1
 College 2Select admit status Select interview status Select joining college
 College 1
 College 2Select joining year
 Year 1
 Year 2Select joining program
 Program 1
 Program 2Select application round
 Application 1
 Application 2Select employer
 Employer 1
 Employer 2Select package
 Package 1
 Package 2Select UG college
 College 1
 College 2Select work ex range / / to / / Select intake year
 Year 1
 Year 2
 Year 3Test taken
 GMAT
 GRESelect score range to

Note :
 After selecting the test taken , the select score range option will be activated

Total Count

Name	Package	Admitted colleges	Admit status	Joining college	Joining year	View details		
First Last		Clg 1, Clg 2				Person	Professi	Application
First Last						Person	Professi	Application
First Last						Person	Professi	Application

Note:
 While exporting the data the user should be able to select the specific fields from above 3 sections that he would like to include in the report.