



Demand-Driven Open Data

An introduction for data owners



More info: <http://demand-driven-open-data.github.io>

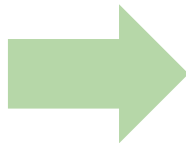
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Aka, “Innovative Linkages” Project

The Opportunity

HHS can create additional economic, health and social **value** by changing the way it measures progress on Open Data efforts...

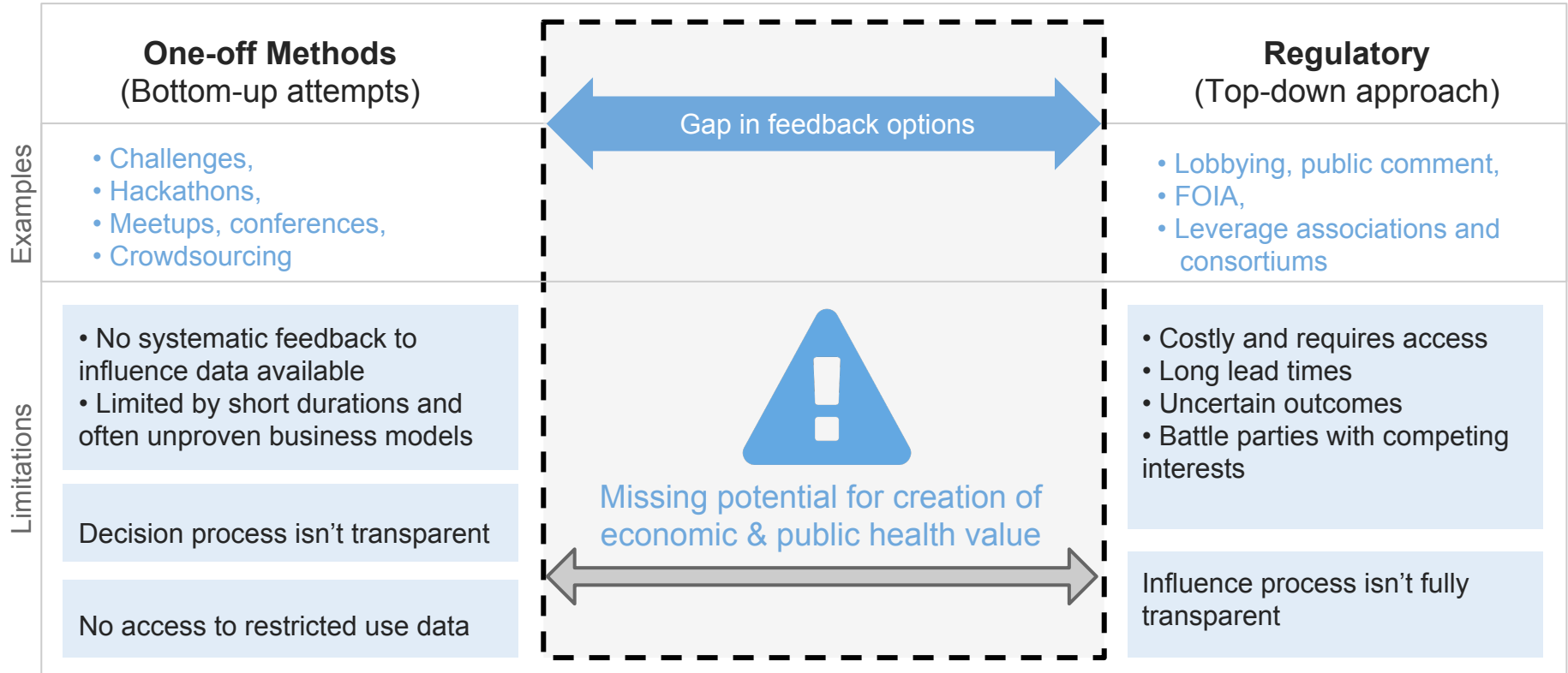
from number of
datasets
released



to value in terms
of **use cases**
enabled

Prior to DDOD, if you wanted to influence the data HHS provides there were primarily two extremes: participate in **one-off** events or attempt the **regulatory** path

...But each had significant **limitations**



So we need a mechanism that...

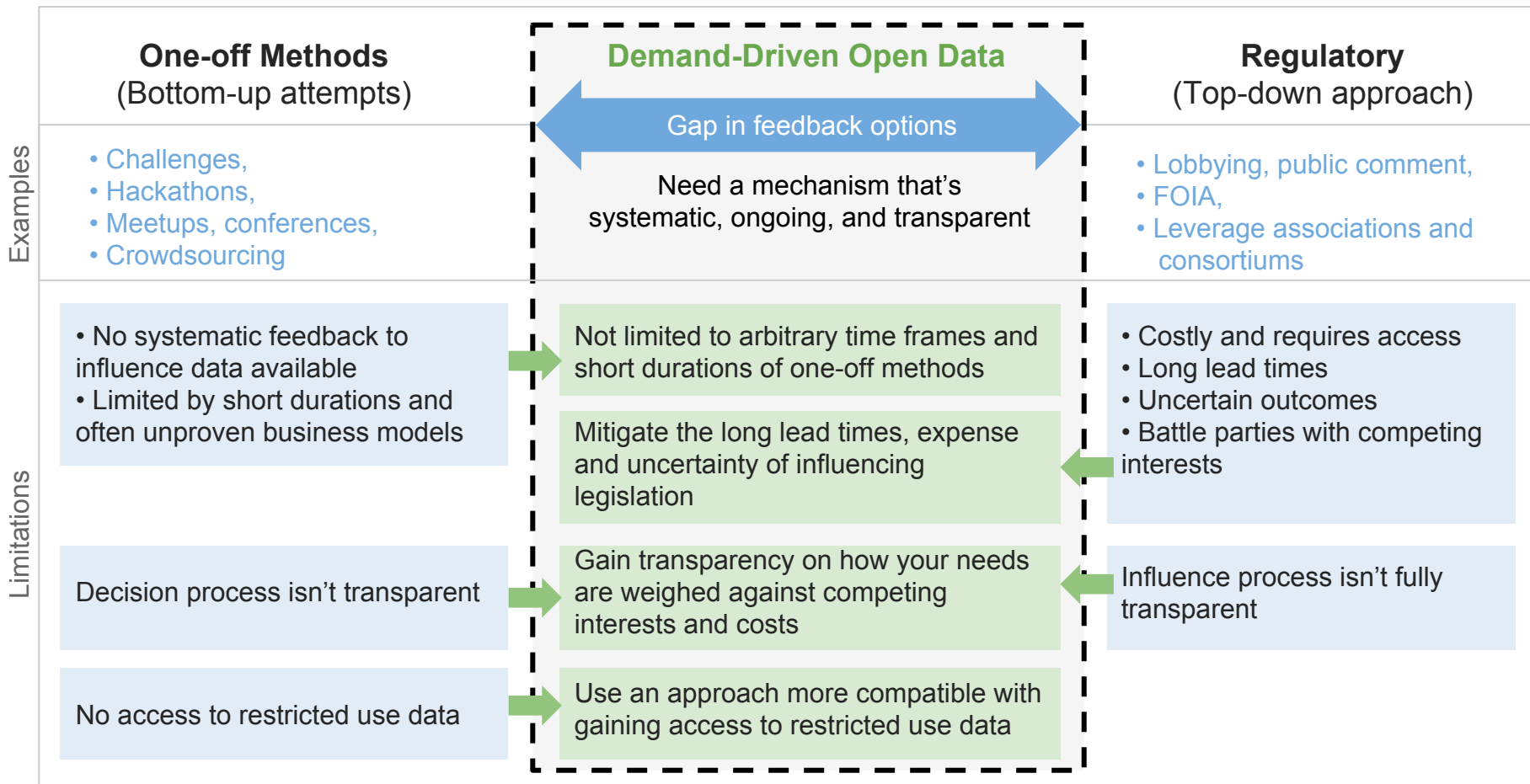
Enables **systematic**, **ongoing** and **transparent** signaling of relative value of data in a way that's **inclusive** of all types of participants



1. Systematic
2. Ongoing
3. Transparent
4. Inclusive

That's “Demand Driven Open Data” (DDOD)

DDOD fills the gap and addresses many of the limitations

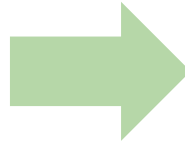


By understanding the “market” for its data, HHS can better allocate resources by migrating to a “Lean Startup” methodology

Moving from...

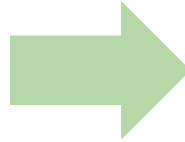
To...

Build first and then
see if anyone will use it



Make sure there are customers
before building

Directive driven



Demand driven

DDOD can be broken into **functional areas** to execute in parallel

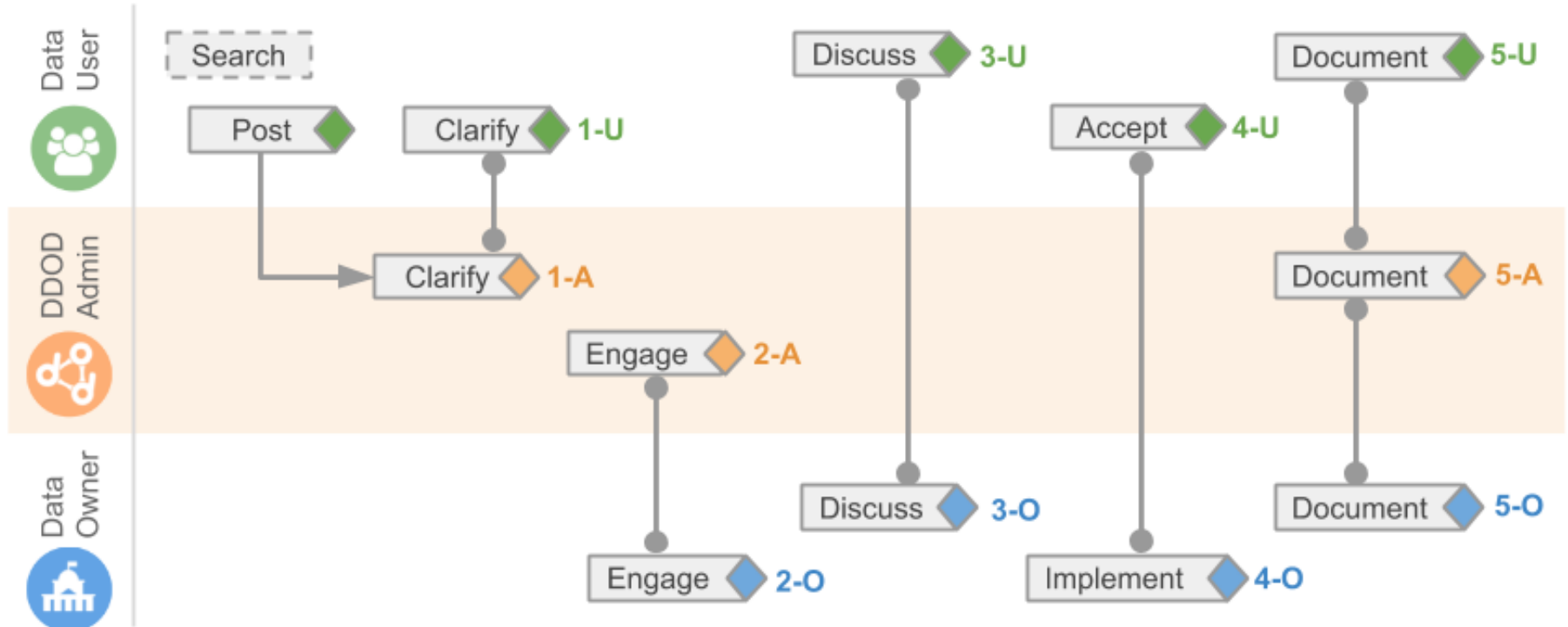
Note that **promotion** and **incentive** are a big part of the effort

Promotion	Ensuring there's enough liquidity and uptake	<ul style="list-style-type: none">• Program-wide: Vision, publications, partners, events• By use case
Prioritization	Process and methodology for selecting	<ul style="list-style-type: none">• Distributed requirements management• Calculation, announcement, decision transparency• Data sources & transparency: EDI, legislated, FOIA, etc.
Technology	Enabling gathering of input, selection and feedback loop	<ul style="list-style-type: none">• Qualitative feedback• Quantitative non-monetary• Quantitative monetary
Execution	End-to-end pilot for improving 1 dataset and adding 1 dataset	<ul style="list-style-type: none">• End-to-end practice of all components coming together• Allow execution of demand-driven Linkages
Incentive	Providing reason for implementing highest value work first	<ul style="list-style-type: none">• Feedback mechanism, data value report card• Promotion of success stories• Advocate for policy

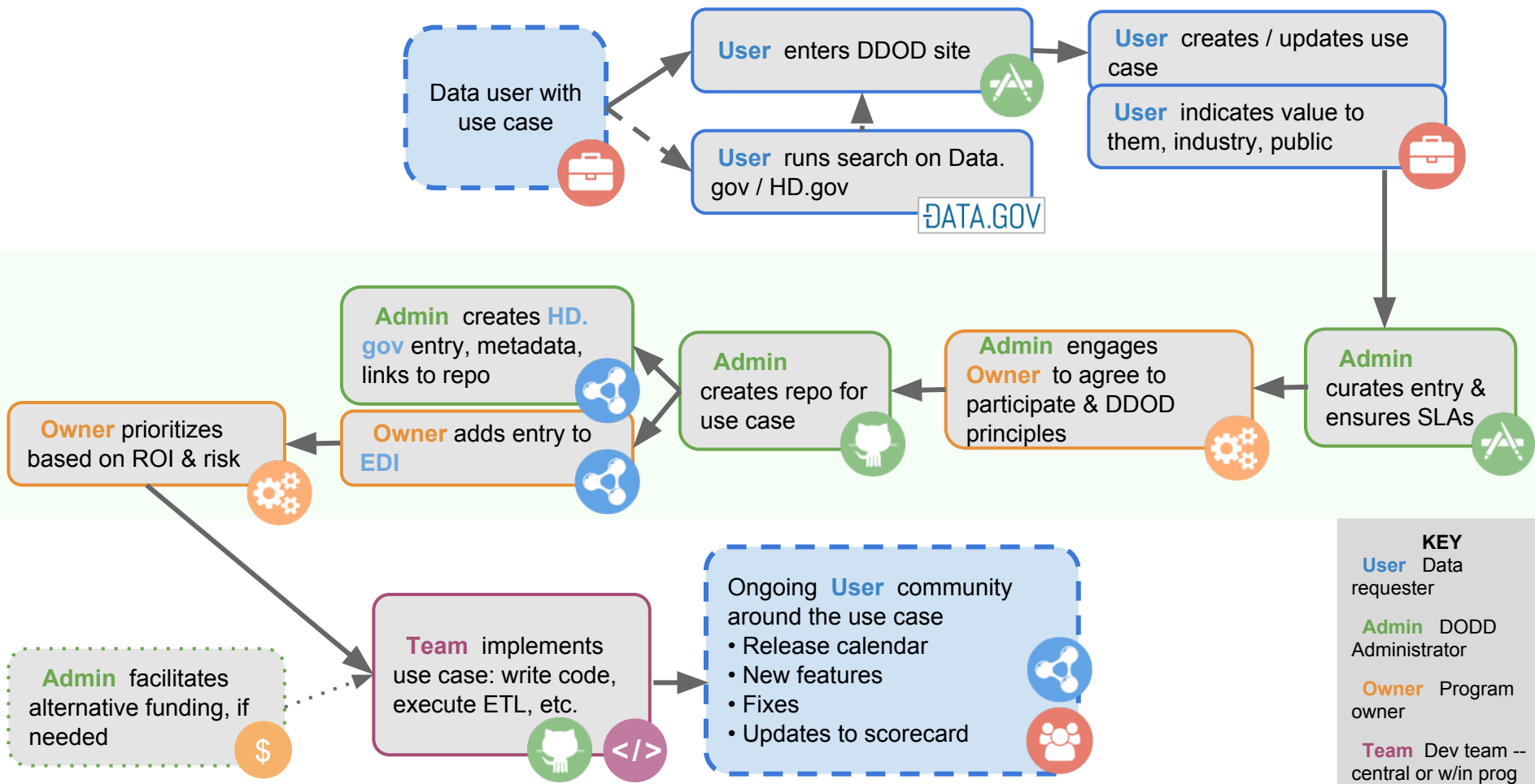
Proposed deliverables for the 12-month effort

Promotion	Use cases & Community	
Prioritization	Process & org structure	
		
Technology	Tools & Source code	
		
Execution	Datasets & Success stories	
		
Incentive	Observations & recommendations	

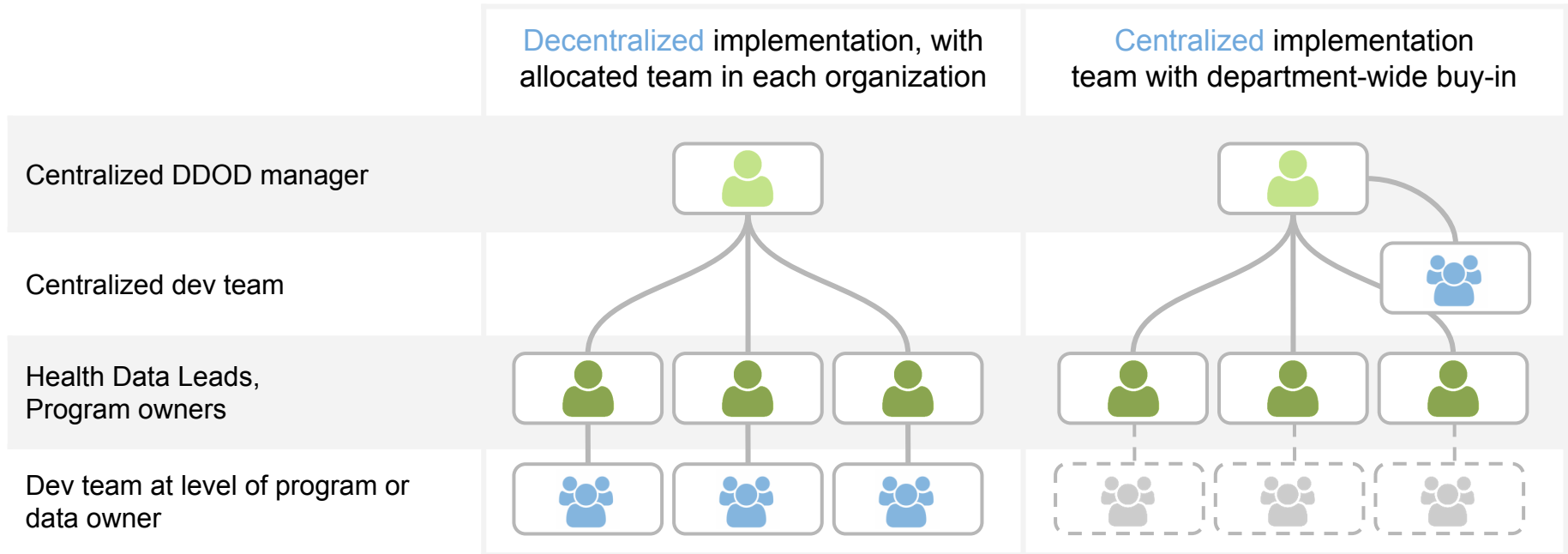
The process involves 3 participants: **Data User** (that's you), **Data Owner**, and **DDOD Admin**. Each is responsible for enabling a specific set of milestones



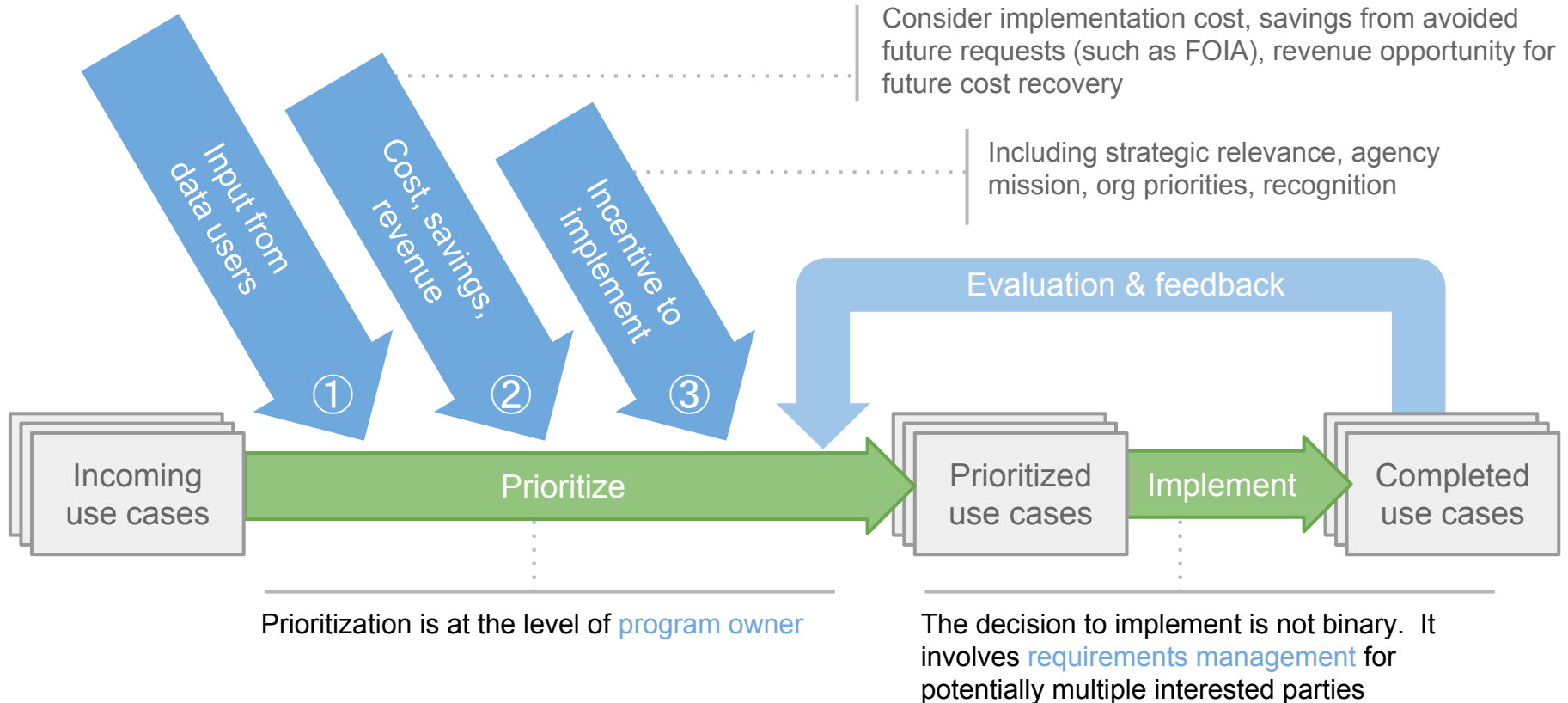
End-to-end workflow from use case to live project



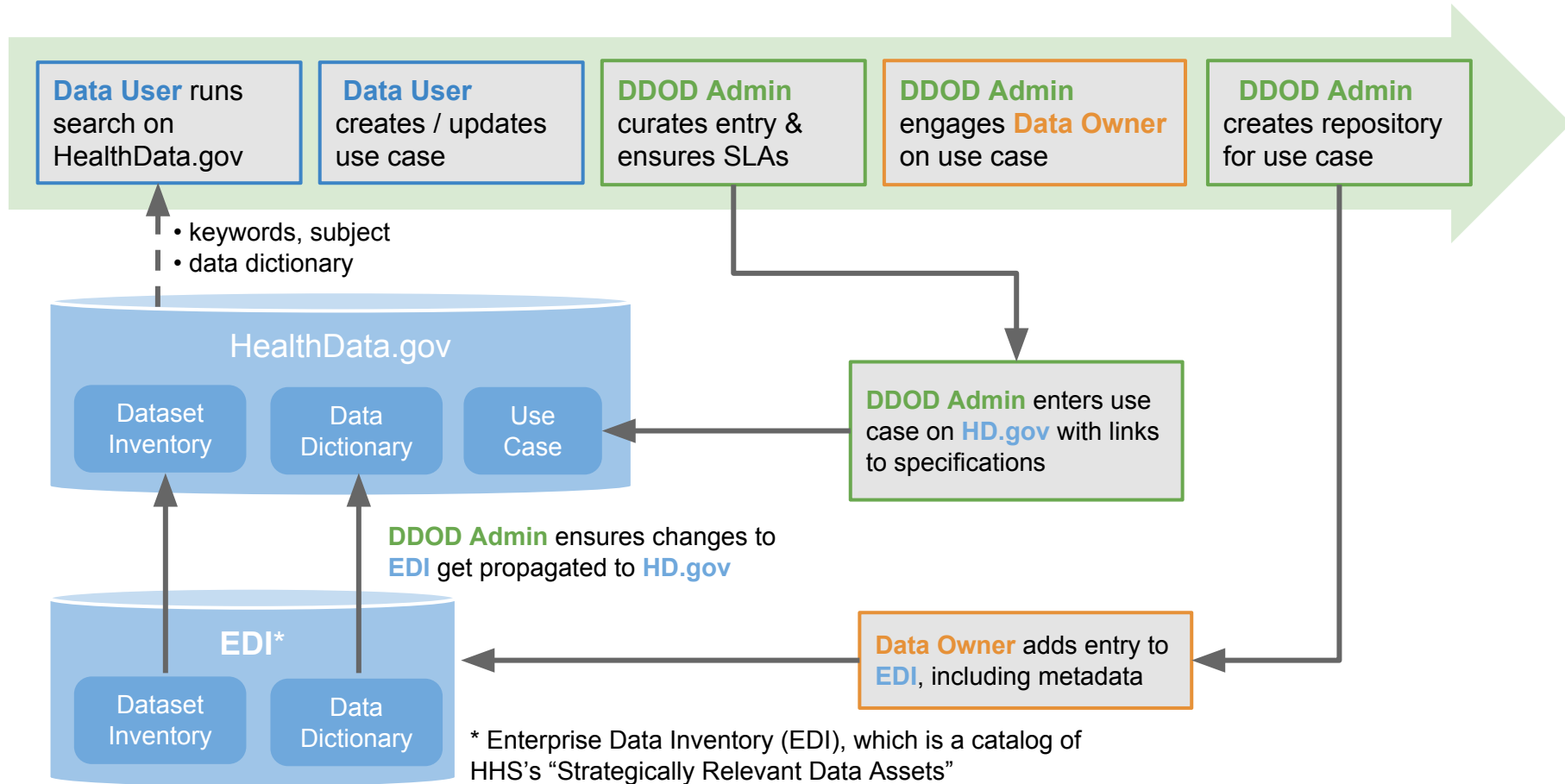
There are several options for **organizational** structures that enable DDOD, but ultimately the organizational dynamics are unique to each use case and program owner



Prioritization of use cases is determined by 3 drivers



The DDOD process also serves to enhance content and discoverability for HealthData.gov, as well as ensuring key systems of record are in the EDI

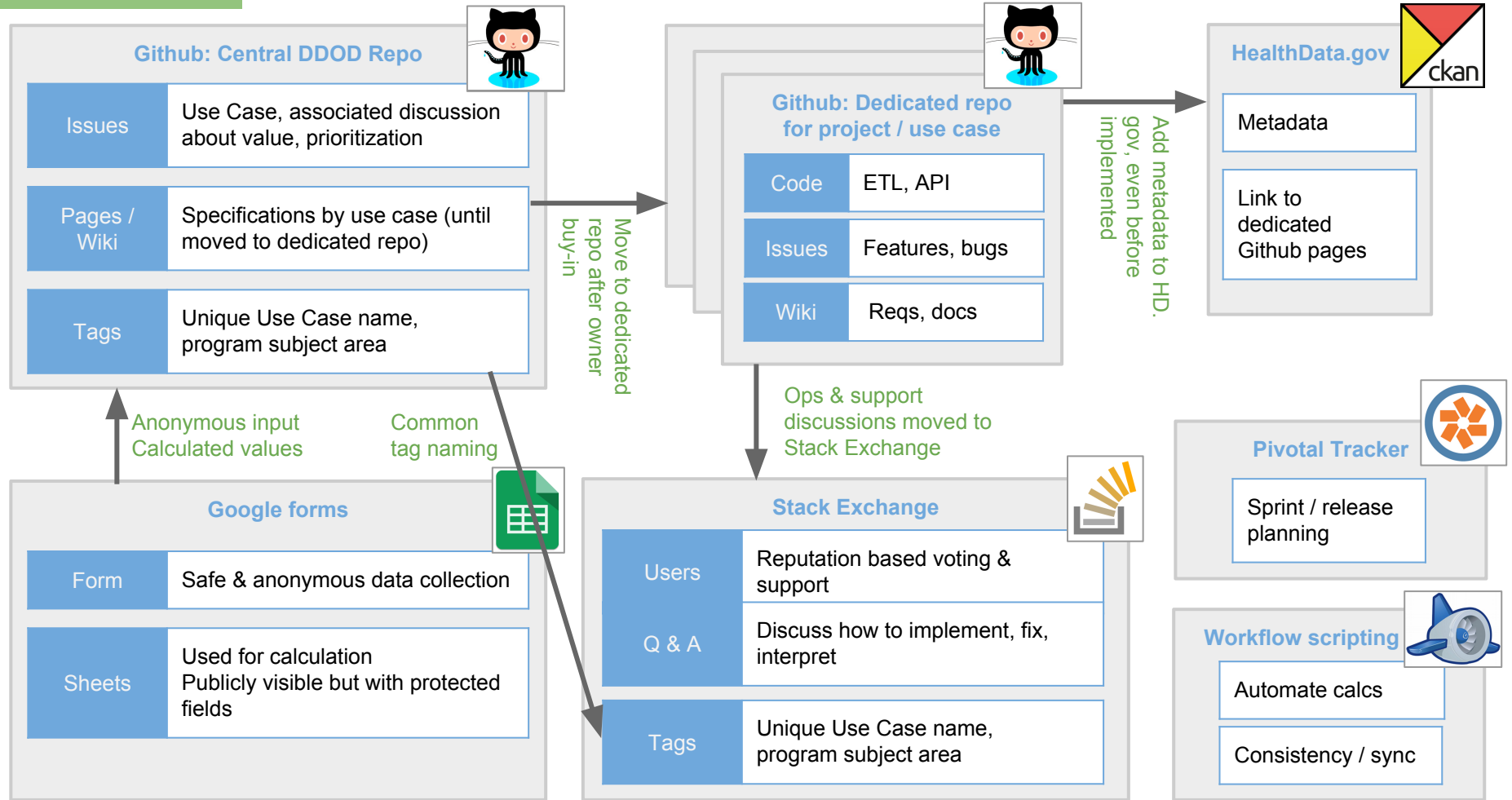


The **tools** available would evolve

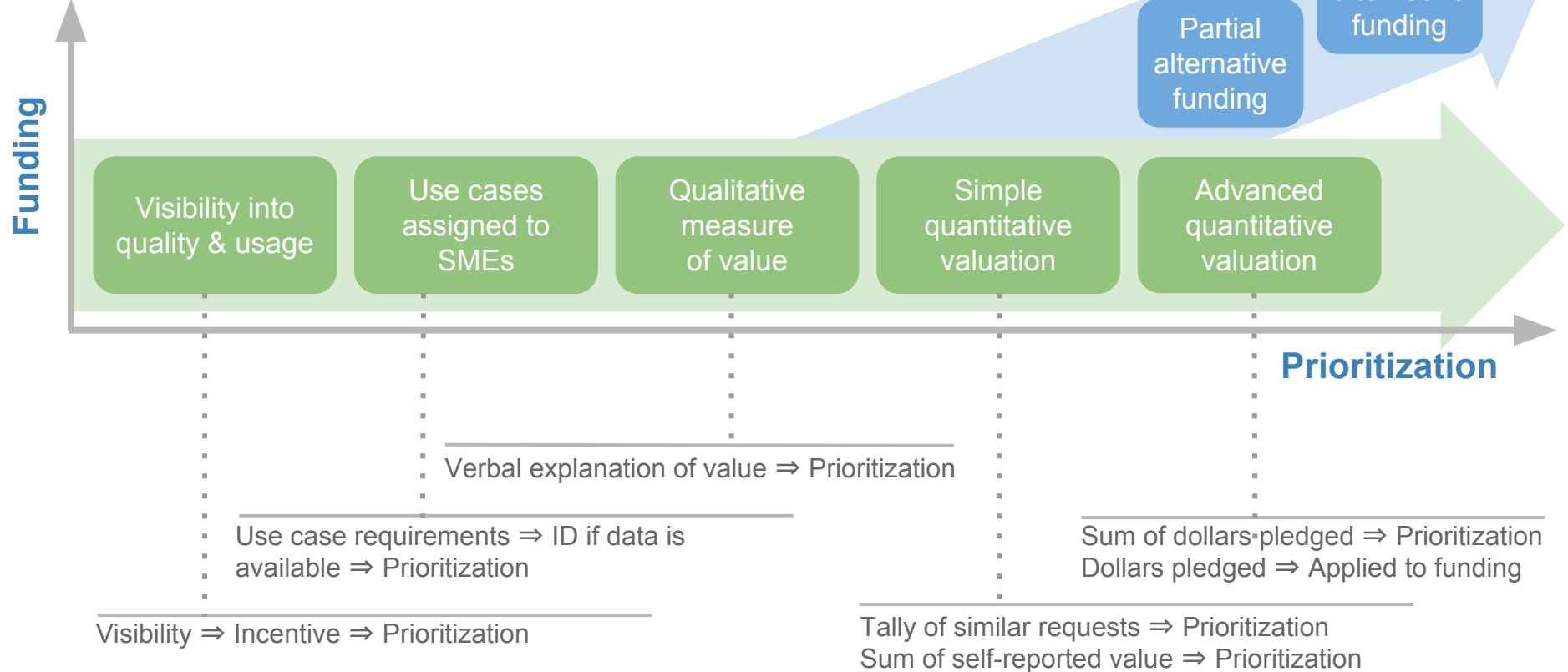
	Now	Short Term	Medium Term	Long Term
DDOD	(None)	<ul style="list-style-type: none"> • StackExchange, Github, Google Forms • Seed with pilot use cases 	<ul style="list-style-type: none"> • Scripting of workflow among existing tools • Integration of tools into HD.gov 	<ul style="list-style-type: none"> • Purpose built application • Methods to calculate quant value
Data maturity scorecard	(None, NCVHS is working on scorecard)	<ul style="list-style-type: none"> • Evaluate existing HD.gov datasets • Experiment with visualization & metrics calcs 	<ul style="list-style-type: none"> • Improve tagging & search based on maturity factors 	<ul style="list-style-type: none"> • Integrate features into relaunched HD.gov • Automation to spot drastic shifts in quality
Data activity scorecard	(No tracking of traffic or downloads for indexed sites)	<ul style="list-style-type: none"> • Get Google Analytics access to indexed sites. • Get CKAN / Socrata stats access 	<ul style="list-style-type: none"> • Fortify GA with in-page analytics and custom dimensions for CKAN • Require registration 	<ul style="list-style-type: none"> • Automation to spot drastic shifts in usage
Metadata Inventory	(Only data that's published has metadata)	<ul style="list-style-type: none"> • Merge EDI PDL into DH.gov -- regardless of availability or restrictions 	<ul style="list-style-type: none"> • Add metadata from FOIA requests, procured studies and research 	<ul style="list-style-type: none"> • Extend common core metadata with domain specific fields • CISP-like linkage visualization

Technology

Possible initial tool implementation



Project progress can be illustrated in terms of impact on **prioritization** and **funding**



There are both qualitative and quantitative methods for prioritizing use cases



Qualitative

Prioritization based on **self-reported** descriptions from **questions** provided on a form with each new use case or feature

1. What's the value to **your organization**?
2. What's the value to **industry**?
3. What's the value to **public health**?
4. How consistent is it to the mission of the **agency**?
5. How **time sensitive** is the request? What are the impacting factors?

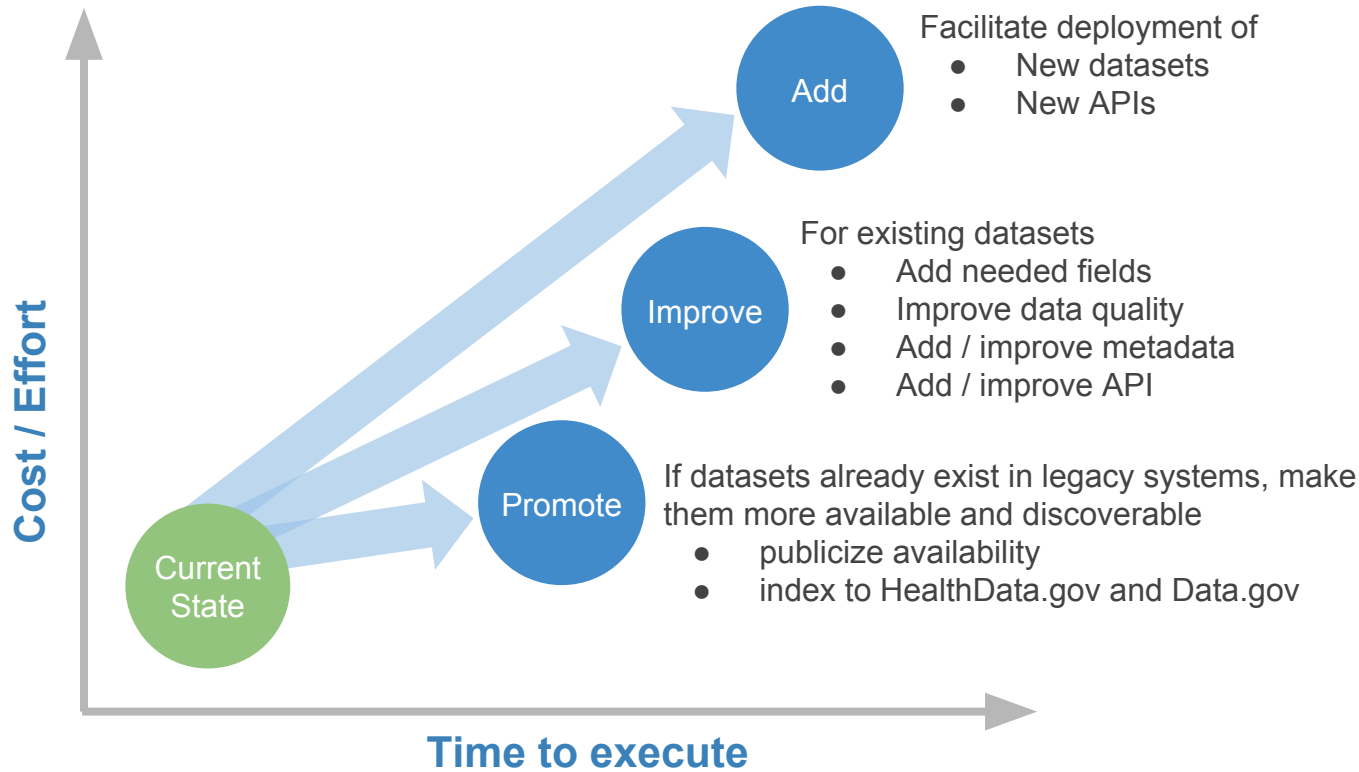


Quantitative

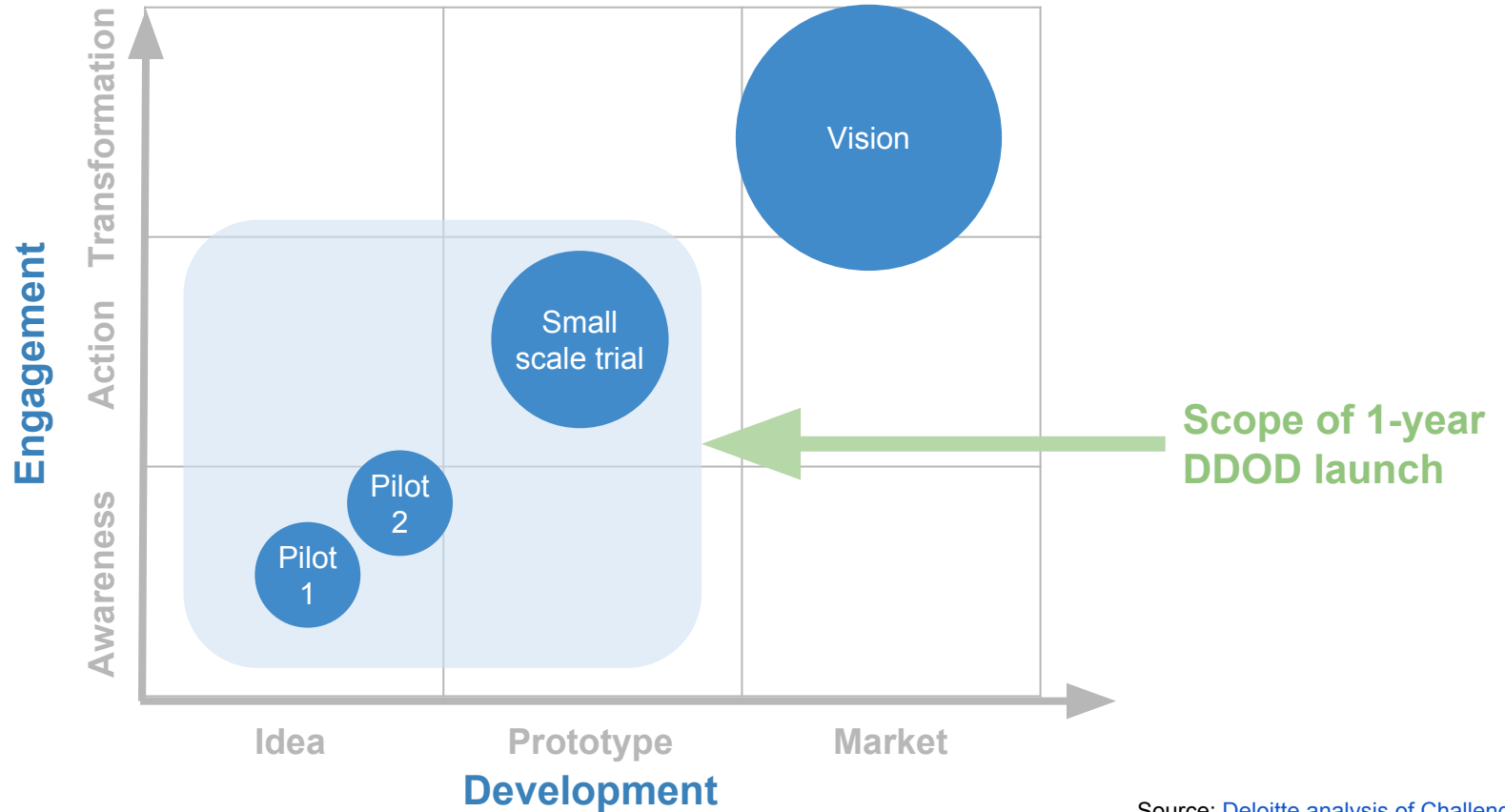
While absolute quantitative valuations might be difficult, it's possible to use known **objective factors** to assess **relative value**

1. **Cost already spent** on a procured study or survey requested
2. Revenue from **cost recovery** programs
3. **Avoided costs** from FOIA requests, manual periodic releases, etc.
4. Crowdfunding-style **cummulative pledges** from multiple parties as a proxy for value

Implementation of a use case could fall into one of 3 categories

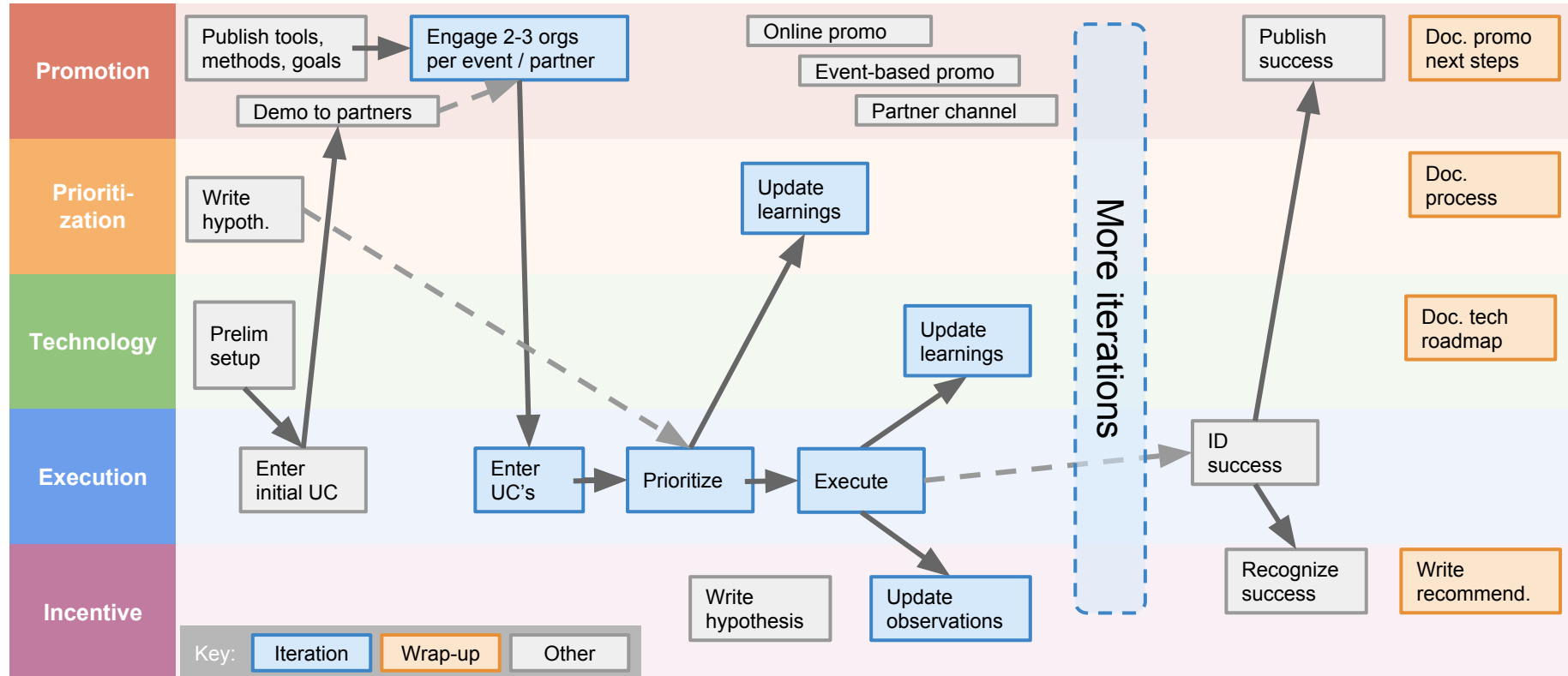


DDOD initiative can be categorized by **phases** along the **Development** and **Engagement** dimensions



Sequence of steps for 1-year DDOD launch scope by functional area

Setup. → Iterate, iterate, iterate! → Recommend sustainable model.



There are **related** initiatives that would make DDOD more effective...

One measures the **usefulness** of existing data,
while the other enables users to **discover** new data

DDOD ✓	Signaling of demand	Enables ① <i>systematic</i> and ② <i>ongoing</i> and ③ <i>transparent</i> signaling of relative value of data for the ④ <i>full range</i> of market participants
Data maturity scorecard, Data activity scorecard	Usefulness of supply	Has a feedback loop on the <i>usefulness</i> of existing and future data
Full metadata inventory	Discovery of supply	Enables users to discover the <i>possible applications</i> for data, regardless of its privacy classification or availability

DDOD relies on signing up data users to advocate for their use cases, participate using DDOD tools and provide effectiveness feedback

