

P T Ispat Wire Products

SURABAYA, CENTRAL JAVA & OUTER ISLAND

Price Matrix w.e.f 25th September 2020 - (Guidelines subject to changes as applicable)

	LINE A	LINE B
KP WR base price: Rp	8750	8750
Nail WR base price:Rp	8750	8750
Avg. Nail WR base Price: Rp	8750	8750

Change: Standard Composition of nail sales inserted in price list

Nails

Base : W. Rod + Rp 1300

Size	WR (Rp/kg) Guidance (LINE A)	Margin (Rp/kg)	Price (Rp/kg)
2" - 6" (base)	8750	1300	10050
1-3/4"	8750	1450	10200
1-1/2"	8750	1550	10300
1-1/4" (Using Re-Drawn Wire)	8750	2050	10800
1" (Using Re-Drawn Wire)	8750	2200	10950

WR (Rp/kg) Guidance (LINE B)	Margin (Rp/kg)	Price (Rp/kg)
8750	1300	10050
8750	1450	10200
8750	1550	10300
8750	2050	10800
8750	2200	10950

Nail Seri Composition For Market: (Seri 2" to 6")

2" - 2.5"	30% Max; (2" is 20 % Max , if extra Add IDR 50 per kg on additional volume)
3" - 3.5"	30% Max; if extra Add IDR 50 per kg on additional volume
4" - 5" - 6"	40% & up.

Kawat Potong

Base : W. Rod + Rp 300

Size	WR (Rp/kg) Guidance (LINE A)	Margin (Rp/kg)	Price (Rp/kg)
3.2 mm - 4.4 mm (Drawing)	8750	850	9600
4.2 mm	9150	350	9500
4.5 mm	9050	350	9400
4.7 mm	8900	350	9250
4.9 mm	8825	350	9175
5.1 / 5.2 mm	8800	300	9100
5.4 / 5.5 mm (base)	8750	300	9050
5.65 mm	8750	300	9050
5.80 mm	8750	300	9050
6.0 mm - 6.4 mm	8725	300	9025
6.5 mm - 7.0 mm	8500	300	8800
7.2 mm & up	8500	300	8800

WR (Rp/kg) Guidance (LINE B)	Margin (Rp/kg)	Price (Rp/kg)
8750	850	9600
9150	350	9500
9050	350	9400
8900	350	9250
8825	350	9175
8800	300	9100
8750	300	9050
8750	300	9050
8750	300	9050
8725	300	9025
8500	300	8800
8500	300	8800

Drawn Wire

Base : W. Rod + Rp 500

Size	WR (Rp/kg) Guidance (LINE A)	Margin (Rp/kg)	Price (Rp/kg)
2.0mm & below	8750	775	9525
2.1mm - <2.49mm	8750	675	9425
2.5mm - <3.0mm	8750	575	9325
3.0mm - 4.2mm (Base) *	8750	500	9250
4.3mm - 5.0mm *	8725	500	9225
5.1mm & up	8700	500	9200

WR (Rp/kg) Guidance (LINE B)	Margin (Rp/kg)	Price (Rp/kg)
8750	775	9525
8750	675	9425
8750	575	9325
8750	500	9250
8725	500	9225
8700	500	9200

* For wire abv 3mm, Input Wire Rod size 5.65 / 5.8 mm.

* For wire abv 5mm, Input Wire Rod size 6.0 - 7.0mm.

Note:

- 1) All prices are Loco for Surabaya, Outer Island and franco for central java
- 2) All prices including PPN
- 3) MD Signature Required Only If Parameters are changed
- 4) Discount on base price is applicable maximum to the extent of discount applicable from booking of Wire rod from INDO (i.e Volume Discount).




 29.09.2020
 GM Mkt
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P T Ispat Wire Products

WEST JAVA

Price Matrix w.e.f 25th September 2020 - (Guidelines subject to changes as applicable)

	LINE A	LINE B
KP WR base price: Rp	8750	8750
Nail WR base price: Rp	8750	8750
Avg. Nail WR base Price: Rp	8750	8750

Change: Standard Composition of nail sales inserted in price list

Nails

Base : Nett Price W. Rod + Rp 1300

Size	WR (Rp/kg) Guidance (LINE A)	Margin (Rp/kg)	Additional Freight (Rp/kg)	Price (Rp/kg)
2" - 6" (base)	8750	1300	125	10175
1-3/4"	8750	1450	125	10325
1-1/2"	8750	1550	125	10425
1-1/4" (Using Re-Drawn Wire)	8750	2050	125	10925
1" (Using Re-Drawn Wire)	8750	2200	125	11075

WR (Rp/kg) Guidance (LINE B)	Margin (Rp/kg)	Additional Freight (Rp/kg)	Price (Rp/kg)
8750	1300	125	10175
8750	1450	125	10325
8750	1550	125	10425
8750	2050	125	10925
8750	2200	125	11075

Nail Seri Composition For Market: (Seri 2" to 6")

2" - 2.5"	30% Max; (2" is 20 % Max , if extra Add IDR 50 per kg on additional volume)
3" - 3.5"	30% Max; if extra Add IDR 50 per kg on additional volume
4" - 5" - 6"	40% & up.

Kawat Potong

Base : W. Rod + Rp 300

Size	WR (Rp/kg) Guidance (LINE A)	Margin (Rp/kg)	Additional Freight (Rp/kg)	Price (Rp/kg)
3.2 mm - 4.4 mm (Drawing)	8750	850	125	9725
4.2 mm	9150	350	125	9625
4.5 mm	9050	350	125	9525
4.7 mm	8900	350	125	9375
4.9 mm	8825	350	125	9300
5.1 / 5.2 mm	8800	300	125	9225
5.4 / 5.5 mm (base)	8750	300	125	9175
5.65 mm	8750	300	125	9175
5.80 mm	8750	300	125	9175
6.0 mm - 6.4 mm	8725	300	125	9150
6.5 mm - 7.0 mm	8500	300	125	8925
7.2 mm & up	8500	300	125	8925

WR (Rp/kg) Guidance (LINE B)	Margin (Rp/kg)	Additional Freight (Rp/kg)	Price (Rp/kg)
8750	850	125	9725
9150	350	125	9625
9050	350	125	9525
8900	350	125	9375
8825	350	125	9300
8800	300	125	9225
8750	300	125	9175
8750	300	125	9175
8750	300	125	9175
8725	300	125	9150
8500	300	125	8925
8500	300	125	8925

Drawn Wire

Base : W. Rod + Rp 500

Size	WR (Rp/kg) Guidance (LINE A)	Margin (Rp/kg)	Additional Freight (Rp/kg)	Price (Rp/kg)
2.0mm & below	8750	775	125	9650
2.1mm - <2.49mm	8750	675	125	9550
2.5mm - <3.0mm	8750	575	125	9450
3.0mm - 4.2mm (Base) *	8750	500	125	9375
4.3mm - 5.0mm *	8725	500	125	9350
5.1mm & up	8700	500	125	9325

WR (Rp/kg) Guidance (LINE B)	Margin (Rp/kg)	Additional Freight (Rp/kg)	Price (Rp/kg)
8750	775	125	9650
8750	675	125	9550
8750	575	125	9450
8750	500	125	9375
8725	500	125	9350
8700	500	125	9325

* For wire abv 3mm, Input Wire Rod size 5.65 / 5.8 mm.

* For wire abv 5mm, Input Wire Rod size 6.0 - 7.0mm.

Non-Prime Product

As per current price received from Indo through email or a price decided in consultation with the CFO.

Note:

- 1) For Franco West Java wire rod nett price
- 2) All prices including PPN
- 3) MD Signature Required Only If Parameters are changed
- 4) Discount on base price is applicable maximum to the extent of discount applicable from booking of Wire rod from INDO (i.e Volume Discount).

29.2020
MD
CFO
MD

PRINCE MATTHEW

Effective from: 28 September 2020
 Exchange Rate: 1 USD = 10000
 Price: 350 / Kg net

[illegible]

UNIVERSITY OF ALABAMA

Primer

- Educated Rp 3500g - essential design to have since after receiving the glass went glass after design to similar like L and A group
- For Educated, additional changes Rp. 3500g for LC and HC because of special quality requirements.

WT	Single QD 1.5% 1.5%	Single rod with rod 2.5%
200-600	50	50
1000-1500	2.5	50
2000-2500	100	75
3000-3500	125	100
4000-4500	150	125
5000-5500	150	125

- 200 BT - 200 BT base price + Rp. 50000/legat
- 200 BT - 200 BT base price + Rp. 50000/legat

For each of these six treatment groups, seven of the 75 kg to be given at the time of booking visit.

Faculty / Group		
MT	Max Firm	Pg
2500 - 2999	3	500
3000 - 3999	5	800
4000 - 4999	8	125
5000 & Up	8	125

CHANGES OVER LAST FIVE DAYS: 09/09/2020

Discussion

from 0.5–1.2 decrease log intensity - log density for grade 1-2/grade 1/visual
except 98.6 101.2/0.7/1.2/0.00 between log 0.00

CONCLUSIONS

[illegible]

Wm. T. Shaw

Signature: _____

[Signature]

100

OK
2/2/92

Central Asia

Issue 6.5 - 0.5 increase (Pp Quality - Rp Pricing)
For grade 10105010-201000
Receipt 10.5 101101010 1010000 increase (Pp 2000)

Box 4.5 - 1) decrease flip 2ndsg; flip 2ndsg for gain 2ndsg/1st2ndsg
boxed 4.5 1st2ndsg/1st2ndsg decrease flip 2ndsg

Chadwick Walker's

[illegible]

Specimens