

# POWELL FINWOOD



## WORK EXPERIENCE



### Account Sales Executive

#### Sandrine Logistics

A global logistics firm that provides supply chain services across various industries

March 2023 to August 2025

(2 years, 5 months)

- Boosted sales activities by 30% in the Grayerville area by overseeing the generation to closing of deals
- Maintained a 100% client satisfaction rating and generated 10% growth in annual revenue by working closely with sales and support teams
- Opened five new accounts by providing prompt, consistent, quality customer service



### Field Sales Executive

#### Errandeo Services

November 2021 to January 2023

(1 year, 2 months)

- Increased customer loyalty by 40% within six months by managing key accounts in Fairhill and serving as a coordinator with the operations team
- Achieved a 5% growth in our client base by finding opportunities for partnership with various companies
- Boosted customer satisfaction by 10% by introducing a feedback check-in after three months of a sale



### Sales Intern

#### Errandeo Services

March 2021 to June 2021 (3 months)

- Learned about the operations of the company's sales and marketing department
- Coordinated communications between multiple teams

## SALES EXECUTIVE



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## RELEVANT SKILLS

- Account Management
- Customer Relationship Management Software
- Strategic and Social Selling

## EDUCATION HISTORY



**Bachelor of Science in Business Administration,  
Major in Supply Chain Management**  
**University of Roseton**

2021

- Cum Laude
- Best Thesis
- President, Roseton Debate Club



**Associate's Degree in Sales and Marketing**  
**De Louriegh University**

2019

- Awardee, DLU Scholarship

## VOLUNTEER WORK, AWARDS, AFFILIATIONS, AND INTERESTS

### **Inbound Sales and Marketing Certificate**

Murrayfield School of Marketing

2023

I completed an online program that covered how to identify new sales prospects and build an inbound marketing strategy.

### **Volunteer Teacher**

Lily River Children's Foundation

2021 to Present

Every month, I volunteer to teach children ages 5 to 7 years old how to read and write in English.



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