

# Assessing AI's Disruptive Potential: A Novel Measure of Occupational Exposure Using Press Release Data

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# Overview

## 1 Motivation

- Automation and Labor Displacement
- Prior Work

## 2 Data and Methods

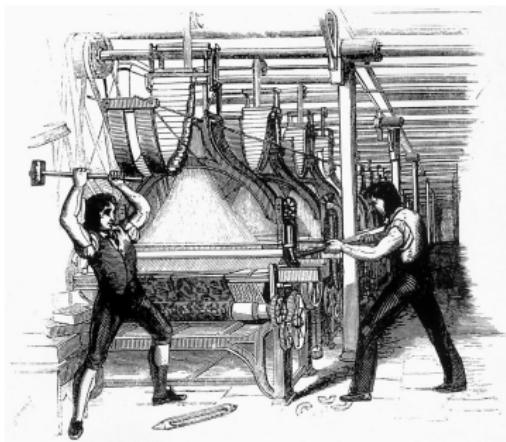
- Main Contribution
- Data
- Methods

## 3 Results

- Skill Scores
- Occupational Scores
- Research Skills
- Relationship to Labor Market Outcomes
- Geographical Exposure
- Comparison to Prior Work

## 4 Implications

# GPTs



Past eras of rapid technological innovation have been associated with waves of labor displacement and job automation (Acemoglu and Johnson, 2023). As modern incarnations of artificial intelligence (AI) are often lauded as being a general purpose technology (GPT) (Eloundou et al., 2023), a natural question that arises is to what extent will jobs be affected and which occupations are most exposed to disruption.

# History Repeating?



# Pinpointing Occupational Exposure to AI

- Brynjolfsson and Mitchell (2017):
  - Pioneered the task-based approach to evaluate AI susceptibility
  - Examined occupations through their constituent tasks
- Frey and Osborne (2017):
  - Combined expert judgments with a machine learning classifier
  - Derived AI automation scores for tasks and occupations using O\*NET data
- Felten et al. (2018):
  - Used objective AI progress metrics from the Electronic Frontier Foundation
  - Linked these metrics to O\*NET occupational abilities with hand-crafted weights
- Webb (2022):
  - Applied text analytics to patent data to elicit AI capabilities
  - Matched AI capabilities to occupational abilities using verb-noun pairs
- Eloundou et al. (2023):
  - Directly asked GPT-4 to classify occupations based on AI exposure

# Main Idea

Use data on real world applications of AI by examining announcements of AI product launches and adoptions, instead of relying on patent data or academic achievements.

# Contributions

- Introduce a novel data set of corporate press releases
- Utilize a new methodology for linking AI capabilities and job skills based on advanced NLP and modern LLMs
- Derive Occupational exposure scores based on the internationally adopted ISCO/ESCO classification, instead of the US-centric O\*NET

# Main Data Source - PRNewswire

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News in Focus Business & Money Science & Tech Lifestyle & Health Policy & Public Interest People & Culture

## R.test, AI-Powered SAT Learning platform, Boasts Score Improvements of 94.7 points on Average

NEWS PROVIDED BY  
**Riiid** →  
20 Feb, 2024, 09:00 ET



SAN RAMON, Calif., Feb. 20, 2024 /PRNewswire/ -- Riiid, a leading AI education technology company, has revealed impressive score enhancements achieved by users of its AI-driven SAT learning platform, **R.test**. Through comprehensive data analysis from over 70,000 premium users over the past year, R.test has demonstrated its effectiveness in elevating SAT performance.

Launched in January 2023, R.test stands as the world's foremost AI-based digital SAT diagnostic service. With the complete transition to a digital SAT format in 2023 for various countries, followed by the United States in 2024, the platform has garnered significant global attention from students and educators alike, seeking to adapt to the new digitized test format. The imminent first digital SAT administration in the U.S. on March 9<sup>th</sup> further underscores the importance of effective preparation tools like R.test.



# Data Collection

- Scrapped all press releases from the site for the period August 8-th 2023 - April 15-th 2024
- A total of 444989 individual press releases.
- Sanitize the text (lowercasing, stop-word removal, stemming) and filter AI-related press releases using a list of 30 relevant key phrases.
- 69661 press releases related to AI.

# Identify AI Capabilities

- Calculate mean text embeddings of each press release using SpaCy (Honnibal et al., 2020) and calculate cosine similarity with the embeddings for 15 key phrases related to product launches or adoptions.
- 8507 press releases classified as relating to product launches or adoptions
- Pass the text of the releases to GPT-4 (OpenAI, 2024) to extract concrete AI capability strings
- 28908 AI capabilities associated with new product launches or adoptions

# Job Skills Data



English

| Home | About ESCO | Classification | Use ESCO | News & Events | Get in touch |

Home > The ESCO Classification > Occupations

## Occupations

Select an ESCO version  
ESCO dataset - v1.2.0

Search occupations  
 Find Show filters

Hierarchy view ↴

- 0 - Armed forces occupations +
- 1 - Managers +
- 2 - Professionals -
- 21 - Science and engineering professionals +
- 22 - Health professionals +
- 23 - Teaching professionals +
- 24 - Business and administration professionals +
- 25 - Information and communications technology professionals -
- 251 - Software and applications developers and analysts -
- 2511 - Systems analysts -
- 2511.1 - computer scientist

### data analyst

Download

Professionals > Information and communications technology professionals > Software and applications developers and analysts > Systems analysts > data analyst

#### Description

#### Code

2511.3

#### Description

Data analysts import, inspect, clean, transform, validate, model, or interpret collections of data with regard to the business goals of the company. They ensure that the data sources and repositories provide consistent and reliable data. Data analysts use different algorithms and IT tools as demanded by the situation and the current data. They might prepare reports in the form of visualisations such as graphs, charts, and dashboards.

#### Scope note

Excludes people performing managerial, engineering, and programming activities.

#### Alternative Labels

# Calculating capability-skill similarity

If  $E(i)$  is the set of vector embeddings of any job skill  $i$ , and  $E(j)$  is the set of embeddings for any AI capability  $j$ , then the similarity between skill  $i$  and capability  $j$  is:

$$S(i,j) = \frac{\bar{E}(i) \cdot \bar{E}(j)}{\|\bar{E}(i)\| \|\bar{E}(j)\|}$$

where:

$$\bar{E}(i) = \frac{1}{n_i} \sum_{k=1}^{n_i} E(i)_k$$

$$\bar{E}(j) = \frac{1}{n_j} \sum_{l=1}^{n_j} E(j)_l$$

and  $E()$  denotes the (multi-valued) embedding function (in this case, the SpaCy model "en\_core\_web\_lg").

# Job Skill Exposure Scores

For any individual job skill  $i$ , the Skill AI Product Exposure Score is calculated as the highest cosine similarity between that skill and all AI capabilities.

$$S^*(i) = \max_j S(i, j)$$

In total, there are 10821 job-relevant skills in the ESCO database, meaning a little over 313 million pairwise similarity scores were calculated, which were then aggregated back to the skill level to derive one final score for each skill.

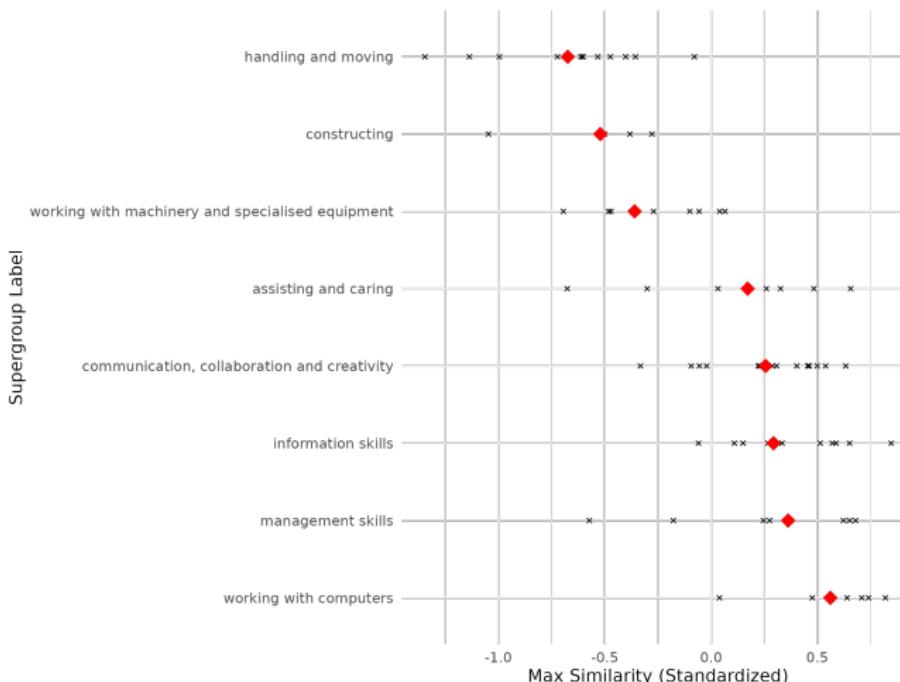
# Calculating Job Exposure

To calculate the AI Product Exposure Score for each of the 3008 occupations in the ESCO database, I take a weighted average of the skill-exposure scores of all skills listed as relevant for that occupation, weighting "optional" skills half as much as "essential" skills.

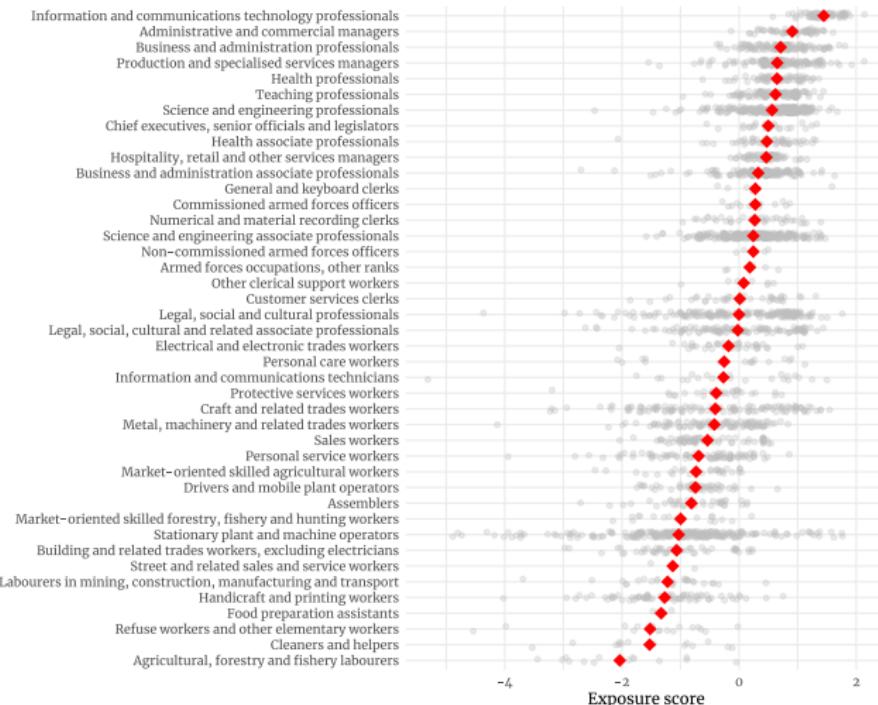
Formally, if  $JS(i)$  are all skills relevant to job  $i$ , and  $w_{i,j}$  is 2 if skill  $j$  is essential for job  $i$ , 1 otherwise, the exposure score of occupation  $i$  denoted as  $E(i)$  is

$$E(i) = \frac{\sum_{j \in JS(i)} w_{i,j} S^*(j)}{\sum_{j \in JS(i)} w_{i,j}}$$

# Skill Exposure Scores



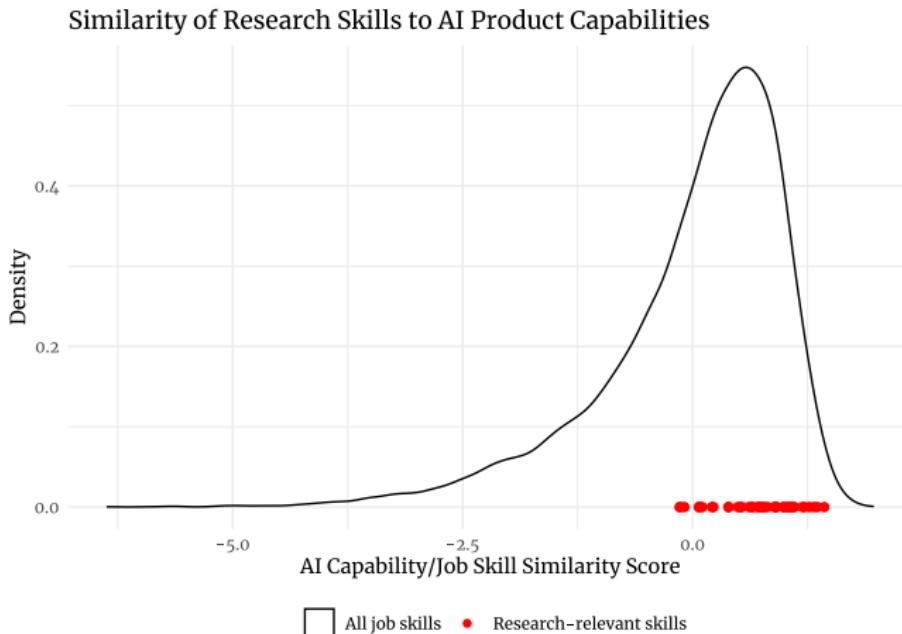
# Occupational Exposure Scores



# Most Exposed Occupations

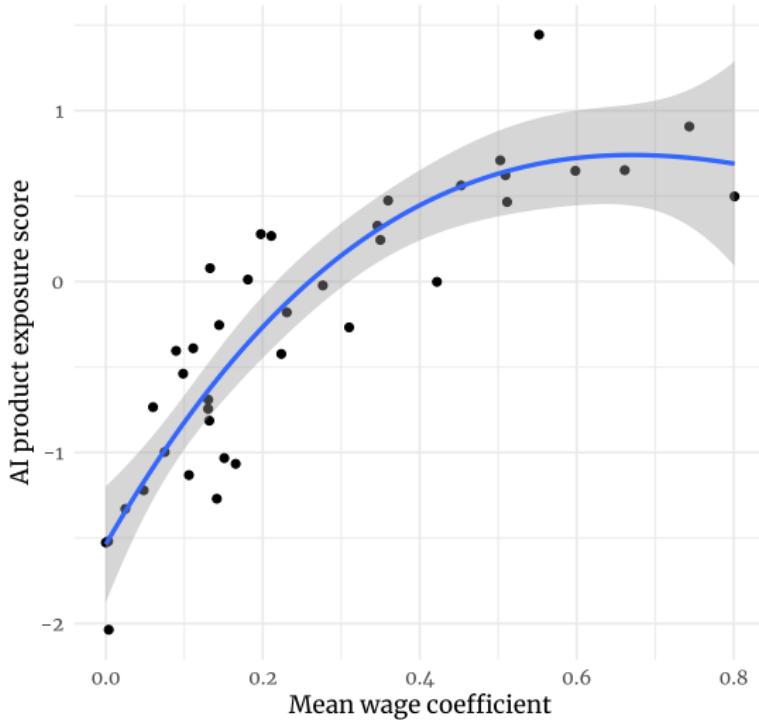
- data analyst
- chief data analyst
- ICT information and knowledge manager
- ICT business analyst
- software analyst

# Research Skill Exposure

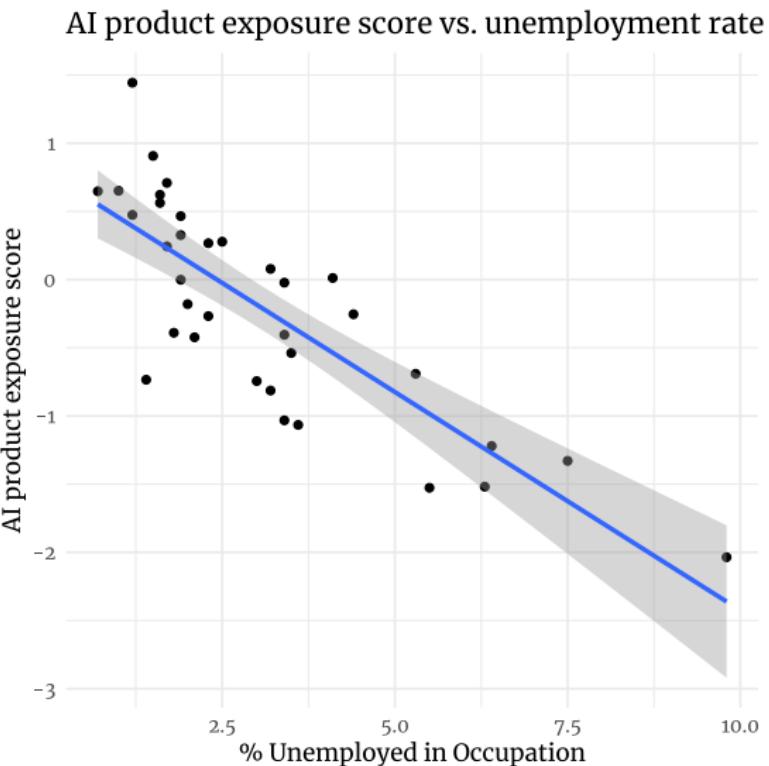


# Wages

AI product exposure score vs. mean wage coefficient

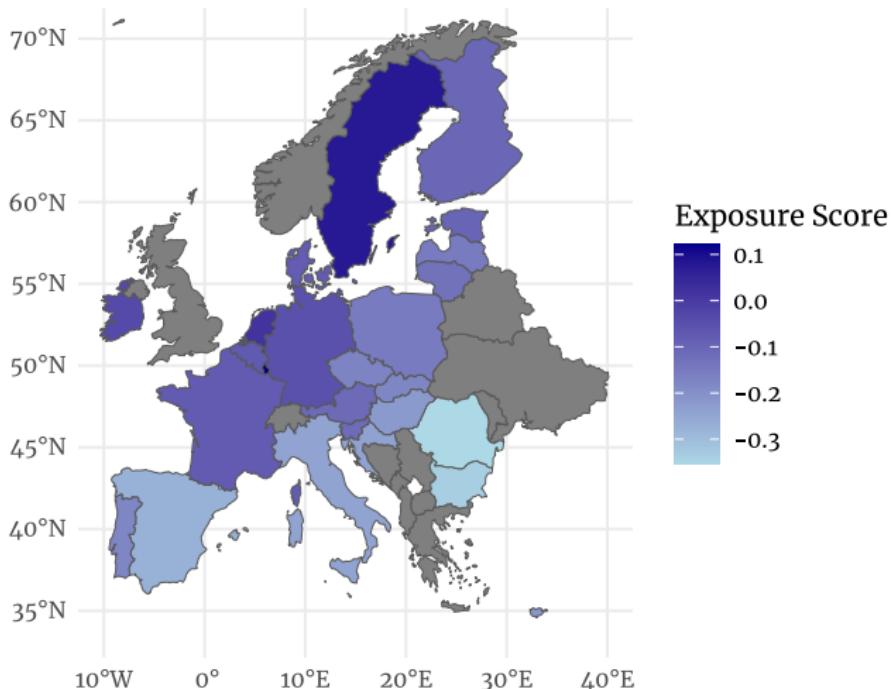


# Unemployment

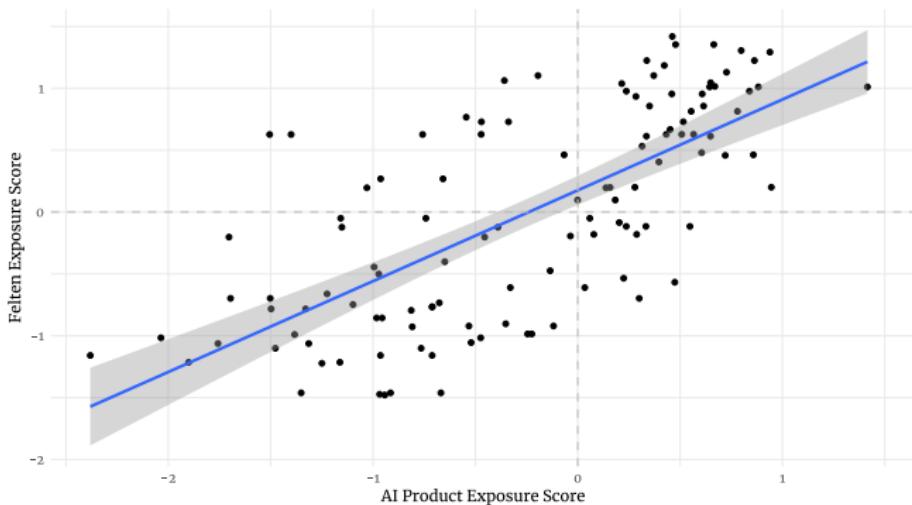


# Geographical Exposure

AI Product Exposure Score by Country in Europe



# Comparison with Felten et al.



# The Theory of Job Automation

According to widely used models of job automation (e.g. Acemoglu and Restrepo (2019)), technology can impact production in several ways:

- Increase the per-unit productivity of either labor or capital
- Create new tasks for labor in the production function
- Substitute capital for labor

Only the last effect amounts to true automation and job displacement. A highly exposed profession might be at risk of being automated, but a high exposure score may just as well indicate the potential for productivity gains or task creation. Therefore, exposure scores do not tell us which jobs will get automated by themselves.

# Directions for Future Research

- Use the exposure score as an explanatory variable when analyzing aggregate per-occupation employment or vacancy data (similar to Acemoglu et al. (2022)).
- Understand firm-level decisions for product launches or adoptions and their interplay with hiring and labour decision.
- Try to measure productivity impact of AI-powered technologies .on the firm or worker level.
- Examine the relationship between AI tools and research productivity.

# Thank You!

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Website: <https://github.com/demirev/ai-products>

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