# Habit Oasis



### **Problems & Solutions**



#### Forgetting to do things

Development of a personalized reminders system



Lack of time/motivation/organizing, procrastination, comfort, stress

Community, constant reminders



Lack of user-friendly interfaces, responsiveness or features for motivating friends

Modern app, custom profile, community

## Competition & Advantage over competition



#### Habitica (1M+)

Easier to add new tasks and edit them, reliable notifications and more modern design



#### Fabulous Daily Routine Planner (10M+)

Easily accessible without a membership paywall



#### Habit tracker (1M+)

Easy to mark progress and data synchronization using the account

# Customer segments & Revenue Streams



Students (15-25)



App subscription



Adults (25-50)



Ads



Seniors (50+)



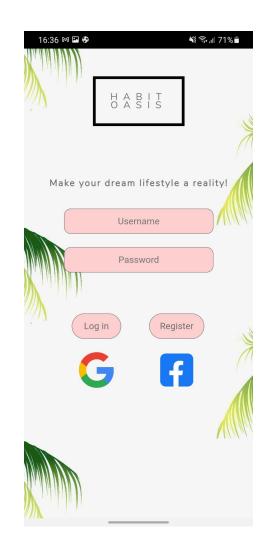
One time purchase

### **Customer validation**

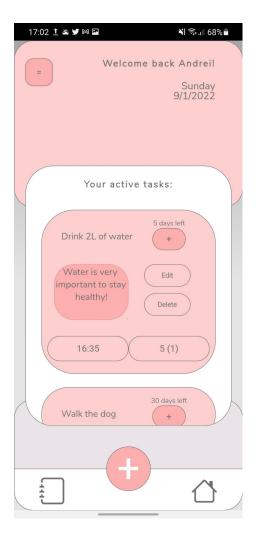
- Google Forms & Interview Answers
  - 38% more physical exercises
  - 35% healthier lifestyle
  - 20% better organised
  - > 50% do many repetitive actions
  - ~ 30% frequently forget to do a specific task
- > 37% use their phones to remember what to do
- 32% do nothing special to remember
- others sticky notes, whiteboards, asking friends for reminders

People like and are motivated by:		
•	motivational videos	<b>75%</b>
•	challenges	<mark>95%</mark>
•	timed competitions	<b>77.5%</b>
•	alarms	<mark>87.5%</mark>
•	notes apps for planning	82.5%
•	strict programs	<mark>70%</mark>
•	sharing w/ friends	<mark>85%</mark>
•	constant reminders	<mark>47.5%</mark>
•	personalizable apps	<b>77.5%</b>

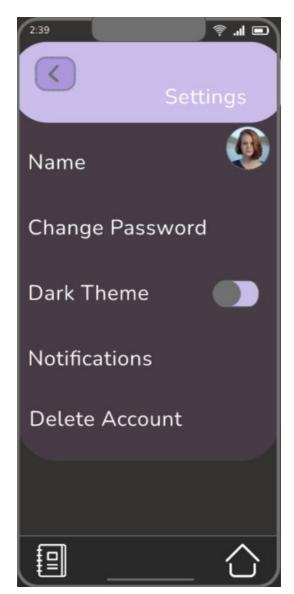
## MVP validation







## **Future App Design Updates**







### Users feedback

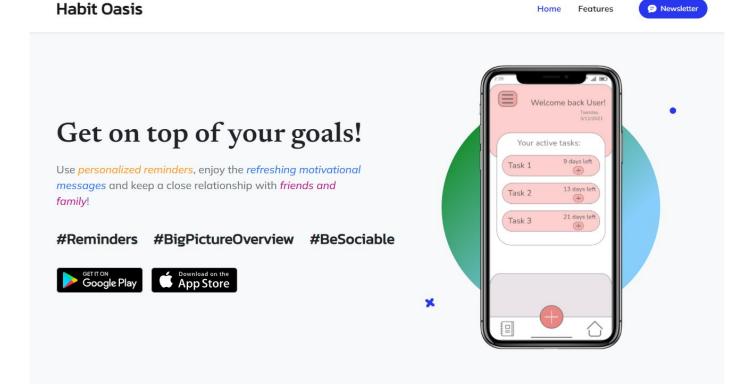
#### **Positive**

- Sharing with friends and motivating them
- Profile customization
- Reminders

#### Constructive

- Subscription price
- Tasks examples

## Landing page



A fun and intuitive way to set tasks, track your progress and achieve your goals, all within a single app!

126 Page views

58 Scrolls

5 Subscribers

Newsletter

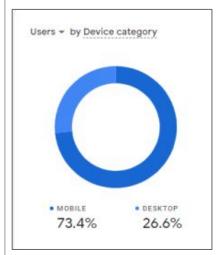
Features

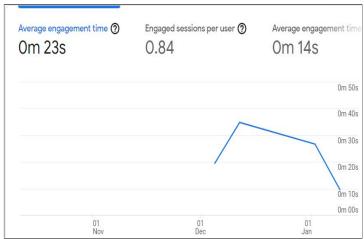
Home

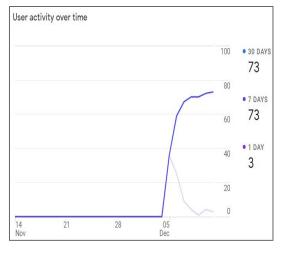
## Analytics



- Reddit
- Instagram
- Facebook
- Direct
- LinkedIn

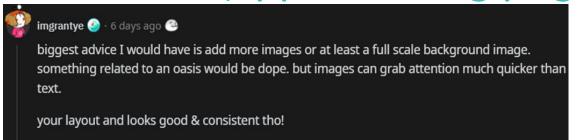






## Feedback (app & landing page)



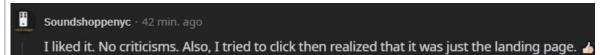


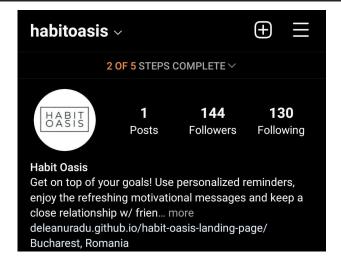


i might also try suggesting making your logo a little more preppy

preguica00 · 6 days ago

I agree that on mobile, it has too much text. However, on PC it actually is a nice website. I would add a contact page on the menu and try to put more info about people's feedback on it or something more engaging.

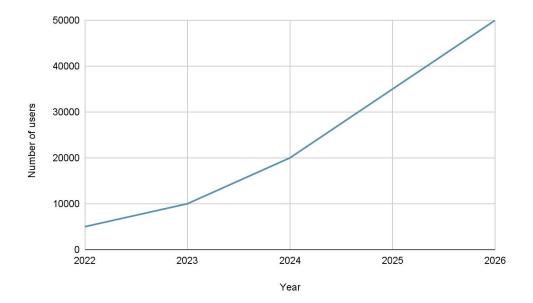






#### Conclusions

- Idea was validated => started building a first version of our app
- Approximation of 5K users for the first year
- 20% Premium Package Users for the first year



# **OUR TEAM**



Ana Gheorghiță



Andrei Meşină



Teodor Todorov



Marius Marinescu



Radu Deleanu



Ana Ţigmeanu

# Habit Oasis



Thank you!





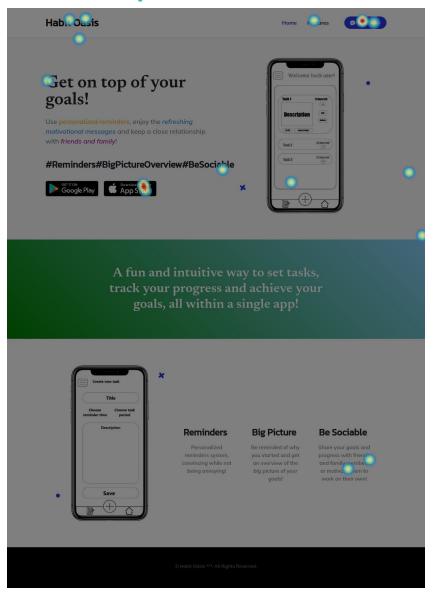
## MVP validation (after feedback)



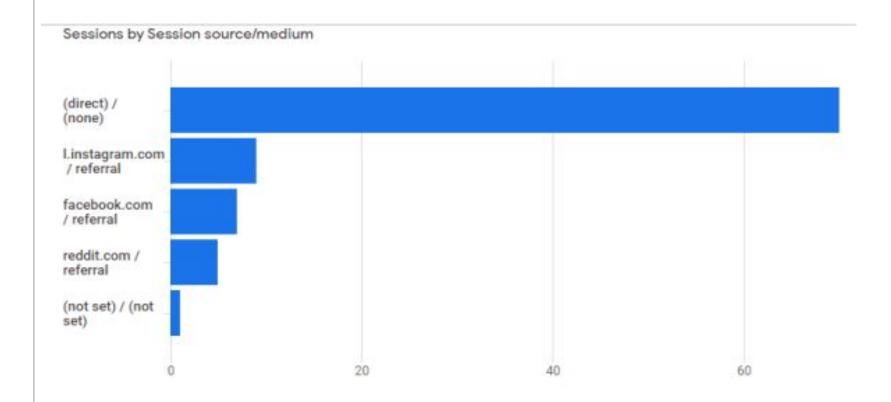




## Hotjar Heatmap



## **Analytics**



Not all the sessions launching platforms were registered correctly (most of them are "direct/none"), but we concluded, based on feedback (comments on posts/direct messages) and other statistics on Hotjar that the posts bringing us the most people were the ones on Reddit, followed by Instagram and Facebook.