

**PT. ISPAT PANCA PUTERA**  
Subsidiary of PT. Ispat Indo

Plant: Jl. Tridharma No. 3, Kav. D 1-9/14-22, Kawasan Industri Gresik 61121, Indonesia.

Telp : (62)-31-397-4191.Fax : (62)-31-397-2762 / 0678

Email : rahadian.christyanto@ispatpanca.com

**Vendor Profile Form**

|  |   |  |  |               |
|--|---|--|--|---------------|
| 1.   | Title & Name of the Vendor  |  | Partnership PT. Bahtera Global Solusi                    |               |
| 2.   | Address & Street (Domicile)   |  | Griya Kencana Asri Blok G No.11 Kel.Wonorejo Kec.Rungkut |               |
|  | City & Postal Code  |  | Surabaya   | 60296         |
|  | District  |  | Jawa Timur   |               |
|  | Country   |  | ID   | INDONESIA     |
|  | Business language & currency  |  | ID   | IDR           |
|  | Telephone   |  | 031-8722777  |               |
|  | Fax   |  | -  |               |
|  | e-mail  |  | info@bahterasolution.co.id                               |               |
|  | Website   |  | www.bahterasolution.co.id                                |               |
| 3.   | Contact person  |  |  |               |
|  | Name  | Agnita Triana Putri                                      |  |               |
|  | Position  | Sales  |  |               |
|  | Telp  | 031-8722777  |  |               |
|  | Fax   | -  |  |               |
|  | Hand Phone  | 0816-1558-0015   |  |               |
|  | Email   | agnita@bahterasolution.id                                |  |               |
| 4.   | Legal Documents of Indonesian Company (attached)  |  | No   | Valid until   |
|  | Notary deed / akte pendirian  |  |  |               |
|  | SIUP /Surat Ijin Usaha Perdagangan  |  |  |               |
|  | TDP /Tanda Daftar Perusahaan  |  |  |               |
|  | Legalization from DEPKUMHAM (special for PT)  |  |  |               |
|  | SIUJK (special permit for Civil Construction)   |  |  |               |
|  | SIO from DISNAKER (special permit for Manpower Supply)  |  |  |               |
|  | Insurance JAMSOSTEK registered (special for inhouse job)  |  |  |               |
|  | Wajib Laport Tenaga Kerja (special permit for Manpower Supply)                                      |  |  |               |
| 5.   | Vendor's Banker (Must be Fill complete)   |  |  |               |
|  | Name of bank  | Bank Central Asia (BCA)                                  |  |               |
|  | A/C No.   | 788-0968-879   |  |               |
|  | Bank Branch & Address   | KCU Galaxy - Surabaya Jl. Kertajaya Indah Timur No.37-39 |  |               |
|  | Name in cheque  | PT. Bahtera Global Solusi                                |  |               |
|  | SWIFT Code  |  |  |               |
|  | IBAN  |  |  |               |
| 6.   | Taxation  |  |  |               |
|  | NPWP / Tax Number   | 72.014.549.9-615.000                                     | Name: PT. Bahtera Global Solusi                          |               |
|  | PKP No.   | S-1109PKP/WPJ.11/KP.0803/2015                            | Name: PT. Bahtera Global Solusi                          |               |
| 7.   | Other Details   |  |  |               |
|  | Total annual turnover (\$):<br>(pls enclose balance sheet)  | for last 3 years   | Year 1 Rp  | 5.266.641.263 |
|  |   |  | Year 2 Rp  | 2.528.404.138 |
|  |   |  | Year 3 Rp  | 4.813.669.603 |
|  | Year of commencement  |  | 2015   |               |
|  | Nature of business  |  | System Integrator  |               |
|  | Pattern of business holding   |  | Partnership  |               |
|  | Name of the parent company  |  |  |               |
|  | Name of the principal company   |  |  |               |
|  | Have you ever been in business with Ispat Indo<br>(If yes - detail year of interaction and purpose) |  |  |               |
| <b>Declarations</b>  |   |  |  |               |
| We hereby declare that information above is correct and true to best of our knowledge. |   |  |  |               |
| Signature  |   |  |  |               |
| Name   | Romano Adicandra  |  |  |               |
| Date   | 22-Apr-20   |  |  |               |
|  |   |  |  |               |

Note : Please fill all the field with details. Form with blank field will not be considered for registration.



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|   |      |                     |                |                          |
|---|------|---------------------|----------------|--------------------------|
| 8. List your top five customers in order of business volume   |      |                     |                |                          |
| Name, location of the customer  |      | Annual business, \$ |                | % of your total business |
| a   |      |                     |                |                          |
| b   |      |                     |                |                          |
| c   |      |                     |                |                          |
| d   |      |                     |                |                          |
| e   |      |                     |                |                          |
| 9. Details of products / services offered (Must note the details and Pls enclose the product catalogues if any)                     |      |                     |                |                          |
|   |      |                     |                |                          |
| 10. Organisation structure of your company (pls enclose a copy)   |      |                     |                |                          |
| Number of employees   |      | Mgmt                | Skilled        | Unskilled                |
|   |      |                     |                |                          |
| 11. Name of key persons in your organisation & contact details  |      |                     |                |                          |
| No.   | Name | Phone No.           |                | Email                    |
|   |      |                     |                |                          |
|   |      |                     |                |                          |
| 12. Quality System Accreditation ( ISO 9000, 14000, OHSAS, etc) (If yes, pls enclose details)                                       |      |                     |                |                          |
| Quality System  |      |                     |                |                          |
| Agency  |      |                     |                |                          |
| Year received   |      |                     |                |                          |
| 13. Inspection & testing facilities and procedures for the products and services offered (pls enclose details)                      |      |                     |                |                          |
|   |      |                     |                |                          |
| 14. Customer complaint handling process (pls enclose details)   |      |                     |                |                          |
|   |      |                     |                |                          |
| 15. Details of your associates / authorised dealers / service centers to deal with ISPAT INDO (Please enclose authorisation letter) |      |                     |                |                          |
|   |      |                     |                |                          |
| 16. Business with Ispat Group / Arcelor Mittal Units  |      |                     |                |                          |
| Are you supplying to any other Ispat Group / Arcelor Mittal Units   |      |                     |                |                          |
| (If yes, pls include which unit and items supplied)   |      |                     |                |                          |
| No  | Unit | Year                | Items supplied |                          |
|   |      |                     |                |                          |
|   |      |                     |                |                          |
|   |      |                     |                |                          |
| Relationship with any of ISPAT Group - Arcelor Mittal Employee / Ex-Employee (Please give details of the person and relationship)   |      |                     |                |                          |
|   |      |                     |                |                          |
| <b>Declarations</b>   |      |                     |                |                          |
| We hereby declare that information above is correct and true to best of our knowledge.  |      |                     |                |                          |
| Signature   |      |                     |                |                          |
| Name  |      | Romano Adicandra    |                |                          |
| Date  |      | 22-Apr-20           |                |                          |

Note : Please fill all the field with details. Form with blank field will not be considered for registration.



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Vendor Profile Form

|                         |  |                |                      |  |              |  |             |             |             |
|-------------------------|--|----------------|----------------------|--|--------------|--|-------------|-------------|-------------|
|                         | <table><tr><td>Purchase Dept</td><td>Legal</td><td>Technical Dept</td><td>Finance Dept</td></tr><tr><td></td><td>Ranking 1-5</td><td>Ranking 1-5</td><td>Ranking 1-5</td></tr></table> | Purchase Dept  | Legal                | Technical Dept                           | Finance Dept |  | Ranking 1-5 | Ranking 1-5 | Ranking 1-5 |
| Purchase Dept           | Legal  | Technical Dept | Finance Dept         |  |              |  |             |             |             |
|                         | Ranking 1-5  | Ranking 1-5    | Ranking 1-5          |  |              |  |             |             |             |
| Departmental Evaluation | Nature of Criticality *  |                | Technical Competancy | Financial Turn over & Financial Strength |              |  |             |             |             |
|                         | Purchase Strategy **   |                |                      |  |              |  |             |             |             |
| Signature               |  |                |                      |  |              |  |             |             |             |

|  |   |   |   |
|--|---|---|---|
| Details  |   |   |   |
| Vendor Visit, Market Feedback, Trial Order Result, Test Report, Potential Items to supply in Future, Advantage : |   |   |   |
|  |   |   |   |
| Purchaser Name   | Nesia   |   |   |
| Company Code   | IPP   | Purchase Organization                         | I26                                       |
| ACC. GROUP   | Z003  | Domestic – Spares & Consumable                |   |
| Vendor Schema :  | <input checked="" type="checkbox"/> LP (Local Purchase) | <input type="checkbox"/> IP (Import Purchase) | <input type="checkbox"/> SL (Scrap Local) |
| PAYMENT ACCOUNT & METHODS  |   |   |   |
| RECON.ACCOUNT  | 5210000002  | Domestic-Spares&Cons                          |   |
| PAY TERMS METHODS  | Z003  | Credit 14 days After Receipt                  |   |
| A.OUTGOING   | CDCOB   | * Pls don't fill anything for OUTGOING        |   |
| B.INCOMING   | K   | Credit Sale                                   |   |
| WITHOLDING TAX TYPE  | I1  | PPH 22 on Invoice                             |   |
| CURRENCY   |   |   |   |
| INCOTERMS  | FRN   | Franco  |   |
| LOCATION   |   |   |   |
| <input type="checkbox"/> Approved Vendor   | Vendor Code :   |   |   |
| <input checked="" type="checkbox"/> New Vendor   |   |   |   |

|                    |  |
|--------------------|--|
| Plant Head         |  |
| Remarks            |  |
| Signature and Date |  |

|  |  |
|--|--|
| New Vendor entered in computer system by |  |
| Name                                     |  |
| Date & Signature                         |  |

Ranking Criteria \*\*\*:  
1 Poor  
2 Good  
3 Very Good  
4 Excellent  
5 Exceptional

Entry data Verified

\* Nature of Criticality = Is that supplier will supply Critical Item ?  
How many supplier can supply this Item ?

\*\* Purchase Strategy = Price - Commercial Criteria

\*\*\* Ranking Criteria = Refer to CSOP and Data Provided by Vendor



## Ispat Indo Group (Ispat) Ethical Code of Conduct:- Vendors & Suppliers (V&S)

V&S of Ispat are chosen in consideration of objective criteria, based on quality, reliability, price, utility and performance or service. V&S are treated justly, fairly and honestly. Ispat Supplier should uphold the highest standards of fair Business Practices and ethics, like:

### A. Integrity

1. Ispat has a reputation for honesty and integrity in its management practices and in all its business transactions. It is vital, for Ispat, including each subsidiary, and for each one of us,
2. Ispat preserve its reputation and maintain the relationship of trust that must exist with all the individuals and companies with whom we have dealings.
3. Ispat V&S shall maintain high standard of integrity, that gifts in cash or in kind, pleasure trips or vacations, special privileges or living accommodations or lodgings or any gesture with deemed mala fide intention to influence decision making, with the exception of promotional items of normal value, is forbidden to be made to Ispat employees.
4. Ispat V&S shall comply with anti-corruption laws and regulations of the country in which they operate, and anti-corruption regulations in Indonesia and will avoid all acts which are considered illegal.
5. Ispat V&S will immediately bring it to the notice of Ispat top management, on direct e-mail ([info@mittalsteel.com](mailto:info@mittalsteel.com)) or by letter, for any inappropriate favor asked by any of Ispat employee.

### B. Confidential Information

1. Ispat V&S shall treat the Data, information and documents pertaining to Ispat as strictly for the performance of the V&S and shall not be disclosed or communicated to persons outside their organization.
2. Information in B.1 includes, in addition to the technology used by Ispat, intellectual property, business and financial information relating to sales, earnings, balance sheet items, business forecasts, business plans, acquisition strategies and any other information of a confidential nature.

### C. Property of Ispat

Ispat V&S shall maintain and use the information on technology and know-how in such a way that intellectual property rights of Ispat is adequately protected.

### D. Compliance on Local Laws:

Ispat V&S shall be compliant with all the relevant local laws and regulations.

### E. Respect for the Environment

Respecting and protecting the environment is an important value to which Ispat subscribes & expect that Ispat V&S shall respect & comply with all applicable local environment rules and regulations.

Signature with company stamp :



Name : Romano Adicandra  
Position : Director  
Date : 22 April 2020