

SAMUEL AGBOOLA

(Available)

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🌐 LinkedIn/Portfolio

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📍 Lagos, NG



EXPERIENCE

Technical Operator

NIGERIA BOTTLING COMPANY

📅 2021 - Present 📍 Ikeja, Lagos State

Company Description

- Operate and Maintain Manufacturing Equipment and Utilities.
- Ensuring equipment availability and Operating at OEM's rated capacity.
- Deliver output associated with a production line for maximum effectiveness and efficiency.
- Executes machine start up, continuous operation, shut down and change over following standard operating procedure.

Sales Supervisor

RAYSAK NIGERIA ENTERPRISE

📅 2020 - 2021 📍 Idiroko, Ogun State

Company Description

- Develop and implement sales strategies, plans, and tactics.
- Set sales targets, quotas, and monitor performance against targets.
- Collaborate with cross-functional teams to align sales activities with business goals and objectives.

Teacher

STAR LIGHT SCHOOL

📅 2019 - 2020 📍 Ajegunle, Ogun State

Company Description

- Inspiring learners & Providing mentorship.
- Nurturing healthy curiosity in learners.
- Creating meaningful learning experiences.
- Researching learning strategies.

Sales Representative

FUNMIMOSUN NIGERIA LTD

📅 2018 - 2019 📍 Idiroko, Ogun State

Company Description

- Identify prospective customers, lead generation and conversion.
- Contact new and existing customers to discuss needs.
- Emphasize the features of products to highlight how they solve customer problems.
- Negotiate prices and terms and prepare sales agreements.

EDUCATION

ELECTRICAL ELECTRONICS ENGINEERING (ND)

Lagos State Polytechnic

📅 2021 - 2024

SECONDARY SCHOOL LEAVING CERTIFICATE

Vintage Comprehensive High School

📅 2013 - 2019

PRIMARY SCHOOL LEAVING CERTIFICATE

Wisdom Nursery and Primary School

📅 2007 - 2013

SUMMARY

Highly motivated with a diverse skill set in technical operations and sales. Enthusiastic about combining technical expertise from the manufacturing sector with a robust sales background to drive impactful sales strategies. Adept at aligning cross-functional teams and optimizing processes to meet business objectives. Passionate about leveraging experience in equipment maintenance and sales strategy development to contribute to innovative solutions and foster strong customer relationships. Eager to support mission-driven initiatives and deliver exceptional results.

KEY ACHIEVEMENTS



Your Achievement

Maximizing production line efficiency at Nigeria Bottling Company, and developing successful sales tactics at Raysak Nigeria Enterprise.

LICENCES/CERTIFICATIONS

FULL STACK DEVELOPER

📅 2024 - 2024 📍 Lagos, Nigeria

Ijan Africa

- Full Stack Developer

REFERENCES

Available upon request.

SKILLS

Computer Literate	Electrical Technician	Filler Operation
Blow Mould Operation		