



**SOUTH
AMERICA
INCOMING**



What is SOUTH AMERICA INCOMIG (S.A.I.)?

Two leading companies in the market, Furlong Incoming and Compass Brazil, join forces to create a single entity and thus be able to provide a regional, comprehensive and competitive solution, with high-quality services to B2B clients looking for a centralized commercial partner with coverage in throughout South America, particularly in Argentina, Brazil and Uruguay, represented by the 3 stars of the brand.



VISION

Reaffirm our international leadership as specialists in South American destinations by uniting leading brands in the industry.



www.furlongincoming.com.ar



www.compassbrazil.com



www.furlongincoming.com.uy





MISSION

Our mission is to bring our clients personalized and tailored experiences, in which creativity, uniqueness and exclusivity are inherent to our work and philosophy. To be leaders in innovation, sustainable growth and social and environmental responsibility in our region.





GOALS

Being a seal that represents the union of the consortium companies. **S.A.I. (South America Incoming)** is its own brand but commercially it maintains the identity of its founding companies, Furlong Incoming & Compass Brazil.

Provide excellent services to Fit's Tour Operators, and Groups, as well as Cruise companies, MICE and Luxury clients.

Offer a package of added benefits to **S.A.I.** clients. through our loyalty program.

Offer your own regional products.





SERVICES



Leisure: Specialists in tailor-made trips, organization of group outings and predefined tourist proposals. Our purpose is to provide unique and exclusive experiences, backed by a personalized advisory service, thus guaranteeing that your clients' journey is memorable.



MICE: Pioneers in the organization of events in Brazil, Argentina and Uruguay. Through a creative, adaptable approach and outstanding execution, our group of professionals creates meetings, events, conventions and incentive programs that impress our clients.





SERVICES



Luxury - Signature Experiences: A careful selection of the most outstanding travel experiences in Brazil, Argentina and Uruguay. Tailor-made trips that comprehensively combine comfort, quality and personal enrichment.



Cruises: Leaders in the planning and execution of all land activities of the most important Cruise companies that arrive in Antarctica and South America. We offer Pre & Post Cruise services, as well as personalized tours and experiences, guaranteeing a perfect and memorable visit on land.

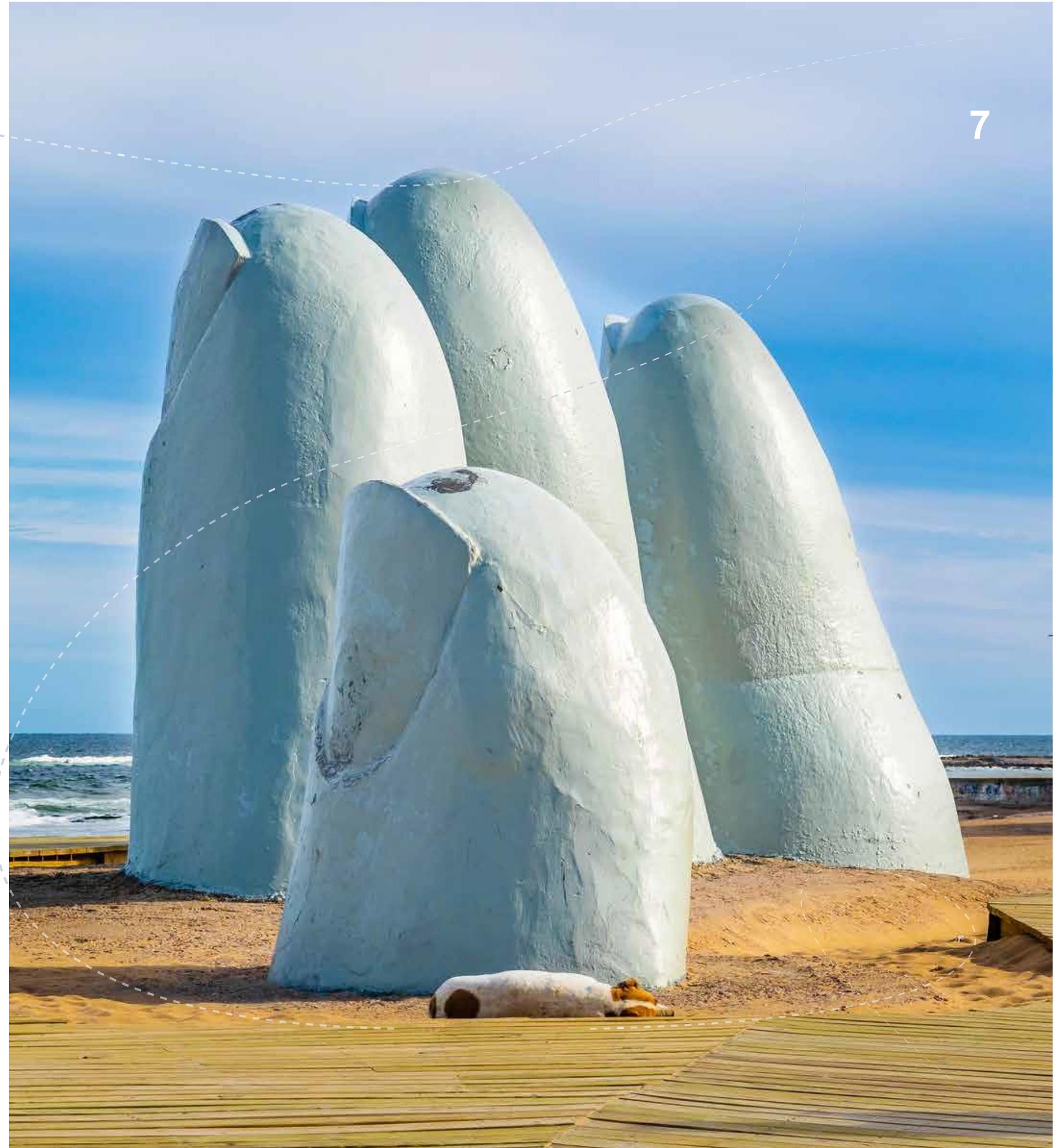


BENEFITS

We offer solutions to regional products: We provide a personalized attention service, through which our clients will connect with a single point of contact in **S.A.I.**, which will allow them to obtain agile and effective responses to optimize the planning of their clients' trips to South America.

We provide you with a single payment point, so that it is not necessary to carry out multiple transactions and, thus, avoid additional banking costs.

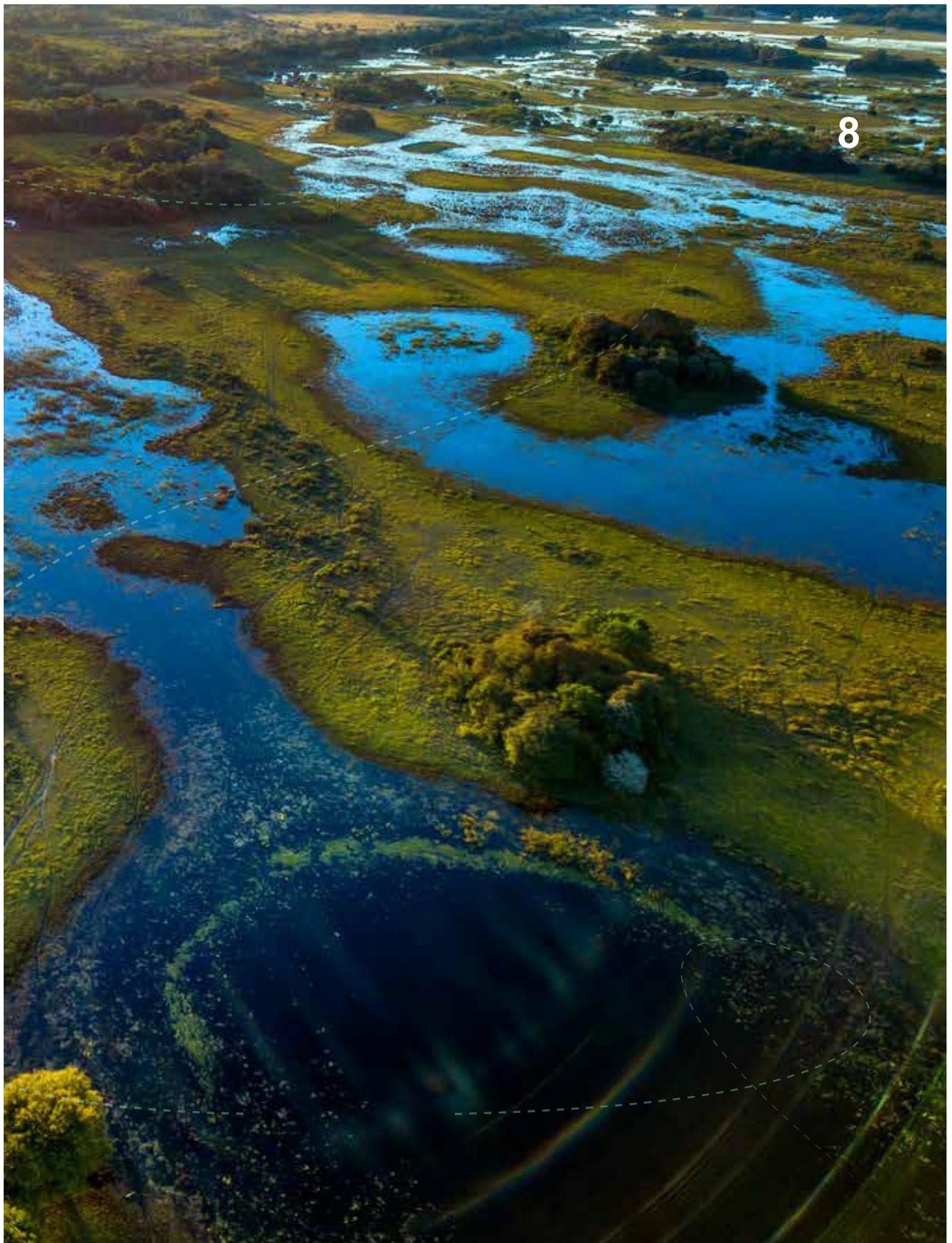
With our Loyalty program, the trust and support of our clients in the different destinations of the **S.A.I.** brand. They will be reflected in differential prices based on production volume.





SUSTAINABILITY

For each of the companies that make up **S.A.I.**, promoting Sustainable Tourism has always been one of the most important pillars and is one of the reasons that motivated us to carry out this alliance. Based on our principles and convictions, we fervently believe that reducing negative effects on the environment and local communities as well as promoting positive effects should be part of our daily agenda. Our commitment is reflected in concrete actions, which are aligned with the principles of sustainability, from waste management, paper recycling, care of light and water in our offices, as well as we commit to training our guides annually. in matters of Sustainability and Social Responsibility; we work with sustainable suppliers; We measure the impact of our excursions to increase our clients' awareness of the impact we have on the environment; We make alliances with NGOs to mitigate the carbon footprint of our passengers and other actions that contribute to our firm commitment to responsible tourism.





ASSOCIATIONS



VIRTUOSO[®]

VIRTUOSO

ASSOCIATE MEMBER **USTOA**
United States Tour Operators Association

USTOA



SAFE TRAVELS

visit **RIO**

VISIT RIO

INPROTUR
INSTITUTO NACIONAL DE
PROMOCIÓN TURÍSTICA

INPROTUR

Travelife
CERTIFIED
Excellence in sustainability

TRAVELIFE



VISIT ARGENTINA

lata
Latin American
Travel Association

LATA

 **UruguayNatural**

URUGUAY NATURAL

 **ABAV**[®]
ASSOCIAÇÃO BRASILEIRA
DE AGÊNCIAS DE VIAGENS

ABAV



THE MUSE COLLECTION

THE MUSE COLLECTION

 **ENSEMBLE**
TRAVEL[®] Group
Experience that takes you places

ENSEMBLE



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