



## Networking at Writer's Conferences: From Contacts to Contracts

By Steven D. Spratt, Lee G. Spratt

John Wiley and Sons Ltd. Paperback. Book Condition: new. BRAND NEW, Networking at Writer's Conferences: From Contacts to Contracts, Steven D. Spratt, Lee G. Spratt, Use writer's conferences to establish career-making contacts with agents, editors, and other writers Veteran writers and editors Steven and Lee Spratt offer savvy advice on using writer's conferences as your primary networking tool. They'll help you make strong and lasting connections with agents, editors, and other writers by showing you how to: Present yourself as a professional in any situation, even if you've never sold a word Follow up on new contacts to get the most out of every lead Find and evaluate hundreds of writer's conferences and workshops throughout the country Abide by the rules of publishing protocol when sending out query letters, proposals, and manuscripts Transform you're conference contacts into book contracts With this essential guide, you'll make and keep the important connections that are a vital part of every professional writer's life.



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