

PT ISPAT BUKIT BAJA

Price List w.e.f. 21.11.2023

S.No.	Item/Size/Grade	SS400 IDR/ Kg.		SS400 USD/MT		SS540 IDR/ Kg.		SS540 USD/MT	
	Local Billet price for Ref:	excl ppn	incl ppn	excl ppn	NRP	excl ppn	incl ppn	excl ppn	NRP
A.	Billet Price : For L 40-120	8,200		532		8,600		558	
B.	Bloom Price : For L 130-150	9,200		597		9,600		623	
	Product price and Margin	SS400 IDR/ Kg.		SS400 USD/MT		SS540 IDR/ Kg.		SS540 USD/MT	
A.	Prime Product	excl ppn	incl ppn	excl ppn	NRP	excl ppn	incl ppn	excl ppn	NRP
1	L 40 - 70	9,550	10,601	620	610	10,350	11,489	672	662
2	L 75 - 90/ UNP80	9,650	10,712	627	617	10,450	11,600	679	669
3	L 100/ UNP100	9,750	10,823	633	623	10,550	11,711	685	675
4	L 120/ UNP120-125	9,850	10,934	640	630	10,650	11,822	692	682
5	L 100x75 (Unequal angle)	10,050	11,156	653	643				
6	L 125x75 (Unequal angle)	10,150	11,267	659	649				
7	L 130	12,450	13,820	808	799	13,250	14,708	860	851
8	L 150	12,550	13,931	815	805	13,350	14,819	867	857
B.	By Product	excl ppn IDR/Kg	incl ppn IDR/Kg						
9	End-Cuttings - 3 - 5mtr	6,208	6,890						
10	End-Cuttings - below 3 mtr	6,008	6,668						
11	Rejects	7,163	7,950						

A. Changes:

- 1 Price Increased Rp 100/Kg

B. Pricing Policy:

- Price applicability to be same for all Domestic buyers & be Ex. Factory. For Export pre- approval required from CEO.
- Following volume discounts
 - Rp 25/kg for order qty 500-999 MTs.
 - Rp 50/kg for order qty 1000-1999 Mts.
 - Rp 75/kg for order qty 2000-2999 MTs.
 - Rp 100/kg for order qty 3000-3999 MTs.
 - Rp 175/kg for order qty 4000MTs up.

Discount slab for group companies having single owner :

Single owner with 2 companies max :

Minimum group booking 750 Mts with discount applicable for 500-999 MTs. Minimum volume 200 Mts per company.

Minimum group booking 1000 Mts with discount applicable for 1000-1999 MTs. Minimum volume 250 Mts per company.
- For credit sale additional Rp 300/kg will be charged. Maximum credit period 60 days.
- Delivery against credit sale is allowed upto 3 weeks' maximum. Delays beyond 3 weeks will require Director approval.
- Any change in the price to be pre-approved by Management.
- Maximum discount of Rp 150/kg will be allowed for sale to Surabaya and Outer Islands.
- Payment Terms 100% cash Advance. Minimum 20% DP require for open order in Size Range, remaining payment to be made prior to delivery of goods. Accounts of customers will be settled on basis of Contract Number.
- Immediately on conclusion of negotiation, contract will be issued and the customer will return the copy after Counter Sign.
- DP will be forfeited if the contract is cancelled by the Customer and will not be adjusted against other contract.
- Delivery Order will be issued after receipt of payment and will require approval of Finance Deptt.
- For Scrap Sale pre-approval required from CEO
- Exchange Rate : USD/IDR 15,400

Proposed By

Manager - Marketing

Acknowledged By

Director - Operational

Approved By

CEO