

PT. ISPAT PANCA PUTERA
Subsidiarry of PT. Ispat Indo
Plant: Jl. Tridharma No. 3, Kav. D 1-9/14-22, Kawasan Industrei Gresik 61121, Indonesia.
Telp: (62)-31-397-4191.Fax: (62)-31-397-2762 / 0678
Email: imam.mahyin@ispatpanca.com
Vendor Profile Form

1	- rante of the Vendor		PT. KITA MAJU NIAGA								
2.	Street (Domicile)		RUKO DARMO GALERIA C-10								
			JI.MAYJEND SUNGKONO No.75								
	City & Postal Code		SUBARAVA								
	District		JAWA TIMUR 60224								
	Country		INA INDONESIA								
	Business language & currency		INDONESIA								
	Telephone Fax		031-5680004 & 031-5610299								
	e-mail		031-5630387								
	Website	km-sby@kmniaga.com									
3.			www.kmnjaga.com								
٠.	Name										
	Position	INDRA WAHYUDI SALES ENGINEER	2 / Table								
	Telp										
	Fax	031-5680004 & 031 031-5630387	-5610299								
	Hand Phone										
	Email	81212444324									
_	Legal Documents of Indonesian Company (attac										
			ched)			No	Valid until				
	Notary deed / akte pendiria						٧				
	SIUP /Surat Ijin Usaha Perd	dagangan					٧				
	TDP /Tanda Daftar Perusal						V				
	Legalization from DEPKUM										
	SIUJK (special permit for C										
	SIO from DISNAKER (special permit for Manpower Supply)										
	Insurance JAMSOSTEK reg	gistered (special for inh	ouse job)								
	Wajib Lapor Tenaga Kerja	power Sup	oply)								
5.	Vendor's Banker (Must be	e Fill complete)									
	Name of bank PT. BANK CENTRAL ASIA										
	A/C No.	594.046.2659									
	Bank Branch & Address	: BCA KCP PORIS IN	DAH TANG	SERANG							
	Name in cheque	PT. KITA MAJU NIAGA									
	SWIFT Code										
_	IBAN				# 07E 0.0E						
3.	Taxation										
	NPWP / Tax Number	02.066.31	5.9-038.000 Name: PT KITA MAJU NIAGA								
	PKP No.	PEM-00022/SW	J.05/KP0803/2009 Name:			PT. KITA MAJU NIA	AGA				
7.	Other Details										
	Outer Details		V	T							
	Total annual turnover (\$):	for last 3 years	Year 1								
	(pls enclose balance sheet)		Year 2								
			Year 3								
	Year of commencement										
	Nature of business		Manufacturer / Authourised Dealer / Trader (Please enclose government permission registration details)								
	Pattern of business holding							Properietorship / Partnership / Public Ltd (please attach copy of registration			
	Name of the parent company										
	Name of the principal comp						LIII.				
		Have you ever been in bus	iness with Ispat Indo	Mary and Sales	VI .						
		(If yes - detail year of interaction and purpose)									
	/If yes - detail year of interact										
-	(If yes - detail year of interact		The same of the sa			CONTRACTOR OF THE PARTY OF THE					
	(If yes - detail year of interact		ct and tru	e to best of	f our knowled	ge.	COLUMN TO THE REAL PROPERTY.				
	(If yes - detail year of interact	nation above is corre	ct and tru	e to best of	f our knowled	ge.	Colo WA				
N	(If yes - detail year of interact		ct and tru	e to best of	f our knowled	ge.	1. 181				
W <sub>i</sub>	(If yes - detail year of interact eclarations a hereby declare that inform	nation above is corre		e to best of	f our knowled	ge.	(Company Seal)				

Note: Please fill all the field with details. Form with blank field will not be considered for registration.



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## 8. List your top five customers in order of business volume Name, location of the customer Annual busines, \$ % of your total business a PT. INDOFOOD SUKSES MANDIRI, Tbk SURABAYA b PT. SAPTA PUSAKA LISTRIK NUSANTARA SURABAYA c PT. WIN WIN REALTY CENTRE SURABAYA d PT. JAPFA CONFEED INDONESIA. Tbk SIDOAR JO

d	PT. JAPFA CONFEED INDONESIA, Thk	1	SIDOARJ	10					
e	PT. PETROCENTRAL		GRESIK						
),	Details of products / services offered (Must note the details and PIs enclose the product catalogues if any)								
	1.DEEP SEA ELECTRONICS MODUL CONTROLE GENSET (ATS, AMF, AUTO START) & BATTERY CHARGER, 2.EATON series, 3.GEC CAPACITOR BANK, 4.GAMA UPS & UPS BATTERY								
0.	Organisation stucture of your company (pls enclose a copy)								
	Number of employees	Mgmt	Skilled	Unskilled	Total 20				
1.	Name of key persons in yours organisation & contact details								
	1 HENDRA TRATAMA	021-29006	388		htratama@kmniaga.com				
2.	Quality System Accreditation (ISO 9000, 140	00, OHSAS,	etc) (If yes,	pis enclose de	tails)				
	Quality System								
Sec. 20.	Agency								
- 13	Year received								
3.	Inspection & testing facilities and procedures services offered (pls enclose details)	s for the pro	ducts and						
			ducts and						
4.	services offered (pls enclose details)	close details)		deal with ISP	AT INDO (Pleas				
4.	services offered (pis enclose details)  Customer complaint handling process (pis en	close details)		deal with ISP	AT INDO (Pleas				
4.	Services offered (pis enclose details)  Customer complaint handling process (pis enclose details)  Details of your associates / authorised deale enclose authorisation letter)	close details) rs / service	centers to o	deal with ISP	AT INDO (Pleas				
4.	Services offered (pis enclose details)  Customer complaint handling process (pis en  Details of your associates / authorised deale enclose authorisation letter)  Business with Ispat Group / Arcelor Mittal Un	close details) rs / service	centers to o	deal with ISP	AT INDO (Pleas				
4.	Customer complaint handling process (pis en  Details of your associates / authorised deale enclose authorisation letter)  Business with Ispat Group / Arcelor Mittal Ur Are you supplying to any other Ispat Group	close details) rs / service	centers to o		AT INDO (Pleas				
4.	Customer complaint handling process (pis en  Details of your associates / authorised deale enclose authorisation letter)  Business with Ispat Group / Arcelor Mittal Ur Are you supplying to any other Ispat Group ( (If yes, pls include which unit and items supplied)	close details) rs / service	centers to o						
4.	Customer complaint handling process (pis en  Details of your associates / authorised deale enclose authorisation letter)  Business with Ispat Group / Arcelor Mittal Ur Are you supplying to any other Ispat Group ( (If yes, pis include which unit and items supplied)  No Unit Year  Relationship with any of ISPAT Group - Arcel	rs / service	centers to d	lte	ns supplied				
4.	Customer complaint handling process (pis en  Details of your associates / authorised deale enclose authorisation letter)  Business with Ispat Group / Arcelor Mittal Ur Are you supplying to any other Ispat Group ( (If yes, pis include which unit and items supplied)  No Unit Year	rs / service	centers to d	lte	ns supplied				

Declarations  We hereby declare that information above is correct and true to best of our knowledge.						
Name	Indra W	1 (a) and (b)				
Date	23-2-2018	(Company Seal)				

lote: Please fill all the field with details. Form with blank field will not be considered for registration.



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	Purchase Dept		Legal Technical	Dept	Finance Dept		
		Ranking 1-5	Ranking 1-5		Ranking		Ranking 1-5
	Nature of Criticality *	1-5	1-5		1-5	Financial	
Departmental Evaluation	Purchase Strategy **			Technical Competancy		Turn over	
	- draitegy			Competaticy		& Financial Strength	
Signature				Tal			
				1			
			etails	'			
Vendor Visit, Market Feed	back, Trial Order Resu	lt, Test Re	port, Pot	ential Items to	o supply	in Future, Ad	Ivantage :
Purchaser Name	Nesia						
Company Code	IPP		Purchase	e Organizatio	n	126	
ACC. GROUP	Z003	Domestic -	- Spares	& Consumable			
Vendor Schema :	LP (Local Purchase)		Company of the Compan	t Purchase)	1	SL (Scra	p Local)
PAYMENT ACCOUNT & I	METHODS						
RECON.ACCOUNT	52	210000002	Domestic	-Spares&Cons			
PAY TERMS METHODS	Z003		100000000000000000000000000000000000000	days After Red			
A.OUTGOING	CDCOB	* Pls don't		ing for OUTG			
B.INCOMING	K	Credit Sale					
WITHOLDING TAX TYPE	11	PPH 22 or	Invoice				
CURRENCY							
NCOTERMS	FRN	Franco					
OCATION		•					
Approved Vendor		Vendor Co	ode:				
New Vendor							
	Plant Hea	d					
Remarks	16 the	560					
Signature and Date	Wen on						
New \	Vendor entered in co	moutor ev	etom bu				Ranking Criteria ***:
New Vendor entered in computer system by Name							Poor Good
							Very Good
Date & Signature							Excellent
						5	Exceptional
Entry data Verified							
Nature of Criticality =	Is that supplier will sup	ply Critical	Item ?				
* Durchasa Strata	How many supplier car	supply this	s Item ?				
** Purchase Strategy = *** Ranking Criteria =	Price - Commercial Cri Refer to CSOP and Da		hv Vend	or			