



NOVA SCHOOL OF
BUSINESS & ECONOMICS

Hedge Funds

Macro

Gonçalo Sommer Ribeiro

Macro Strategy

Macro Environment

- Monitor the global economy and try to **identify imbalances** based on your assessment of:
 - Macroeconomic conditions *vs* monetary policy and fiscal policy
- Perform the same **analysis for each economic block**
- Interconnect different regions to get the broad picture and assess what are the expected returns for each asset class (in light of their **correlations and relationships**)

Macro Strategy

Objective

- Try to **anticipate close future events** and **take positions accordingly**
- Steps:
 1. Assess Macro Environment *vs* Macro Economic Policies
 2. Choose those events that
 - i. Seem **more predictable** (trends, self fulfilling prophecies) and/or
 - ii. Seem to have **biased outcomes** (not properly discounted)
 3. Select efficient instruments to implement trades (**skewed**)

Macro Strategy

Reflexivity Theory

George Soros

One simple model to help you “tell the story”, i.e. to identify imbalances and on-going trends

- **Equilibrium x Conundrum** (feedback loops pull mkts away from equilibrium)
- **Reality → Perception → Reaction → (new) Reality**

Observer's actions may affect the reality [approach from sociology] Ex: credit

- 1) Identify trends = f (**dominant themes**, major concerns, fashions)
- 2) Trend = **deviation from equilibrium** / economic logic
- 3) Identifying imbalances **does not mean** betting on a correction
- 4) Understand them (are there any **feedback loops** in place?) and
- 5) Try to identify possible **triggers for reversal**

“Don't fight the trend. Markets are reflexive. Positive feedback. That is why we need a supranational altruistic authority to stabilize things.”, *George Soros*

Macro Strategy

Interest Rates

Models

- S/T rates - *Taylor Rule*
 - **Target S/T rates** = $(\text{Inf} + \text{Target real rate}) + 0.5 \times (\text{Inf} - \text{Target Inf}) + 0.5 \times (\text{GDP} - \text{GDP potential})$
- L/T rates = f (expectations, Supply/Demand imbalances)
 - Expectations - expected inflation + expected growth + perceived risks
 - D x S Imbalances - QE, regulations, aging population, international reserves, investment Fashions
 - $L/T r = 0.5 \times S/T r + 0.5 \times L/T \text{ GDP Nominal}$ (*Maurice Allais*)
- Shape of the Yield Curve
 - Normal YC – positive slope
 - Too steep Yield Curve – inflation / strong growth expectations
 - Flat / inverted YC – deflation / recession expectations

Macro Strategy

Skewed Trades

- Compare **your expectations** with **market expectations**
- Look for trades with the **most skewed possible outcome**
- I.e. trades that probably will
 - Win big, if you are right
 - Loose small, if you are wrong
- This is the most important part of a successful macro strategy (you will not be right most of the time! Accuracy ratios of 60% are already a good record, so the best way is to cut the left tail, diminishing extreme negative returns and/or to increase the right tail with large positive returns)

E.g. Brexit - volatility