

Price List w.e.f. 25.03.2024

S.No.	Item/Size/Grade	SS400 IDR/ Kg.		SS400 USD/MT		SS540 IDR/ Kg.		SS540 USD/MT	
	Local Billet price for Ref:	excl ppn	incl ppn	excl ppn	NRP	excl ppn	incl ppn	excl ppn	NRP
A.	Billet Price : For L 40-120	8,000		506		8,400		532	
B.	Bloom Price : For L 130-150	9,000		570		9,400		595	

  

	Product price and Margin	SS400 IDR/ Kg.		SS400 USD/MT		SS540 IDR/ Kg.		SS540 USD/MT	
A.	Prime Product	excl ppn	incl ppn	excl ppn	NRP	excl ppn	incl ppn	excl ppn	NRP
1	L 40 - 70	9,650	10,712	611	601	10,450	11,600	661	652
2	L 75 - 90/ UNP80	9,750	10,823	617	608	10,550	11,711	668	658
3	L 100/ UNP100	9,850	10,934	623	614	10,650	11,822	674	665
4	L 120/ UNP120-125	9,950	11,045	630	620	10,750	11,933	680	671
5	L 100x75 (Unequal angle)	10,150	11,267	642	633				
6	L 125x75 (Unequal angle)	10,250	11,378	649	639				
7	L 130	12,550	13,931	794	785	13,350	14,819	845	835
8	L 150	12,650	14,042	801	791	13,450	14,930	851	842

  

B.	By Product	excl ppn IDR/Kg	incl ppn IDR/Kg
9	End-Cuttings - 3 - 5mtr	6,273	6,962
10	End-Cuttings - below 3 mtr	6,073	6,740
11	Rejects	7,238	8,034

**A. Changes:**

- Price reduced Rp 250/Kg

**B. Pricing Policy:**

- Price applicability to be same for all Domestic buyers & be Ex. Factory. For Export pre- approval required from CEO.
- Following volume discounts
  - Rp 25/kg for order qty 500-999 MTs.
  - Rp 50/kg for order qty 1000-1999 Mts.
  - Rp 75/kg for order qty 2000-2999 MTs.
  - Rp 100/kg for order qty 3000-3999 MTs.
  - Rp 175/kg for order qty 4000MTs up.

Discount slab for group companies having single owner :

Single owner with 2 companies max :

Minimum group booking 750 Mts with discount applicable for 500-999 MTs. Minimum volume 200 Mts per company.

Minimum group booking 1000 Mts with discount applicable for 1000-1999 MTs. Minimum volume 250 Mts per company.
- For credit sale additional Rp 300/kg will be charged. Maximum credit period 60 days.
- Delivery against credit sale is allowed upto 3 weeks' maximum. Delays beyond 3 weeks will require Director approval.
- Any change in the price to be pre-approved by Management.
- Maximum discount of Rp 150/kg will be allowed for sale to Surabaya and Outer Islands.
- Payment Terms-100% cash-Advance. Minimum 20% DP require for open order in Size Range. remaining payment to be made prior to delivery of goods. Accounts of customers will be settled on basis of Contract Number.
- Immediately on conclusion of negotiation, contract will be issued and the customer will return the copy after Counter Sign.
- DP will be forfeited if the contract is cancelled by the Customer and will not be adjusted against other contract.
- Delivery Order will be issued after receipt of payment and will require approval of Finance Deptt.
- For Scrap Sale pre-approval required from CEO
- Exchange Rate : USD/IDR 15,800

Proposed By

*[Signature]* 25/3/24

Acknowledged By

*[Signature]* 24/03/24

Approved By

*[Signature]* 26/03/2024